

# Career Guide

RHEUMATOLOGY ATLANTA, GA

November 2019





Fellowship Trained or BC/BE Rheumatology Physician

Rheumatology Associates of East Tennessee, a division of Summit Medical Group, is a 2-physician Rheumatology practice seeking a Fellowship trained or BC/BE Rheumatology physician to join their group.

The Rheumatology Group provides quality care in state-of-the art 8000 sq. ft. office space. The center includes 10 chair infusion center and on-site X-ray. Enjoy 4-5 day work week. Daily 16-18 patient load with 75 day wait time for appointment. 2 Advanced Practitioners staffed in office to ensure efficient patient flow.

#### Highlights of Rheumatology Career with SMG:

- · Full benefits include health, life, dental
- · Call rotated between physicians
- Partnership Tract
- 401(K) retirement match plan 5.7% of annual salary pension plan
- Paid Malpractice insurance

- Paid Vacation days
- Paid CME
- Affiliation with East Tennessee's largest Primary Care patient base
- No State Income Tax Low Cost of living

Tennessee provides the backdrop for the good life! Whatever your interest or hobbies, Tennessee is home to urban places and wide-open spaces, with lots of scenic room to roam. Knoxville is the third largest city in the state of Tennessee with a metropolitan population of over 800,000. The city of Knoxville itself has a population of 185,291 and an unemployment rate of 2.9%. Tennessee has no state income tax and the cost of living is at 15.6% lower than the U.S. average. Knoxville was named one of 2019's "Tennessee's Coolest City" by AFAR travel magazine, one of the "Top 50 Best Places to Live in the USA" by U.S. News and World Report, "Top 100 Best Places to Live in America" 2019 by Livability, and named 2019 sixth Least Expensive Place to Live in 2018 Annual Average Cost of Living Index. Knoxville is developing a progressive science and technology corridor, which is quickly emerging, as a national leader in the areas of sustainable energy.

Tennessee's lakes, rivers and parks provide the perfect setting for outdoor activities. The fine arts thrive alongside regional crafts and sports share the spotlight with great musical attractions. East Tennessee has a thriving economy and great public and private school system. Knoxville is home to the University of Tennessee, a major SEC member. McGhee Tyson Airport, a beautiful easy access airport, allows for uncomplicated travel within a 30 minute drive to downtown Knoxville.

#### About Summit Medical Group

Summit Medical Group is East Tennessee's largest primary care organization with more than 300 providers at 60 practice locations in 13 counties. Summit also consists of four diagnostic centers, mobile diagnostic services, eight physical therapy centers, four express clinics, central laboratory and sleep services center. Summit provides healthcare services to more than 260,000 patients, averaging over one million encounters annually. For more information, visit www.summitmedical.com





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Publisher Elsevier Art Director Tamara Thomas Ad Sales Alexis Graber

# **Explore Downtown Atlanta Restaurants**

# Enjoy the big Peach's many restaurants, cafes and bars.

rom American style cuisine to traditional Southern
Barbecue, there is something for every taste and every
budget in Atlanta. As you make your way to and from the
convention center during your stay, you will more than likely
pass one or more of the area's many restaurants, cafes and bars.

Downtown Atlanta has many great restaurants to explore; here are 10 that made our list:

#### Nikolai's Roof

With dishes like crispy pork belly, duck confit, and scallops, plus more than 900 wines, this is the perfect spot to bring a date.

Hilton Atlanta 255 Courtland St. NE | Atlanta, GA 30303 404-221-6362 nikolaisroof.com

#### Poor Calvin's

Poor Calvin's serves Asian fusion food with Thai and American influences. Go there for brunch and try the chicken and waffles.

510 Piedmont Avenue NW | Atlanta, GA 30308 404-254-4051 poorcalvins.com

#### Twin Smoker's BBQ

They've taken the best of barbecue to the next level and piled it on a plate for you. Their slogan is "BBQ Bourbon Atlanta".

300 Marietta Street NW | Atlanta, GA 30313 404-698-4707 twinsmokersbbq.com

#### Afrodish

The only food stand to make the list (part of the Sweet Auburn Municipal Market) serves traditional Jamaican and Caribbean fare. Stop by for black eyed peas, plantains, curries, and beef patties. Great for lunch or take-out.

209 Edgewood Ave SE | Atlanta, GA 30303 404-522-1054 municipalmarketatl.com/merchants/afrodish-restaurant

#### Alma Cocina

This upscale downtown joint is serving Latin/Mexican food in a modern setting, including braised lamb tacos, roasted chicken mole, and desserts such as Mexican Coke (yes, the soft drink) panna cotta.

191 Peachtree Street NE | Atlanta, GA 30303 404-968-9662 alma-atlanta.com

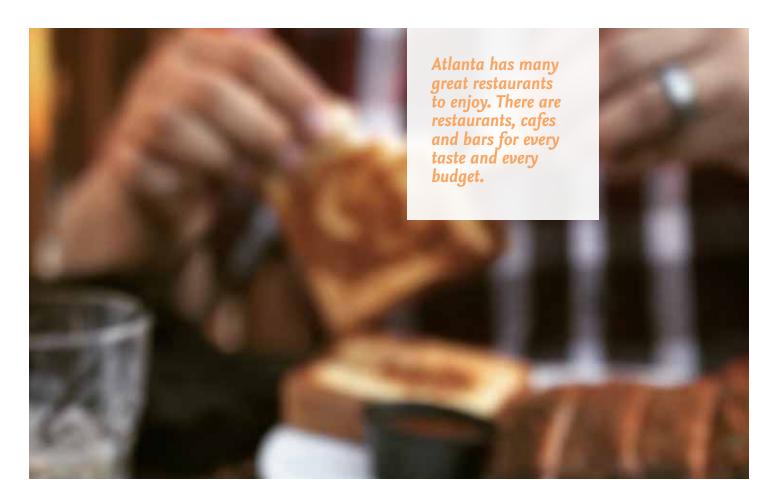
#### **Cuts Steakhouse**

Cuts does the steakhouse thing Georgia style, which means your perfectly grilled strip will come with a side of grits and pimento mac 'n' cheese.

