



why trust
your investment property
with Quest Realty Group
Property Management?

Because
We
Understand...

Today's world is all about change —
some may call it progress, yet while we
need to or choose to embrace those necessary changes,
there are many things we never want to change. There is comfort in knowing
that a task will be completed in a thoroughly professional way; of being
able to count on the extra care, service and effort that doesn't appear on your account.
In the end, it's all a matter of trust. Nowhere is trust more important to you than when you are
involved in the management of real estate.

We also understand that you need more than trust. There has to be experience, knowledge,
enthusiasm, dedication and the often rare commodities of honesty and discretion.

For those of us at **Quest Realty Property Management**, establishing and maintaining
these credentials is fundamental in our day to day business life. We are proud that so
many clients have come back to us again and again over the years.

WE UNDERSTAND...

- ... You want to maximise your overall return
- ... You want results focused, stress free solution
- ... A vacant property costs you money
 - But so does the wrong tenant
- ... You want regular inspections
- ... Cash flow is important
- ... So is maintenance
- ... Communication is paramount

Most of all, we understand you want
peace of mind. Our handpicked team of
property professionals guarantee nothing
less. **Welcome to Quest Realty
Property Management.**

At **Quest Realty Property
Management** we understand your
property is a significant asset and that
your main objective is to maximise the
return on your investment.

Utilising the most advanced technology and systems
collecting rent, arranging repairs or maintenance and
the day to day managing of your investment is a breeze.


We believe that anything short of a property management specialist team could compromise the
investor's return. That's why we employ only the best property managers in the area, ensuring that each of
our investors has nothing less than excellent management.

So whether you are a professional investor, or dipping your toes in the water for the first time, you have
come to the right place. We understand that you are looking for a results focused, stress free property
management solution. We never sleep. We're here for you and your tenants 24/7.



WE UNDERSTAND

...that everyday your property vacant it is costing you money

A photograph of an empty room with a wooden floor, a white wall, and a cardboard box. The room is mostly empty, with a wooden floor and a white wall. A cardboard box is open and sits on the floor. A power outlet is visible on the wall. A vent is on the floor near the wall.

At Quest Realty Property Management we will commence the marketing of your property as soon as we have your authority to do so. Should your tenant give our office notice we will advise you within 48 hours of the current market rent and seek your instructions for the erection of a sign board together with internet advertising.

We will endeavour to secure set times with the tenant to show the property before it becomes vacant, to ensure a timely changeover of tenants.

First impressions count, making the presentation of your property critical to a successful leasing. Now is a good time to do the odd jobs and any maintenance that is required.

WE UNDERSTAND...

...securing a tenant is important

At Quest Realty Management we understand the importance of selecting the best tenant in the shortest possible time at the highest possible rent.

It is our mantra that stringent tenancy reference checks are carried out on every applicant.

You will be given all available information when selecting a tenant, with all our tenants screened through our management team so nobody slips through our process.



WE UNDERSTAND

...that you want thorough inspection reports



Our Property Managers will be your eyes and ears during the tenancy.

We conduct comprehensive inspections every six months providing a full written report with photographs detailing our recommendations and suggestions on any improvements should they be required. This provides reassurance that your property remains in sound condition for future rentals, as well as minimising the cost that comes with leaving minor issues unattended.

Our ingoing reports are one of the most important documents of any tenancy. They are to protect both the tenant and landlord. Every detail of your investment property is recorded and photographed to ensure you incur no expense for any damages the tenant may cause.

WE UNDERSTAND ...

...you may need a helping hand

Leaving minor maintenance issues unattended could lead to costly expenditure and even result in the loss of a good tenant.

We continually vet contractors thoroughly to ensure we only use companies providing the very best quality of workmanship at a competitive price, keeping your cost to a minimum. our selected trades-people are all fully licenced and insured to protect you from any liability.

We Understand...

