

# Career Guide

ALLERGY HOUSTON, TX

November 2019



# Advanced Allergy, Immunology & Asthma, P.C. is seeking an allergy/immunology physician to join our practice.

Located in Darien CT, Advanced Allergy, Immunology & Asthma, has provided pediatric and adult care for over 25 years.

Within its compact borders, Connecticut has forested hills, new urban skylines, shoreline beaches, white-steeple colonial churches, and historic village greens. There are classic Ivy League schools, modern expressways, great corporate offices, and small farms. Connecticut is a thriving center of business, as well as a vacation land. It is both a New England state, and neighbor to New York City and Boston.

- 50 minutes from John F. Kennedy International Airport
- 45 minutes from NYC (Manhattan)
- 3 hours from Boston MA.
- Home of Hartford Yard Goats, Connecticut Sun, UConn Huskies, Bridgeport Sound Tigers

Please submit your CV to Brittany@advancedallergy.com for consideration. Additional information about Advanced Allergy, Immunology & Asthma, can be found at advanced-allergy.com.



### Contents



Dine in **Houston** and enjoy the city's barbecue offerings.



Find out Why You Should Take That Interview.



Read about **Common Interview Errors to Avoid.** 



Publisher Elsevier Art Director Tamara Thomas Ad Sales Philip Prigal

# Houston Barbecue Joints

### Enjoy some of the southern city's tasty smokehouse eateries.

exas has earned a reputation for, among other things, its delicious foods and unique blend of spices and flavors, served alongside a heaping helping of southern hospitality. Houston, one of the state's largest metropolises, is as well known for its smoked meats as it is for NASA's Space Center. When visiting Houston, check out the downtown area's Theater District and the Historic District, but especially the city's wide array of barbecue restaurants.

#### **Goode Company Armadillo Palace**

The Armadillo Palace makes comfort food fit for royalty; the Goode family has dedicated itself to honing its culinary craft, and has delivered in flavorful spades. This Houston eatery combines the soul of the south with the salt of the Gulf, as well as the spice of Mexico and the smoke of Texas, celebrating local foods, music, and culture. Head to the Armadillo Palace for delicious menu items—including barbeque classics, as well as Mexican and Cajun dishes—a patio hang out, and a full lineup of live shows and events.

5015 Kirby Dr | Houston TX 77098 | 713-526-9700 http://thearmadillopalace.com

#### CorkScrew BBQ

In true barbeque fashion, at CorkScrew, there's one major rule: show up early—or at least before the food runs out. This delicious eatery, just a short drive from Houston proper, serves up classic smokehouse dishes in a family-friendly, outdoor seating setting. You can't go wrong with their selection of wood-smoked prime brisket, pulled pork, or

link sausages. Menu items like the Bobert sandwich and The Whole Hog are popular options, sure to last as leftovers. 26608 Keith St | Spring TX 77373 | 832-592-1184

http://corkscrewbbq.com

#### Gabby's BBQ

A meal at Gabby's barbeque is the quintessential Texas experience: delicious smoked homestyle cooking, a great ranch house setting, and live music on the weekends. It's a genuine experience at this Houston barbeque institution—Gabby's is family-owned and operated since opening in 1978. Ever since, this renowned eatery earned its reputation for meats slowly smoked to perfection in a hand-built woodburning pit, worth coming back again and again for.

3101 N Shepherd Dr | Houston TX 77018 | 713-864-5049 http://gabbysbbq.com

#### Killens Barbecue

Home of the Texas-sized smoked beef rib, Killen's Barbecue is a weekend delight-turned Tuesday through Saturday dine-in service that specializes in brisket and ribs, served either by the pound or via plate specials. Killen's opened in 2013 by chef Ronnie Killen, a Cordon Bleu-trained master of flavor, and quickly rose to national acclaim. Popular can't-miss options include the fried chicken, dry-aged brisket, and brisket tacos.

3613 E Broadway St | Pearland TX 77581 | 281-485-2272 http://killensbarbecue.com



#### **Jackson Street BBQ**

Head to downtown Houston for a delightful meal at Jackson Street BBQ. This hot, smoking gun barbecue spot has long become known for its masterful renditions of brisket, ribs, German-style sausage, chicken, and burgers, served up in a casual and light setting. Whether you're stopping here before an Astros game or making a trip to Jackson Street all on its own, this restaurant is worth a visit. Don't miss out on their one-of-a-kind sides, either, such as the dirty rice or fried mac and cheese.