60 Andrew Young International Blvd NE | Atlanta, GA 30303 404-525-3399 cutsatlanta.com

#### Max's Coal Oven Pizza

Serving 1,000-degree-charred NY-style pies and slices, from build-your-owns to the Bianca (ricotta, mozzarella, parmesan,



confit garlic, & fresh basil). Everything made with house-made cheese and the chef's family recipe sauce.

300 Marietta Street NW | Atlanta, GA 30313 404-974-2941 maxsatl.com

#### White Oak Kitchen & Cocktails

The menu changes seasonally, but no matter what time of year you stop in, you can expect a Southern tinge in each of the simple, yet elegant dishes, like a charcuterie plate or deviled eggs – both with pimento cheese.

270 Peachtree Street NW | Atlanta, GA 30303

404-524-7200 whiteoakkitchen.com

#### Ray's In The City

Upscale setting for seafood, prime cuts & an extensive wine list, plus live jazz Thursday-Saturday.

240 West Peachtree St NW | Atlanta, GA 30303 404-524-9224 raysrestaurants.com/raysinthecity/home

#### La Grotta Ristorante

Voted the Best Italian Restaurant (Atlanta Magazine) for 18 years in a row. Classic Northern Italian pastas and antipastos in an upscale white linen space with a patio.

2637 Peachtree Street NE | Atlanta, GA 30305 404-231-1368 lagrottaatlanta.com ■

# RHEUMATOLOGY LIVE WORK PLAY!





Urban Whitewater Rafting Phenix City/Columbus Riverwalks **Uptown Concerts** Fort Benning Blue Heron Zipline Roosevelt's Little White House Springer Opera House National Infantry Museum Callaway Gardens RiverCenter for Performing Arts Columbus Museum Historic Liberty Theatre Coca-Cola Space Science Center Columbus Aquatic Center Cooper Creek Tennis Woodruff Farm Soccer Public & private golf courses



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#### Rheumatology Physician – Beaumont Hospital Dearborn

# Beaumont

The Department of Rheumatology at Beaumont Health System in Dearborn, Canton and Taylor are seeking Rheumatology candidates.

An exciting opportunity to join a very busy practice. Seeing 16 to 20 patients per day preforming general rheumatology, joint injections and RA. 95% of the practice is outpatient and 5% inpatient. The office and hospitals use Epic for their EMR.

Beaumont, Dearborn (formerly Oakwood Hospital - Dearborn) has proudly served residents across southeastern Michigan since 1953. With 632 beds, Beaumont, Dearborn is a major teaching and research hospital and home to three medical residency programs in partnership with the Wayne State University School of Medicine. Beaumont, Dearborn is verified as a Level II trauma center and has been accredited by the Joint Commission as a primary stroke center. The hospital is also known for clinical excellence and innovation in the fields of orthopedics, neurosciences, women's health, heart and vascular and cancer care.

Beaumont Hospital, Taylor (formerly Oakwood Heritage Hospital), is a 189-bed hospital that is a recognized health care leader in the metro Detroit region. It has proudly served Taylor and surrounding communities since 1977 with specialty services that include 24-hour emergency care, hyperbaric and wound care, a surgical pavilion, a pain management clinic, orthopedic surgery, a mental health facility, inpatient physical medicine and rehabilitation and full-service radiology, including advanced CT and MRI.

#### Position will provide an opportunity for advancement with generous benefit package including:

- Professional Development funding
- · Relocation Assistance
- Malpractice Insurance
- 200% 403b retirement match
- Educational Benefits for family members
- Over 4 weeks of vacation plus 12 paid holidays and bonus days
- Productivity Bonus opportunities

To learn more, please send your CV via email to set up a phone interview to Amy.Anstett@beaumont.org or fax to 947-522-1903.

Please visit: Beaumont - Dearborn and Beaumont Health



Please visit: https://www.beaumont.org/



any physicians will work in a teaching hospital during their residency years – perhaps longer if they chose to pursue a fellowship. But teaching hospitals are not only an essential workplace at the beginning of a physician's career – they have much to offer throughout your career.

#### Reason #1: Your Choice of Specialty

Teaching hospitals are the backbone of medical services in the USA. The nation's 1,000+ teaching hospitals train more than 100,000 new physicians and other health professionals every year. They disproportionately deliver specialized services, complex treatments and life-saving care, including 88% of comprehensive cancer care centers and 71% of all level-one trauma centers. This makes teaching hospitals a natural choice for physicians working in these specialized services.

