






Customer Financing is now available in AWS Marketplace

AWS Marketplace supports flexible options to help you maximize value on your most strategic solutions. Customer financing is possible through select AWS Consulting Partners and other Third Party Financing Groups, and is available for both Seller Private Offers and Consulting Partner Private Offers. Customer financing is available whether or not a Consulting Partner is part of the opportunity.

BENEFITS OF CUSTOMER FINANCING

-  Finance through a select AWS Consulting Partner or financier.
-  Negotiate favorable pricing through longer commitments.
-  Choose between 1,2 or 3 year terms, work with your financier of choice to determine your payment options..

How it Works

A customer and the Financier agree to financing terms. The Customer and the Financier negotiate and agree to rate and payment terms.



Key things to know:

- ✓ Before creating the Private Offer, you and the Financier negotiate and agree to rate and payment terms.
- ✓ You subscribe to the Private Offer.
- ✓ AWS Invoices on the day of the subscription.
- ✓ After AWS disburses the payment to the Consulting partner (if applicable) and ISV, the Financier invoices you per the terms agreed to outside of AWS Marketplace.

Need Help?

Please contact the Customer Financing Desk at AWSMP-Financing@amazon.com.