



■ What to Do When Visiting
National Harbor

■ Why You Should Take That
Interview

■ Common Interview
Errors to Avoid

Career Guide

VASCULAR SURGERY
NATIONAL HARBOR, MD

June 2019



VASCULAR OPPORTUNITY: Henry Ford Allegiance - partnered with Henry Ford Health Systems (HFHS - Detroit Area) on April 1, 2016. We are located in the beautiful south central Michigan has an opening for a full time vascular surgeon to join our team of physicians. The candidate will join a full spectrum vascular practice bringing experience in vascular and endovascular procedures including, peripheral vascular interventions, carotid disease, and aortic dissections.

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We offer our community a breadth of services, keeping patients and their families from having to travel outside of the community. We are not your average "regional tertiary hospital." We are the hidden gem of Jackson and the only hospital in Jackson County, with the next smaller hospital being 20 miles north (Chelsea). We became a certified Trauma center in spring 2017, and are the only Level II trauma within a 40 mile radius between 94 and 127 HWY.

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**Please send CV to Jeanne Calvert
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call (517) 435-8091**

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What to Do When Visiting National Harbor

How to Spend Your Free Time in This Potomac River Haven.

Just 20 minutes from Washington D.C., National Harbor is located along the Potomac River among dozens of shops, restaurants, and hotels. Whether you're traveling with family, friends, or a significant other, the harbor has something fun for everyone to enjoy. Don't miss out on these activities when spending time in National Harbor.

Ride the Capital Wheel

Certainly the largest attraction in the area, the Capital Wheel is one of the nations most recognized observation wheels offering a glimpse of the city from 180 feet in the air. Its 42 gondolas each hold up to eight people and provide panoramic views of the Washington Monument, National Cathedral, Alexandria and more. There's even a VIP gondola with a glass floor and leather seats. Get your tickets now and take a ride to the top or take in the wheel's massive size from down below. You'll enjoy it either way!

141 American Way, National Harbor, MD 20745 | 301-842-8650
thecapitalwheel.com

Spend a Day on the Water

If you're interested in doing something active during your stay in National Harbor, there are numerous watersports available. Rent the equipment and try it on your own or partake in a lesson or two to help you get the hang of things. Popular watersports available at Boating in DC at National Harbor include kayaking, paddle boarding, and access to a fun swan pedal boat. They even have paddleboards that light up if you're brave enough to take it out on the water at night.