#### Reason #2: A Culture of Excellence

In a 2016 article in the Washington Post, Harvard medical professor David Silbersweig noted that "physicians in other settings routinely refer patients to teaching hospitals when they can't figure out what is going on, when there are complications, or when they have run out of treatment options." A 2002 literature review by John Z Ayanian and Joel S Weissman looking at teaching hospitals and quality of care found that "for common conditions, particularly in elderly patients, major teaching hospitals generally offer better care than do nonteaching hospitals." It is this commitment to delivering

excellent care that attracts the best and the brightest to our teaching hospitals.

#### Reason #3: Leading Edge Research and Treatment

One of the reasons teaching hospitals are highly regarded and able to offer such excellent care is because of the research and clinical trials that are undertaken by them. This ensures our teaching hospitals are the leaders in new treatments and cures. The possibility of being at the forefront of medical breakthroughs is a strong reason for choosing to work at a teaching hospital. But you don't have to be at the forefront of research to benefit from this aspect of a teaching hospital: the culture of teaching hospitals ensures that these analyses and breakthroughs are shared throughout the institution. Silbersweig argues, "only academic medical centers can provide the environment and expertise that advance the practice of medicine, and ultimately the health of society."

#### Reason #4: Publishing Research

Being involved in leading-edge research doesn't only advance the care you are able to offer patients, there are personal advantages too. First, the ability to stay in the forefront of your chosen field. Second, publishing research or being co-author on an important paper based on the research conducted at your teaching hospital offers opportunities for career advancement you simply can't get at another institution. One of the world's most internationally recognized medical journals, the BMJ, references the following benefits of publication for your career: "Career advancement. International recognition. Advancing



medicine. An influx of funding. These are just a few of the benefits associated with publishing medical research in a peer-reviewed journal with a high impact factor."

#### Reason #5: Travel

The benefits of participating in leading-edge research expands your boundaries beyond advancing standards of care and advancing your career. The possibility of national and international travel to present research findings are another major benefit. While the prospect of international travel might not be attractive to physicians who are already struggling to balance work and life with the needs of a young family or the other demands of home life, the prospect of being paid to present your findings to other leaders in your field in international centers of excellence is an undeniable attraction to some. If you have this opportunity, it's worth referring to the presentation tips offered by the American College of Physicians (ACP).

#### Reason #6: More Opportunities to Learn

In training young doctors, Lara Goitein argues, "Medical education is essentially a verbal tradition: knowledge is imparted by physicians talking and demonstrating what they mean at the patient's bedside much more than through the written word." The teaching hospital offers the greatest opportunities to nurture your talent.

#### Reason #7: Being Mentored

The Institute of Clinical Research Education states, "Mentoring is the key for developing and sustaining a satisfying professional career." The greater potential to connect with mentors is another powerful reason to choose to work at a teaching hospital . Compare this with the talent pool with whom you are able to connect in a small rural hospital and you can clearly see the advantage of working in a teaching hospital in terms of finding someone from whom you can learn and make a valuable personal connection.

#### Reason #8: Being a Mentor

The advantage of this wider talent pool in teaching hospitals works both ways. For more senior caliber staff, the opportunity to share your knowledge with passionate and motivated junior staff is compelling. Being a mentor is a rewarding experience and the teaching hospital environment offers far more potential for connecting with others whom not only share your specialty but whom share your passion.

#### Reason #9: Improved Career Prospects

For all these reasons, a teaching hospital offers one other major advantage: improved career prospects. Whether through mentoring, research, published articles or simply exposure to leading-edge treatments and technologies and high-caliber peers, working at a teaching hospital is good for your career.

#### Reason #10: Better Job Satisfaction

What's more, the culture of excellence and the enhanced opportunity for learning and knowledge-sharing in a teaching hospital are important contributors to increased job satisfaction. In an age when we are seeing a crisis in physician burnout and high numbers of people leaving the profession, job satisfaction is more important than ever – both on a personal level and for the profession and service as a whole. Of course, there is a role for mentors in modeling and supporting work-home balance, but the spiritual satisfaction of delivering the highest quality of care and sharing knowledge with peers and juniors helps to recharge depleted batteries and reconnect physicians with the reasons they went into the career in the first place.

Whatever stage you are in your career, working in a teaching hospital can be an incredibly rewarding experience; helping you to develop your career while offering you an opportunity to give back to those just starting theirs.

#### Sources

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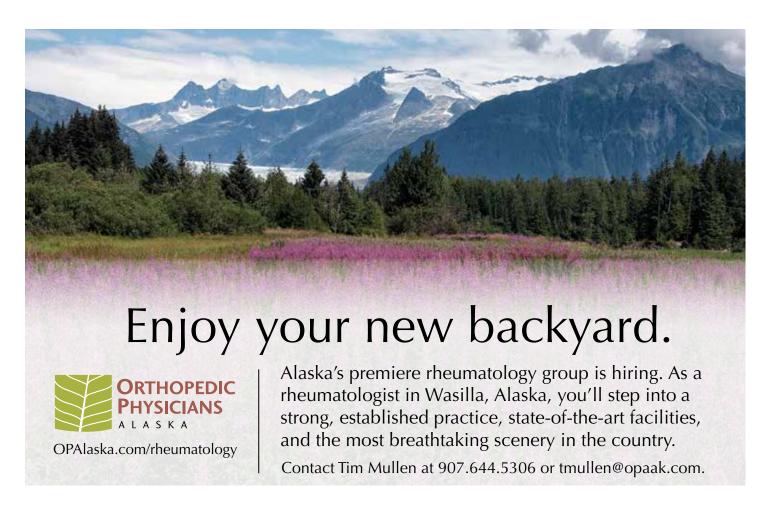
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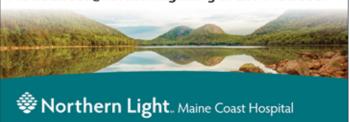
#### ABOUT THE AUTHOR

**Melanie Grano** is a freelance business writer and 20-year Journalism veteran who regularly contributes to career-based publications, including *ThirdCertainty* and *Computer Times*.



