



RIATA RANCH

Santa Margarita

Weddings | Celebrations | Events



A DREAM DESTINATION

Nestled in the rolling hills of Santa Margarita, Riata Ranch is a private and serene getaway just 20 miles from the heart of San Luis Obispo's thriving downtown. Once inside the gates of our 1,200 acre property, a world of refined rustic beauty awaits.

Originally part of the Santa Margarita Ranch, Riata is steeped in California history. The ranch was established as part of Father Junipero Serra's famed Mission Trail in the late 1700s and has since occupied a distinct place in the history of the Golden State.

Today, the ranch combines the same breathtaking scenery that drew settlers long ago with modern and stylish spaces designed for your entertaining and enjoyment.





YOUR PRIVATE RETREAT

Riata is designed with entertainment in mind! Our spaces are inspired, spacious, and built with our stunning landscape as your backdrop. With rolling hills and golden sunlight abounding, time spent at Riata won't soon be forgotten.

We offer a variety of packages to cover all of your potential needs. Rustic weddings under one of our many large oak trees can provide you with a traditional backdrop. Our one-of-a-kind Greenhouse, modeled after the Michelangelo Greenhouse in Italy, will give an atmosphere unrivaled on the Central Coast of California. The timeless and iconic Ranch House sits with a vantage point that allows you and all of your guests to take in the expansive beauty of Riata Ranch. Each package offers versatility to ensure that all of your wedding dreams come true.

To fully appreciate the beauty of our property, please come visit us in person. Just call or email us to arrange a private tour.

YOUR WEDDING TEAM

We recognize the magnitude of your event and want to make sure things run as smoothly as possible. Communication and attention to detail is our utmost concern. We will provide you with a list of approved vendors who have earned our trust. But we want you to have flexibility and the freedom to choose vendors that suit your budget and style.

Vendors who are not on our approved vendor list are welcome to be part of your wedding team. We will need to collect adequate license and insurance information prior to them working your event, and we encourage them to visit the property for a walkthrough prior to your big day.

A wedding coordinator/planner is required by Riata Ranch for all events on the property that exceed 50 guests. Riata Ranch provides an onsite venue manager the day of your wedding as well as a Ranch manager to attend to any mechanical issues you may have. We require a list of all vendors participating in your event, along with certificates of insurance, 30 days prior to your event date. We also request a delivery schedule for all vendors at least seven days prior to your event.





ACCOMMODATIONS AND AMENITIES INCLUDED

- Two- or three-night stay at the majestic Riata Ranch House (12 overnight guests)
- Use of booked event spaces for your wedding day or wedding weekend
- Use of Bunkhouse Suite from 8am-10pm (Greenhouse package)
- Use of two Airstreams from 8am-10pm (Greenhouse package)
- Tables and seating for use at Ranch House and Greenhouse
 - » (20) - 72" round tables
 - » (26) - Nordic wooden picnic tables
 - » (200) - cross back wooden chairs
 - » (52) - Nordic picnic benches
 - » (56) - custom ceremony benches
 - » (10) - 9' white umbrellas
 - » (7) - propane patio heaters
- Lounge furniture
- Extensive bistro string lighting and antique lanterns
- Built-in bar
- Expansive lawns
- Onsite prep kitchens
- Restrooms (for up to 100 guests)
- Parking attendant & security
- Onsite parking for up to 200 guests
- Covered arbors and fruit orchard
- Use of heated pool and spa for your wedding day or wedding weekend (Ranch House packages)
- Onsite Venue Manager for your event
- Exclusive access for engagement session photos prior to your wedding

“ Our family and friends marveled at our choice of venue, complimenting the **incredible sunset views**, rolling hills, and spacious accommodations. ”

- Emily Reiter, Bride



2025 PRICING

RIATA RANCH HOUSE

includes two nights at the Ranch House

\$13,250 (April – October)

\$11,750 (November – March)

The spectacular (4,500 square foot) Riata Ranch House offers an incomparable and gracious wedding site. The Australian-style wraparound porch, majestic ranch views, spacious lawns and beautiful gardens, expansive terrace/pool area, and outdoor BBQ/Bar area provide everything you need for a stunning event.

RIATA RANCH HOUSE WEDDING WEEKEND

for three nights

\$15,250 (April – October)

\$13,750 (November – March)

A Riata Ranch House Wedding Weekend invites you to settle in and enjoy all that the property has to offer. Plan as few or as many wedding events as suits your fancy—welcome reception, cocktail party, rehearsal dinner, ceremony/reception, and poolside brunch the day after your wedding! There's no need to feel rushed when you have the property for three nights!

RIATA GREENHOUSE (DAY USE)

\$13,750 (April – October)

\$12,750 (November – March)

The statement Greenhouse, modeled after the Michelangelo Greenhouse in Italy, is unique to the Central Coast. Inside the Greenhouse, crystal chandeliers sparkle and create a warm glow and speakers provide background music during your reception. In front of the Greenhouse is a beautiful ceremony area with expansive lawns and sweeping views of hillsides and vineyards. A nearby bar/lounge area features a covered arbor which provides welcome shade on sunny days. Modern/rustic cement tables, wicker chairs, antique lanterns, and comfy lounge chairs provide a charming and comfortable space for guests to enjoy cocktails.

DELUXE RIATA RANCH EXPERIENCE!

\$19,750 (April – October)

\$18,250 (November – March)

The deluxe package includes a two-night stay at the Ranch House where you can host smaller events and the Greenhouse for the main event! The Greenhouse “getting ready” spaces—the Bunkhouse and Airstreams—are also included!

ULTIMATE RIATA RANCH EXPERIENCE!

\$22,750 (April – October)

\$20,750 (November – March)

Get the best of both worlds! This ultimate Wedding Weekend includes the three-night Ranch House package and the Greenhouse package for couples who want the optimum flexibility in planning gatherings for their special weekend. The Ranch House, Greenhouse, Bunkhouse Suite, and Airstreams are yours to enjoy!



Events for over 150 guests may have additional fees.
This pricing will be honored up to two weeks from date received.



RESERVATIONS & PAYMENTS

If you decide that Riata Ranch is the perfect venue for your dream wedding, we will tentatively hold your date until you receive our Pricing Agreement and Event Contract. Once we receive the signed Agreement, Contract, and 10% deposit, we will lock in your dates.

The schedule for payment collection is as follows:

Upon contract signing:

- 10% deposit due + \$500 refundable security deposit

90 Days Prior to Event:

- 40% of remaining balance due

30 Days Prior to Event:

- Final payment due

You are welcome to add additional nights to your Ultimate Riata Ranch Experience. Please inquire for a customized quote.

~ Here's to happily ever after!