



**ACCELERATE**

The Center for Growth & Success

POWERED BY FCCS

# Quarterly Program Guide

*April through June*

# Q2 / 2023

## *fresh energy*

*Powered by FCCS*

### IN THIS ISSUE

- 2023 Conferences** ..... 2
- Dynamic Experiences:**
  - Gettysburg Leadership Experience* ..... 3
  - The Lewis & Clark Experience* ..... 4
- Leadership Journeys** ..... 5
- Leadership Academies** ..... 6
- FCCS Consulting Network** ..... 7
- About FCCS** ..... 8



# 2023 Conferences

fresh energy / Powered by FCCS



**ACCELERATE**<sup>®</sup>

The Center for Growth & Success

POWERED BY FCCS



## Q2 CONFERENCE DATES



### Farm Credit Home Lending Conference

MAY 2-4, 2023  
SALT LAKE CITY, UT

This annual, joint sales & credit conference is specifically for Farm Credit professionals. Hear from experts on current and projected home lending issues, regulations affecting the industry, and solutions to increase sales and compete effectively.

[DETAILS + REGISTER](#)



### Learning Conference: Energizing Leadership

JUNE 26-28, 2023  
CHARLOTTE, NC

For all the veteran and emerging leaders who sometimes feel they're "running on empty," this conference is calling your name. Learn what top performers are doing now to keep themselves motivated and their teams focused and what they envision next as changes continue.

[DETAILS + REGISTER](#)

## Q3 + Q4 UPCOMING



### Risk 360 Conference: Mitigation in Motion

AUGUST 28-30, 2023 | SEATTLE, WA

Understanding and managing risk in the current business landscape is critical and complex. Mitigating risk is never simple, but factor in global, societal and market changes and the stakes rise exponentially if energy is wasted. *This is no time for lag time.* Gain insight and knowledge into the evolving world of risk.



### The FORUM for Ag Lending: Propelling Lending Success

SEPTEMBER 19-21, 2023 | LONG BEACH, CA

Ag lending is changing with lightning speed given external forces and organizational pressures. Which means the channels, practices and plans of action you've relied on to achieve lending distinction could likely benefit from a refresh. This is the optimal opportunity to catch your breath and connect.



### Farm Credit Sales Leaders Conference

OCTOBER 3-4, 2023 | SALT LAKE CITY, UT

Build a collaborative sales & marketing team through this Farm Credit conference. Industry experts share fresh business development ideas, processes and best practices. Collaborate, embrace sales habits, rituals and culture to create a new growth path.



### Director Leadership Conference: Advancing Excellence in Governance

NOVEMBER 28-30, 2023 | NASHVILLE, TN

Guiding an organization well as workforce dynamics intensify and customer demands grow calls for a new level of direction. Give yourself some well-deserved time to gain current leadership knowledge and connect with others outside your usual circle of reference and influence.

# Dynamic Experiences:

## Gettysburg Leadership Experience

fresh energy / Powered by FCCS



**ACCELERATE**<sup>®</sup>

The Center for Growth & Success

POWERED BY FCCS



## Q2 GETTYSBURG DATES



### TRANSFORM YOUR LEADERSHIP SKILLS

Four days in July 1863 changed the course of our nation. A few days in Gettysburg can change the course of your professional life. Using uniquely tailored, core learning modules and action-oriented case studies, you'll explore different aspects of leadership, followership, and organizational dynamics drawn from specific conversations and events on the historic Gettysburg battlefield. A great way to gain fresh energy.

### SIGNATURE LEADERSHIP EXPERIENCE

+ April 11-13, 2023

[DETAILS + REGISTER](#)

+ May 16-18, 2023

[DETAILS + REGISTER](#)

+ June 6-8, 2023

[DETAILS + REGISTER](#)

This leadership experience is designed for individuals and small groups. They include an intensive orientation to the site and subject, core modules, and case studies with ample time to connect with others who share your interest in leadership development.