165 Waterfront Street, Oxon Hill, MD 20745 | 202-337-9642
boatingindc.com/boathouses/national-harbor

Visit the Gaylord National Resort

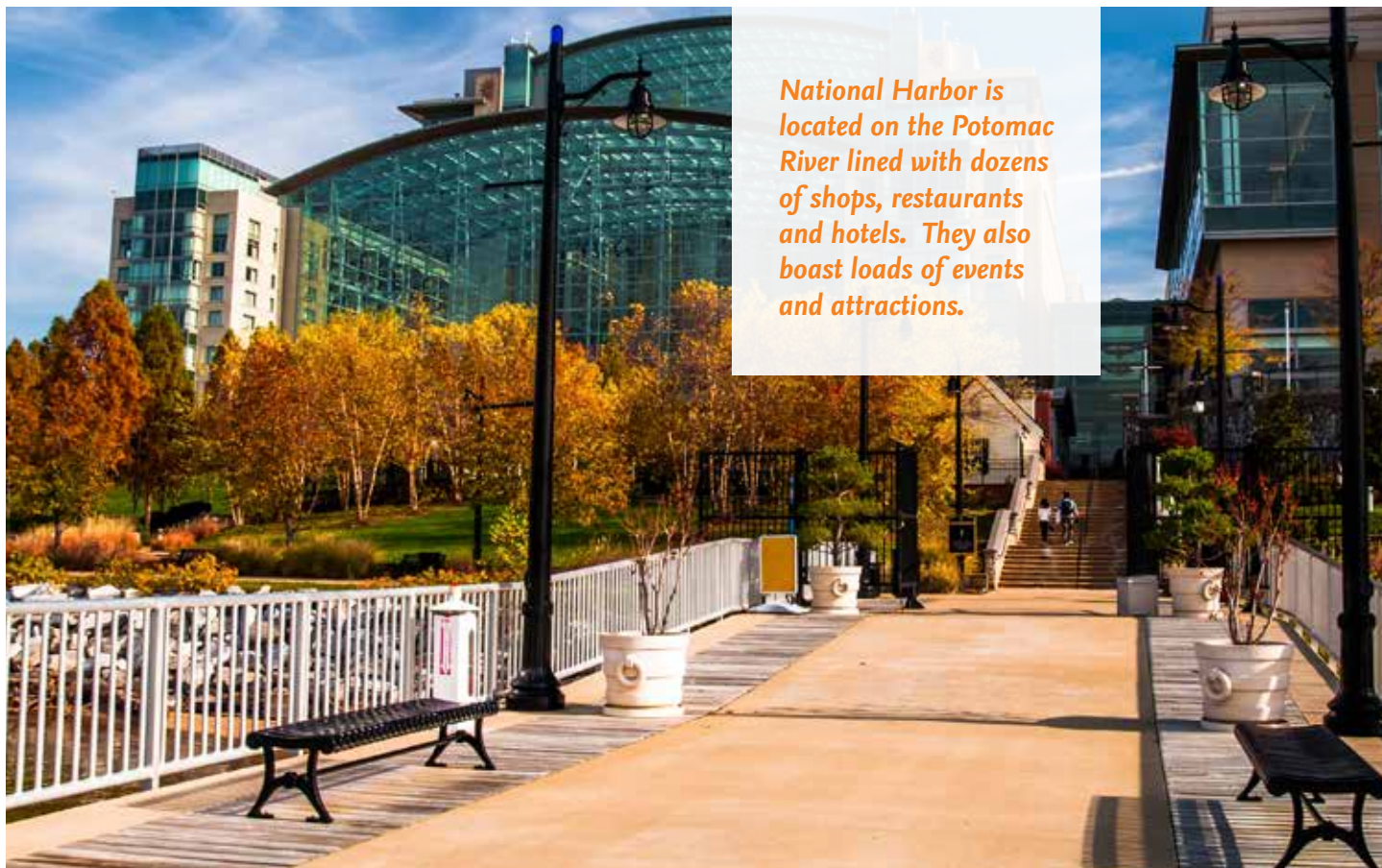
Whether you choose to stay at the Gaylord National Resort in National Harbor or not, it offers a variety of events throughout the year that you may want to explore. During the summer they host Summerfest, featuring special events, activities, as well as dining specials at one of their seven restaurants. During the winter months, the resort hosts Christmas on the Potomac where they transform the space into a winter wonderland complete with their well-known ICE attraction which features colorful ice sculptures and ice slides. They have a choreographed Atrium Fountain Show daily inside their 19-story glass atrium complete with music, lights, and water that shoots over 60 feet into the air. The Gaylord National Resort is also home to a full-service spa, rooftop bar, nightclub, and lounge.

201 Waterfront St., National Harbor, MD 20745 | 301-965-4000
www.marriott.com/hotels/travel/wasgn-gaylord-national-resort-and-convention-center

Take the Kids on a Pirate Ship

During the summer months, Urban Pirates' ship docks at National Harbor where kids can get on board for an hour and a half family adventure cruise. The kids join the cast of pirates in numerous activities, one which includes a search for stolen treasure. Dressed as pirates themselves, the kids are in charge of manning the cannons once the ship takes to the water. If you're traveling without kids and want to let out your inner pirate, Urban Pirates also offers booze cruises for anyone 21 years and older.

Capital Wheel Pier, National Harbor, MD 20745 | 301-300-0895
www.urbanpirates.com/nationalharbor_home.html



National Harbor is located on the Potomac River lined with dozens of shops, restaurants and hotels. They also boast loads of events and attractions.

See a Show at the MGM National Harbor

From comedy shows to concerts, the theater at the MGM National Harbor resort has something for everyone to see. Have some dinner beforehand at one of their nine restaurants, or spend time at the slot machines in their Las Vegas-style casino while the kids hang out by the resort pool. With their spa, bars, and nightclubs, you can spend hours in the MGM National Harbor without even realizing it.

101 MGM National Avenue, Oxon Hill, MD 20745 | 844-646-6847
mgmnationalharbor.mgmresorts.com/en/hotel.html

Stroll Down Fleet Street

Nightlife in National Harbor is all concentrated in one area most of which can be easily found by taking a walk down Fleet Street. Also referred to as the entertainment district, you will find unique places to spend your time like Bobby McKey's Dueling Piano Bar, enjoy a craft beer at Granite City Food & Brewery, or try new whiskeys at The Irish Whisper. If you're looking for a place to socialize, this is definitely the place you want to be!

