First Regular Session Seventy-fifth General Assembly STATE OF COLORADO

REREVISED

This Version Includes All Amendments Adopted in the Second House

LLS NO. 25-0563.01 Richard Sweetman x4333

HOUSE BILL 25-1004

HOUSE SPONSORSHIP

Woodrow and Mabrey, Bacon, Boesenecker, Brown, English, Feret, Froelich, Garcia, Jackson, Joseph, Lieder, Lindsay, Lindstedt, McCluskie, Ricks, Rutinel, Sirota, Story, Titone, Velasco, Willford, Zokaie

SENATE SPONSORSHIP

Gonzales J. and Hinrichsen, Coleman, Cutter, Danielson, Exum, Jodeh, Kipp, Michaelson Jenet, Sullivan, Wallace, Weissman, Winter F.

House Committees

Business Affairs & Labor

101

Senate Committees

Business, Labor, & Technology

A BILL FOR AN ACT

CONCERNING PRICING COORDINATION BY LANDLORDS.

Bill Summary

(Note: This summary applies to this bill as introduced and does not reflect any amendments that may be subsequently adopted. If this bill passes third reading in the house of introduction, a bill summary that applies to the reengrossed version of this bill will be available at http://leg.colorado.gov.)

The bill prohibits:

- A landlord or an agent, a representative, or a subcontractor of a landlord from subscribing to, contracting with, or otherwise exchanging any form of consideration in return for the services of a coordinator;
- A coordinator from facilitating an agreement among landlords that restricts competition with respect to dwelling units, which includes performing a coordinating function;

SENATE 3rd Reading Unamended April 28, 2025

SENATE Amended 2nd Reading April 23, 2025

HOUSE 3rd Reading Unamended March 26, 2025

HOUSE Amended 2nd Reading March 25, 2025

Shading denotes HOUSE amendment. <u>Double underlining denotes SENATE amendment.</u>

Capital letters or bold & italic numbers indicate new material to be added to existing law.

Dashes through the words or numbers indicate deletions from existing law.

or

• 2 or more landlords from engaging in consciously parallel pricing coordination.

A violation is deemed to be an illegal restraint of trade or commerce and is punishable in accordance with the "Colorado State Antitrust Act of 2023".

The division of housing within the department of local affairs is required to develop and undertake a public education program designed to inform Colorado residents of the provisions of the bill.

1 Be it enacted by the General Assembly of the State of Colorado: 2 **SECTION 1. Legislative declaration.** (1) The general assembly 3 finds that: 4 (a) Agreements or conspiracies between competitors to fix prices 5 or other commercial terms are illegal under current Colorado law, and 6 algorithmic devices have made illegal agreements more challenging to 7 detect: and 8 (b) In recent years, several lawsuits have been filed alleging that 9 the use of algorithmic devices by landlords to set prices and other 10 commercial terms in the residential housing market results in higher rents 11 and constrained housing supply for residential tenants; and 12 A recent White House study titled "The Cost of (c) 13 Anticompetitive Pricing Algorithms in Rental Housing" estimated that in 14 2023, the cost to renters of anticompetitive pricing was \$3.8 billion, and 15 the cost to renters in the Denver metro area was the second highest of any 16 metro area in the country. 17 (2) Therefore, the general assembly declares that, with certain 18 exceptions, the distribution and use of an algorithmic device by a service 19 provider or landlord to set rents and other certain commercial terms 20 regarding the occupancy of rental housing is prohibited.

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1	SECTION 2. In Colorado Revised Statutes, add 38-12-703 as
2	follows:
3	38-12-703. Determination of rent amount - sale, distribution,
4	and use of algorithmic devices prohibited - illegal restraint of trade
5	or commerce - definitions. (1) (a) The sale or distribution for
6	CONSIDERATION OF AN ALGORITHMIC DEVICE IS PROHIBITED IF:
7	(I) THE ALGORITHMIC DEVICE IS SOLD OR DISTRIBUTED WITH THE
8	INTENT THAT IT WILL BE USED BY TWO OR MORE LANDLORDS IN THE SAME
9	MARKET OR A RELATED MARKET TO SET OR RECOMMEND THE AMOUNT OF
10	RENT, LEVEL OF OCCUPANCY, OR OTHER COMMERCIAL TERM ASSOCIATED
11	WITH THE OCCUPANCY OF A RESIDENTIAL PREMISES; AND
12	(II) THE DEVICE SETS OR RECOMMENDS THE AMOUNT OF RENT,
13	LEVEL OF OCCUPANCY, OR OTHER COMMERCIAL TERM ASSOCIATED WITH
14	THE OCCUPANCY OF A RESIDENTIAL PREMISES BASED ON DATA OR $\underline{\underline{\mathtt{A}}}$
15	FORMULA THAT IS SIMILAR FOR EACH LANDLORD.
16	(b) THE USE OF AN ALGORITHMIC DEVICE BY A PERSON TO SET OR
17	RECOMMEND THE AMOUNT OF RENT, LEVEL OF OCCUPANCY, OR OTHER
18	COMMERCIAL TERM ASSOCIATED WITH THE OCCUPANCY OF A RESIDENTIAL
19	PREMISES IS PROHIBITED IF:
20	(I) THE PERSON KNEW OR SHOULD HAVE KNOWN THAT ANOTHER
21	PERSON USED THE ALGORITHMIC DEVICE TO SET OR RECOMMEND THE
22	AMOUNT OF RENT, LEVEL OF OCCUPANCY, OR OTHER COMMERCIAL TERM
23	ASSOCIATED WITH THE OCCUPANCY OF A RESIDENTIAL PREMISES; AND
24	(II) THE CIRCUMSTANCES SUGGEST THAT THE PERSON ADHERED TO
25	OR PARTICIPATED IN A SCHEME TO FIX THE AMOUNT OF RENT, LEVEL OF
26	OCCUPANCY, OR OTHER COMMERCIAL TERM ASSOCIATED WITH THE
27	OCCUPANCY OF A RESIDENTIAL PREMISES.

