Financial Management Quality Service Management Office (FM QSMO)

Program Update for SSLC Monthly Forum

April 13, 2023

FM QSMO Recent Progress and Accomplishments

Agency Modernization Planning
FM QSMO continued working with agencies to understand the FM environment, agency needs, plans for financial system modernizations and opportunities to use the Marketplace.

Standards
Released the annual update to the Financial Management Capability Framework (FMCF) in November 2022. The FMCF aligns with financial management standards and serves as the foundation for solutions and services in the Marketplace.
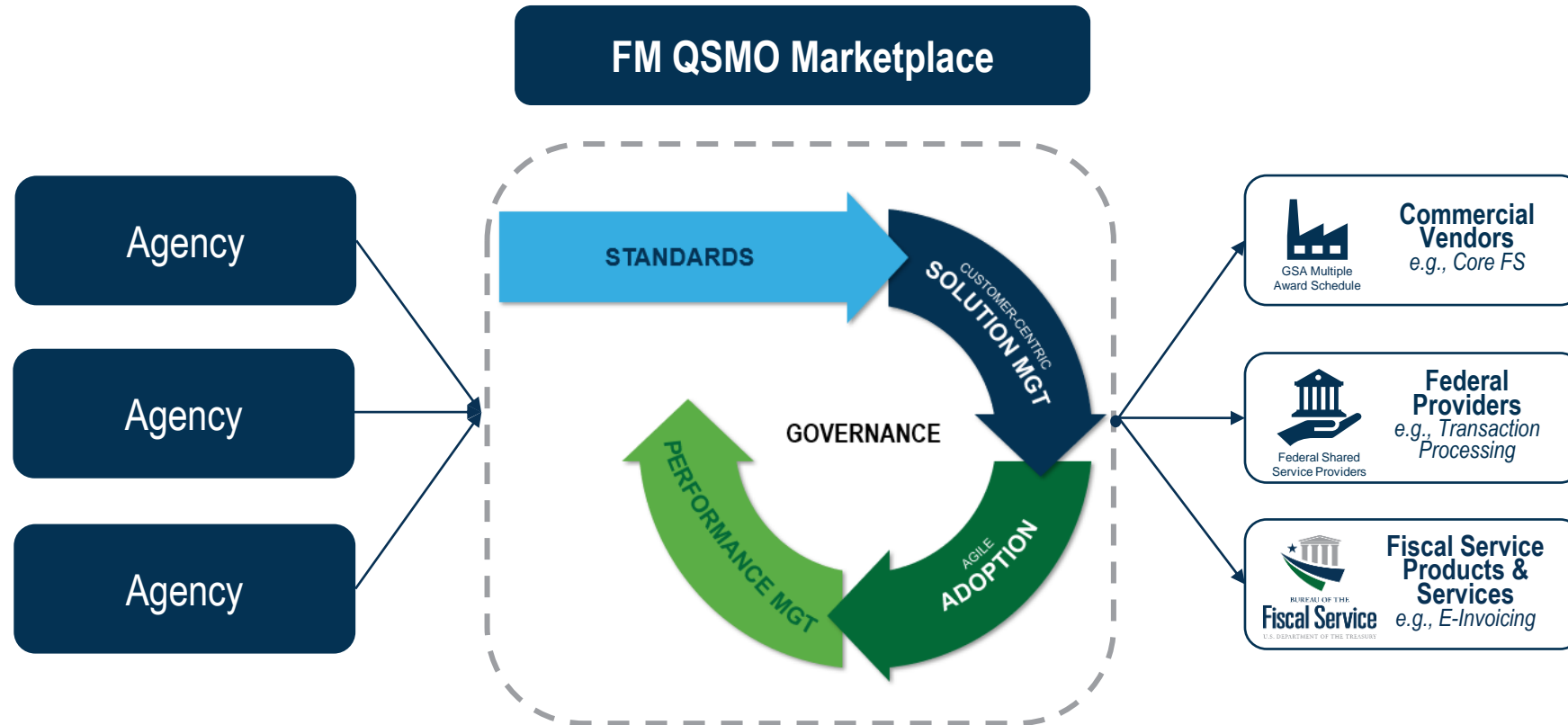
FM QSMO MAS SIN
Reopened the Core FS subgroup of the FM QSMO SIN (518210FM) in January 2023. All four of the FM QSMO SIN subgroups are now open for continuous vendor onboarding through the GSA Multiple Award Schedule (MAS) program.