### WOMEN OF DISTINCTION

+ May 1-4, 2023

[DETAILS + REGISTER](#)

### EMERGENT LEADERS

+ April 24-27, 2023

[DETAILS + REGISTER](#)

+ June 26-29, 2023

[DETAILS + REGISTER](#)

### CLICK HERE FOR ALL 2022 DATES

For more information, email John Regentin: [john.regentin@fccsconsulting.com](mailto:john.regentin@fccsconsulting.com)

# Dynamic Experiences:

## The Lewis & Clark Experience

fresh energy / Powered by FCCS



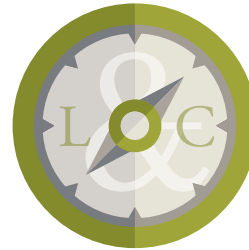
**ACCELERATE**<sup>®</sup>

The Center for Growth & Success

POWERED BY FCCS



## Q2 LEWIS & CLARK DATES



### THE LEWIS & CLARK EXPERIENCE

*A New Way Forward*

POWERED BY FCCS

#### A NEW WAY FORWARD

Meriwether Lewis and William Clark left behind comfort and certainty to undertake a journey of discovery. They went beyond the bounds of what is known in order to forge a new path across uncharted territory. They chose to lead others into uncertainty, knowing that it would result in greater opportunity.

Experiential learning moves away from just sitting in a classroom. This program leverages classroom activities with outdoor adventures and time for reflection. Some of the outdoor adventures might include hiking, ropes course, ziplining and aquatic adventures.

#### SKAMANIA EXPERIENCE

+ May 8-11, 2023

[DETAILS + REGISTER](#)

This experiential program is held in Stevenson, Washington at Skamania Lodge on the banks of the Columbia River, which Lewis and Clark navigated more than 200 years ago, this program offers you the opportunity to explore what it takes to guide and a team during times of constant change and uncertainty.

**NOTE:** If you are a C-Level executive or board member interested in attending a Lewis & Clark Experience program designed exclusively for board members and C-Suite executives we still offer the highly-rated Governance-level version of the program: Into the Unknown, Journey of Discovery in Great Falls, Montana, [click here to learn more](#).

#### CLICK HERE FOR ALL 2022 DATES

For more information, email the FCCS Team: [info@fccsconsulting.com](mailto:info@fccsconsulting.com)

# Leadership Journeys

fresh energy / Powered by FCCS



**ACCELERATE**<sup>®</sup>

The Center for Growth & Success

POWERED BY FCCS



## Q2 JOURNEY DATES

### ENRICHED LEADERSHIP DEVELOPMENT PORTFOLIO

For more than 40 years, FCCS has been helping organizations grow their leadership by delivering highly credible resources, relevant content and professional connections. Whatever your role in leadership development decisions—executive team, board level, human resources or individual—we have an energizing Leadership Journey to move you forward, faster.



#### Leading Self

Develop your strengths and grow your contributions. Designed for individual contributors, high-potential employees, and anyone interested in focusing on self-development.

+ June 6-8, 2023

[DETAILS + REGISTER](#)



#### Leading Others

Strengthen your abilities to empower your team. An 18-month journey with your colleagues from across the Farm Credit System.

+ Session 1 begins October 3-5, 2023

[DETAILS + REGISTER](#)



#### Leading Leaders

Inspire vision and develop strategy. Designed for senior leaders whose decisions impact an entire business function and/or the entire association.

+ Session 1 begins October 17-19, 2023

[DETAILS + REGISTER](#)

### CLICK HERE FOR ALL 2022 DATES

For more information on any of the FCCS Leadership Programs, email Jay Lux, VP, Leadership and Organizational Development: [jay.lux@fccsconsulting.com](mailto:jay.lux@fccsconsulting.com)

# Leadership Academies

fresh energy / Powered by FCCS



**ACCELERATE**<sup>®</sup>

The Center for Growth & Success

POWERED BY FCCS



## TEAM DEVELOPMENT OPPORTUNITIES

### ENRICHED LEADERSHIP DEVELOPMENT PORTFOLIO

Our Leadership Academy programs focus on the specific skills your learners need to enhance their current capabilities and capably guide others. Offered as dedicated workshops unique to your organization, sessions can be stand-alone learning opportunities or form a progressive pathway to management. Each is powered by the FCCS Accelerate Center and proven thought leaders.

#### Crucial Conversations for Mastering Dialogue<sup>®</sup>

Tools for talking when the stakes are high.