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1	(c) A PERSON ENGAGED IN THE BUSINESS OF PROVIDING
2	ALGORITHMIC DEVICE SERVICES OR PRODUCTS THAT ARE USED TO SET OR
3	RECOMMEND THE AMOUNT OF RENT, LEVEL OF OCCUPANCY, OR OTHER
4	COMMERCIAL TERM ASSOCIATED WITH THE OCCUPANCY OF A RESIDENTIAL
5	PREMISES SHALL NOT USE NONPUBLIC COMPETITOR DATA PERTAINING TO
6	RESIDENTIAL PROPERTIES IN COLORADO IN SETTING OR RECOMMENDING
7	THE AMOUNT OF RENT, LEVEL OF OCCUPANCY, OR OTHER COMMERCIAL
8	TERM ASSOCIATED WITH THE OCCUPANCY OF A RESIDENTIAL PREMISES FOR
9	RESIDENTIAL PROPERTIES IN COLORADO.
10	(2) A VIOLATION OF SUBSECTION (1) OF THIS SECTION IS AN
11	ILLEGAL RESTRAINT OF TRADE OR COMMERCE IN VIOLATION OF SECTION
12	6-4-104 AND IS PUNISHABLE IN ACCORDANCE WITH THE "COLORADO
13	STATE ANTITRUST ACT OF 2023", ARTICLE 4 OF TITLE 6.
14	(3) NOTWITHSTANDING ANY PROVISION OF THIS SECTION TO THE
15	CONTRARY, A PERSON THAT PROVIDES AN ESTIMATED AMOUNT OF RENT,
16	LEVEL OF OCCUPANCY, OR OTHER COMMERCIAL TERM ASSOCIATED WITH
17	THE OCCUPANCY OF A RESIDENTIAL PREMISES DOES NOT USE AN
18	ALGORITHMIC DEVICE TO SET OR RECOMMEND THE AMOUNT OF RENT,
19	LEVEL OF OCCUPANCY, OR OTHER COMMERCIAL TERM ASSOCIATED WITH
20	THE OCCUPANCY OF A RESIDENTIAL PREMISES AS PROHIBITED BY
21	SUBSECTION (1)(b) OF THIS SECTION SO LONG AS THE PERSON:
22	(a) DEVELOPS THE ESTIMATE USING PUBLICLY AVAILABLE DATA;
23	AND
24	(b) MAKES THE ESTIMATE AVAILABLE TO THE PUBLIC AT NO COST.
25	(4) EXCEPT AS DESCRIBED IN SUBSECTION (2) OF THIS SECTION,
26	THIS SECTION SHALL NOT BE CONSTRUED TO LIMIT OR IMPAIR THE
27	APPLICABILITY OF ANY STATE OR FEDERAL ANTITRUST LAW. THE

