

PARTICIPATING ADDENDUM



SECURITY & FIRE PROTECTION SERVICES

Led by the State of Nevada

Master Agreement #: **99SWC-NV23-16268**

Contractor: **Mobile Communications America, Inc.**

Participating Entity: **STATE OF MISSOURI**

The following products or services are included in this contract portfolio:

- All products and accessories listed on the Contractor page of the NASPO ValuePoint website.

Master Agreement Terms and Conditions:

1. Scope: This addendum covers the Security and Fire Protection Services (2023-2028 led by the State of Nevada for use by state agencies and other entities located in the Participating State authorized by that State's statutes to utilize State contracts with the prior approval of the State's Chief Procurement Official.
2. Participation: This NASPO ValuePoint Master Agreement may be used by all state agencies, institutions of higher institution, political subdivisions and other entities authorized to use statewide contracts in the State of Missouri. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
3. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name:	Drew Weston
Address:	135 N Church St, Ste 310, Spartanburg, SC 29306
Telephone:	843-266-2330
Email:	drewweston@callmc.com

Participating Entity

Name:	John D. Geiser
Address:	301 W High St, Rm 630, Jefferson City, MO. 65101
Telephone:	573-522-9580
Email:	john.geiser@oa.mo.gov

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**4. PARTICIPATING ENTITY MODIFICATIONS OR ADDITIONS TO THE MASTER
AGREEMENT**

These modifications or additions apply only to actions and relationships within the Participating Entity.

Participating Entity must check one of the boxes below.

☐ No changes to the terms and conditions of the Master Agreement are required.

☒ The following changes are modifying or supplementing the Master Agreement terms and conditions.

- **See attached State of Missouri COOP Contract Document CC232820007.**
 - **For informational purposes, the contractor is requested to complete Attachment 1 of this Participating Addendum regarding their economic impact to the State of Missouri.**
5. Orders: Any order placed by a Participating Entity or Purchasing Entity for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions) of the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.

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IN WITNESS, WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity: State of Missouri	Contractor: Mobile Communications America, Inc.
Signature: 	Signature: 
Name: Karen Boeger	Name: Robert Marshall
Title: Director of Purchasing	Title: COO
Date: 8/31/2023	Date: 8/29/2023

For questions on executing a participating addendum, please contact:

NASPO ValuePoint

Cooperative Portfolio Manager:	Joel E. Atkinson
Telephone:	850-848-1250
Email:	jatkinson@naspo.org

[Please email fully executed PDF copy of this document to
PA@naspovaluepoint.org
to support documentation of participation and posting in appropriate data bases.]

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ATTACHMENT 1

MISSOURI ECONOMIC IMPACT

The utilization of Missouri businesses and Missouri employees and other positive economic impact in the provision of the products and/or services under the agreement between the State of Missouri and the vendor is highly desirable for the State of Missouri. Therefore, please provide responses to the following to describe your Missouri economic impact.

1. Provide a description of the company's economic presence within the State of Missouri, including Missouri employees statistics, Missouri business facilities (size, type of facility, location), Missouri subcontractors, etc.

Currently MCA has no operations or personnel in the State of Missouri. MCA will be providing services from our locations in Western Tennessee and Kentucky. As we scale our business in the state there is the potential to expand our workforce to include personnel domiciled in Missouri as well as utilizing local subcontractors in the State of Missouri.

2. Provide a description of the proposed services that will be performed and/or the proposed products that will be provided by the Missourians and/or Missouri products under Missouri Contract Number CC232820007.

MCA will provide security services to the Southeast portion of the State. Several of our manufacturing partners have expressed the need for support, particularly in the areas south of St. Louis. MCA is able to service these locations from our operations in Paducah, KY and Memphis, TN. Several of our Distributor and Manufacturing partners such as Graybar are headquartered in the State of Missouri and MCA will utilize their products and services as a component of delivering the larger security portfolio.

3. Provide a description of the economic impact returned to the State of Missouri through tax revenue obligations.

The primary tax revenue that MCA will be generating through the use of this contract will be sales tax initially. Until we grow the business in the state and add locally employed Missouri residents we will not have any payroll, real property or other taxes.

4. List all Missouri certified Minority Business Enterprises (MBE)/Women Business Enterprises (WBE) as defined at Website: <http://oeo.mo.gov> you will use in the provision of products and services under the contract:

MCA is committed to the utilization of diverse and small businesses and providing long term partnerships such as corporate mentor protegee program to see that our small business partners are able to thrive and expand their own businesses. As MCA has not yet begun to quote or perform work there are no existing MBE or WBE relationships in place but MCA will engage with entities listed in the above site as we begin to pursue work under this contract.

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5. List all Missouri Organizations for the Blind or any Missouri Sheltered Workshops as listed at Websites <http://dese.mo.gov/special-education/sheltered-workshops/directories>, <http://www.lhbindustries.com> and <http://www.alphapointe.org> you will use in the provision of products and services under the contract:

MCA is committed to the utilization of diverse and small businesses and providing long term partnerships such as corporate mentor protegee program to see that our small business partners are able to thrive and expand their own businesses. As MCA has not yet begun to quote or perform work there are no existing relationships in place but MCA will engage with entities listed in the above site as we begin to pursue work under this contract.

6. List all Missouri Service-Disabled Veteran Business Enterprises (SDVE's) as listed at Website <https://purch.oa.mo.gov/vendor-information/missouri-service-disabled-veteran-business-enterprise-sdve-information> you will use in the provision of products and services under the contract:

MCA is committed to the utilization of diverse and small businesses and providing long term partnerships such as corporate mentor protegee program to see that our small business partners are able to thrive and expand their own businesses. As MCA has not yet begun to quote or perform work there are no existing SDVE relationships in place but MCA will engage with entities listed in the above site as we begin to pursue work under this contract.