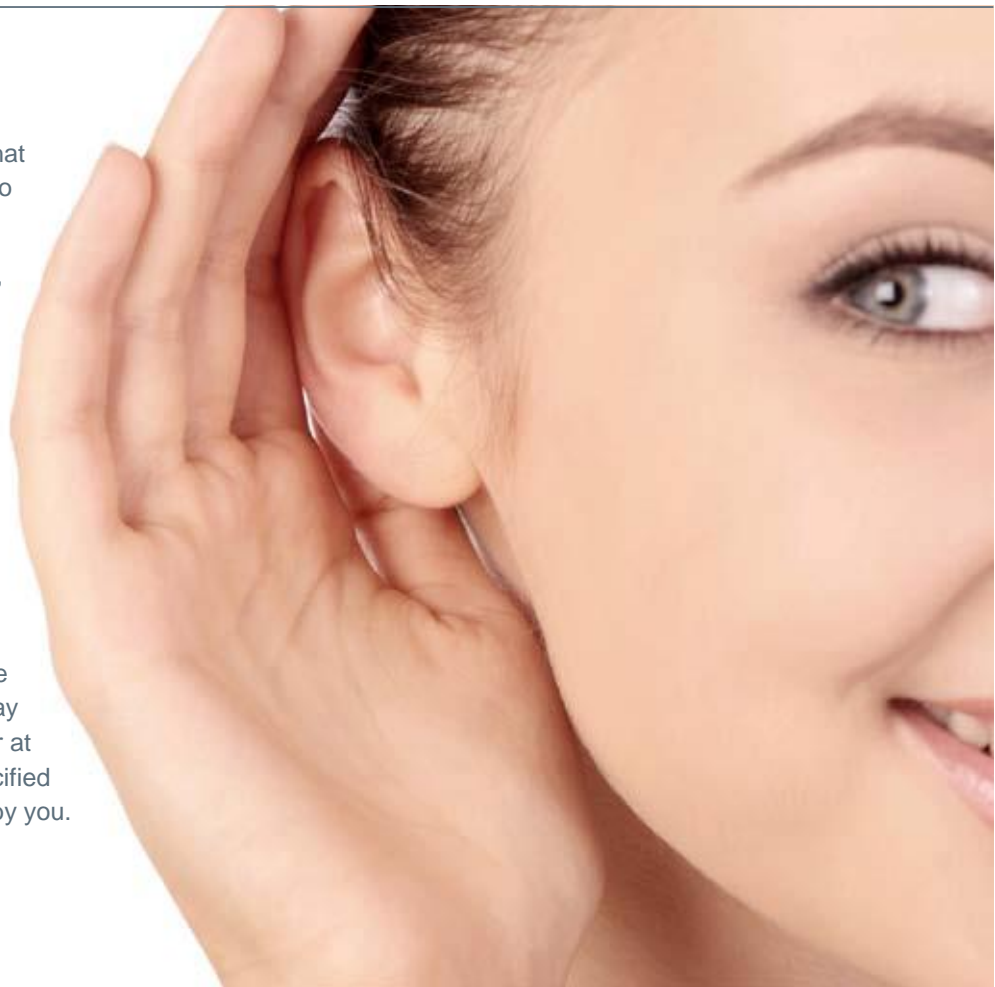
...you want to hear from us

We understand that communication is the key to any relationship.

“good news or bad news”
we will let you know just
as soon as we do.

You will be kept informed of any
changes in legislation via our
informative newsletter
for investors.

Our philosophy is to return
all correspondence and
phone calls by close
of business the day
it is received, or at
a time specified
by you.



We Understand...

...you want access to your investment 24/7

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As an investment property owner with Quest you are provided with free membership to our online system, which will give you complete visibility of your investment property details 24 hours a day, 7 days a week no matter where you are.

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We Understand...

...you would like a regular update on the capital value of your investment



That's why twice a year we will provide you with a Suburb report detailing recent comparable sales.

Any time you would like a more detailed analysis, just let us know — it's all part of the service.



We Understand...

...you want peace of mind — **guaranteed**

There is no such thing as a promise at Quest Realty Management, we support everything we say we will do with a

“3 Month Free Management Guarantee.”

If we do not do as we say we will manage your investment free of charge for the next three months.

Peace of mind, **guaranteed.**

We Understand...