Northern Light Maine Coast Hospital is seeking a full-time BC Rheumatologist to join a well-established specialty team in Hancock County, Maine. The right candidate will provide compassionate care in all aspects of rheumatology for patients of the community in an environment where both the provider and patient can benefit. This hospital-employed position will provide services between two Northern Light hospitals with no call and a flexible schedule. Both facilities have on-site imaging and bone density capabilities. In-hospital care is provided by an excellent hospitalist team and both emergency departments are staffed 24/7 with top-notch physicians.

For confidential consideration, please contact our Provider Recruitment team at ProviderJobs@northernlight.org or 207.973.5358.



## Rheumatologist

The University of Wisconsin is located in Madison, Wisconsin, which offers an outstanding lifestyle with excellent cultural, recreational, and educational resources.

The Division of Rheumatology has been a leader in the treatment of rheumatologic diseases for more than 25 years. We are seeking a Medical Doctor (MD) or Doctor of Osteopathic Medicine (DO) who has completed an accredited Rheumatology fellowship training program and is certified by the American Board of Internal Medicine (ABIM) in Rheumatology to join our group at the Assistant, Associate, or Full Professor level on the Clinical Health Sciences (CHS) track. Successful applicant must be eligible for Wisconsin medical licensure. This is not a tenure track position.

The primary responsibility of this position is to provide clinical care for patients with rheumatic diseases at UW Health locations. Academic duties will include clinical research and clinical teaching of fellows, residents, and medical students. Successful applicant will also have previous formal experience in teaching, both didactic and in the clinical setting, of Rheumatology to learners enrolled in a Liaison Committee on Medical Education (LCME) or American Osteopathic Association Commission on Osteopathic College Accreditation (AOACOCA) accredited medical school and/or Accreditation Council for Graduate Medical Education (ACGME) accredited program.

Competitive salary with incentives and comprehensive benefits package. For consideration, please send CV and letter of interest to: Kevin McKown, M.D., Head, Division of Rheumatology, University of Wisconsin - Madison, km4@medicine.wisc.edu



The UW Madison is an EE/AA employer; Wisconsin open records and Caregiver laws apply. A criminal background check will be conducted prior to offer of employment.



Rheumatology Opportunity Chicago Northwest Suburbs Crystal Lake, IL

Northwestern Medicine Regional Medical Group (NMRMG) is seeking a BE/BC Rheumatologist to join our outpatient practice in Crystal Lake, IL, located in the northwest suburbs of Chicago.

- Join a well-established busy practice setting.
- Medical Staff privileges at NM Huntley Hospital and NM McHenry Hospital.
- Employed full-time position with Northwestern Medicine Regional Medical Group.
- Successful and expanding multi-specialty physician group that promotes a collegial work environment, physician success and compassionate care.

Northwestern Medicine Regional Medical Group is the premier provider of healthcare services in Chicago's west and northwest suburbs, with more than 575 primary care physicians and specialists. Our team works together to provide excellent patient care and exceptional patient experiences using models that follow best practices in outpatient and inpatient settings. RMG offers competitive compensation and benefits within a physician led work environment.

Northwestern Medicine is a growing, nationally recognized health system that provides world-class care at 10 hospitals and more than 200 locations in communities throughout Chicago, the suburbs and northern Illinois. Together with Northwestern University Feinberg School of Medicine, we are pushing boundaries in our research labs, training the next generation of physicians and scientists, and pursuing excellence in patient care. Our vision and values are deeply rooted in the idea that patients come first in all we do. We value building relationships with our patients and their families, listening to their unique needs while providing individualized primary, specialty and hospital-based care. Our recent affiliations and ongoing growth make it possible for us to serve more patients, closer to where they live and work.

Melanie Harkins, B.S., FASPR | Manager, Physician Services | 630 933 5135 0 | 630 933 1103 F | melanie.harkins@nm.org | http://nm.org

Seeking a Board Certified / Board Eligible Physician Partner in

# Rheumatology

Join Georgia's largest physician-owned multispecialty clinic. Physician-led and patient focused for over 100 years.



#### About Harbin Clinic Rheumatology

- · Join a Well-Established Rheumatology Program
- An Expanding Practice and the Only Rheumatology Group Serving the Region
- · 100% Rheumatology Opportunity
- · Onsite Radiology X-Ray, MRI, CT, DEXA, Nuclear
- · Musculoskeletal Ultrasound Done in Office
- · Full Lab
- · In-house Infusion Center
- · No Internal Medicine Call
- · Teaching Opportunities
- · Clinical Research Opportunities
- · Collegial and Collaborative Work Environment
- · The Autonomy of Private Practice in a Stable Group Setting
- · Fully Integrated EHR, Electronic Prescribing and City-Wide PACs
- State-of-the-art Facilities Including Comprehensive Cancer Center, Heart Center, and Complete Range of Ancillary Services

#### About Rome & Northwest GA

Harbin Clinic offers physicians and their families the professional opportunities of a progressive practice with the quality of life unmatched in crowded urban environments. Just 90 minutes northwest of Atlanta.