Vendor Onboarding
Onboarded the first commercial vendor in November 2022. To date four vendors have completed the onboarding process, with additional vendors to follow. Availability of Core FS solutions is anticipated in the second half of 2023.

Marketplace Catalog
Launched the FM QSMO Marketplace Catalog in December 2022. The Catalog serves as an online storefront and resource for agencies to explore, identify, research, and ultimately obtain solutions and services available in the Marketplace.

2022

Servicing — GOAL MET

Financial Management (FM) Marketplace
Established a marketplace of commercial and federal providers offering standards-based solutions.

Establishment of FM Marketplace
Milestones

GOAL — FM QSMO Open

Prototype ✓
Prioritize ✓
Evaluate ✓
Ideate ✓
Prepare & Ready ✓

2020   2021   2022

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FM QSMO's Approach to Financial Management

The FM QSMO acts as the broker between agencies and commercial and federal solutions. Solutions are centrally coordinated, standards are embedded in solutions, and there is a unified effort to achieve goals.

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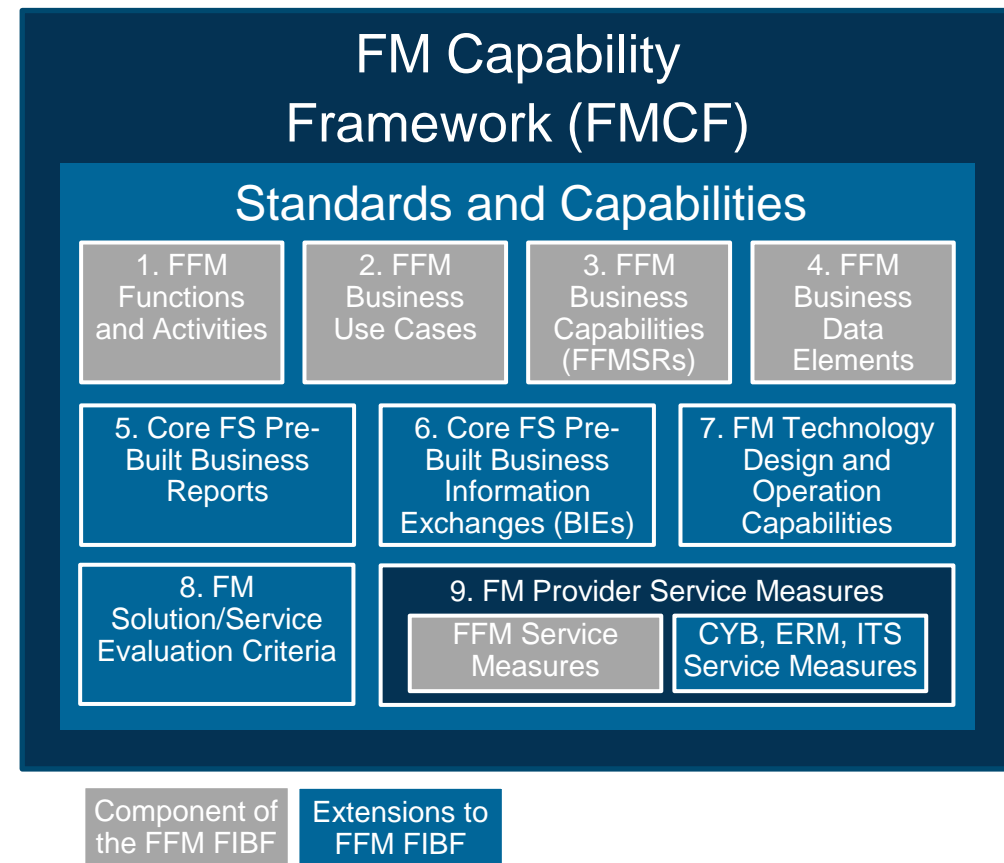# Building the Marketplace – FM Standards as a Foundation

The Financial Management Capability Framework (FMCF) defines the standards and capabilities that are common across government and serves as the foundation for solutions and services in the FM QSMO Marketplace.

