

STATE OF VERMONT PARTICIPATING ADDENDUM # 48637
FOR NASPO VALUEPOINT PURCHASING PROGRAM: **POLICE RADAR/LIDAR SPEED ENFORCEMENT
& ACCIDENT SCENE RECONSTRUCTION**

Led by the State of Washington

NASPO Master Agreement #24823

Contractor: Applied Concepts, Inc. dba Stalker Radar

Contractor's NASPO ValuePoint Webpage: <https://www.naspovaluepoint.org/portfolio/police-radarlidar-speed-enforcement/applied-concepts-inc-dba-stalker/>

1. **Parties.** This Participating Addendum (“Agreement”) is a contract between the State of Vermont, through its Department of Buildings and General Services, Office of Purchasing & Contracting (hereinafter “State” or “Vermont”), and the Contractor identified above. It is the Contractor’s responsibility to contact the Vermont Department of Taxes to determine if, by law, the Contractor is required to have a Vermont Department of Taxes Business Account Number.
2. **Subject Matter.** This Agreement authorizes Purchasing Entities (defined below in section four) to purchase from Contractor certain products and services offered by Contractor under the Master Agreement identified above (“Master Agreement”) at or below the rates established under the Master Agreement for such products and services. The terms of the Master Agreement are hereby incorporated by reference as if fully set forth herein. Contractor’s awarded categories are:

1. Category One

- a. **Group A1 – Speed Enforcement.** All products proposed in Category One--Group A, must be shown on the National Highway Traffic Safety Administration’s (NHTSA) Conforming Products List (CPL). This category is for vehicle-mounted and hand-held radar and lidar speed measuring devices and software.
 - b. **Group B1 – Speed Advisory Systems.** This category is for pole and trailer-mounted radar and lidar speed advisory systems and software.
3. **Definitions.** Capitalized terms used, but not defined herein, have the meanings ascribed to such terms in the Master Agreement.
 4. **Entities Authorized to Use This Agreement.** This Agreement may be used by (a) all departments, offices, institutions, and other agencies of the State of Vermont and counties (each a “State Purchaser”) according to the process for ordering and other restrictions applicable to State Purchasers set forth herein; and (b) political subdivisions of the State of Vermont (including, but not limited to, cities, towns, and school districts) and any institution of higher education chartered in Vermont and accredited or holding a certificate of approval from the State Board of Education as authorized under 29 V.S.A. § 902 (each an “Additional Purchaser”). Each State Purchaser and Additional Purchaser is referred to herein as a “Purchasing Entity” or collectively as “Purchasing Entities”. Issues concerning a Purchasing Entity’s eligibility for participation under this Agreement are solely within the authority of the State of Vermont Chief Procurement Officer. The State of Vermont and its officers and employees shall have no responsibility or liability for Additional Purchasers. Each Additional Purchaser is to make its own determination whether this Participating Addendum and the Master Agreement are consistent with its procurement policies and regulations.

5. ***Contract Term.*** This Agreement shall be effective on September 6, 2024 and end upon expiration of the Master Agreement, unless terminated earlier in accordance with the terms of this Agreement or the Master Agreement. An amendment to the term of this Agreement shall not be necessary in the event of the renewal or extension of the Master Agreement.
6. ***Restricted/Disallowed Products and Services.*** All products and services listed in the Master Agreement may be purchased under this Agreement, except for any restrictions or disallowed products and services set forth directly below in this section.
 - a. State of Vermont Cybersecurity Standard Update. Contractor confirms that all products and services provided to or for the use of the State under the Contract shall be in compliance with State of Vermont Cybersecurity Standard Update in effect at the time of this Amendment to the Contract. The State of Vermont Cybersecurity Standard Update prohibits the use of certain branded products in State information systems or any vendor system, and a copy is available at:
<https://digitalservices.vermont.gov/cybersecurity/cybersecurity-standards-and-directives>
 - b. Regulation of Hydrofluorocarbons. Party confirms that all products provided to or for the use of the State under this Agreement shall not contain hydrofluorocarbons, as prohibited under 10 V.S.A. § 586.
7. ***No Lease Agreements with State Purchasers.*** Contractor is prohibited from leasing to State Purchasers under this Agreement. Any breach of this prohibition shall be grounds for termination of this Agreement by the State and the immediate cancellation of any applicable purchases. Additional Purchasers are not subject to this prohibition and may negotiate lease agreements directly with Contractor if and to the extent leasing is contemplated under the terms of the Master Agreement.
8. ***Requirements for Ordering.***
 - a. Orders must be placed pursuant to this Agreement prior to the termination of this Agreement but may have a delivery date or performance period.
 - i. Notwithstanding the expiration, cancellation or termination of this Agreement, Contractor agrees to perform in accordance with the terms of any orders then outstanding at the time of such expiration or termination. Contractor shall not honor any orders placed after the expiration, cancellation, or termination of this Agreement, or otherwise inconsistent with its terms.
 - ii. Orders from any separate indefinite quantity, task orders, or other form of indefinite delivery order arrangement priced against this Agreement may not be placed after the expiration or termination of this Cooperative Purchasing Master Agreement, notwithstanding the term of any such indefinite delivery order agreement.
 - b. All orders placed under this Participating Addendum must be in writing and shall, at a minimum, specify the following:
 - i. The product(s) being delivered and the place and time of delivery;