The communities of Northwest Georgia boast a unique blend of hometown charm and international sophistication. NWGA is home to the Smithsonian-affiliated museums, top-flight resorts, advanced sports facilities and renowned cycling trails, recreational lakes and much more.

Harbin is affiliated with Emory, Augusta University, Morehouse College of Medicine, Philadelphia College of Osteopathic Medicine, Mercer University School of Medicine, Floyd Medical Center and Redmond Regional Medical Center.



For consideration or to learn more about Harbin Clinic, contact
Harbin Clinic Physician Services.
Robin Hice
rhice@harbinclinic.com

762-235-1027 / Fax: 706.235.3104

## Sensational Opportunity for a Rheumatologist in the Four Corners

San Juan Regional Medical Center in Farmington, New Mexico is recruiting a BC/BE Rheumatologist to join a rewarding practice as a valuable member of our team. The successful candidate will enjoy fulfilling clinical work with the benefits of being a part of a hospital-employed physician group with 90 physicians and 40 advanced practice providers.

## You can look forward to:

- Compensation up to \$275,000 base salary
- Productivity bonus incentive with no cap
- Lucrative benefit package, including retirement
- Sign on and relocation
- Student loan repayment
- Quality work/life balance

San Juan Regional Medical Center is a non-profit and community governed facility. Farmington offers a temperate four-season climate near the Rocky Mountains with world-class snow skiing, fly fishing, golf, hiking and water sports. Easy access to world renowned Santa Fe Opera, cultural sites, National Parks and monuments. Farmington's strong sense of community and vibrant Southwest culture make it a great place to pursue a work-life balance.



Interested candidates should address their C.V. to: Terri Smith | tsmith@sjrmc.net | 888.282.6591 or 505.609.6011 | sanjuanregional.com | sjrmcdocs.com

# **UPSTATE**MEDICAL UNIVERSITY

The Department of Medicine at SUNY Upstate Medical University has a clinician/educator position available at the assistant or associate professor level for ambulatory practice, inpatient and consultation service, student and faculty development with potential research interest in autoimmune rheumatic diseases in their Rheumatology Division. MD or foreign equivalent, BC/BE in Rheumatology, NYS license or eligible. We are committed to high quality patient care, excellence in teaching and faculty development. Competitive salary, benefits and productivity incentive program are available. Assistance with immigration matters may be possible.

Interested applicants should send their CV to Deborah Tuttle, Upstate Medical University, Department of Medicine, 550 East Genesee Street, Suite 201, Syracuse, NY 13202 or email to tuttled@upstate.edu Upstate Medical University is an AA/EEO/ADA employer committed to excellence through diversity. Applications from women and minorities strongly encouraged.

## Rheumatologist New Hampshire

Seeking BC/BE fellowship-trained rheumatologist to join a 25 physician and 16 midlevel provider orthopaedic/musculoskeletal group practice offering subspecialists in hand surgery, foot surgery, sports medicine, pediatric orthopaedics, spine surgery, trauma, joint replacement, rheumatology and physiatry.

We are a successful, established practice with multiple sites, ancillary services including MRI, DXA and surgery center.

We offer a competitive salary and benefit package and are located in a beautiful part of New England which offers a superior living environment, including cultural and outdoor recreational activities available close to home/work.

#### Please contact:

Linda Hancock, Manager I linda.hancock@concordortho.com I (603) 224-3368 x 2403 I 603-717-7356 Fax

> Concord Orthopaedics 264 Pleasant Street I Concord, NH 03301-7500 www.concordortho.com



## OUTPATIENT RHEUMATOLOGY MEMPHIS, TN

For Methodist Le Bonheur Healthcare, Leading Medicine is more than a description of what we do - it's who we are, and we'd like you to join us. Formed in 2010, Methodist Medical Group (MMG), is bringing together physicians in a collaborative effort to provide premier patient-centric care.

With locations throughout the Greater Memphis area, Methodist Medical Group (MMG) is dedicated to providing quality patient care to the entire family. MMG is proud to be a part of Methodist Le Bonheur Healthcare System and its family of hospitals, ensuring efficient access to specialty and hospital services whenever the need arises. As members of the Memphis community, MMG is committed to the well-being of its patients, providing the right care at the right time in convenient locations throughout the Memphis Area.

To support our dedicated family of physicians in these endeavors, MMG offers numerous benefits, including:

- Guaranteed base salary
- Sign-on Bonus
- Quality and performance-based bonus potential
- Generous benefits package and retirement options
- Malpractice insurance
- CME monies and time-off
- Relocation Assistance
- Operational and administrative needs addressed by the group's administration

We are seeking candidates who are Board Certified and/or Board Eligible in Rheumatology and a completion of a Rheumatology fellowship. Strong desire in an outpatient setting.

Physicians are asked to send a CV for consideration to:

Stephanie Wright, Director of Physician Recruitment Methodist Le Bonheur Healthcare 1211 Union Avenue, Suite #330 | Memphis, TN 38104 Office: 901-478-0964 | Email: stephanie.wright@mlh.org



Physicians in the midst of a job search should be aware that signing a non-compete employment contract with their prospective employer could become expected in contract negotiations.

A physician restrictive covenant, also referred to as a "non-compete agreement," is a clause in a physician's contract whereby the physician (employee) agrees to disengage in competition with the employer for a prescribed period of time after he or she leaves that company's employ.