The FMCF:

- Ensures that providers deliver what is common, enabling agencies to focus on and invest in their mission-unique needs.

- Serves as contractual requirements of SIN 518210FM and the basis for evaluation of providers and proposed solutions/services.

- Can be used by agencies to benchmark current operations and systems, and identify, plan for, and support modernization opportunities.

- Will be updated periodically to align with changes to standards that are part of the Federal Integrated Business Framework (FIBF), updates to policy and guidance, and/or to incorporate new requirements and stakeholder feedback.

The *FMCF* can be accessed at:
https://www.fiscal.treasury.gov/fmqsmo/financial-management-capability-framework.html

FM Capability Framework (FMCF)

Standards and Capabilities

1. FFM Functions and Activities	2. FFM Business Use Cases	3. FFM Business Capabilities (FFMSRs)	4. FFM Business Data Elements

5. Core FS Pre-Built Business Reports	6. Core FS Pre-Built Business Information Exchanges (BIEs)	7. FM Technology Design and Operation Capabilities

8. FM Solution/Service Evaluation Criteria	9. FM Provider Service Measures	
	FFM Service Measures	CYB, ERM, ITS Service Measures

Component of the FFM FIBF	Extensions to FFM FIBF

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Building the Marketplace – Maintaining the FMCF

The FMCF is updated periodically and released as part of Fiscal Service's annual financial management guidance in November of each year.

FFM Environment Changes

The FMCF will be updated as a result of changes in the FFM Environment to include: customer agency priorities, law, regulation, policy, other lines of business, enhancements to Fiscal Service Program systems and vendor-proposed changes.

Agency & Industry Feedback

The FM QSMO will request agency and industry feedback on drafted FMCF updates in Q3 of each fiscal year.

Agency Go-Live Coordination

Go-live release timelines for significant changes in functionality (e.g., similar to G-Invoicing and DATA Act) will be planned in consultation with agency customers and the vendor community.

Compliance Life-Cycle

Submissions for newly proposed vendor offerings should always comply with the most recent FMCF release.

For offerings previously added to the FM QSMO SIN/Marketplace, FM QSMO will work with the vendor community to develop a compliance life-cycle (e.g., timing, documentation required) as part of its periodic review function.

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Building the Marketplace – Leveraging GSA MAS Program

GSA, in partnership with FM QSMO, established a new Special Item Number (SIN) [518210FM](#) under the Multiple Award Schedule (MAS) contract vehicle to provide access to commercial information technology offerings of the FM QSMO Marketplace.

FM QSMO SIN Highlights:

- GSA serves as the contracting authority for the SIN.
- FM QSMO manages the technical evaluation of vendors and vets proposed offerings for compliance with the FMCF.
- The SIN remains open for continuous vendor onboarding.
- Agencies benefit from FM QSMO pre-vetting of solutions and services and can focus on their unique requirements.
- FM QSMO reviews proposed agency acquisitions and provides guidance, suggestions, and other resources.

The scope of the FM QSMO SIN includes:

- **Core FS Solutions** – partially pre-configured FM software suites offered in a cloud environment.
- **Additional FM Solutions –** capabilities that augment those provided in the Core FS such as reporting tools, business information exchanges, analytics and intelligence.
- **FM Adoption and Transition Services –** services to identify, select, migrate to FM offerings such as planning, data conversion, IV&V, integration support.
- **FM Technology Operations Support** – support and assistance with implementations and operations such as development, testing, service desk, O&M, and legacy financial system support.