- ii. The service(s) required and the place and time period for performance;
 - iii. The Purchasing Entity's billing address;
 - iv. The name and contact information for the Purchasing Entity's primary contact;
 - v. The price per unit, rates, or other pricing elements consistent with this Agreement;
 - vi. A maximum amount payable by the Purchasing Entity under the order;
 - vii. A unique identifier for the order; and
 - viii. The State of Vermont Participating Addendum Number.
- c. As applicable, orders shall include specifically negotiated statement of work or service level agreement terms as necessary for the product and/or service to meet the Purchasing Entity's requirements.
 - d. Orders may include additional terms as necessary to comply with local, state or federal laws or regulations applicable to the Purchasing Entity.

9. *Payment Provisions and Invoicing.*

- a. Payment obligations shall be solely between the Purchasing Entity and the Contractor.
- b. Purchasing Entities may solicit the Contractor or, as applicable, its Fulfillment Partner/Authorized Reseller for deeper discounts than the minimum contract pricing as set forth in the Price Schedule (e.g., additional volume pricing, incremental discounts, firm fixed pricing or other incentives).
- c. If applicable, all equipment pricing is to include F.O.B. delivery to the ordering facility. No request for extra delivery cost will be honored.
- d. Retainage may be specified in an order in an amount mutually agreeable to the parties.
- e. Overdue or other charges or penalty for late payment are not authorized and shall not apply to Purchasing Entities.
- f. Payment terms are Net 30 days from the date the State receives an error-free invoice with all necessary and complete supporting documentation. Invoices shall itemize all work performed during the invoice period, including, as applicable, the dates of service, rates of pay, hours of work performed, and any other information and/or documentation appropriate and sufficient to substantiate the amount invoiced for payment. As applicable, a copy of the notice(s) of acceptance shall accompany invoices submitted for payment.
- g. Invoices shall be sent to the address identified on the Purchasing Entity's order and shall specify:
 - i. The address to which payments will be sent;
 - ii. The State of Vermont Contract Number for this Agreement, as indicated atop this Agreement; and

- iii. The order number or other unique identifier for the order against which the invoice is being submitted.
- h. Reimbursement of expenses is not authorized. Contractor rates set forth in an order shall be inclusive of any and all Contractor fees and expenses.
- i. Unopened Products can be returned with no restocking fee up to 30 days from the date of receipt.
- j. The State Purchasing Card may be used by State Purchasers for the payment of invoices. Use of the Purchasing Card requires all required documentation applicable to the purchase. The Purchasing Card is a payment mechanism, not a procurement approach and, therefore, does not relieve State Purchasers from adhering to all procurement laws, regulations, policies, procedures, and best practices.

10. *Fulfillment Partners/Authorized Resellers.*

- a. Resellers (or Fulfillment Partners) are available for this Agreement if and to the extent approved by the State Chief Procurement Officer (each an “Authorized Reseller”). Any Authorized Resellers will be listed on the Contractor’s dedicated webpage listed atop this Agreement.
- b. All State policies, guidelines, and requirements shall apply to Authorized Resellers.
- c. Contractor shall be responsible for successful performance and compliance with all requirements in accordance with the terms and conditions of this Agreement. Contractor acknowledges that each and all of the promises it makes as “Contractor” in this Agreement and the Master Agreement apply to all Products and Services provided hereunder, regardless of who is providing or licensing the Product or performing the work.

11. *Reporting.* Contractor shall submit quarterly reports electronically detailing the purchasing of all items by all Purchasing Entities under this Agreement. If the format for reporting is not otherwise set forth under the Master Agreement, Contractor’s reporting shall detail the minimum requirements for orders as set out in section 8.b, above. Contractor’s reporting shall state “no activity” for any month in which there is no activity during a quarterly reporting period.

