



ACCELERATE®

The Center for Growth & Success

POWERED BY FCCS

Program Planner

2023

Fresh Energy

Powered by FCCS



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2023 is the year to gain **fresh energy**.

The FCCS Accelerate Center provides clients the control to choose and guide their teams' learning experiences and pathways to better meet their goals for talent progression, leadership development and governance preparation.

The Accelerate Center's 2023 offerings are geared to maximize that learning and development momentum in innovative and relevant ways.

Here is the fresh drive and direction you need to energize your people and purpose **now**.



2023 Conferences

FCCS conferences are audience-specific opportunities for leaders or lenders to gain:

- ▶ Current information from respected thought leaders to help you assess what's ahead
- ▶ "Think-different" strategies for more innovative, effective and satisfying teamwork
- ▶ Fresh ways to refuel as you manage the mental stresses of relentless change
- ▶ Renewed networking and new contact connection with regional and national peers

[CLICK FOR DETAILS](#)

Farm Credit Home Lending Conference

MAY 2-4, 2023 | SALT LAKE CITY, UT

This annual, joint sales & credit conference is specifically for Farm Credit professionals. Hear from experts on current and projected home lending issues, regulations affecting the industry, and solutions to increase sales and compete effectively.

[DETAILS](#)

Learning Conference: *Energizing Leadership*

JUNE 26-28, 2023 | CHARLOTTE, NC

For all the veteran and emerging leaders who sometimes feel they're "running on empty," this conference is calling your name. Learn what top performers are doing now to keep themselves motivated and their teams focused and what they envision next as changes continue.

[DETAILS](#)

Risk 360 Conference: *Mitigation in Motion*

AUGUST 28-30, 2023 | SEATTLE, WA

Understanding and managing risk in the current business landscape is critical and complex. Mitigating risk is never simple, but factor in global, societal and market changes and the stakes rise exponentially if energy is wasted. *This is no time for lag time.* Gain insight and knowledge into the evolving world of risk.

[DETAILS](#)

The FORUM for Ag Lending: *Propelling Lending Success*

SEPTEMBER 19-21, 2023 | LONG BEACH, CA

Ag lending is changing with lightning speed given external forces and organizational pressures. Which means the channels, practices and plans of action you've relied on to achieve lending distinction could likely benefit from a refresh. This is the optimal opportunity to catch your breath and connect.

[DETAILS](#)

Farm Credit Sales Leaders Conference

OCTOBER 3-4, 2023 | SALT LAKE CITY, UT

Build a collaborative sales & marketing team through this Farm Credit conference. Industry experts share fresh business development ideas, processes and best practices. Collaborate, embrace sales habits, rituals and culture to create a new growth path.

[DETAILS](#)

Director Leadership Conference: *Advancing Excellence in Governance*

NOVEMBER 28-30, 2023 | NASHVILLE, TN

Guiding an organization well as workforce dynamics intensify and customer demands grow calls for a new level of direction. Give yourself some well-deserved time to gain current leadership knowledge and connect with others outside your usual circle of reference and influence.

[DETAILS](#)

Dynamic Experiences

Renew yourself with a leadership experience that engages both the brain and body. FCCS offers guided, unique experiences that integrate the four essentials of experiential learning—*concrete learning, reflective observation, abstract conceptualization and active experimentation*—for greatest returns and retention. Organizations call them “well worth the investment.” Participants call them transformational.

[CLICK FOR DETAILS](#)

LEWIS & CLARK
EXPERIENCE
POWERED BY FCCS

The Lewis & Clark Experience

A NEW WAY FORWARD

- ▶ **Virtual** Using the perilous Lewis and Clark Expedition as a historical backdrop, this interactive and innovative program focuses on leading into the unknown future.
- ▶ **Skamania, WA** Join other adventurous leaders in the Pacific Northwest to retrace an eventful portion of the Lewis & Clark trek and learn to turn uncertainty into opportunity.

May 8-11, 2023

September 18-21, 2023

LEADERSHIP INTO THE UNKNOWN

- ▶ **Great Falls, MT** For those enrolled in the Advanced or Premier Governance Series
AGS: August 28-30, 2023
PGS: August 30 – September 1, 2023

[DETAILS](#)

GETTYSBURG
LEADERSHIP EXPERIENCE
POWERED BY FCCS

Leadership Experiences at Gettysburg

Four days in July 1863 changed the course of our nation. A few days in Gettysburg can change the course of your professional life. Using uniquely tailored, core learning modules and action-oriented case studies, you'll explore different aspects of leadership, followership, and organizational dynamics drawn from specific conversations and events on the historic Gettysburg battlefield. **A great way to gain fresh energy.**

▶ SIGNATURE PROGRAM

April 11-13, 2023

May 16-18, 2023

June 6-8, 2023

PGS/AGS: June 12-15, 2023

September 12-14, 2023

September 26-28, 2023

October 17-19, 2023

October 31 – November 2, 2023

▶ WOMEN OF DISTINCTION

May 1-4, 2023

October 23-26, 2023

▶ EMERGENT LEADERS

April 24-27, 2023

June 26-29, 2023

▶ PURSUIT, RETREAT & RESILIENCE

September 19-21, 2023

PGS: August 1-3, 2023

[DETAILS](#)

HOLDING
THE
EDGE
POWERED BY FCCS

Holding the Edge: *The Flow of Leadership*

Place yourself in an active learning environment and develop professional insights where leadership principles merge with the dynamic challenges presented through a sea-kayaking expedition.

