

## CHI DECISION CARDS | LEADER EDITION

# Better Decisions, Made Daily

*Bulk supply for learning and development teams*

Your leaders make decisions every day. Who to hire. Which project to fund. Whether to escalate or wait. What to do with incomplete information and a deadline. Most were promoted because they were good at the work, then left to figure out the judgement.

Chi Decision Cards Leader Edition is a 54-card deck that gives them a method. It is built on the SABUDI framework, developed for boardroom and capital-project decisions where the cost of getting it wrong runs into millions. One card, one question, one skill at a time.

## The problem it solves

L&D teams are under pressure to prove behaviour change, not completion rates. Yet decision-making is exactly the kind of high-stakes judgement skill that transfers poorly from a slide deck. Training that never gets applied is the most expensive line in the budget. A physical deck on a desk does not expire when the workshop ends. It gets picked up on the morning of the decision, which is the only moment that matters.

## The framework

| SABUDI step             | What your leaders practise                                                         |
|-------------------------|------------------------------------------------------------------------------------|
| Set the Right Frame     | Defining the real problem before committing resources to the wrong one.            |
| Identify Alternatives   | Generating genuine options rather than defending the first idea in the room.       |
| Be Mindful of Biases    | Naming the anchoring, groupthink and overconfidence shaping the call.              |
| Analyse for Uncertainty | Reasoning under incomplete information. Testing assumptions, not just conclusions. |
| Decide on Alternative   | Applying criteria, making trade-offs explicit, committing and recording why.       |
| Implement and Iterate   | Acting, then judging the process rather than the outcome, and learning from it.    |

## Why L&D teams are buying it

- **Learning in the flow of work.** Not another module to complete. A tool that lives on the desk and gets used at the moment of the decision, where behaviour change actually happens.
- **Process over outcome.** Leaders are judged on results, so they learn to defend outcomes rather than improve judgement. The deck teaches that a good decision is judged by the process used to reach it. That makes a post-mortem useful instead of political.
- **Zero facilitation overhead.** No licence, no platform, no LMS integration, no facilitator accreditation. A team lead runs a fifteen-minute session cold.
- **One-off spend.** Nothing recurring, no per-seat licence. A deck bought in 2026 is still working in 2031, including for people who join next year.
- **A shared language.** When a cohort has the same six steps, decision conversations get shorter. People stop arguing positions and start comparing alternatives.
- **Fits your existing calendar.** Team days and offsites, leadership programs, new manager onboarding, project kick-offs and stage gates, post-implementation reviews, graduate cohorts and conference giveaways.

## About Chi Decisions

Chi Decisions is an Australian consultancy based on the Gold Coast. Founder Arthur Chivinge has spent his career on high-stakes decisions, delivering risk and decision analysis to BHP, Ampol, BP, Water Corporation, SA Water and Woodside. SABUDI was developed in that environment, where the cost of getting it wrong runs into millions. The full range:

▪ **Leader Edition** A\$29.99, managers and emerging leaders. ▪ **Executive Edition** A\$34.99, C-suite. ▪ **Student Edition** A\$24.99, ages 10 to 18.

*Request a free sample deck for review before ordering. No cost, no obligation. Tick the box overleaf.*



chi decisions  
better decisions

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## Bulk Order Form

Invoice issued on order confirmation, payable 14 days from that date. All prices in AUD and include GST.

### Volume pricing

Minimum order 50 decks, in multiples of 50. Discount applies to the full order at the band reached. SKU CDC-LEADER-001. 54 cards, 350gsm, telescope rigid box, 0.16 kg. RRP A\$29.99.

| Decks | Discount | Price per deck | Order total | You save    |
|-------|----------|----------------|-------------|-------------|
| 50    | RRP      | A\$29.99       | A\$1,499.50 | -           |
| 100   | 10%      | A\$26.99       | A\$2,699.00 | A\$300.00   |
| 200   | 20%      | A\$23.99       | A\$4,798.00 | A\$1,200.00 |
| 300   | 30%      | A\$20.99       | A\$6,297.00 | A\$2,700.00 |
| 400+  | 40%      | A\$17.99       | A\$7,196.00 | A\$4,800.00 |

Intermediate quantities charge at the band reached, e.g. 150 decks at 10%. Delivery is calculated at order confirmation and shown on the invoice before payment is due. Payment by EFT, debit or credit card. Purchase orders accepted, written quotes on request.

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| <input type="checkbox"/> A free sample deck | <input type="checkbox"/> A written quote for procurement | <input type="checkbox"/> Executive / Student Edition info |
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