LAUREL

AG & WATER

STATEMENT OF QUALIFICATIONS

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PRESENTATION

The purpose of this document is to provide objective, quantifiable information that demonstrates the measurable capabilities and performance of Laurel Ag & Water. We believe customers deserve transparency and should compare companies based on consistent, data-driven metrics. This Statement of Qualifications outlines the resources, experience, and proven results that define our approach to delivering reliable, high-value irrigation solutions.

30+ YEARS OF IRRIGATION DESIGN AND INSTALLATION EXPERIENCE



SPECIALISTS IN THE DESIGN & CONSTRUCTION OF:

- WELL COMPLETION & OUTFITTING
- ELECTRICAL SERVICES & CONTROLS
- RESERVOIRS
- PUMPING SYSTEMS
- FILTRATION SYSTEMS
- PIPELINES
- DRIP/MICRO IRRIGATION SYSTEMS
- SPRINKLER IRRIGATION
- FLOOD & FURROW IRRIGATION
- IRRIGATION AUTOMATION

Here at Laurel Ag & Water, our design philosophy considers both current and future uses, ensuring that we're designing and building a system that gives you the highest value possible. From technology to economics, our skilled team of engineers and builders work to deliver the irrigation solution that optimizes your capital expenditures and minimizes operating costs. Our ultimate goal is to build your infrastructure for the most sustainable, efficient, and reliable use of water, power, and human resources.

A TEAM THAT DESIGNS

We take the guesswork out of planning with a design that's based on data and sound engineering practices. Considering all aspects of your operation — from technology to economic pipe sizing — is how we provide the best design solution.

SALES & ENGINEERING:

- 12 ACCOUNT MANAGERS
- 11 DESIGNERS & ESTIMATORS
- 2 LICENSED PROFESSIONALS (1 CIVIL, 1 MECHANICAL)
- 3 CERTIFIED ENGINEERS IN TRAINING
- 11 IRRIGATION DESIGN CERTIFICATIONS
- 3 CERTIFIED AG IRRIGATION SPECIALISTS







A TEAM THAT BUILDS

A design is only as good as the craftsmanship of its construction. With a highly-skilled operations and install team, you can trust that your system will be built to plan – down to the drop.







CONSTRUCTION:

PERSONNEL & LIGHT EQUIPMENT

100+ employees within construction consisting of:

- 23 Underground Crews
- 3 Filter Crews
- 5 Automation Crews
- 3 Pump Crews
- 2 Electrical Crews
- 5 Mobile Weld Fabricators
- 7 Shop Fabricators
- 12 Service Techs
- 6 Project Managers

INVENTORY OF LARGE, SPECIALIZED EQUIPMENT

- 3 60K LBS+ Excavator
- 20 Mini Excavators
- 3 Dozers
- 6 Skid Steers
- 9 Generators
- 4 All-Terrain Forklifts
- 12 Trenchers
- 1 Pump Rig (50T)
- 3 Cranes
- 2 Challengers
- 4 Skid Steers
- 4 Service Trucks w/ Cranes

RENTAL

- 475,000 Joints 3” x 30’ of Aluminum Sprinkler Pipe
- 125,000 Joints 3” x 30’ of Yelomine Sprinkler Pipe
- 290,400’ of Aluminum Mainline in 6-12”
- 132,000’ of Yelomine Mainline in 6-12”
- 36 Diesel Engines & Booster Pumps
- 20 Screen Filter Stations
- 14 Sand Media Filter Stations on Skids
- 4 Sand Media Filter Stations on Trailers

A TEAM THAT GUARANTEES

Our team of skilled professionals is why we guarantee each Laurel system for a minimum of 3 years. The team behind our design and build functions is full of bright minds, capable hands, and a strong desire to serve our customers, so you can be confident in your irrigation system.