Although it may seem insignificant, those lines in a contract can change your future. Healthcare attorney and a member of the law firm McDonald Hopkins LLC in Chicago, Steven M. Harris, Esq. advises physicians to consult with a lawyer who is well-versed in the laws of your state before signing a contract containing a non-compete clause. In addition, he says that when considering your next career move, getting a lawyer may help to shed some light on an impenetrable clause.

"I strongly recommend that no employee sign a non-compete without consulting with an attorney first," concurs David Schein, an attorney who consults with medical practices on employment issues and serves as Director of Graduate Programs at the University of St. Thomas in Texas. Schein adds that an attorney experienced in this area can negotiate items such as a smaller geographic area or a shorter time restriction. Occasionally, people sign agreements without fully understanding the implications. Specialists in certain areas of medicine are in demand, so it makes sense for them to use any leverage upfront.

Non-compete contracts are a way for employers to guard their protectable interests (an employer's advantage that once the employee-employment relationship ends would make it unfair to allow the employee to compete with it). In this area of employment law, certain states do enforce non-compete agreements, though there is no national standard. What makes the non-compete clause so confounding is that they vary greatly in what they view as a reasonable non-compete. For example, non-competes in Texas often have geographic restrictions of "50-100 miles of the city where the employee practiced" according to Schein.

Some states bar its use in certain industries, such as medicine and law. In other states such as Connecticut and Rhode Island, laws passed in 2016 prohibit non-competes between employers and physicians.

Thomas Wassel, a partner with Cullen and Dykman in New York, asserts that without federal laws, time restrictions can vary by state. "Connecticut passed legislation that limits noncompetes for physicians to one year and limits the geographic scope to 15 miles from the primary practice area," he says. Two years is common in other states. If the non-compete has to do with a buy-out or merger, it can result in additional restrictions. "Practice buy-out or merger restrictions are enforceable in Texas and often run up to 5 years," Schein points out. According to Wassel, medical practices in New York want "... to recoup their training and any other costs, such as professional memberships associated with their employee." Meanwhile, Illinois courts look at "... the investment they (medical practices) have made in forming near-permanent relationships with their patients," so courts may need to examine whether the practice markets regionally and other efforts to recruit and retain patients.

Robert W. Horton, Esquire of Bass Berry & Sims states, "For a non-compete to be enforceable, it must be considered "reasonable" and "reasonable" non-competes address issues related to geography (i.e. where someone can practice), scope (the work an employee performs in his/her new position),



and time restrictions. Limitations are necessary for the non-compete to be enforceable."

Protectable interest differs from state to state. States try to balance an employer's protectable interest without appearing to support a restraint of trade (any action that interferes with free competition in a market). The non-compete is a bonding part of a contract, and a physician should fully understand his contract before he enters into it. Signing an agreement without understanding all of the ramifications can cause a person to lose money or professional opportunities.

In New York and Texas, a non-compete needs to offer something called "consideration" in order to be valid; this is when something of value is offered that can be objectively measured, such as a signing bonus. Wassel says, "Employers have to offer value for it. Doctors can fight if there is a no consideration. The mere fact of hiring the doctor can be adequate consideration, if properly documented."Physicians can also challenge if the non-compete contains anything beyond "reasonable restrictions" to geography, scope and time. Courts may narrow non-competes though it does not mean that a judge will throw it out. Even if a judge agrees to narrow the time frame from two years to one year, a physician is still hampered by a one-year restriction.

For example, in April 2018, 92 doctors of Mecklenburg Medical Group (MMG) sued Atrium Health seeking release from restrictive work covenants and the right to form a standalone practice. Filed in Mecklenburg County Superior Court, the complaint, alleges the health system engaged in anticompetitive practices including non-compete agreements and compelling doctors to refer patients to Atrium facilities if they needed additional care.

At the time of writing, Atrium has agreed to release the physicians from the non-compete agreement and had informed them that their last day would be Aug. 31st. MMG attorneys are reviewing the agreement and how it affects the pending lawsuit.

Even if a physician does prevail in court, there are often substantial costs. Lawsuits are "very expensive initially because (your former employer) can get an injunction," says Adi Amit, a partner with the law firm Lubell Rosen in Florida. An injunction is a judicial order that restrains a person from beginning or continuing an action that threatens or invades the legal right of another (in this case, a physician working for a new employer). "Legal fees, even for a brief round of injunction hearings, can run at least \$10,000 for each side," cautions Schein.

Attorneys from a variety of states agree that the judge that hears the case influences the outcome. Amit says that in Florida, some judges are "pro-employee and some are pro-employer." As there are no bright line rules, these agreements are so dangerous to sign." In Texas, for example, non-compete agreements for physicians must contain a buy-out provision. This means the physician can buy-out his/her non-compete agreement for an agreed upon price.

Non-compete agreements are enforceable in every state but California. Also, the Colorado legislature amended its law on non-compete clauses to allow doctors to continue treating patients with rare diseases after they part with an employer. The bill became law in April 2018.

A physician's specialty is an important fact of the case in some states. Amit says, "There is the issue of public safety." Specializing in Zika research and treatment may influence the perception of a contract's "reasonableness" in South Florida.

The American Medical Association's (AMA) guidance states doctors "should not enter into covenants that: (a) Unreasonably restrict the right of a physician to practice medicine for a specified period of time or in a specified geographic area on termination of a contractual relationship; and, (b) Do not make reasonable accommodation for patients' choice of physician." In fact, the AMA Code of Medical Ethics recommends that physicians avoid restrictive covenants whenever possible. Among its concerns are that they can limit access to care and disrupt care continuity.

