

PASSKEY PARTNER FEATURE

JANUARY-FEBRUARY 2023



Get on the Road with Money to Spare

Business travelers and holiday road-trippers alike have seen car rental prices skyrocket over the past few years, but Passkey Partner Enterprise Holdings, which owns both the Enterprise and National brands, offers Passkey Members significant relief from the uptick.

"Our rates for Passkey Members are less than half what the fee would be for a standard rental outside the FCCS program," says Emma Shelander, account manager for the FCCS Passkey program. "Our negotiated rates for Passkey also don't fluctuate, so Members can budget with confidence."

Enterprise Holdings maintains a vast network of locations domestically and around the world, with rentals from all locations eligible for the Passkey discount. National caters more to business travel through airports, and Enterprise manages neighborhood locations as well as airport agencies.

With free membership in National's Emerald Club loyalty program, travelers can reserve and pay for a midsize sedan but choose any available vehicle parked in the airport's "Emerald Aisle," many of which are larger. Plus, with every rental, members build status and begin to accrue free rental days – one free day for every seven paid rental days. Travelers reach Emerald Club Executive® status, with additional benefits, after 12 paid rentals or 40 paid rental days in a calendar year.

"I encourage every Passkey Member to sign up for the Emerald Club to receive these free benefits, which are on top of our already lower-than-industry rental rates," says Emma, who is also available as a single point-of-contact to support Passkey Members.

While car manufacturers are again accepting orders so rental agencies can expand their inventories, prices are expected to remain elevated for the near future, making Enterprise Holding's Passkey pricing an exceptional value.

For more information about Enterprise Holding's Passkey offering, contact Emma Shelander via email or at 414-364-4518.

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EMMA SHELANDER
 ACCOUNT MANAGER,
 FCCS PASSKEY
 PROGRAM, ENTERPRISE
 HOLDINGS

FORWARD, THINKING,

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About Passkey

Powered by FCCS and backed by a 20-year track record, Passkey leverages the collective purchasing power of cooperatives, associations, public entities and industry groups to negotiate significant discounts with national partners.

Discounts include business service solutions as well as many personal discounts available to the employees and boards of participating organizations, from car rentals and vacations to telecom services and office supplies. With no cost to participate, we invite you to join the program.

For more information about Passkey, **visit our website** or contact **Heather Tseng**, Passkey Sales and Marketing Director at 303.903.8544.