To save your seat at a leadership experience or bring your team,
email John Regentin, VP, Experiential Leadership.

[DETAILS](#)

Governance Programs

The **Premier Governance Series (PGS)** helps heighten board performance and individual competence by connecting directors with subject matter experts and peers sharing their perspective. The **Advanced Governance Series (AGS)**, developed solely for co-ops, addresses complexities of governance today and fiduciary responsibilities directors face to enhance board performance and confidence.

[CLICK FOR DETAILS](#)



Premier Governance Series



2023

January 31 – February 1
February 15–16
March 1–2
March 15–16
November 2–3
December 5–6
December 6–7

CERTIFICATION MODULES

Sustainable Capitalism & ESG
Excellence in Board Leadership
Financial Direction of the Enterprise & Managing Risk
Financial Markets Overview: Opportunities & Risks
The Board's Role in Strategy
Technology Disruption & Cyber-Risk: The Board's Role
Technology Disruption & Cyber-Risk: The Board's Role

[DETAILS](#)

2023

June 12–15
August 1–3
August 30 – September 1

CONTINUING CERTIFICATION MODULES

The Gettysburg Leadership Experience
Pursuit, Retreat & Resilience at the Gettysburg Leadership Experience
The Lewis & Clark Experience

Advanced Governance Series



2023

March 8–9
June 12–15
December 13–14

CERTIFICATION MODULES

Financial Direction of the Enterprise & Managing Risk
The Gettysburg Leadership Experience
Human Capital Resource & Risk: The Board's Role

[DETAILS](#)

For more information on the Advanced or Premier Governance Series or any of the FCCS Governance Programs and Services, email [Leslie Hilton](#), VP, Governance and Board Development.

Leadership Journeys

For more than 40 years, FCCS has been helping organizations grow their leadership by delivering **highly credible resources, relevant content and professional connections**. Whatever your role in leadership development decisions—executive team, board level, human resources or individual—we have an energizing Leadership Journey to move you forward, faster.

[CLICK FOR DETAILS](#)



Leadership Development Portfolio



LEADING SELF 2023

Develop your strengths and grow your contributions. Designed for individual contributors, high-potential employees, and anyone interested in focusing on self-development.

- ▶ June 6-8, 2023
- ▶ September 12-14, 2023

[DETAILS](#)



LEADING OTHERS 2023-25

Strengthen your abilities to empower your team. An 18-month journey with your colleagues from across the Farm Credit System.

- ▶ Session 1 October 3-5, 2023*
- ▶ Session 2 April 23-25, 2024
- ▶ Session 3 October 15-17, 2024
- ▶ Session 4 April 1-3, 2025

*Opening reception night prior

[DETAILS](#)



LEADING LEADERS 2023-25

Inspire vision and develop strategy. Designed for senior leaders whose decisions impact an entire business function and/or the entire association.

- ▶ Session 1 October 17-19, 2023
- ▶ Session 2 April 16-18, 2024
- ▶ Session 3 October 1-3, 2024
- ▶ Session 4 April 8-10, 2025

[DETAILS](#)

For more information on any of the FCCS Leadership Programs, email **Jay Lux**, VP, Leadership and Organizational Development.

Leadership Academy

Our Leadership Academy programs focus on the specific skills your learners need to enhance their current capabilities and capably guide others. Offered as dedicated workshops unique to your organization, sessions can be stand-alone learning opportunities or form a progressive pathway to management. Each is powered by the FCCS Accelerate Center and proven thought leaders.

[CLICK FOR DETAILS](#)

Crucial Conversations for Mastering Dialog®

Build skills and confidence to have tough conversations. Gain the skills to step into disagreement—rather than over or around it—and turn discord into dialogue for improved relationships and results.

AUDIENCE All leader levels + A two-hour **refresher** is available for those who've completed the program.

FORMAT Choose from a two day, in-person workshop or five, two-hour online workshops.

[DETAILS](#)

Crucial Accountability®

Learn to deal with violated expectations early, discuss disappointments without encountering defensiveness, and solve accountability problems without damaging the relationship.

AUDIENCE New and experienced leaders who manage people and projects

FORMAT Choose from two-day, in-person workshop or five, two-hour online workshops.

[DETAILS](#)

Getting Things Done®

Learn to manage your workflow to achieve more with less stress. Gain skills essential to increasing focus, organizing information and prioritizing commitments.

AUDIENCE New and experienced leaders who manage people and projects

FORMAT Each session combines a live instructor-led virtual session (45-60 minutes), followed by an eLearning (self-paced, on-demand) module.

[DETAILS](#)

DiSC® for Intact Teams

Teams will gain insight about their own style preferences and the group's culture. Individual and group DiSC® reports will be used to spark discussion, building more productive and effective work relationships.