209 Jackson St | Houston TX 77002 | 713-224-2400 http://jacksonstbbqhouston.com

#### Pappa Charlie's Barbeque

Since opening in 2009, Pappa Charlies Barbeque has earned a booming reputation for delicious smokehouse goods. Now located at the Cypress Trail Hideout, Pappa Charlie's is a lively roadhouse. In addition to mouth-watering brisket, mac and cheese, and boudin, this joint also has other Texas classics: live music, a spacious setting, and a full bar. It's a family-friendly space meant for a good time and even better cuisine.

25610 Hempstead Rd | Cypress TX 77429| 281-213-4136 http://cypresstrailhideout.com

#### Pinkerton's Barbecue

For Texas-style brisket, ribs, and tasty sides, followed by a sweet cobbler or made-from-scratch banana pudding, you can't go wrong with Pinkerton's Barbeque. With a true Lone State vibe and rustic décor, Pinkerton's is known for their fantastic showcase of smokehouse meats. Houston native and smoke master Grant Pinkerton puts a Central Texas style twist on every menu item, leaving you fully satisfied.

1504 Airline Dr | Houston TX 77009 | 713-802-2000 http://pinkertonsbarbecue.com

#### Tejas Chocolate and BBQ

You're probably thinking: Does chocolate and barbeque really go together? The answer is yes at Tejas Chocolate. Widely considered one of the state's essential barbecue spots, Tejas Chocolate has mastered both the classic favorites and new out-of-the-box combinations. Fan favorites include classics like a smoked turkey sandwich or the brisket-topped wedge salad. For a sweet twist, look into the carrot souffle and cornbread pudding, reminding yourself that flavor can still surprise you. Be sure to order the chocolate truffle as well.

200 N Elm St | Tomball TX 77375 | 832-761-0670 http://tejaschocolate.com

#### Triple J's Smokehouse BBQ

With a full menu of barbeque favorites, from sausage to ribs (and beyond), Triple J's Smokehouse BBQ is akin to a triple threat. Here, it's encouraged to drench nearly everything in their super special sauce. This casual restaurant is a must-stop for finger-licking flavors and smoked meats, followed up by a slice of peach cobbler or a piece of Italian cream cake.

6715 Homestead Rd | Houston TX 77028 | 713-635-6381 http://triplejsmokehouse.com

#### Pizzitola's Bar-B-Cue

Nothing says Houston more than Pizzitola's Bar-B-Cue. Since opening in 1935, Pizzitola's has become a fixture and institution for delicious, succulent barbeque in the city. They are known for their array of classics, done right and slow cooked to perfection: order a rack of ribs, an inside cut of brisket carved from the top, any variety of chicken, and their famous down-home banana pudding. Though Pizzitola's is unpretentious in a strip mall-esque, family-friendly setting, the restaurant is nothing short of fabulous.

1703 Shepherd Dr | Houston TX 77007 | 713-227-2283 http://pizzitolas.com ■

## Geisinger

Join our team and discover for yourself how Geisinger's award-winning, physician-led system focuses on patient care through innovative care models, compassionate providers and robust integrated technology.

**Geisinger** is seeking a BC/BE allergy and immunology physician (MD or DO) for our clinic in Scranton. PA. This is an outstanding opportunity for BC/BE allergist to join a large health system that is nationally-recognized for innovation and quality care, located in beautiful south-central and northeast Pennsylvania.

We are currently staffed with 7 board-certified allergy and immunology providers and 2 physician assistants serving at various locations in the North East and Central PA. The vision and mission of the practice is to continue to provide exceptional and excellent care for both our pediatric and adult patients with asthma, allergic diseases and immunologic disorders. We perform several office procedures, including percutaneous and intradermal skin testing, spirometry, food challenges, venom testing, drug challenges and patch testing. Additionally, we have a number of patients on environmental allergen immunotherapy, venom immunotherapy, immunoglobulin replacement therapy and biologic therapy for both asthma and urticarial management. Clinical research is encouraged, and academic appointments are available if interested.

