



Resort and Apartment Sales Membership Types & Benefits

Raas
Property Group

RAAS Sales Support
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raas.com.au
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Resort and Apartment Sales

Benefits of Membership



RAAS offers sales and rental listings on the major portals for a fraction of the price. To join a subscription to list directly with the portals will cost you over \$10,000 per annum.



Choose whether to sell units yourself, or have our experienced sales agents to sell units within your complex. Increase your letting pool and build your business.



Membership includes access to all the major real estate portals:
(1) Realestate.com.au, (2) Domain.com.au, (3) RAAS.com.au plus more.



Access to popular CRM Eagle Software for contact management, prospecting, marketing and listing management.



Your own virtual sales agent providing ongoing sales training and coaching on how to secure listings, manage and sell property.



Ongoing business development, coaching and mentoring by way of one on ones, inhouse coaching sessions and video tutorials.



Marketing material, support and assistance including database correspondence, social media marketing, vendor proposals, internal and website marketing.



Complimentary residential legal hotline with prominent law firm Ingwersen & Lansdown, plus Managements Rights hotline with Frank Higginson, Hynes Legal.



Personal login access to RP Data Professional, access to the 1form platform and a discounted subscription price for TICA.



Contract preparation from offer & acceptance through to settlement.



Leverage our extensive databases of prospective tenants (42,000), apartment investors/buyers (23,000) and Management Rights buyers (4,000).



Company owned and managed by experts boasting 80+ years in the Management Rights and Real Estate industries.

Resort and Apartment Sales Membership

How it Works?

OPTION 1: Sell your own properties **\$599 per annum**

Note: Conjunctional Agent agreement required

- » RAAS Property Group Conjunctional Agent must hold a Real Estate Agent's License.
- » A Conjunctional Agent must enter into a RAAS Property Group Conjunctional Agent's Agreement.
- » Conjunctional Agent must take out their own Professional Indemnity Insurance policy to cover their sales activities. While Conjunctional Agents have some coverage under the RAAS Property Group Professional Indemnity policy, it is necessary for them to have their own cover to satisfy the Taxation Office.
- » RAAS will pay the agreed fee as per your Conjunctional Agreement, upon settled sales in the complex.
- » When the Conjunctional Agent is paid by RAAS Property Group, it is done on the production of a Tax Invoice by the Conjunctional Agent. The Tax Invoice must show the commission owing and the GST applicable.

OPTION 2: Sales referral agreement **\$599 per annum**

- » A sales referral agent must enter into a RAAS Property Group letter of referral agreement.
- » RAAS is responsible for marketing, open home inspections, contract negotiation and preparation, right through to settlement.
- » An agreed referral fee, determined by yourself and the RAAS Agent, will be paid upon settled sales in the complex within 7 days of cleared funds.

Resort and Apartment Sales

Membership Sign-Up

1. Contact Details		2. Company Details	
Surname:		Company Name:	
Given Names:		Company ABN:	
Start Date:			
DOB:			
3. Address			
Name of Complex:			
Complex Address:			
Suburb:		Post Code:	
Mailing Address:			
Home Phone:			
Mobile:			
Email:			
Number of Units in complex:		Managers Unit #:	
Number of units in letting pool:		MR Date of Purchase:	
4. Sales /RLA Licence Details			
Sales Licence Number:		RLA License #:	
Expiry Date:		Expiry Date:	
5. Emergency Contact Details			
Emergency Contact Name:		Number:	

I have a full Real Estate License ☐ YES ☐ NO

I have a Sales Certificate ☐ YES ☐ NO

Documents to be returned to support@raas.com.au or contact 07 5593 0007

☐ Agent Detail Form

☐ Copy License/s (tick those that apply): ☐ Sales Certificate ☐ Real Estate License
☐ RLA License (letting)

☐ Certificate of Currency - Professional Indemnity Insurance

4. ☐ Completed Payment Form (as below)

Payment Form

Please Complete & Return

- ☐ Option 1: Sell your own properties (Conjunctional Agent) \$599 (Inc GST)
- ☐ Option 2: Sales referral arrangement \$599 (Inc GST)

Name:			
Address:			
Phone Number:		Mobile:	
Email:			
Name of Complex:			
Address of Complex:			

PAYMENT DETAILS:
By EFT use payment details below
ANZ
BSB: 014 536
Account Number: 467 306 433
Please use your invoice number as reference to your payment

CREDIT CARD DETAILS

VISA or MASTERCARD (Please Circle)	
Name on Card:	
Card Number:	
Expiry:	
CCV Number: (3 digits on back of card)	
Signature:	
Date:	