



Situated in the picturesque hills of Carneros, overlooking the Sonoma Valley, Gloria Ferrer offers a spectacular setting for your next special occasion.

Revel in the breathtaking beauty of the winery as you host your wedding. With our estate vineyard views as a backdrop, complemented by the comfort of our gracious hospitality, Gloria Ferrer will create a lasting impression for your special event.





Wedding Details

Provided by Gloria Ferrer

- Exclusive use of the venue from 6 pm 11 pm
- · Additional hours available for an added fee
- One-hour rehearsal the day before your wedding scheduled at 4 pm
- Our service includes preparing the site, day of vendor accommodations, site walks, preevent walks, and wine selection service
- Wine/bar servers throughout the event with table-side dinner service
- Sparkling wine flutes are provided all other glassware is rented
- Changing area with private bathroom
- Basic indoor and outdoor sound system on the main level (device provided by client)

Additional Information

- Wedding planners are required A list of recommended vendors is included
- All arrangements with vendors are done by the client and need to be in agreement with Gloria Ferrer's guidelines
- Vendors much be licensed and provide proof of worker's compensation and product liability insurance
- Sparkling wine must be chosen exclusively from Gloria Ferrer
- Corkage fee of \$20 per 750mL bottle will be applied for outside wines
- All prices are subject to a 20% service fee and applicable tax
- Client may provide beer and soda with a one-time \$200 handling fee
- A refundable cleaning deposit of \$1,500 is required and will be returned within 14 business days if no damage or extensive cleaning is incurred due to the event.
- A \$1,000,000 liability insurance policy must be provided by the client 60 days prior to the event



Wedding Pricing

Site Fees

The facility Site fee is based on the total number of guests, day of the week, and time of year. This site fee includes ceremony and reception spaces. A deposit equal to 50% of the event price is due upon signing of the contract, with the remaining site fee due sixty (60) days prior to the event date. Upon receipt of the deposit event date will be guaranteed. Deposits are non-refundable. Gloria Ferrer staff does not participate in any gratuity paid to your caterer or any other vendor.

May - October

Cave Pricing

November - April

Guest Count	Saturday	Weekday & Sunday
1-60	\$10,000	\$8,000
61-80	\$12,000	\$9,000

Guest Count	Saturday	Weekday & Sunday
1-60	\$9,000	\$8,000
61-80	\$10,000	\$9,000

Pavillion Pricing

May - October

November - April

Guest Count	Saturday	Weekday & Sunday
1-60	\$8,000	\$7,000
61-80	\$10,000	\$8,000

Guest Count	Saturday	Weekday & Sunday
1-60	\$7,000	\$6,000
61-80	\$8,000	\$7,000

^{*}Cost for each guest beyond 80 people is \$45 per person, with a maximum capacity of 125 attendees.

Wine Purchase Minimum

The wine fee is a required minimum based on your guest count. Sparkling and varietal wines will be provided by Gloria Ferrer at a 15% discount. Corkage fee of \$20 per bottle (750ml) will apply for varietal wines from other wineries. Sparkling wines must be chosen exclusively from the Gloria Ferrer selection.

Up to 30	31 to 60	61 to 90	91 to 120
guests	guests	guests	guests
1 case	2 cases	3 cases	4 cases



Ceremony & Reception Pricing

Site Fee- Ceremony Only

The ceremony-only site is \$2,500 and includes the use of the pavilion for up to 2 hours and seating for up to 50 guests. Beyond this, rentals are needed. A sparkling wine toast is also included. A 50% of the event price is due upon signing of the contract with the balance due (60) days prior to the event date. Upon receipt of the deposit, the event day is guaranteed. Deposits are non-refundable.

Site Fee- Reception Only

The reception-only site fee includes the use of the main terrace and tasting room. Please note furniture cannot be rearranged, this space can be used for passed or station receptions. A deposit of 50% of the event price is due upon signing the contract with the balance due (60) days prior to the event date. Upon receipt of the deposit, the event date is guaranteed. Deposits are non-refundable.

May - October

Guest Count	Saturday	Weekday & Sunday
1-60	\$5,000	\$3,000
61-80	\$7,000	\$5,000

November - April

Guest Count	Saturday	Weekday & Sunday
1-60	\$3,000	\$2,000
61-80	\$5,000	\$2,500

*Cost for each guest beyond 80 people is \$45 per person, with a maximum capacity of 125 attendees.





Frequently Asked Questions

Q: Do you require a planner?

A: We do require you to have a full-service or partial planner.

Q: Do you allow liquor?

A: We are permitted for wine & beer only. Liquor is not permitted anywhere on our property.

Q: What are the charges I need to take into consideration for the site?

A: The site fee, equipment fee, wine, tax, and service charge. We require a liability insurance policy for \$1,000,000 and a refundable cleaning deposit of \$1500, 00 60 days prior to the event.

Q: What is included in the site fee?

A: Beverage services, event staff, and day of event management.

Q: What is the wine purchase requirement?

A: Wine purchase is based on guest count. The minimum wine requirement must be met. If wine is not all consumed at the event it is sent home with the client. Wine is selected prior to the event and billed on the final invoice.

Q: Are we required to use your preferred vendors?

A: We ask that you first rely on our preferred vendors. They are vetted, properly insured, and licensed. They are familiar with our venue. If for some reason you cannot find a vendor from our list, we can discuss other options. All outside vendors will need to go through an approval process before they can work on our property.

Q: Is there more than one event booked at a time?

A: Weddings, private ceremonies, and receptions have the site exclusively,

Q: Can I bring outside wine?

A: We allow outside still wine but do not allow other sparkling. Our \$20 corkage fee will be applied to every 750ml bottle.

Q: How do I reserve a date?

A: To reserve a date, we need a signed contract and half of the site fee rental as a deposit.

Q: What is the payment schedule?

A: The deposit of half of the site fee is taken when the contract is signed. The second deposit, the remaining site fee is taken 60 days prior to your wedding. The final payment is processed the following business day after your wedding and includes your wine, charges for any Gloria Ferrer equipment rented, service charge, and tax.