#### We take pride in the support we provide:

- Competitive straight salary model linked to quality and value versus productivity measures
- Excellent benefits package, including Malpractice & Tail coverage
- Four weeks of paid vacation time annually plus paid holidays and 3 weeks CME time
- A 5% employer contribution to 401(k) plan
- Generous relocation package
- Support and leadership from a full range of dedicated, experienced specialists  $\boldsymbol{\Theta}$  subspecialists
- Professional opportunities for mentorship, growth and advancement

Geisinger is a physician-led system is comprised of approximately 32,000 employees, including nearly 1,800 employed physicians, 13 hospital campuses, two research centers, a 600,000-member health plan and the Geisinger Commonwealth School of Medicine, all of which leverage an estimated \$12.7 billion positive impact on the Pennsylvania and New Jersey economies.

A competitive compensation and benefits package is offered for this position.

Interested applicants should send a cover letter and CV to:

Dr. Puneet Bajaj | Director, Pediatric Allergy and Immunology cc: Betsy Kelchner, Physician Recruitment, Geisinger brkelchner@geisinger.edu | 570-580-4304





#### Allergist - Eugene, Oregon

Oregon Allergy Associates is a progressive and well-established practice providing comprehensive care for Allergy, Asthma and Immunology patients, and we treat multiple associated diseases. Built on a foundation of experience and state-of-the-art technology, our practice offers personalized service and flexible hours based on patients' needs and wants. We have the highest grass pollen counts in the world between Memorial Day and 4th of July! We are currently recruiting a new partner to join our team of 4 physicians and 1 nurse practitioner. We are skilled and compassionate providers, and seek a like-minded physician to help us continue the high level of care our community has come to trust. Learn about us at oregonallergyassociates.com

#### We offer:

- · Primarily outpatient services
- · A 4-day work week with no weekend office hours
- · Shared light telephone call
- · Competitive first year salary guarantee

#### Requirements:

- MD/DO
- · Board certification in Internal Medicine or Pediatrics
- Fellowship training in Allergy, Asthma, Immunology

Considered one of the most desirable communities in Oregon, Eugene is characterized by friendly neighbors, beautiful landscapes, abundant outdoor activities, the arts, and Pac-12 sports. Eugene has something for everyone. Home to the University of Oregon, Eugene has all the amenities and charm of a major university town. Coastal resorts, the Cascade Mountains, and the Oregon wine country are all within an hour. The great city of Portland is close enough to spend the day. A regional airport provides daily service to many West Coast cities.

Oregon Allergy Associates is part of Praxis Medical Group, the largest independent medical group in the state of Oregon.

To apply, or to learn more about any of these practices, please contact Barbara Stoefen, Provider Recruitment, Praxis Medical Group, 541-706-5790, bcstoefen@praxismedicalgroup.com

### Career Guide

A powerful and effective recruitment solution that reaches top healthcare talent through the industry's key society conferences and myHealthTalent.com.

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#### **Contact**

Philip Prigal p.prigal@elsevier.com 347-556-0473 to reserve your space!







s salaries continue to rise, how can you be sure you are getting what you are worth in today's market? Is your current position offering everything that you want? Or should you take that interview and explore other options?

There are plenty of reasons to update your CV and schedule a few interviews. Primarily, casting your net can act as a negotiating tool in pursuing a salary increase at your current position. There are other real advantages to dipping your toe back into the job market on a regular basis:

- You can sharpen your interview skills.
- You can stay abreast of changing expectations.
- You might find an organization or practice where you would really like to work.
- You might open up new avenues for career progression that hadn't previously been on your radar.
- You can determine if you are happy where you are.

Of course, with as many opportunities as there are and institutions available to explore new employment, there is still a limit to what an individual healthcare professional can define as an ideal situation. However, there is no reason why any of these benefits should not be worth considering.

#### The Interview Dillemma

It is likely you have been contacted by recruiters on more than one occasion. But next time a recruiter contacts you about a position, strongly consider at least taking a look. Although the recruiter – or their client – won't want you wasting their time, that is not the point here; it is always worth exploring the other avenues open to you. And it is worth noting that you can't judge a job opportunity unless you fully explore it.

