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Allied Bank Limited

Corporate Governance Ratings

Latest CGR – 9 Dec 04, '15

Previous CGR – 9 Nov 28, '14 Date: December 07, 2015

Analysts: Waqas Munir, FRM Birjees Rahat

Factors

- 1. Regulatory Compliance
- 2. Board Oversight
- 3. Management Profile
- 4. Financial Transparency
- 5. Self-Regulation
- 6. Stakeholders' Relations

Company Information

□ Listed on KSE, LSE and ISE

CGR-9 denotes 'very high level of corporate governance'

- ☐ Sector: Commercial Banks
- External Auditors (2015): KPMG Taseer Hadi & Co.
- ☐ Major Shareholders
 - o Ibrahim Group 84.35%
 - General Public Individuals 3.67%
 - o Others-11.98%
- Chairman: Mr. Mohammed Naeem Mukhtar
- Chief Executive Officer: Mr. Tariq Mahmood
- □ Number of branches: 1000+
- □ Staff Strength: 9,279 Permanent Employees

(Permanent Employees)

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Rating Rationale

Allied Bank Limited (ABL) is a large sized commercial bank with a market share of 7.3% in total deposits of the banking industry. The Bank enjoys a strong franchise represented by a high share of retail customers in its deposit base. With Government of Pakistan (GoP) divesting its stake, changes were witnessed in the shareholding pattern of the Bank during 2014. Ibrahim Group (IG), through Ibrahim Fibers Limited and family members continues to remain the largest shareholder with ownership stake increasing to 84.35% at end-FY14 (FY13: 80.36%). The group is represented by three directors who actively participate in the Board meetings. Overall the Board comprises experienced personnel with diversified backgrounds. The casual vacancy created at the Board during 2014 was timely filled with the appointment of Dr. Muhammad Akram Sheikh. Moreover, number of independent directors on the Board reduced to two in the current term. The bank is compliant with the SBP requirement stipulating minimum 25% members of the Board members to be independent directors.

Deliberation during Board meetings are comprehensive including routine approvals and specific issued being discussed. Performance evaluation criteria exist to measure Board performance. Key Performance Indicators (KPIs) are defined against which actual performance is measured. Board member compensation is largely inline with banking industry practices.

Overall internal control environment at the Bank is considered strong with systems, procedures and sufficient resources in place for all major control functions. A professional and experienced team manages control functions. Presence of an integrated IT system also strengthens the internal control environment at ABL. Multiple links at branches and additional servers at data center have been installed to reduced downtime. In addition to having a large branch network, ABL serves its customers through over 950 ATMs, mobile and internet banking.

The HR department is involved in continuous development of the workforce by updating and improving processes to streamline relations between the organization and its employees. Clear reporting lines are defined in the organogram. Changes in the organizational structure include the creation of a Chief Operating Officer (COO) position with all business groups reporting to the COO who in turn reports to the CEO. Moreover, a new group "Real Estate, Engineering and Infrastructure Development" was created. Some changes were visible at the senior management level which was filled by internal promotions highlighting the effectiveness of succession planning. The salary structure at ABL is competitive in comparison to the industry with a structured career path.

Disclosures made available by the Bank in the annual report are adequate providing investors with sufficient information to be able to form a general opinion over the risks faced by the institution. ABL maintains an updated website with information available for various stakeholders.

Following the expiry of the term of M/s Ernst & Young Ford Rhodes Sidat Hyder in 2014, M/s KPMG Taseer Hadi & Co were appointed as external auditors on recommendation of the Audit Committee of the Board (ACOB).

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ISSUE/ISSUER RATING SCALE & DEFINITIONS

Appendix IV

CGR 10

Highest level of corporate governance

CGR 9, CGR 9+, CGR 9++

Very high level of corporate governance

CGR 8, CGR 8+, CGR 8++

High level of corporate governance

CGR 7, CGR 7+, CGR 7++

Moderately high level corporate governance

CGR 6, CGR 6+, CGR 6++

Satisfactory level of corporate governance

CGR 5, CGR 5+, CGR 5++

Adequate level of corporate governance

CGR 4, CGR 4+, CGR 4++

Moderately low level of corporate governance

CGR 3, CGR 3+, CGR 3++

Low level of corporate governance

CGR 2, CGR 2+, CGR 2++

Very low level of corporate governance

CGR 1, CGR 1+, CGR 1++

Lowest level of corporate governance

Governance Watch: 'Governance Watch' may be assigned to highlight identifiable governance events that necessitate re-evaluation of the assigned rating. A 'Governance Watch' announcement means that the status of the assigned rating is uncertain and an event or deviation from an expected trend has occurred or is expected and additional information is necessary to take a rating action.

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REGULATORY DISCLOSURES					Appendix V
Name of Rated Entity	Allied Bank Limited				
Sector	Commercial Banks				
Type of Relationship	Solicited				
Purpose of Rating	Corporate Governance Rating				
Rating History	Medium to Rating				
,	Rating Date	Long Term	Short Term	Outlook	Rating Action
	RATING TYPE: ENTITY				
	04-Dec-14	CGR9	-	-	Reaffirmed
	28-Nov-14	CGR 9	-	-	Reaffirmed
	22-Oct-13	CGR 9	-	-	Upgrade
	1-Oct-12	CGR 8++	-	-	Upgrade
	17- Oct -11	CGR 8+	-	-	Reaffirmed
	02-Dec-10	CGR 8+	-	-	Upgrade
Instrument Structure	N/A				
Statement by the Rating Team	JCR-VIS, the analysts involved in the rating process and members of its rating committee do not have any conflict of interest relating to the credit rating(s) mentioned herein. This rating is an opinion on credit quality only and is not a recommendation to buy or sell any securities.				
Probability of Default	JCR-VIS' ratings opinions express ordinal ranking of risk, from strongest to weakest, within a universe of credit risk. Ratings are not intended as guarantees of credit quality or as exact measures of the probability that a particular issuer or particular debt issue will default.				
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