Fleet Street, National Harbor, MD 20745

Catch an Outdoor Movie

When the weather permits, free movies are shown at the plaza on Thursdays and Sundays. It's not uncommon for

people to bring their own chairs to get comfortable and grab dinner or snacks at one of the local eateries to enjoy during the film. Thursdays are considered date night, so movies that are shown often have more of an adult theme. Sundays are more family-friendly and can be the perfect ending to a weekend getaway.

Movies On The Potomac, National Harbor, MD 20745
www.nationalharbor.com/movies-on-the-potomac

See "The Awakening" Sculpture

National Harbor is well known for its J. Seward Johnson metal sculpture depicting a giant emerging from the sand. "The Awakening" consists of five separate pieces and spans across more than 70 feet of sand. On the shore, the arms and legs of the sculpture can be seen from the water. Not only has it become a popular tourist spot but a fun place for kids to play and climb as well.

137 National Plaza, National Harbor, MD 20745 | 720-372-7100
www.nationalharbor.com/art

Enjoy One of National Harbor's Many Festivals

National Harbor hosts a variety of festivals and events throughout the year that can turn your getaway into something you won't soon forget. Their calendar of events includes a National Harbor Cherry Blossom Festival, their famous Wine & Food Festival, the Gaylord National's Summerfest mentioned earlier, a Taco, Beer & Tequila Festival, Harbor Halloween in October, and so much more. The calendar also covers more low-key events such as boozy brunches hosted at a local restaurant, sunset concerts, teen shows, and fitness classes.

www.nationalharbor.com/events ■



AFFILIATED WITH



Vascular Surgeon

Cambridge Health Alliance (CHA) is a well-respected, award-winning health system with full service hospital campuses located in Cambridge, MA and Everett, MA. We provide outstanding and innovative healthcare to a diverse patient population throughout the local communities in the Boston metro area. CHA is a teaching affiliate of Harvard Medical School and Tufts University Medical School and is clinically affiliated with the Beth Israel Deaconess Medical Center. We are a teaching site for the BIDMC General Surgery Residency Program.

CHA is recruiting a Vascular Surgeon to join our existing department consisting of over 20 general and fellowship trained subspecialized surgeons.

Candidates must be BC/BE, possess excellent clinical/communications skills, and a demonstrated commitment to providing the highest quality care to our multicultural, underserved patient population. Qualified candidates should also have a strong endovascular skill set.

CHA uses fully integrated EMR which is shared with BIDMC for provider access. We offer a comprehensive benefits package and competitive salaries.

Qualified candidates may visit www.CHAproviders.org to learn more and submit applications through our secure portal. Candidates may also send CV and cover letter via email to Kasie Marchini, Provider Recruiter at ProviderRecruitment@challiance.org

We are an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law.



Vascular Surgeon Solo practice opportunity

Established practice at Pardee UNC Health Care, Hendersonville, NC

Seeking experienced Board-certified Vascular Surgeon for employed solo practice at Pardee UNC Health Care. Candidate must have a Fellowship in Vascular Surgery with a minimum of three years' clinical practice experience in endovascular and minimally invasive vascular surgery. Collegial practice environment with a strong referral network.

Vascular Surgery at Pardee offers comprehensive diagnostic services and treatment plans utilizing inpatient and outpatient vascular ultrasound, non-invasive vascular imaging (CTA/MRA), open and endovascular procedures, peripheral and carotid interventions. Ten surgical suites with LED cool lights, central controls and stabilized computer stations providing more space with no exposed cords or wires. Epic EMR with PACS. 24/7 anesthesia coverage.

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No Visa sponsorships available.
No Recruitment or Placement Firm
Inquiries.



For consideration, e-mail CV:

Lilly Bonetti

Pardee UNC Health Care

Hendersonville, NC

(828) 694-7687

lilly.bonetti@unchealth.unc.edu

www.pardeehospital.org

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because you put patients first.



Vascular Surgery opportunity in Springfield, Massachusetts.

The Trinity Health Of New England Medical Group is seeking a **BC/BE Vascular Surgeon** to join our expanding team on the Mercy Medical Center campus in Springfield, Massachusetts.

This full-time opportunity will allow you to be part of a cutting-edge practice. Enjoy an intimate practice culture with a close-knit group of colleagues whose expertise rivals that of any major academic medical center. The practice offers the opportunity to work with complex inpatient procedures and time for outpatient procedures like EVLT and phlebectomies. The ideal candidate should be a team player who is BC/BE in Vascular Surgery with well-rounded experience in aortic disease, endovascular, surgical bypass and stenting.