A job description says very little about the organizational culture, the people you'd be working alongside and the other little day-to-day realities that make a position worthwhile and enjoyable. The only way to really understand those factors is to witness or, ideally, experience them for yourself.

Of course, this is what a job interview is designed to do-to offer you a glimpse into whether this role, the organization and its culture fits with what you want – as much as for the interviewer to determine whether they think you would be a good fit.

Depending on your specialty, unless you live in a big metropolitan area, there may not be that large a pool of possible employers – or, indeed, healthcare recruitment companies – local to you. This means that you'll need to adhere to some ground rules if you are going to see what else is available to you.

- Communicate honestly with your recruiter and your potential employer, so everyone knows where they stand.
- Find a reputable recruiter to work with you; one with specialist medical expertise and experience, so they understand you, your desires and your expertise and have established links into employer organizations.
- Ensure you communicate in a timely manner with everyone



involved; don't leave people waiting for a response, especially for a job you're not interested in.

• If you're going to interview, you should know in the back of your mind that you'd be prepared to make that move — even if you don't think you're looking "seriously"; if an opportunity takes you by surprise and really excites you, are you in a position to make the big move?

Following these guidelines is vitally important, because – even if you aren't interested in the job on the table – you can't be sure when you may cross professional paths again with your interviewer. Acting unprofessionally now could cost you a job – or another opportunity – that you are really interested in later.

#### How To Deal With The Counter Offer

So, you've got an offer on the table. It's exciting. The team is great. The pay is a substantial increase. But, your current institution doesn't want to lose you. They make a counter-offer. It's what you wanted when you embarked on your initial job search, but now you're not so sure... the new role has so many exciting elements.

Trying to make sense of this type of decision can be overwhelming, because there are no right or wrong answers, you can only do what you think is the best decision for you at that point. But don't let that dilemma hold you back. Changing roles is a good way to keep your salary on track. Annual inflation compensation increases usually hover around the 3% - 5% mark. But when you get recruited into a new position, these are generally lateral moves. You can negotiate significant

raises with organizations that want to recruit you if they think you are the right person for the role. Equally, your organization is likely to offer you an increase in salary if they don't want to lose you to another organization.

As we've already noted, using a job offer as a negotiating tactic with your current employer can be a risky strategy. If you aren't sure you want to leave and then don't receive a counter-offer from your current employer, what do you do?

Do you stay and reinforce the idea you aren't worth the raise? Or go to a job you're not certain you want? For this reason, it's vital you only employ this strategy with a job you'd be prepared to accept. Whatever you decide, you can't know whether you'd be prepared to jump ship unless you actually go to that interview. And, if you do, you might find yourself getting something a lot more valuable than the opportunity to negotiate a pay raise: a new understanding of the possibilities available to you in the job market.

#### Sources

Why You Should Go To That Interview (Even if You Don't Want To) The Muse for Forbes.com

TED Talk: Our Unhealthy Obsession with Choice Renata Saleci

Should You Use A Counter Offer To Land A Raise? LearnVest for Forbes.com

Long Term US Inflation: Average Annual Inflation by Decade InflationData.com

# Common Interview Errors to Avoid

ood communication is not only an important component of the provider-patient relationship, it also demonstrates your professionalism and the working relationship your colleagues can expect to have with you. You can state on your resume that you have excellent communication skills, but you will actually have to prove it during your interview, so avoiding these common pitfalls is important.

#### Error #1: Creating a poor pre-interview impression

Getting your communication right pre-interview ensures that you make it to the interview stage.

At this stage, you're relying on your resume to speak for you — so make sure that this is as polished as it can be. You may want to tweak it slightly for each of the roles you are applying for, to call out different aspects of your experience and training. Take the time to at least consider this.

Label your resume and other supporting documentation in a way that makes it easy for your interviewer. Your name and the position you are applying for are a good place to start (Resume from Jane Doe for position of Physician at X Hospital).

Your resume isn't the only communication by which you will be judged. Make sure your voicemail message sounds professional and you return calls promptly. Use a professional sounding email address (John.Brown@email.com, rather than JohnnyBeGood@email.com) and ensure your profile pictures are equally professional (use a headshot).