TOTAL PERSONNEL:

- 190 EMPLOYEES

CREDENTIALS & CERTIFICATIONS:

- 8 BS DEGREES IN ENGINEERING
- 12 BS DEGREES IN AGRICULTURE
- 2 LICENSED PROFESSIONALS (1 CIVIL AND 1 MECHANICAL ENGINEER)
- 3 CERTIFIED ENGINEERS IN TRAINING
- 11 IRRIGATION DESIGN CERTIFICATIONS
- 3 CERTIFIED AG IRRIGATION SPECIALISTS
- 1 CERTIFIED CROP ADVISOR
- 5 MASTER’S DEGREES
- 1 DOCTORATE DEGREE
- 15 HDPE CERTIFICATIONS
- 15 OSHA 10 CERTIFICATIONS
- 5 HAZMAT CERTIFICATIONS
- 2 CERTIFIED REINKE TECHNICIANS





CONTRACTORS LICENSES:

CALIFORNIA LICENSES

1050590

- A – General Engineering
- C10 Electrical
- C-61/D-21 Machinery & Pumps

1044738

- C34 -Pipeline

ARIZONA LICENSES

354181

- A – General Engineering

ENDORSEMENTS

NETAFIM

"Netafim values our partnership with Laruel Ag & Water. They consistently demonstrate a high level of technical knowledge and a commitment to sound design practices that align with Netafim's standards. Their experienced design and construction teams ensure that our products meet customer needs. Laurel Ag's collaborative approach, working closely with us on projects, guarantees great results, even when addressing unique customer requirements and their dedication to quality and customer satisfaction supports a strong partnership."

Melissa Lilze, Senior Director of Sales, North America

MORRILL

"Morrill Industries, Inc. is proud to have Laurel Ag & Water as a valued dealer and partner in our Filtration and Fabrication product lines. Their organization is comprised of a skilled team of highly educated, licensed and certified professionals, which ensures efficient and effective communication. This collaboration allows us to deliver products tailored precisely to their specifications, with accuracy and timeliness. Laurel Ag & Water fosters a culture of innovation and professionalism, driven by strong leadership that is evident throughout the organization. Their forward-thinking approach and commitment to excellence consistently result in positive experiences for both vendors and customers."

Eddie Morrill, Business Director, Morrill Industries, Inc.

NELSON IRRIGATION

"Nelson Irrigation has a long supporting relationship with Laurel Ag & Water and their family of companies. Through Laurel's certified design group, professional staff and outside field support, we have together built markets for Nelson Rotators®, control valves and other Nelson products throughout the Southwest. We have great trust in Laurel's design and application of the Nelson Irrigation family of products."

Craig Stafford, Nelson Irrigation

SPEARS

"Spears Manufacturing has had the pleasure of being one of Laurel Ag & Water's PVC valve, fitting and solvent cement/primer suppliers since their inception. Laurel Ag & Water's capabilities and expertise in the fields they serve are a testament to their overall size and combined experience."

Jay Heater, Factory Sales Representative for Southwest Region, Spears Manufacturing

REINKE IRRIGATION

"Laurel Ag & Water is a leader in irrigation providing Sales, Design, Installation and Service in the Southwest. Reinke Irrigation is proud to be a partner with Laurel Ag & Water. Providing quality equipment to a quality dealer who stands behind their sales and service is what customers are looking for. This builds trust and relationships which is what Laurel Ag and Reinke Irrigation are all about. Reinke Irrigation is a leader in mechanical irrigation, providing quality Center Pivots and Lateral move systems around the world."

Rick Hanshew, Southwest Territory Manager, Reinke Irrigation

WISECONN

"Laurel Ag & Water is a certified WiseConn distributor with the highest capabilities in design, installation, and servicing of all of your automation needs. As a certified WiseConn distributor, Laurel Ag & Water holds the highest standards on design, installation, and servicing of all irrigation automation systems."

Augusto Povoa, National Sales Manager, WiseConn

JM EAGLE

"Laurel Ag & Water has been a valued partner of JM Eagle for many years, consistently demonstrating exceptional expertise in irrigation and pipeline design and construction. Their deep knowledge of the agricultural industry and commitment to quality have made them a trusted leader in the field. Through countless successful projects, Laurel Ag has consistently showcased the reliability and performance of JM Eagle's PVC and HDPE piping efficient solutions for the agricultural community and we look forward to continuing this strong partnership for many years to come."