Without a clear agreement and strong legal counsel, doctors could suffer significant financial losses as the result of a successful lawsuit. ■

#### Sources

Physician Employment Relationships, Robert W. Horton, Esquire, Bass Berry & Sims (April 2013) http://BassBerry.com

Texas Business and Commerce Code, BUS & COM § 15.50. Criteria for Enforceability of Covenants Not to Compete, - Thomson Reuters Westlaw

A Beginner's Guide to Physician Non-Compete Agreements, Jordan Fensterman, Abrams Fensterman (April 23, 2013) - MD Magazine

Opinions on Financing & Delivery of Health Care (11.2 Health Care Organizations & Physician Practice), Code of Medical Ethics (Issued 2016, Modified 2017) - AMA Policy Finder

Medical group seeks to separate from Atrium Health in new lawsuit, Jenna Martin (April 2, 2018) - Charlotte Buisness Journal

# Rheumatologist

The University of Wisconsin is located in Madison, Wisconsin, which offers an outstanding lifestyle with excellent cultural, recreational, and educational resources.

The Division of Rheumatology has been a leader in the treatment of rheumatologic diseases for more than 25 years. We are seeking a Medical Doctor (MD) or Doctor of Osteopathic Medicine (DO) who has completed an accredited Rheumatology fellowship training program and is certified by the American Board of Internal Medicine (ABIM) in Rheumatology to join our group at the Assistant, Associate, or Full Professor level on the Clinical Health Sciences (CHS) track. Successful applicant must be eligible for Wisconsin medical licensure. This is not a tenure track position.

The primary responsibility of this position is to provide clinical care for patients with rheumatic diseases at UW Health locations. Academic duties will include clinical research and clinical teaching of fellows, residents, and medical students. Successful applicant will also have previous formal experience in teaching, both didactic and in the clinical setting, of Rheumatology to learners enrolled in a Liaison Committee on Medical Education (LCME) or American Osteopathic Association Commission on Osteopathic College Accreditation (AOACOCA) accredited medical school and/or Accreditation Council for Graduate Medical Education (ACGME) accredited program.

Competitive salary with incentives and comprehensive benefits package. For consideration, please send CV and letter of interest to: Kevin McKown, M.D., Head, Division of Rheumatology, University of Wisconsin - Madison, km4@medicine.wisc.edu



The UW Madison is an EE/AA employer; Wisconsin open records and Caregiver laws apply. A criminal background check will be conducted prior to offer of employment.





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A WellSpan
Rheumatology Career:
What's your goal?

WellSpan Health, an integrated health system in South Central Pennsylvania, is seeking a full-time

Rheumatologist to join our growing practice. This is an opportunity to join a well-established medical group with 1,500 employed providers.

#### About the Position:

- Provide 100% Adult Rheumatology with a broad spectrum of diseases
- Enjoy a large referral base as part of a large multi-specialty group
- · Excellent schedule

At WellSpan, your goals are our goals. To learn more about this Rheumatology position, or to apply, visit

JoinWellSpan.org or send your CV to:

Stew Sampsel
Physician Recruiter
(717) 812-3958
ssampsel@wellspan.org

# UPSTATE MEDICAL UNIVERSITY

The Division of Rheumatology of Department of Medicine at SUNY Upstate Medical University invites applications fromphysician-scientists. High quality laboratory space and generous start-up funds are available for qualified investigators. Research in the Division has focused on mechanisms of autoimmunity. Competitive salary, benefits and productivity incentive program are available. The beautiful Central New York Finger Lakes region offers excellent schools, affordable housing, numerous recreational and social activities and beautiful seasonal weather. Assistance with immigration matters may be possible.

MD or MD/PhD applicants with current extramural funding should send their CV to Deborah J. Tuttle, PHR, Upstate Medical University, Department of Medicine 550 East Genesee Street, Suite 201, Syracuse, NY 13202 or email to tuttled@upstate.edu Upstate Medical University is an AA/EEO/ADA employer committed to excellence through diversity. Applications from women and minorities strongly encouraged.



OSF HealthCare is seeking

rheumatology providers to join our team.

OSF HealthCare is a faith-based, 13-hospital health care system serving Illinois and the Upper Peninsula of Michigan. We strive to provide a culture that is unique and enhances our Mission of providing "the greatest care and love" to all the patients we serve.

We offer excellent employee benefits, compensation and a supportive work environment with access to new technology and career opportunities.

#### Rheumatology opportunities are available in:

Peoria

Bloomington

Apply online at osfcareers.org.



EOE/Minorities/Females/Veterans/Disabled



#### Rheumatologist

Mayo Clinic in La Crosse, Wisconsin is recruiting a rheumatologist to join the Division of Rheumatology, Department of Internal Medicine. In addition to clinical responsibilities, there are opportunities to pursue interests in education and research.

The Division seeks a candidate who can add complementary interest and expertise in areas such as inflammatory arthritis, lupus, outcomes, quality measurement, emerging rheumatologic diseases, and/or diagnostic testing. Existing interest and expertise exists in the areas of Systemic Sclerosis, Spondyloarthropathies and Vasculitis. The ability to perform ultrasound assisted procedures independently would be an asset. The successful candidate will work effectively and collaboratively with colleagues and patients while maintaining high a quality of patient care and high patient satisfaction. A successful M.D. or D.O. applicant will fulfill the following requirements:

- Certification by the ABIM in Rheumatology (board certified or board eligible)
- Completion of an accredited Rheumatology fellowship
- Record of interest and excellence in the clinical care of patients
- Sincere interest and experience in resident and medical student education

#### jobs.mayoclinic.org

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#### Value highlights of position:

- No call coverage required in practice
- Academic opportunity teaching to Mayo fellows and residents
- Exposure to unique clinical material and complex patient diagnoses
- Collaboration with other Rheumatology physicians within Mayo and across other specialties

Mayo Clinic provides a rewarding career that promotes excellence in patient-centered care. You can thrive in an environment that supports innovation and has a wealth of resources available to you.