#### Error #2: Passing up valuable interview experience

Even if you aren't sure whether a role is right for you, if you are offered the opportunity to interview it is worth accepting. Things can look very different on paper than they do in practice and the job you most fancied on paper might not be your toprunner after you've toured the facilities and met the team.

There is a huge benefit to having several irons in the fire. If you have more than one offer come in, you'll be in a better position to negotiate terms and salary – especially if your potential employer knows they aren't the only facility making you an offer.

There's no harm in keeping your options open: you can always say no; but make sure you turn down an offer in a professional and timely manner.

Even if you decide a position is not for you, you now have more interview experience under your belt. You've had the chance to perfect your answers and get a grip on your nerves – helping to prepare you for when you do get that interview for the job of your dreams.

#### Error #3: Going in unprepared

You can't control how your interviewers will conduct the interview, so try not to worry about that. You can control your preparation, however – so don't skimp on it.

Think about what you want from the role; create a list of your priorities and be prepared to be asked and to ask about them during the interview.

- Review the position and the list of candidate requirements. Consider how well your skills and experience match what the interviewer will be looking for and prepare how to present this information to demonstrate that you are a good fit for the job.
- Research the employer's reputation, significant recent news, achievements, investments, background, the local area and demographics, and other relevant information you can find. Not only will this help you come across as well informed and interested, it will help you to consider whether the position is right for you. You'll also identify some of the questions you will want to have answered during the interview. Your preparation will pay off during your interview.

### Error #4: Making the employer do all the work in the interview

Don't forget the interview is for you to decide whether the role, people, and facility are a fit for you as much as it is for the interviewer to find out more about you.

Hopefully, you've already prepared and thought carefully about what is important to you and what it is about the role or facility that you want to know more about – so you should find it easy to ask questions throughout the interview.

In addition to helping you remain calm because you know you are well prepared, you will impress your interviewer by being able to ask informed and pertinent questions about the facility and the role for which you are interviewing. You don't need to wait until the end to raise pertinent questions; this is a dialogue between you and a future potential colleague — and treating it as such should help you to represent yourself professionally and confidently. The ease with which you conduct yourself during the interview will speak volumes about your professional conduct and your interest in the position.

#### Error #5: Not taking notes – or taking poor notes

Don't be afraid to take notes during the interview process; it's perfectly acceptable to jot down names, information about the role, reporting structures, or salary. You are going to make a major life decision based upon what is said during the interview, so it is important that you know exactly what was discussed or promised.

However, make sure your notetaking doesn't take place at the expense of making eye contact with your interviewer. National locum tenens agency Locum Leaders advises that maintaining a connection with your interviewer throughout the interview is important. And never refer to your notes when answering a question. Don't jeopardize the impression that you are a subject matter expert and are good at your job.

#### Error #6: Not following up post interview

Follow up with your interviewer after the interview to thank them for their time and consideration. As well as being common courtesy, this small act of appreciation adroitly demonstrates your communication skills – and offers a positive glimpse of what it might be like to work alongside you.

This step is also your opportunity to reiterate your interest and your qualification for the role, as well as to highlight something unique about your candidacy that might give you an edge.

Make your thank you message personal and thoughtful. If you find yourself in a highly competitive situation with another candidate, this small courtesy could be the action that tips the balance in your favor.

#### Error #7: Failing to play the long game

If you are offered the role, but decide it's not for you, it's important to let the interviewer know as soon as possible. Don't drag things out to "keep your options open" or because you don't like delivering bad news. Remain professional and wish the interviewer the best of luck with their search.

Who knows when you might come into contact with them in a future professional capacity or whether you might like to reapply to that facility – you don't want to burn bridges through a simple deficiency in communication.

Candidates who adopt a professional manner and communicate clearly throughout the process should find this step a breeze. When it comes to job searches, applications, and interviews, a little research goes a long way. And first among all else must be clarity about what you want from a position. We hope alerting you to these seven common communication mistakes will help you to be more confident about the choices you are making and more successful during the interviewing process.

Last but not least it is important to note that it can be nerves getting the better of you that lead to making the communication errors we've identified here. The recruitment process can be stressful for candidates, so make sure you schedule some downtime and take the time to relax. And, every now and then, force yourself to take a step back and look at the big picture.