[DETAILS](#)

#### Crucial Conversations<sup>®</sup> Refresher

A review for those who've completed the full workshop.

[DETAILS](#)

#### Crucial Conversations for Accountability<sup>®</sup>

Tools for improving expectations and performance.

[DETAILS](#)

#### Getting Things Done<sup>®</sup>

Tools for increasing productivity and reducing stress.

[DETAILS](#)

#### DiSC<sup>®</sup> for Intact Teams

Increase team awareness and cohesiveness.

[DETAILS](#)

#### Everything DiSC<sup>®</sup> Sales

Improve sales by understanding buying styles of customers.

[DETAILS](#)

#### Presentation Transformation

Transform how your influence others.

[DETAILS](#)

#### Situational Leadership II<sup>®</sup> (SLII)

Empowering inspired leaders.

[DETAILS](#)

For more information, email the FCCS Team: [info@fccsconsulting.com](mailto:info@fccsconsulting.com)

# FCCS Consulting Network

fresh energy / Powered by FCCS



**ACCELERATE**<sup>®</sup>

The Center for Growth & Success

POWERED BY FCCS



## EXPERIENCED CONSULTANTS

### COMPREHENSIVE SOLUTIONS TO YOUR MOST COMPLEX CHALLENGES

Can connecting with key consultants accelerate your organization's success? Yes.

That's been FCCS' signature service for more than 40 years, and our Farm Credit and ag cooperative clients' ongoing successes are proof positive. Our expertise actively leverages their internal strengths to support strategic initiatives across governance, leadership development, recruitment/talent management, and insurance and risk guidance. In launching the FCCS Consulting Network, we've expanded that capability so our clients can move forward, faster.



This new Network merges two professional resources: experienced **FCCS Principal Consultants** who know this industry and its nuances, and **Affiliate Consulting Services** selected from a well-vetted, proven group of outside providers. The Consulting Network is positioned to help clients think through challenges, then provide the customized, end-to-end solutions needed.

The **FCCS Consulting Network** also extends FCCS's expertise into areas vital to long-term success in today's often-volatile environment by encompassing technology, future trends and mental focus. As new needs are identified, new partnerships will be established.

**Because complexity is now a constant.**

[VIEW THE FCCS CONSULTING NETWORK](#)

# About FCCS

fresh energy / Powered by FCCS



## Connect with us



[fccsconsulting.com](http://fccsconsulting.com) | [info@fccsconsulting.com](mailto:info@fccsconsulting.com)

303.721.3200 | 888.275.3227

6312 S Fiddlers Green Cir, Ste. 400E  
Greenwood Village, CO 80111

COPYRIGHT ©2023 FCCS. ALL RIGHTS RESERVED.

## ABOUT FCCS

FCCS provides a wide range of professional services and programs to support our clients in managing their risks and accelerating their team's growth and success.

### Our Forward Thinking Consultants:

- + **Connect Organizations** to networks, thought leaders and learning.
- + **Develop Your Teams** through top-notch programs, conferences and experiences.
- + **Prevent Loss** by addressing and establishing loss prevention programs.
- + **Retain Top Talent** with talent management and succession planning strategies.
- + **Reduce Risk** with over 45 years of risk management experience and expertise.
- + **Grow Your Governance** with a customized approach and a profound level of expertise.
- + **Increase Your Buying Power** powered by an influential group of partners and clients.

The Accelerate Center, powered by FCCS, connects organizations and individuals to exceptional learning and leadership experiences. The unique blend of our expertise, services, programs and conferences enables us to create enriching business solutions and help organizations accelerate their success. One factor remains constant: no other integrated services firm offers FCCS' industry-specific insight, objectivity, and expertise.

### We welcome the opportunity to work with you, your team and your organization.

We are Forward. Thinking. We take strategic risks. We make intelligent decisions.



**Passkey** is a **free membership program** that brings you savings and solutions. It delivers national name-brand offerings for Members. It delivers results for Network Partners. Powered by FCCS, Passkey is backed by an experienced team and a 20-year positive track record.

From technology to travel, vehicles to vacations - Passkey opens doors! Ask your HR for access to your Passkey.