- a. The reports shall be an excel spreadsheet transmitted electronically to SOV.ThePathForward@vermont.gov.
- b. Reports are due for each quarter as follows:

Reporting Period	Report Due
January 1 to March 31	April 30
April 1 to June 30	July 31
July 1 to September 30	October 31
October 1 to December 31	January 31

- c. Failure to meet these reporting requirements may result in suspension or termination of this Participating Addendum.
12. **Prior Approvals.** This Agreement shall not be binding until it has been approved by the State in accordance with current State law, bulletins, and interpretations.
13. **Amendment.** No changes, modifications, or amendments in the terms and conditions of this Agreement shall be effective unless reduced to writing, numbered, and signed by the duly authorized representatives of the State and Contractor.
14. **Termination.** This Agreement may be terminated by the State at any time upon 30 days prior written notice to the Contractor.
15. **Primary Contacts.** The Parties will keep and maintain current at all times a primary point of contact for this Agreement, which are presently as follows:

a. **For the Contractor:**

Name: Angela Calmes
Address: 855 E Collins Blvd., Richardson, TX 75081
Phone: 972-801-4891
Email: angela.calmes@a-concepts.com

b. **For the State:**

Name: State of Vermont, Kyle Emerson
Address: 133 State Street, 5th Floor, Montpelier, VT 05633-8000
Phone: 802-249-7394
Email: kyle.emerson@vermont.gov

16. **No effect of Click-Through or Other Additional Terms and Conditions.** Where a Purchasing Entity is required to click-through or otherwise accept or made subject to any electronic terms and conditions to use or access any Product or Service purchased hereunder, such terms and conditions are not binding and shall have no force or effect as to the Product or Service, this Agreement, or the applicable order for the Product or Service. Further, any terms and conditions of a Party's invoice, acknowledgment, confirmation, or similar documents, shall not apply to any order under this Agreement, or to this Agreement, and any such terms and conditions on any such document are objected to without need of further notice or objection.
17. **Notification of Security Breach.** Master Agreement No. 24823, Exhibit C, Data Security Requirements is hereby modified as follows:
- The notification period of "forty-eight (48) hours" shall be replaced wherever it appears with "twenty-four (24) hours".
18. **Attachments; Order of Precedence.** The following documents are made part of this Agreement and any ambiguity or conflict among them shall be resolved by giving priority to the documents in the order in which they are listed below.
- a. "Attachment C: Standard State Provisions for Contracts and Grants" (revision version dated December 7, 2023) is hereby incorporated by reference as if fully set forth herein and shall apply this this Agreement and shall apply to each order placed under this

Agreement as if fully set forth in the order. A copy of this document is available online at: <https://bgs.vermont.gov/purchasing-contracting/forms> .

- b. “Attachment D: Other Provisions” is attached to this Agreement and incorporated herein and shall apply to each order placed under this Agreement as though fully set forth in the order.
- c. If specified in an order made by a State Purchaser under this Agreement, the “STATE OF VERMONT- FEDERAL TERMS SUPPLEMENT (Non-Construction) for all Contracts and Purchases of Products and Services Using Federal Funds (Revision date: May 24, 2024)” shall be incorporated by reference and apply to the order as if fully set forth in the order. A copy of this document is available online at: <https://bgs.vermont.gov/purchasing-contracting/forms>.
- d. The Master Agreement, together with its exhibits, is hereby incorporated by reference as if fully set forth herein and shall apply to this Agreement and shall apply to each order placed under this Agreement as though fully set forth in the order.

STATE OF VERMONT PARTICIPATING ADDENDUM # 48637

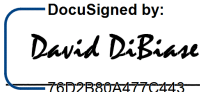
Contractor: Applied Concepts, Inc. dba Stalker Radar

By signing below Contractor agrees to offer the products and services on the Master Agreement at prices equal to or lower than the prices listed on the Master Agreement.

WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the State of Vermont:

Date: 9/24/2024

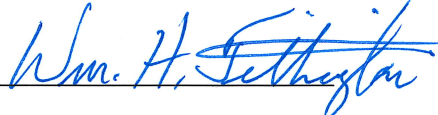
Signature:  76D2B80A477C443...

Name: Jennifer M.V. Fitch

Title: Commissioner - Buildings and
General Services

By Applied Concepts, Inc. dba Stalker Radar:

Date: 09.23.2024

Signature: 

