

PARTICIPATING ADDENDUM



SECURITY & FIRE PROTECTION SERVICES

Led by the State of Nevada

Master Agreement #: **99SWC-NV23-16262**

Contractor: **Convergint Technologies LLC**

Participating Entity: **STATE OF MISSOURI**

The following products or services are included in this contract portfolio:

- All products and accessories listed on the Contractor page of the NASPO ValuePoint website.

Master Agreement Terms and Conditions:

1. Scope: This addendum covers the **Security and Fire Protection Services (2023-2028)** led by the State of Nevada for use by state agencies and other entities located in the Participating State authorized by that State's statutes to utilize State contracts with the prior approval of the State's Chief Procurement Official.
2. Participation: This NASPO ValuePoint Master Agreement may be used by all state agencies, institutions of higher institution, political subdivisions and other entities authorized to use statewide contracts in the State of Missouri. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
3. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name:	Vincent Piau
Address:	One Commerce Dr, Schaumburg, Illinois 60173
Telephone:	301-641-9616
Email:	Vincent.piau@convergint.com

Participating Entity

Name:	John D. Geiser
Address:	301 W High St, Rm 630, Jefferson City, MO. 65102
Telephone:	573-522-9580
Email:	john.geiser@oa.mo.gov

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**4. PARTICIPATING ENTITY MODIFICATIONS OR ADDITIONS TO THE MASTER
AGREEMENT**

These modifications or additions apply only to actions and relationships within the Participating Entity.

Participating Entity must check one of the boxes below.

☐ No changes to the terms and conditions of the Master Agreement are required.

☒ The following changes are modifying or supplementing the Master Agreement terms and conditions.

- See attached State of Missouri COOP Contract Document CC232820003.
 - For informational purposes, the contractor is requested to complete Attachment 1 of this Participating Addendum regarding their economic impact to the State of Missouri.
5. Orders: Any order placed by a Participating Entity or Purchasing Entity for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions) of the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.

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IN WITNESS, WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity: State of Missouri	Contractor: Convergent Technologies
Signature: 	Signature: 
Name: Karen Boeger	Name: Mike Mathes
Title: Director of Purchasing	Title: President Global Growth
Date: 8/22/2023	Date: 7/24/23

For questions on executing a participating addendum, please contact:

NASPO ValuePoint

Cooperative Portfolio Manager:	Joel E. Atkinson
Telephone:	850-848-1250
Email:	jatkinson@naspo.org

***[Please email fully executed PDF copy of this
document to***

PA@naspovaluepoint.org

***to support documentation of participation and posting
in appropriate data bases.]***



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ATTACHMENT 1

MISSOURI ECONOMIC IMPACT

The utilization of Missouri businesses and Missouri employees and other positive economic impact in the provision of the products and/or services under the agreement between the State of Missouri and the vendor is highly desirable for the State of Missouri. Therefore, please provide responses to the following to describe your Missouri economic impact.

1. Provide a description of the company's economic presence within the State of Missouri, including Missouri employees statistics, Missouri business facilities (size, type of facility, location), Missouri subcontractors, etc.

Missouri Employees Statistics: Our local support organization consists of two separate offices that support the Missouri territory. One office is located in Lenexa, KS, a suburb of Kansas City. Office two is located in Maryland Heights, MO, a suburb of St. Louis. We are backed by nearly 10,000 colleagues Globally and 250+ offices.

1. **Lenexa Sales Colleagues – 5**
2. **Lenexa Operations Colleagues – 19**
3. **Lenexa General Colleagues – 2**
Lenexa Total Colleagues - 26
4. **Maryland Heights Sales Colleagues – 4**
5. **Maryland Heights Operations Colleagues – 10**
6. **Maryland Heights General – 1**
Maryland Heights Total Colleagues – 15

Missouri Business Facilities: Two separate offices support the Missouri territory. These offices are a mixture of commercial office space with functional warehouse and training area. One office is located in Lenexa, KS, a suburb of Kansas City. The other office is located in Maryland Heights, MO, a suburb of St. Louis.

Lenexa Office – Square Footage = 4700
Maryland Heights – Square Footage = 4605

Type of Facility: Our offices both exist in an office/business park where the office portion is roughly equal size to the warehouse. Majority of our colleagues are Field Colleagues that perform installation and service. While the remaining colleagues operate in a support manner that includes Project Managers, Service Coordinators, Administration, Warehouse support and leadership.

Location: Office addresses are as follows.

8345 Melrose Dr Lenexa KS 66214
11846 Borman Drive, Maryland Heights, MO 63146

Subcontractors: Our subcontractors support our efforts with Electrical Services, Data & Communication, Trenching & Boring, Specialty services, such as complex Electrified Door hardware, Fencing and Automatic Gates Etc.

2. Provide a description of the proposed services that will be performed and/or the proposed products that will be provided by the Missourians and/or Missouri products under Missouri Contract Number CC232820003.

Convergint Technologies is a service-based global integrator of Electronic Security, Fire Alarm and Life Safety, Healthcare Technologies, Communications, and Building Automation. They provide professional services that seamlessly combine both their systems and enterprise integration skills to integrate disparate facility systems to meet their customers' evolving business requirements. They are a \$2.0 billion global industry-leading systems integrator that designs, installs, and services electronic security, cybersecurity, fire and life safety, building automation, and audio-visual systems.

3. Provide a description of the economic impact returned to the State of Missouri through tax revenue obligations.

N/A

4. List all Missouri certified Minority Business Enterprises (MBE)/Women Business Enterprises (WBE) as defined at Website: <http://oeo.mo.gov> you will use in the provision of products and services under the contract:

N/A

5. List all Missouri Organizations for the Blind or any Missouri Sheltered Workshops as listed at Websites <http://dese.mo.gov/special-education/sheltered-workshops/directories>, <http://www.lhbindustries.com> and <http://www.alphapointe.org> you will use in the provision of products and services under the contract:

N/A

6. List all Missouri Service-Disabled Veteran Business Enterprises (SDVE's) as listed at Website <https://purch.oa.mo.gov/vendor-information/missouri-service-disabled-veteran-business-enterprisesdve-information> you will use in the provision of products and services under the contract:

N/A