Practicing in the Springfield, Massachusetts metro area puts you in the heart of New England. This small city environment of 700,00 residents offers a tremendous selection of welcoming neighborhoods in which to live, excellent public and private schools and colleges, great restaurants, shopping, music, museums and historical areas. The central New England location puts you within a commutable distance from Hartford, Connecticut and in close proximity to New York City and Boston with easy access to dependable air and rail services.

As part of Trinity Health Of New England—the region's largest nonprofit health system—you will experience a culture of provider collaboration. Our practice model empowers physicians to work at their highest level, while allowing time for professional development and family life. If you are focused on providing outstanding patient-centered care, you will thrive within the Trinity Health Of New England Medical Group.

For more information, please call Daniele Howe, Senior Physician and Advanced Practitioner Recruitment Specialist, at 413-523-0824 today. Or email your CV and letter of interest to daniele.howe@sphs.com.

www.jointrinityne.org/VS/VasSurgCareer

EEO-AA-M/F/D/V Pre-employment drug screening



Saint Francis Hospital and Medical Center
Mercy Medical Center
Saint Mary's Hospital
Johnson Memorial Hospital
Mount Sinai Rehabilitation Hospital

Career Guide

A powerful and effective recruitment solution that reaches top healthcare talent through the industry's key society conferences and myHealthTalent.com.

Reach both active and passive job seekers to fill your position quickly and effectively.

Contact

Alexis Graber
a.graber@elsevier.com
201-466-7794
to reserve your space!



Why You Should Take That Interview

As salaries continue to rise, how can you be sure you are getting what you are worth in today's market? Is your current position offering everything that you want? Or should you take that interview and explore other options?

There are plenty of reasons to update your CV and schedule a few interviews. Primarily, casting your net can act as a negotiating tool in pursuing a salary increase at your current position. There are other real advantages to dipping your toe back into the job market on a regular basis:

- You can sharpen your interview skills.
- You can stay abreast of changing expectations.
- You might find an organization or practice where you would really like to work.
- You might open up new avenues for career progression that hadn't previously been on your radar.
- You can determine if you are happy where you are.

Of course, with as many opportunities as there are and institutions available to explore new employment, there is still a limit to what an individual healthcare professional can define as an ideal situation. However, there is no reason why any of these benefits should not be worth considering.

The Interview Dilemma

It is likely you have been contacted by recruiters on more than one occasion. But next time a recruiter contacts you about a position, strongly consider at least taking a look.


Although the recruiter – or their client – won't want you wasting their time, that is not the point here; it is always worth exploring the other avenues open to you. And it is worth noting that you can't judge a job opportunity unless you fully explore it.

A job description says very little about the organizational culture, the people you'd be working alongside and the other little day-to-day realities that make a position worthwhile and enjoyable. The only way to really understand those factors is to witness or, ideally, experience them for yourself.

Of course, this is what a job interview is designed to do – to offer you a glimpse into whether this role, the organization and its culture fits with what you want – as much as for the interviewer to determine whether they think you would be a good fit.

Depending on your specialty, unless you live in a big metropolitan area, there may not be that large a pool of possible employers – or, indeed, healthcare recruitment companies – local to you. This means that you'll need to adhere to some ground rules if you are going to see what else is available to you.

- Communicate honestly with your recruiter and your potential employer, so everyone knows where they stand.
- Find a reputable recruiter to work with you; one with specialist medical expertise and experience, so they understand you, your desires and your expertise and have established links into employer organizations.
- Ensure you communicate in a timely manner with everyone



Updating your CV and scheduling a few interviews can act as a negotiating tool for a salary increase at your current position.

involved; don't leave people waiting for a response, especially for a job you're not interested in.

- If you're going to interview, you should know in the back of your mind that you'd be prepared to make that move – even if you don't think you're looking “seriously”; if an opportunity takes you by surprise and really excites you, are you in a position to make the big move?

Following these guidelines is vitally important, because – even if you aren't interested in the job on the table – you can't be sure when you may cross professional paths again with your interviewer. Acting unprofessionally now could cost you a job – or another opportunity – that you are really interested in later.

How To Deal With The Counter Offer

So, you've got an offer on the table. It's exciting. The team is great. The pay is a substantial increase. But, your current institution doesn't want to lose you. They make a counter-offer. It's what you wanted when you embarked on your initial job search, but now you're not so sure... the new role has so many exciting elements.