Walter Wang Jr., Owner, JM Eagle

CONTRACTS AWARDED & COMPLETED

We design, build and guarantee irrigation solutions throughout California and beyond.

AUTOMATION	PUMP & ELECTRICAL	FULL SERVICE IRRIGATION DESIGN & INSTALLATION
SERVICE CALLS	AGRICULTURE & WATER SUPPLY	RENTAL



BAKERSFIELD • BRAWLEY • COLUSA
CORNING • DELANO • HANFORD
LODI • YUMA

Northern Region

Location: **Orland, CA**

Project Scope: **Micro Irrigation System**

Construction Timeline: **September 2020 to April 2022**

Customer: **Ag Producer**

Crop: **Almonds**

- **5,200** Acres
- **112,313** Linear feet of pipe installed
- **10,337,600** Linear feet of tubing installed
- **3** Reservoirs
- **10** Booster pump & filter stations
- **20** LP engines
- **21** Reservoir recharge stations
- Fully automated
- Total: **$16,600,000**

Location: **Corning, CA**

Project Scope: **Micro Irrigation System**

Construction Timeline: **April 2009 to September 2009**

Customer: **Ag Producer**

Crop: **Super High-Density Olives**

- **1,860** Acres, contiguous ranch
- **155,801** Linear feet of pipe installed
- **6,238,440** Linear feet of tubing installed
- **6** Booster pump & filter stations direct to blocks
- **9** Reservoir recharge stations
- Fully automated
- Total: **$4,500,000**

Northern Region

Location: **Orland, CA**

Project Scope: **Outfit Pump and Electrical for New Deep Well**

Construction Timeline: **November 2022**

Customer: **Landowner & Ag Producer**

- **500** HP motor & VFD
- **520** FT 12” column tube & shaft
- **2,800** GPM bowl assembly
- **800** AMP electrical service

Location: **Sacramento Delta, Clarksburg CA**

Project Scope: **Micro Irrigation System**

Construction Timeline: **March 2021 to October 2022**

Customer: **Landowner & Ag Producer**

Crop: **Almonds**

- **1,400** Acres
- **87,000** Linear feet of pipe installed
- **4,800,000** Linear feet of tubing installed
- **4** Booster pump & filter stations
- **1** Reservoir recharge river slant pump
- Total: **$2,680,000**

Northern Region

Location: **Sonoma County & SLO County, CA**

Project Scope: **Micro Irrigation System**

Construction Timeline: **April 2022 to October 2022**

Customer: **Vineyard Manager**

Crop: **Wine Grapes**

- **505** Acres of drip, frost & cooling systems, **7** separate locations
- **750,000** Linear feet of pipe installed
- **3,200,000** Linear feet of tubing installed
- **170** Fully automated valves
- Over **550ft** of elevation change on multiple properties
- Total: **$2,900,000**

Location: **Monterey County, CA**

Project Scope: **Micro Irrigation System**

Construction Timeline: **April 2022 to December 2022**

Customer: **Vineyard Manager**

Crop: **Wine Grapes**

- **260** Acres of drip & frost
- **340,000** Linear feet of pipe installed
- **1,300,000** Linear feet of tubing installed
- **6** Booster pump & filter stations in canals & reservoirs
- Total: **$2,200,000**

Central Region

Location: **Kern County & Fresno County, CA**

Project Scope: **Micro Irrigation System**

Construction Timeline: **March 2021 to September 2022**

Customer: **Landowner & Ag Producer**

Crop: **Pistachios & Pomegranates**

- **5,870** Acres, **17** separate locations
- **654,000** Linear feet of pipe installed
- **16,600,000** Linear feet of tubing installed
- **40** Filter stations
- Total: **$8,900,000**