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Using the Marketplace – FM QSMO Marketplace Catalog

The **FM QSMO Marketplace Catalog** launched in December 2022 as a storefront and resource for agencies to explore, identify, and research solutions and services that support financial system modernizations, sustain current operations, and fulfill a variety of other financial management needs.

Currently the Catalog includes solutions and services that offer choice and flexibility to agencies:

- Four (4) commercial vendors, with an additional vendors to follow;

- Three (3) federal shared service providers – ARC, ESC, and IBC; and

- Featured products and services provided by Fiscal Service that promote efficiency, streamline processes, and support expansion of electronic alternatives (e.g., Pay.gov, IPP)

The *FM QSMO Marketplace Catalog* can be accessed at:
https://www.fiscal.treasury.gov/fmqsmo/marketplace-catalog.html

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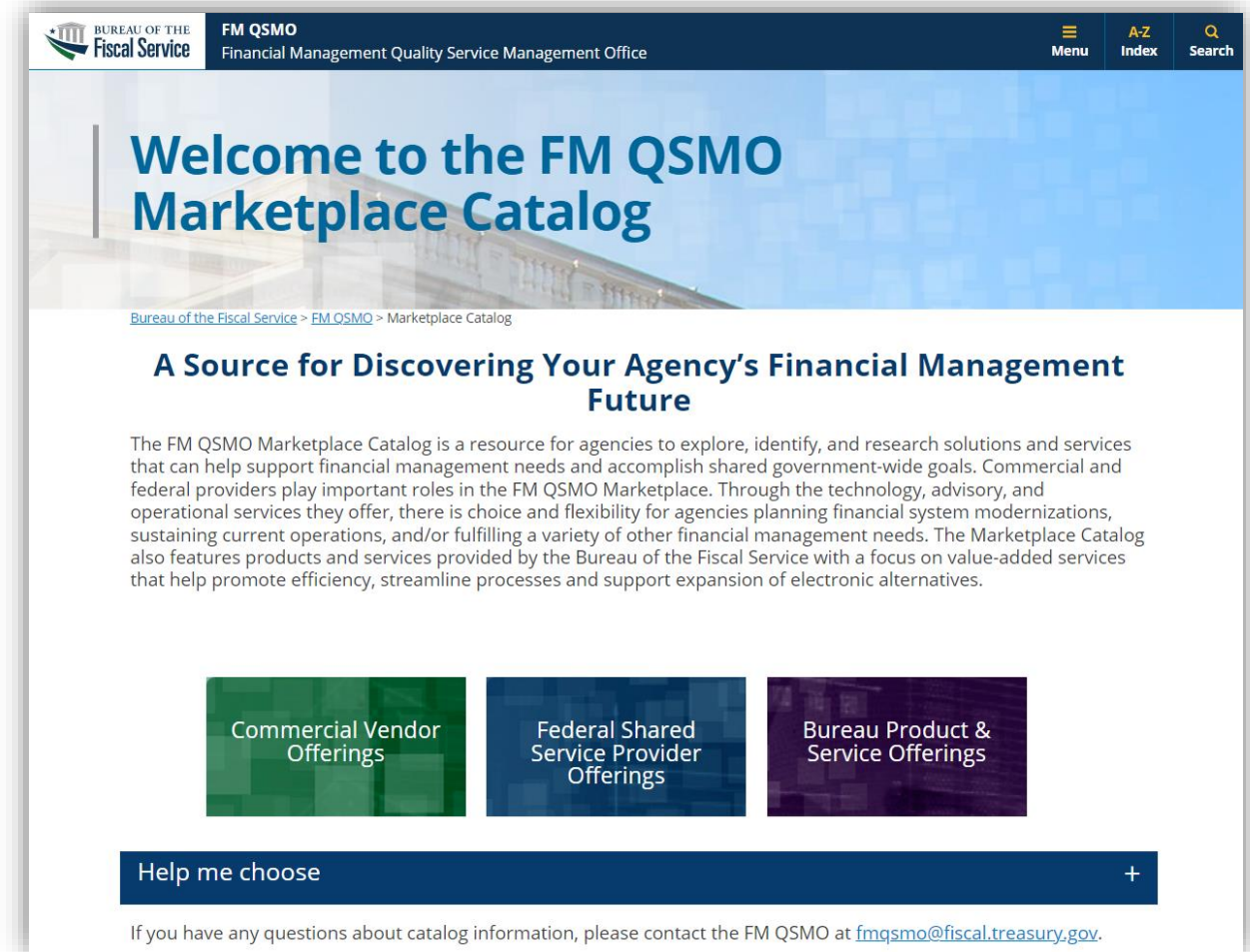
Looking Ahead – FM QSMO Priorities for 2023