Mayo Clinic Health System connects Mayo Clinic's respected expertise with Mayo's community focused multi-specialty groups in 75 communities. We offer a highly competitive compensation package, which includes exceptional benefits, and have consistently been ranked by FORTUNE magazine as one of the top 100 "Best Companies to Work For".

VISIT www.mayoclinic.org/physician-jobs to apply and learn more about our Pulmonary and Critical Care Medicine opportunities.

#### Or contact:

Connie Carlin, Physician Recruiter Phone: 507-293-3665 Email: Carlin.Connie@mayo.edu

#### Rheumatology Opening in Northern New York 1000 Islands Region & Home to Lake Ontario

#### Package Highlights

- Annual Base Salary \$300,000, plus WRVU Incentive Program 5.200/\$57
- 4-year Contract with guaranteed salary
- Signing Bonus \$50,000
- Annual Educational Loan Repayment \$20,000
- Relocation Reimbursement \$10.000

#### Practice Highlights

- Employee of Samaritan Medical Center, a 290 bed not-for-profit hospital located in Watertown, New York
- Opportunity is exclusive Rheumatology outpatient practice with occasional inpatient consult
- Medical Staff greater than 190 physicians; offering solid referral base and great need for Rheumatology
- Catchment population: 250,000

#### For more information on this opportunity, contact:

#### Jennifer Haley-Saiff

Physician Recruiter, Samaritan Medical Center 830 Washington Street Watertown, NY 13601 315-779-5184 (Phone) | 315-779-5140 (Fax) jsaiff@shsny.com www.samaritanhealth.com

#### Qualifications/Requirements-

- Board Certification Subspecialty Rheumatology (or actively engaged in process)
- Excellent communication and interpersonal skills
- Appreciation for Patient Centered Care
- Ability to work within Team

#### Location Highlights

Close proximity to Lake Ontario, the St.
Lawrence River and Adirondack Mountains.
Breathtaking region offers excellent fourseason recreation for the outdoor enthusiast. Easy access to urban areas.
Safe community, with the added benefit for a low cost of living. Diverse cultural opportunities.











# Rheumatology

Call This "Top 10" Community Home

McFarland Clinic is seeking a BE/BC Rheumatologist to join our extraordinary team and provide exceptional care within lowa's largest multidisciplinary clinic. Consistently ranked in the top 10 "Best Places to Live" by Money Magazine and CNNMoney.com, this thriving town has been ranked in the top 3 cities in the country for job growth.

- 100% Rheumatology practice
- Dexascan, infusion center, X-Ray, CT, MRI and ultrasound
- Highly desirable compensation package
- Built-in referral base
- · Limited call responsibilities
- Stipend and/or loan forgiveness
- Immigration assistance provided
- #1 Best State to Practice Medicine"
- WalletHub

Contact Doug Kenner 866-670-0334 dkenner@mountainmed.net



EOE/AA Employer/Protected Vet/Disabled

Ames, lowa is a family friendly town that offers top-quality education with the best school district in the state. Home to lowa State University, this Big 12 city has been voted the "Best College Town" by Livability. com. Our proud community boasts the cultural, recreational, and entertainment amenities of a big city while maintaining the charm that you have come to expect from small-town living. Become part of Ames, a place that will quickly become your hometown.



Extraordinary Care, Every Day







Penn State Health is a multi-hospital health system serving patients and communities across central Pennsylvania. We are seeking an Academic Adult Rheumatologists interested in joining our busy practice at Penn State Health Milton S. Hershey Medical Center, Hershey PA.

#### What We're Offering:

- We'll foster your passion for patient care and cultivate a collaborative environment rich with diversity
- Musculoskeletal Ultrasound
- Salary and rank commensurate with qualifications
- Relocation Assistance
- Comprehensive Benefits and Retirement package

## What We're Seeking:

- A BC/BE academically interested physician with excellent clinical skills
- Research/Clinical Trials interested physician seeking protected time to start/develop research initiatives
- Ability to work collaboratively within diverse academic and clinical environments
- Completion of an accredited Fellowship program

No J1 Visa Waiver Sponsorships available



# FOR MORE INFORMATION PLEASE CONTACT:

# **Heather Peffley, PHR FASPR**

Physician Recruiter
Penn State Health

**Email:** hpeffley@pennstatehealth.psu.edu **Website:** careers.pennstatehealth.org

#### What the Area Offers:

Central PA is rich in history and offers a diverse culture. Our local neighborhoods boast a reasonable cost of living whether you prefer a more suburban setting or thriving city rich in theater, arts, and culture. Nearby mountains host various ski slopes and the Appalachian Trail and rambling rivers are in our backyard, offering many outdoor activities for all seasons. Conveniently located within a short distance to major cities such as Philadelphia, Pittsburgh, NYC, Baltimore, and Washington DC, the area is rich with activity and is waiting for you to explore.