...This may be your first time

The Steps for First Time Investors

1. Contact QUEST Realty Group

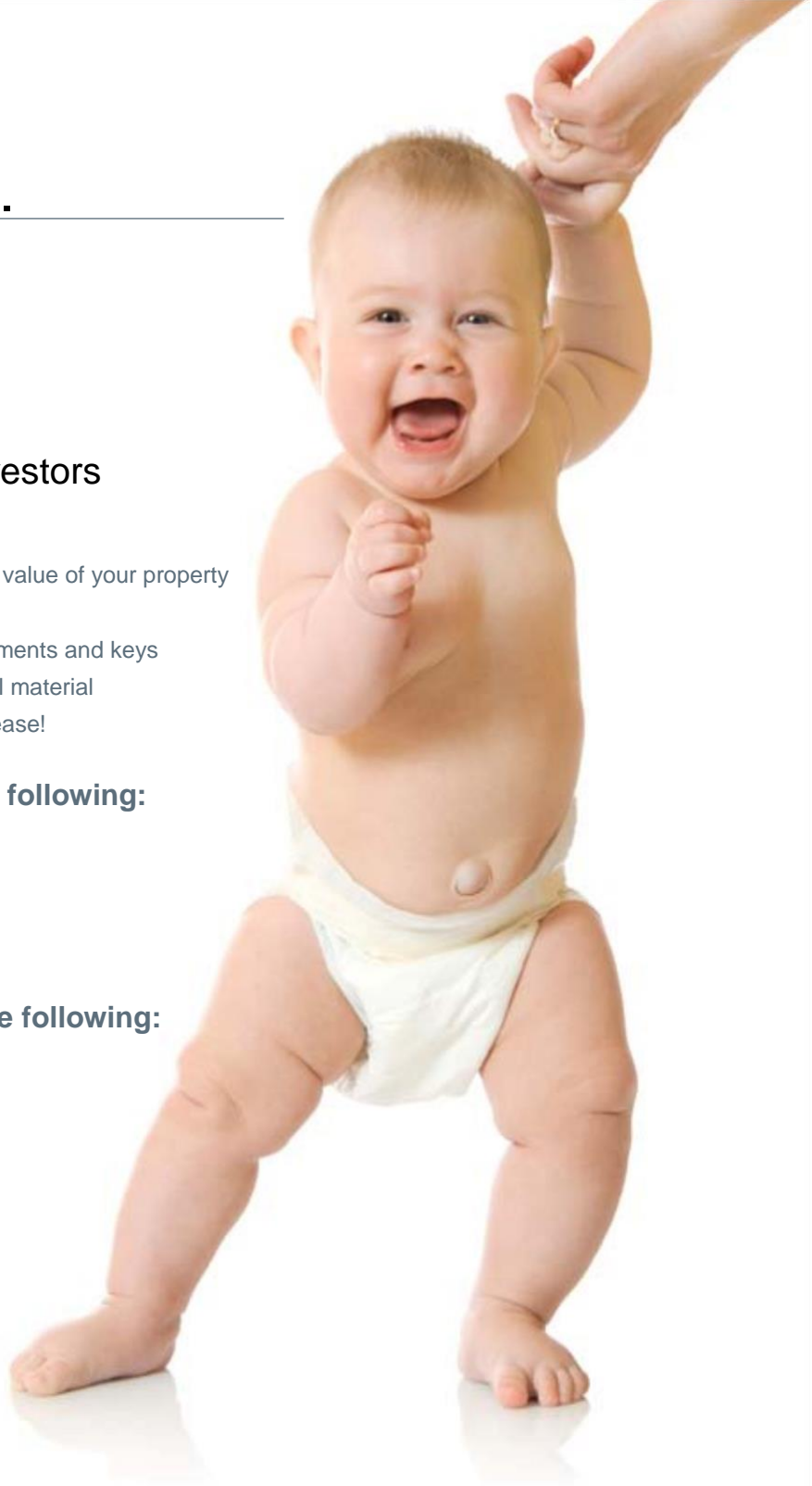
- ☐ A comprehensive appraisal on the rental value of your property
- ☐ Preparation of agency agreement
- ☐ Organising of access, inspection arrangements and keys
- ☐ Organising of advertising and promotional material
- ☐ Placing the property on the market For Lease!

2. Organise disconnection of the following:

- ☐ Electricity Tel: 131 535
- ☐ Telstra Tel: 132 200
- ☐ Optus Tel: 1300 300 937
- ☐ Gas Tel: 131 245

3. Notify change of address to the following:

- ☐ Phone/internet supply
- ☐ Drivers Licence
- ☐ Registration
- ☐ Motor insurance
- ☐ Household insurance
- ☐ NRMA membership
- ☐ Subscriptions
- ☐ Electoral Roll
- ☐ Bank Accounts
- ☐ Credit Cards
- ☐ Post Office
- ☐ Doctor, Dentist
- ☐ School
- ☐ Library



We Understand...

You may wish to compare...

We Welcome any Comparison



We Tick ALL the Boxes... Do they?

- We are open 6 days
- We also do Private viewings
- We do mid week open homes
- We do Saturday open homes
- Our marketing package is free
- We have an active database of tenants
- We can account to you twice per month
- Our Property Management is on call 24/7
- We never hand keys to prospective tenants
- We will report to you after each open home
- Our investors have an online investor portal
- We tell you a year in advance of payment dates
- You have a direct line to your property manager
- Every one of our tenants receives a tenant handbook.
- We have a 100 point I.D heck on prospective tenants

where are we and how do I contact you?

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Fax: (02) 9708 5550
Address: 370 Chapel Road Bankstown NSW 2200
Web: www.questrealtygroup.com.au
Email: info@questrealtygroup.com.au
Facebook: facebook.com/questrealtygroup