#### Sources

Medical Job Interview Tips for Physicians and Clinicians, LocumLeaders.com

#### ABOUT THE AUTHOR

**Melanie Grano** is a freelance business writer and 20-year Journalism veteran who regularly contributes to career-based publications, including *ThirdCertainty* and *Computer Times*.



We are a state-of-the-art, private Allergy & Immunology practice seeking a highly-qualified BC/BE Pediatric Allergist/Immunologist that is a driven, practice-builder for a partnership track, full-time position. Seeking an intelligent, hard-working, highly motivated person who is professional, able to build strong rapport with patients, colleagues, and referring physicians. Telemedicine experience is greatly favored. Our staff is warm, friendly, and experienced. Hours are Monday through Friday with no weekends and limited

Arizona is home of one of the Seven Wonders of the World. There are not many states that you could visit beach, desert, and snow-covered mountains in one day. Great shopping, great outdoor living, lots of activities for adults and children; home of the Diamondbacks. No more winter! No more humidity! It is a vacation capital of the world: settle in this beautiful vacation hot-spot.

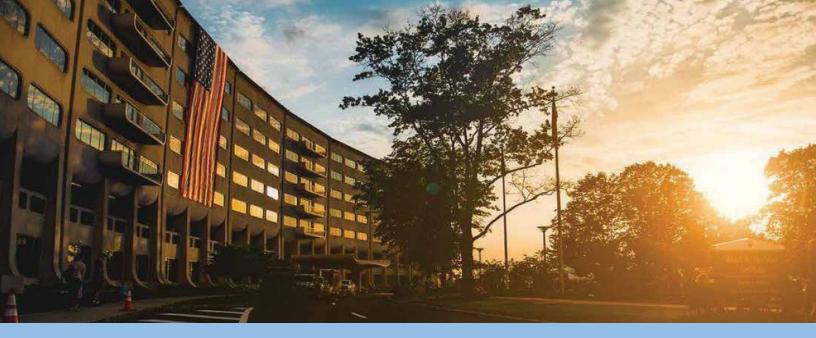
We offer generous salary and path to partnership from day one for that individual with a Practice-Building Mindset.







If you are a board-certified or board-eligible Pediatric Allergist/Immunologist interested in this opportunity, please email your curriculum vitae to julie.wendt@relieveaz.com





Hershey, Pennsylvania

## DIVISION CHIEF, PULMONARY, ALLERGY & CRITICAL CARE MEDICINE DEPARTMENT OF MEDICINE

Penn State Health Milton S. Hershey Medical Center invites applications and nominations for the position of Division Chief, Pulmonary, Allergy & Critical Care Medicine. The successful candidate will be a nationally recognized academic leader with a substantial record of leadership, clinical and administrative accomplishments, and education scholarship and/or research experience. We seek candidates with prior administrative and leadership experience gained within a Department of Medicine, strong interpersonal and communication skills and demonstrated ability to effectively inspire, manage, mentor and develop faculty and staff. Candidates must hold the degree of MD, DO, or MD/PhD, be board certified in Pulmonary Medicine as well board certified in at least one specialty area, and possess qualifications for appointment.

The Division of Pulmonary Medicine is comprised of 21 physicians providing inpatient and outpatient care in 5 specialty services: pulmonary, allergy, critical care, sleep, and interventional pulmonary; 11 ACGME and 1 non-ACGME fellows providing care across a wide spectrum of patient care across the four specialty areas. The Division offers care for acute and chronic pulmonary disorders. They evaluate and manage a wide range of conditions, including pulmonary fibrosis, asthma, chronic bronchitis, emphysema, cystic fibrosis, sarcoidosis, lung cancer, sleep apnea, pulmonary hypertension, and critical care medicine.

INQUIRIES, NOMINATIONS AND EXPRESSIONS OF INTEREST, INCLUDING A CURRICULUM VITAE AND COVER LETTER, SHOULD BE SUBMITTED CONFIDENTIALLY VIA EMAIL TO Heather Peffley, PHR FASPR: hpeffley@pennstatehealth.psu.edu.