Agency Outreach & Marketplace Adoption

Partner with federal agencies to understand FM needs, support modernization planning and promote Marketplace use

Provider Outreach & Participation

Engage with industry and onboard additional vendors to ensure a robust portfolio of offerings, including Core FS Solutions

FMCF Management

Maintain the FMCF to ensure alignment with FFM environment changes and incorporate stakeholder feedback

Marketplace Operations & Delivery

Manage a marketplace that provides access to standards-based solutions that promotes flexibility and choice to agencies

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Stay Connected to the FM QSMO

Learn

Visit the FM QSMO website for information on the Marketplace and to access helpful resources for both agencies and providers.

https://www.fiscal.treasury.gov/fmqsmo/

Connect

Email us at FMQSMO@fiscal.treasury.gov with questions or feedback about the FM QSMO, our Marketplace Catalog, or how we can assist you.

Explore

Visit the FM QSMO Marketplace Catalog for information on approved providers and available services and solutions.

https://www.fiscal.treasury.gov/fmqsmo/marketplace-catalog.html

Subscribe

Subscribe to our industry or agency mailing lists to receive periodic program updates via email. To be added to the lists, email us at FMQSMO@fiscal.treasury.gov

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Appendix

Vendor Evaluation Process

Vendor packages are submitted through GSA eOffer/eMod to begin the evaluation process. GSA evaluates the general administrative, technical, and pricing elements; the FM QSMO evaluates the SIN 518210FM specific technical elements based on the FM Solution/Service Evaluation Criteria component of the Financial Management Capability Framework (FMCF).

The FM QSMO conducts a technical narrative response evaluation for all proposed solutions/services. For proposed Core FS solutions, the FM QSMO also conducts an OCD evaluation.

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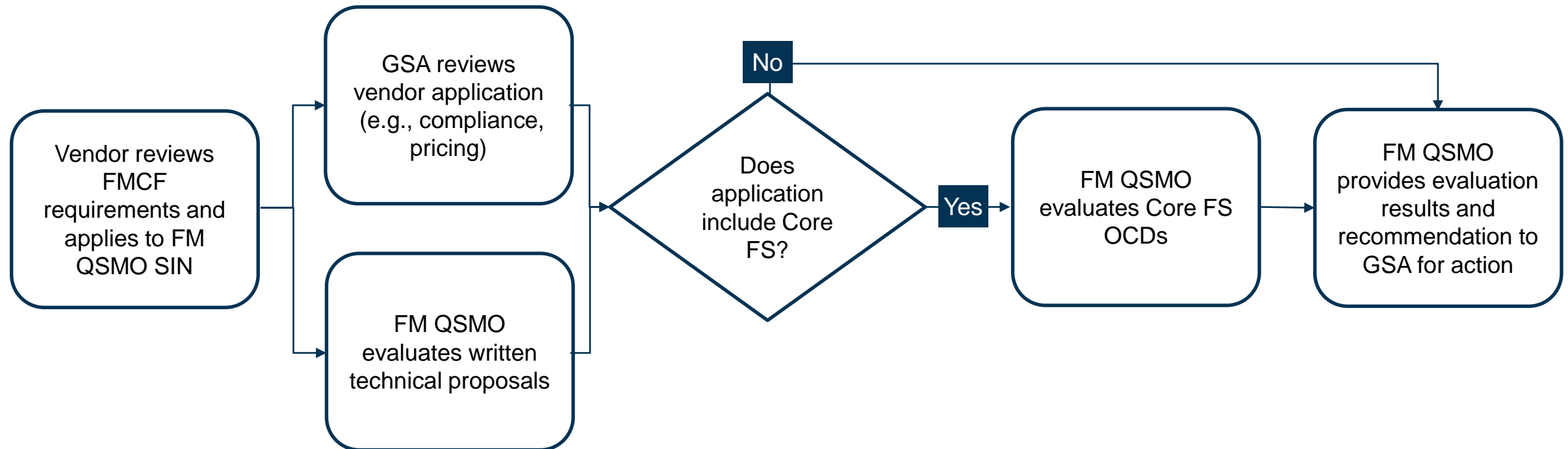
Agency Acquisition Process