Central Region

Location: **Central & Southern CA**

Project Scope: **Pipelines Servicing Dairy Digesters**

Construction Timeline: **January 2019 to June 2021**

Customer: **Global Construction Firm**

- **11** Dairy sites
- **47,780** LF 30”-15” pipe
- **14,600** LF 12”-8” pipe
- **20** Mag Meter installations
- **40** Concrete structure tie-ins

Central Region

Location: **Kern & Tulare County, CA**

Project Scope: **Micro Irrigation System**

Construction Timeline: **March 2019 to July 2019, March 2020 to July 2020**

Customer: **Landowner & Ag Producer**

Crop: **Citrus**

- **1800** Acres
- **308,390** Linear feet of pipe installed
- **2,985,500** Linear feet of tubing installed
- **265** Acre-feet of reservoir storage
- **13** Booster pumps
- **11** Filter stations
- Total: **$10,500,000**

Southern Region

Location: **Kern County, CA**

Project Scope: **Micro Irrigation System**

Construction Timeline: **August 2021 to March 2022**

Customer: **Landowner & Ag Producer**

Crop: **Citrus**

- **1115** Acres, **12** separate locations
- **196,550** Linear feet of pipe installed
- **7,500,000** Linear feet of tubing installed
- Total: **$2,300,000**

Location: **Kern County, CA**

Project Scope: **Micro Irrigation System**

Construction Timeline: **March 2021 to August 2021**

Customer: **Farm Manager**

Crop: **Pistachios**

- **1,106** Acres
- **97,700** Linear feet of pipe installed
- **5,025,000** Linear feet of tubing installed
- Total: **$2,780,000**

Southern Region

Location: **Western Kern County, CA**

Project Scope: **Forced Main Water Transfer**

Construction Timeline: **January 2022 to April 2022**

Customer: **Landowner & Ag Producer**

Crop: **Almonds & Pistachios**

- **36,830** LF 24”-18” PVC pipe
- **32,120** LF 15”-6” PVC pipe
- **13** Automated turnouts
- **2** Bridged canal crossings
- **5** Well connections
- Total: **$3,220,000**

Southern Region

Location: **Wasco, CA**

Project Scope: **Pump Station & Supply Piping**

Construction Timeline: **October 2020 to January 2021**

Customer: **Landowner & Ag Producer**

- **14,025** LF 27”-12” pipe
- **16,000** GPM pump & filter station
- **4** Screened district canal turnouts
- **12** Automated discharge structures

Desert Region

Location: **Yuma, AZ**

Project Scope: **Micro Irrigation**

Construction Timeline: **September 2022 to March 2023**

Customer: **Landowner & Ag Producer**

Crop: **Lettuce, Broccoli, Cauliflower, & Cabbage**

- **850** Acres
- **8,000,000** Linear feet of drip tape installed
- **8** Pump & filter stations
- Total: **$1,200,000**

Location: **Hyder, AZ**

Project Scope: **Forced Main Water Transfer**

Construction Timeline: **April 2021 to August 2021**

Customer: **Landowner**

Crop: **Alfalfa**

- **22,400** Linear feet 30” pipe
- **27,290** Linear feet 24”- 10” pipe
- **30**” Railroad Crossing
- **6** Center pivot connections, **5** deep well connections, **2** drip turnouts
- Total: **$2,420,000**

Desert Region

Location: **Imperial Valley, CA**

Project Scope: **Custom Sprinkler & Solid Set Irrigation**

Construction Timeline: **June 2022 to December 2022**

Customer: **Landowner & Ag Producer**

Crop: **Carrots, Onions, Lettuce, & Potatoes**

- **2000** Acres
- **2,160,000** Linear feet of lateral pipe installed
- **24** Booster pumps
- Total: **$1,500,000**

Beyond

Location: **Iron City, GA**

Project Scope: **Micro Irrigation System**

Construction Timeline: **May 2018 to June 2019**

Customer: **Ag Producer**

Crop: **Super High-Density Olives**

- **1,800** Acres
- **140,122** Linear feet of pipe installed
- **6,037,200** Linear feet of tubing installed
- **4** Booster pump & filter stations
- **3** Booster pump stations
- Fully automated
- Total: **$7,200,000**

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