Trying to make sense of this type of decision can be overwhelming, because there are no right or wrong answers, you can only do what you think is the best decision for you at that point. But don't let that dilemma hold you back. Changing roles is a good way to keep your salary on track. Annual inflation compensation increases usually hover around the 3% - 5% mark. But when you get recruited into a new position, these are generally lateral moves. You can negotiate significant

raises with organizations that want to recruit you if they think you are the right person for the role. Equally, your organization is likely to offer you an increase in salary if they don't want to lose you to another organization.

As we've already noted, using a job offer as a negotiating tactic with your current employer can be a risky strategy. If you aren't sure you want to leave and then don't receive a counter-offer from your current employer, what do you do?

Do you stay and reinforce the idea you aren't worth the raise? Or go to a job you're not certain you want? For this reason, it's vital you only employ this strategy with a job you'd be prepared to accept. Whatever you decide, you can't know whether you'd be prepared to jump ship unless you actually go to that interview. And, if you do, you might find yourself getting something a lot more valuable than the opportunity to negotiate a pay raise: a new understanding of the possibilities available to you in the job market. ■

Sources

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Renata Saleci

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LearnVest for Forbes.com

[Long Term US Inflation: Average Annual Inflation by Decade](#)
InflationData.com



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Common Interview Errors to Avoid

Good communication is not only an important component of the provider-patient relationship, it also demonstrates your professionalism and the working relationship your colleagues can expect to have with you. You can state on your resume that you have excellent communication skills, but you will actually have to prove it during your interview, so avoiding these common pitfalls is important.

Error #1: Creating a poor pre-interview impression

Getting your communication right pre-interview ensures that you make it to the interview stage.

At this stage, you're relying on your resume to speak for you – so make sure that this is as polished as it can be. You may want to tweak it slightly for each of the roles you are applying for, to call out different aspects of your experience and training. Take the time to at least consider this.

Label your resume and other supporting documentation in a way that makes it easy for your interviewer. Your name and the position you are applying for are a good place to start (Resume from Jane Doe for position of Physician at X Hospital).

Your resume isn't the only communication by which you will be judged. Make sure your voicemail message sounds professional and you return calls promptly. Use a professional sounding email address (John.Brown@email.com, rather than JohnnyBeGood@email.com) and ensure your profile pictures are equally professional (use a headshot).

Error #2: Passing up valuable interview experience

Even if you aren't sure whether a role is right for you, if you are offered the opportunity to interview it is worth accepting. Things can look very different on paper than they do in practice and the job you most fancied on paper might not be your top-runner after you've toured the facilities and met the team.

There is a huge benefit to having several irons in the fire. If you have more than one offer come in, you'll be in a better position to negotiate terms and salary – especially if your potential employer knows they aren't the only facility making you an offer.

There's no harm in keeping your options open: you can always say no; but make sure you turn down an offer in a professional and timely manner.

Even if you decide a position is not for you, you now have more interview experience under your belt. You've had the chance to perfect your answers and get a grip on your nerves – helping to prepare you for when you do get that interview for the job of your dreams.

Error #3: Going in unprepared

You can't control how your interviewers will conduct the interview, so try not to worry about that. You can control your preparation, however – so don't skimp on it.

Think about what you want from the role; create a list of your priorities and be prepared to be asked and to ask about them during the interview.

- Review the position and the list of candidate requirements. Consider how well your skills and experience match what the interviewer will be looking for and prepare how to present this information to demonstrate that you are a good fit for the job.
- Research the employer's reputation, significant recent news, achievements, investments, background, the local area and demographics, and other relevant information you can find. Not only will this help you come across as well informed and interested, it will help you to consider whether the position is right for you. You'll also identify some of the questions you will want to have answered during the interview. Your preparation will pay off during your interview.

Error #4: Making the employer do all the work in the interview

Don't forget the interview is for you to decide whether the role, people, and facility are a fit for you as much as it is for the interviewer to find out more about you.

Hopefully, you've already prepared and thought carefully about what is important to you and what it is about the role or facility that you want to know more about – so you should find it easy to ask questions throughout the interview.

In addition to helping you remain calm because you know you are well prepared, you will impress your interviewer by being able to ask informed and pertinent questions about the facility and the role for which you are interviewing. You don't need to wait until the end to raise pertinent questions; this is a dialogue between you and a future potential colleague – and treating it as such should help you to represent yourself professionally and confidently. The ease with which you conduct yourself during the interview will speak volumes about your professional conduct and your interest in the position.