Agencies acquire commercial services and solutions available in the FM QSMO Marketplace using the FM QSMO SIN (518210FM).

Agency Planning

| Agency engagement with FM QSMO | → | Decision to procure | → | Agency Conducts Acquisition using FM QSMO SIN | → | Agency Awards Contract |

FM QSMO assists agencies with
- Guidance
- Investment & Modernization Planning
- Best Practices & Lessons Learned
- Templates

FM QSMO Task Order Review Process
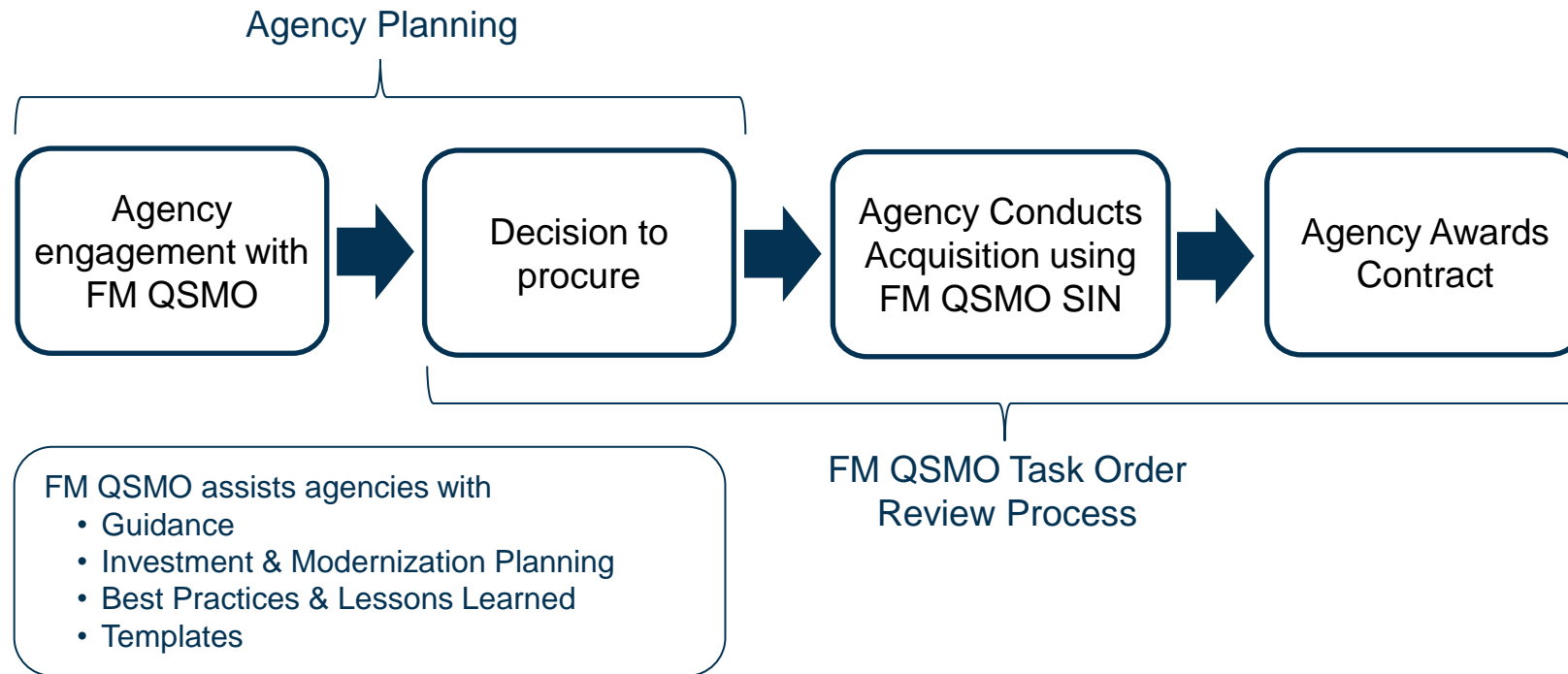
Marketplace Acquisition Benefits