AUDIENCE Intact teams, new teams, developed teams, expanding teams, teams with new leadership

FORMAT Choose from a one day, in-person session or two instructor-led, two-hour online sessions.

[DETAILS](#)

DiSC® for Sales

Sales team members will discover their own style preferences as it relates to client engagement and the sales continuum. Individual and group DiSC® reports will be available to expand discussion for exploring new market opportunities.

AUDIENCE Experienced sales professionals, new sales team members, and sales leadership

FORMAT Choose from a one day, in-person session or two instructor-led, two-hour online sessions.

[DETAILS](#)

SL II® — Situational Leadership

Enhance your coaching confidence and competence with this award-winning, action-oriented framework. Immediately increase the quantity and quality of your performance conversations to empower, build trust and boost performance.

AUDIENCE New and experienced leaders; those moving into a leadership role in the near future

FORMAT Choose from one two-day, in-person workshop or five, two-hour online workshops.

[DETAILS](#)

Presentation Transformation

Transform how you influence others with this "Presentation Pyramid" brain-science method that focuses on what your audience needs to know to lead them to action. Gain confidence by designing and delivering an audience-focused message with compelling visuals.

AUDIENCE For those who design and/or deliver presentations

FORMAT Choose from one two-day, in-person workshop or five, two-hour online workshops.

[DETAILS](#)

FCCS Consulting Network

Can connecting with key consultants accelerate your organization's success? Yes. That's been FCCS' signature service for more than 40 years, and our Farm Credit and ag cooperative clients' ongoing successes are proof positive. Our expertise actively leverages their internal strengths to support strategic initiatives across governance, leadership development, recruitment/talent management, and insurance and risk guidance. In launching the FCCS Consulting Network, we've expanded that capability so our clients can move forward, faster.



This new Network merges two professional resources: experienced **FCCS Principal Consultants** who know this industry and its nuances, and **Affiliate Consulting Services** selected from a well-vetted, proven group of outside providers. The Consulting Network is positioned to help clients think through challenges, then provide the customized, end-to-end solutions needed.

The **FCCS Consulting Network** also extends FCCS's expertise into areas vital to long-term success in today's often-volatile environment by encompassing technology, future trends and mental focus. As new needs are identified, new partnerships will be established. **Because complexity is now a constant.**

About FCCS

FCCS provides a wide range of professional services and programs to support our clients in managing their risks and accelerating their team's growth and success. The unique blend of our expertise, services, programs and conferences enables us to create enriching business solutions and help organizations accelerate their success. One factor remains constant: no other integrated services firm offers FCCS' industry-specific insight, objectivity, and expertise.

We welcome the opportunity to work with you, your team and your organization. We are Forward. Thinking. We take strategic risks. We make intelligent decisions. We are FCCS.



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Connect with us



Passkey is a **free** membership program that brings you savings and solutions. It delivers national name-brand offerings for Members. It delivers results for Network Partners. Powered by FCCS, Passkey is backed by an experienced team and a 20-year positive track record.

From technology to travel...vehicles to vacations...
Passkey opens doors! Ask HR for your Passkey.



2023

YEAR AT A GLANCE

JANUARY

SUN	MON	TUE	WED	THU	FRI	SAT
01	02	03	04	05	06	07
08	09	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

FEBRUARY

SUN	MON	TUE	WED	THU	FRI	SAT
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MARCH

SUN	MON	TUE	WED	THU	FRI	SAT
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APRIL

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MAY

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JUNE

SUN	MON	TUE	WED	THU	FRI	SAT
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JULY

SUN	MON	TUE	WED	THU	FRI	SAT
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AUGUST

SUN	MON	TUE	WED	THU	FRI	SAT
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SEPTEMBER

SUN	MON	TUE	WED	THU	FRI	SAT
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OCTOBER

SUN	MON	TUE	WED	THU	FRI	SAT
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NOVEMBER

SUN	MON	TUE	WED	THU	FRI	SAT
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DECEMBER

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30	31					

HOLIDAYS & OBSERVANCES

JAN 1 New Year's Day
JAN 2 New Year's Day Observed
JAN 16 Martin Luther King, Jr. Day
FEB 14 Valentine's Day
FEB 20 Presidents' Day
MAR 17 St. Patrick's Day
MAR 31 César Chávez Day
APR 7 Good Friday / Passover
APR 9 Easter Sunday
MAY 14 Mother's Day
MAY 29 Memorial Day
JUN 14 Flag Day
JUN 18 Father's Day
JUN 19 Juneteenth
JUL 4 Independence Day
SEP 4 Labor Day
OCT 09 Columbus / Cabrini Day
OCT 31 Halloween
NOV 07 Election Day
NOV 10 Veterans' Day Observed
NOV 11 Veterans' Day
NOV 23 Thanksgiving Day
DEC 07 Hanukkah begins
DEC 25 Christmas Day
DEC 26 Kwanzaa begins
DEC 31 New Year's Eve

MY FCCS EVENTS LIST

IMPORTANT DATES