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## FCCS Expands Risk Management & Insurance Team



Chris Long  
Underwriting & Insurance  
Programs Manager  
FCCS

FCCS is pleased to welcome insurance industry veteran Chris Long as its new Underwriting & Insurance Programs Manager. Chris will oversee high-level underwriting processes for the Farm Credit Captive Insurance Company, and support FCCS customers, insurance brokers, commercial insurers and other strategic partners with his deep insurance and underwriting expertise.

Chris brings nearly 20 years of commercial insurance experience to FCCS, most recently as a senior commercial underwriter with Chubb Insurance where he oversaw underwriting of new and renewal business for middle-market industries. Before this, he served as both a commercial and public sector account executive underwriter during his seven years with Travelers Insurance, and prior to that he was a senior commercial underwriter with Allied Insurance.

"I enjoy explaining the nuances of each of our 29 coverage lines, all of which are familiar to me, to our diverse customers so they can fully understand their protections and any policy exclusions," says Chris. "Some of these lines, like coverages for drones or cyber attacks, are relatively new so it's especially important that customers understand their policies."

Chris earned a bachelor's degree in finance from Colorado Mesa University.

If you would like to connect with Chris or have a question, please contact him at [Chris.Long@fccsconsulting.com](mailto:Chris.Long@fccsconsulting.com).