ACCESS
Access to commercial offerings in the Marketplace

CHOICE
Choice of multiple standards-based offerings

EFFICIENCY
Streamlined and cost-effective procurements

CONTROL
Agencies retain buyer control
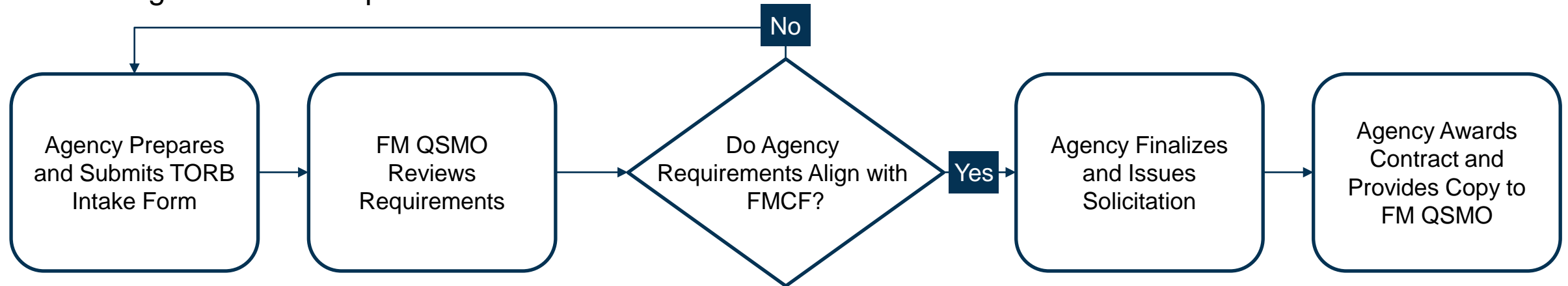
STANDARDS
Solutions comply with common capabilities

ALIGNMENT
Aligns with other government-wide initiatives (e.g., Category Management, Competition, Innovation, Small Business - Diversity, Equity and Inclusion)

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FM QSMO TORB Process

Agencies use the FM QSMO Task Order Review Board (TORB) Intake Form to submit proposed acquisitions for review. The FM QSMO reviews requirements to ensure alignment with the FMCF, provide guidance and suggestions, and connect agencies with other resources.

The FM QSMO TORB process only applies when obtaining solutions and services from commercial vendors, not offerings from federal providers.

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│ Agency       │    │ FM QSMO      │    │ Do Agency     │    │ Agency        │    │ Agency Awards│
│ Prepares and │───▶│ Reviews      │───▶│ Requirements  │─Yes▶ Finalizes and │───▶│ Contract and │
│ Submits TORB │    │ Requirements │    │ Align with    │    │ Issues        │    │ Provides Copy│
│ Intake Form  │    │              │    │ FMCF?         │    │ Solicitation  │    │ to FM QSMO   │
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Additional Information can be found in the *Agency Acquisition Guide* available on the FM QSMO Resources web page:
https://www.fiscal.treasury.gov/files/fmqsmo/sin-518201fm-agency-acquisition-guide-2022.11.23.pdf

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