Error #5: Not taking notes – or taking poor notes

Don't be afraid to take notes during the interview process; it's perfectly acceptable to jot down names, information about the role, reporting structures, or salary. You are going to make a major life decision based upon what is said during the interview, so it is important that you know exactly what was discussed or promised.

However, make sure your notetaking doesn't take place at the expense of making eye contact with your interviewer. National locum tenens agency Locum Leaders advises that maintaining a connection with your interviewer throughout the interview is important. And never refer to your notes when answering a question. Don't jeopardize the impression that you are a subject matter expert and are good at your job.

Error #6: Not following up post interview

Follow up with your interviewer after the interview to thank them for their time and consideration. As well as being common courtesy, this small act of appreciation adroitly demonstrates your communication skills – and offers a positive glimpse of what it might be like to work alongside you.

This step is also your opportunity to reiterate your interest and your qualification for the role, as well as to highlight something unique about your candidacy that might give you an edge.

Make your thank you message personal and thoughtful. If you find yourself in a highly competitive situation with another candidate, this small courtesy could be the action that tips the balance in your favor.

Error #7: Failing to play the long game

If you are offered the role, but decide it's not for you, it's important to let the interviewer know as soon as possible. Don't drag things out to “keep your options open” or because you don't like delivering bad news. Remain professional and wish the interviewer the best of luck with their search.

Who knows when you might come into contact with them in a future professional capacity or whether you might like to reapply to that facility – you don't want to burn bridges through a simple deficiency in communication.

Candidates who adopt a professional manner and communicate clearly throughout the process should find this step a breeze. When it comes to job searches, applications, and interviews, a little research goes a long way. And first among all else must be clarity about what you want from a position. We hope alerting you to these seven common communication mistakes will help you to be more confident about the choices you are making and more successful during the interviewing process.

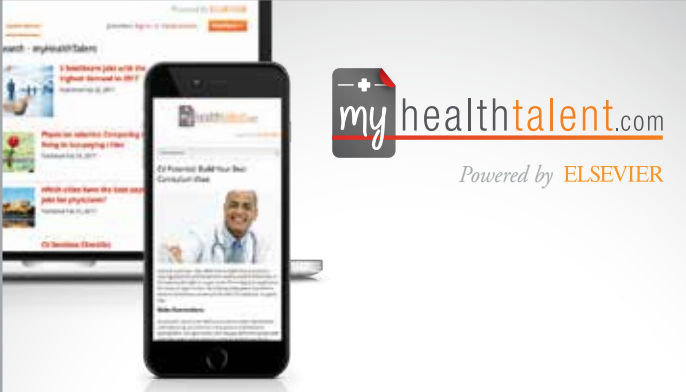
Last but not least, it is important to note that it can be nerves getting the better of you that lead to making the communication errors we've identified here. The recruitment process can be stressful for candidates, so make sure you schedule some time to relax. And, every now and then, force yourself to take a step back and look at the big picture. ■

Sources

Medical Job Interview Tips for Physicians and Clinicians, LocumLeaders.com

ABOUT THE AUTHOR

Melanie Grano is a freelance business writer and 20-year Journalism veteran who regularly contributes to career-based publications, including *ThirdCertainty* and *Computer Times*.



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Manish Mehta, MD, MPH, FACS
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Philip Paty, MD, FACS



Zachary Kostun, MD



Dawn Hoosier-Paty, FNP-C



Karly Woodrick, PA-C



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- Very busy IAC accredited vascular lab
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- This is a great practice for a vascular surgeon with skills in the full spectrum of vascular and endovascular surgery that is patient focused, has excellent communications skills, and is a collaborative team player.

For additional information regarding this opportunity please forward your CV to Manish Mehta, MD at mmehta@communitycare.com or Susan Paradis at sparadis@communitycare.com.

APPLY FOR THIS JOB:

CONTACT: Manish Mehta | EMAIL: MMehta@communitycare.com | WEB: www.VascularHealthPartners.com

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Vascular Surgeon Position at MVHS

Mohawk Valley Health System (MVHS), located in beautiful Central New York, is accepting applications for a vascular surgeon to join its current team of a physician and two nurse practitioners. The surgeon will cover two campuses, within a mile of each other, and enjoy a limited 1:4 ER call ratio.

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By early 2023, Central New York will be home to a new regional medical center. MVHS is building a 373-bed,

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Kelly Domizio, MVHS Provider Recruitment
kdomizio@mvhealthsystem.org or call 315-886-2045.

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