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1	PROHIBITIONS DESCRIBED IN SUBSECTION (1) OF THIS SECTION APPLY IN
2	ADDITION TO, AND NOT IN LIEU OF, ANY PROHIBITIONS DESCRIBED IN
3	APPLICABLE STATE OR FEDERAL ANTITRUST LAWS.
4	(5) AS USED IN THIS SECTION:
5	(a) "ALGORITHMIC DEVICE" MEANS A DEVICE THAT USES ONE OR
6	MORE ALGORITHMS TO PERFORM CALCULATIONS OF DATA, INCLUDING
7	DATA CONCERNING LOCAL OR STATEWIDE RENT AMOUNTS BEING CHARGED
8	TO TENANTS BY LANDLORDS, FOR THE PURPOSE OF ADVISING A LANDLORD
9	CONCERNING THE AMOUNT OF RENT, LEVEL OF OCCUPANCY, OR OTHER
10	COMMERCIAL TERM ASSOCIATED WITH RENTAL HOUSING. "ALGORITHMIC
11	DEVICE":
12	(I) INCLUDES A PRODUCT THAT INCORPORATES AN ALGORITHMIC
13	DEVICE; AND
14	(II) DOES NOT INCLUDE:
15	(A) A PRODUCT THAT PROVIDES INFORMATION TO THE PUBLIC AND
16	NOT FOR THE PURPOSE OF RECOMMENDING OR SETTING A COMMERCIAL
17	TERM BY TWO OR MORE PERSONS IN THE SAME MARKET OR A RELATED
18	MARKET, SO LONG AS THE INFORMATION WAS NOT TRAINED USING
19	NONPUBLIC COMPETITOR DATA;
20	(B) A PRODUCT USED FOR THE PURPOSE OF ESTABLISHING RENT OR
21	INCOME LIMITS IN ACCORDANCE WITH THE AFFORDABLE HOUSING
22	PROGRAM GUIDELINES OF THE STATE, THE FEDERAL GOVERNMENT, A
23	LOCAL GOVERNMENT, OR OTHER POLITICAL SUBDIVISION; OR
24	(C) A MULTIPLE LISTING SERVICE.
25	(b) "MULTIPLE LISTING SERVICE" MEANS A SERVICE AVAILABLE ON
26	EQUAL TERMS TO SUBSCRIBERS THAT LISTS PROPERTIES FOR RENT OR SALE
27	BUT DOES NOT SET, RECOMMEND, OR PROVIDE NONPUBLIC COMPETITOR

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1	DATA ABOUT THE RENT, LEVEL OF OCCUPANCY, OR OTHER COMMERCIAL
2	TERM ASSOCIATED WITH THE OCCUPANCY OF A RESIDENTIAL PREMISES.
3	(c) "NONPUBLIC COMPETITOR DATA" MEANS NONPUBLIC DATA,
4	INCLUDING INFORMATION ABOUT ACTUAL RENT PRICES, OCCUPANCY
5	RATES, LEASE START AND END DATES, AND SIMILAR DATA, REGARDLESS OF
6	WHETHER THE DATA ARE ATTRIBUTABLE TO A SPECIFIC COMPETITOR OR
7	ANONYMIZED, THAT ARE DERIVED FROM OR OTHERWISE PROVIDED BY A
8	PERSON THAT COMPETES IN THE SAME MARKET, OR IN A RELATED MARKET,
9	AS ANOTHER PERSON.
10	(d) "Nonpublic data" means information that is not widely
11	AVAILABLE OR EASILY ACCESSIBLE TO THE PUBLIC, INCLUDING
12	PUBLIC-FACING DATA MADE AVAILABLE UNDER TERMS OF SERVICE THAT
13	PROHIBIT THE USE OF THAT DATA.
14	(e) "RENT" MEANS THE TOTAL AMOUNT OF RENT, INCLUDING
15	CONCESSIONS AND FEES, THAT A RESIDENTIAL TENANT IS REQUIRED TO
16	PAY PURSUANT TO A RENTAL AGREEMENT.
17	SECTION 3. In Colorado Revised Statutes, add 6-4-123 as
18	follows:
19	6-4-123. Pleading standards. A PLAINTIFF PLAUSIBLY PLEADS A
20	VIOLATION OF SECTION 6-4-104 IF THE COMPLAINT CONTAINS FACTUAL
21	ALLEGATIONS DEMONSTRATING THAT THE EXISTENCE OF A CONTRACT,
22	COMBINATION IN THE FORM OF TRUST OR OTHERWISE, OR CONSPIRACY IN
23	RESTRAINT OF TRADE OR COMMERCE IS AMONG THE REALM OF PLAUSIBLE
24	POSSIBILITIES. A PLAINTIFF NEED NOT ALLEGE FACTS TENDING TO
25	EXCLUDE THE POSSIBILITY OF INDEPENDENT ACTION.
26	SECTION 4. Act subject to petition - effective date -
27	applicability. (1) This act takes effect at 12:01 a.m. on the day following

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the expiration of the ninety-day period after final adjournment of the 1 2 general assembly; except that, if a referendum petition is filed pursuant 3 to section 1 (3) of article V of the state constitution against this act or an 4 item, section, or part of this act within such period, then the act, item, 5 section, or part will not take effect unless approved by the people at the 6 general election to be held in November 2026 and, in such case, will take 7 effect on the date of the official declaration of the vote thereon by the governor. 8

(2) This act applies to conduct occurring on or after the applicable effective date of this act.

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