Name: William H. Titterington

Title: Contracts Manager

ATTACHMENT D - OTHER PROVISIONS

1. CONTRACTOR'S REPRESENTATIONS AND WARRANTIES

1.1 General Representations and Warranties. The Contractor represents, warrants and covenants that:

- (i) The Contractor has all requisite power and authority to execute, deliver and perform its obligations under this Contract and the execution, delivery and performance of this Contract by the Contractor has been duly authorized by the Contractor.
- (ii) There is no pending litigation, arbitrated matter or other dispute to which the Contractor is a party which, if decided unfavorably to the Contractor, would reasonably be expected to have a material adverse effect on the Contractor's ability to fulfill its obligations under this Contract.
- (iii) The Contractor will comply with all laws applicable to its performance of the services and otherwise to the Contractor in connection with its obligations under this Contract.
- (iv) The Contractor (a) owns, or has the right to use under valid and enforceable agreements, all intellectual property rights reasonably necessary for and related to delivery of the services and provision of the services as set forth in this Contract; (b) shall be responsible for and have full authority to license all proprietary and/or third party software modules, including algorithms and protocols, that Contractor incorporates into its product; and (c) none of the services or other materials or technology provided by the Contractor to the State will infringe upon or misappropriate the intellectual property rights of any third party.
- (v) The Contractor has adequate resources to fulfill its obligations under this Contract.
- (vi) Neither Contractor nor Contractor's subcontractors has past state or federal violations, convictions or suspensions relating to miscoding of employees in NCCI job codes for purposes of differentiating between independent contractors and employees.

1.2 Contractor's Performance Warranties. Contractor represents and warrants to the State that:

- (i) Each and all of the services shall be performed in a timely, diligent, professional and skillful manner, in accordance with the highest professional or technical standards applicable to such services, by qualified persons with the technical skills, training and experience to perform such services in the planned environment.
- (ii) Any time software is delivered to the State, whether delivered via electronic media or the internet, no portion of such software or the media upon which it is stored or delivered will have any type of software routine or other element which is designed to facilitate unauthorized access to or intrusion upon; or unrequested disabling or erasure of; or unauthorized interference with the operation of any hardware, software, data or peripheral equipment of or utilized by the State. Without limiting the generality of the foregoing, if the State believes that harmful code may be present in any software delivered hereunder, Contractor will, upon State's request, provide a new or clean install of the software. Notwithstanding the foregoing, Contractor assumes no responsibility for the State's negligence or failure to protect data from viruses, or any unintended modification, destruction or disclosure.

- (iii) To the extent Contractor resells commercial hardware or software it purchased from a third party, Contractor will, to the extent it is legally able to do so, pass through any such third party warranties to the State and will reasonably cooperate in enforcing them. Such warranty pass-through will not relieve the Contractor from Contractor's warranty obligations set forth herein.

2. REMEDIES FOR DEFAULT. In the event either party is in default under this Contract, the non-defaulting party may, at its option, pursue any or all of the remedies available to it under this Contract, including termination for cause, and at law or in equity.

3. STATE OF VERMONT CYBERSECURITY STANDARD UPDATE. Contractor confirms that all products and services provided to or for the use of the State under this Order shall be in compliance with State of Vermont Cybersecurity Standard Update in effect at the time of this Order. The State of Vermont Cybersecurity Standard Update prohibits the use of certain branded products in State information systems or any vendor system, and a copy is available at: <https://digitalservices.vermont.gov/cybersecurity/cybersecurity-standards-and-directives>

4. INFORMATION SECURITY REQUIREMENTS, GENERALLY

In cases where the State is not permitted to manage/modify the automation equipment (server/computer/other) that controls testing or monitoring devices, the Contractor agrees to update and provide patches for the automation equipment and any installed operating systems or applications on a quarterly basis (at minimum). The Contractor will submit a report to the State of updates installed within 30 days of the installation as well as a Plan of Actions and Milestones (POA&M) to remediate any vulnerabilities ranging from Critical to Low. The contractor will provide an upgrade path or compensatory security controls for any operating systems and applications listed as beyond "end-of-life" or EOL, within 90 days of the EOL and complete the EOL system's upgrade within 90 days of the approved plan.

5. PROFESSIONAL LIABILITY AND CYBER LIABILITY INSURANCE COVERAGE

In addition to the insurance required in Attachment C to this Contract, before commencing work on this Contract and throughout the term of this Contract, Contractor agrees to procure and maintain (a) Technology Professional Liability insurance for any and all services performed under this Contract, with minimum third party coverage of \$1,000,000.00 per claim, \$1,000,000.00 aggregate;

Party shall maintain such professional liability insurance for a period of two years following completion of services under the Agreement.

and (b) When the Party's performance involves hosting confidential State data, or services in or on State information technology systems where confidential State data may reside, the Party shall have and maintain cyber liability and breach response insurance coverage at no less than \$1,000,000 per claim, \$1,000,000 aggregate. Such policy shall expressly provide, but not be limited to, coverage for losses arising from the following:

- a. unauthorized use of or access to: computer systems (including mobile devices), servers, client's data, or software;
- b. defense of any regulatory action involving a breach of privacy;
- c. failure to protect the confidential or proprietary information (personal and commercial information) and intellectual property from unauthorized disclosure or unauthorized access;

- d. failure to adequately protect physical security of servers and systems including from cyber terrorism;
- e. the costs for: notification (whether or not required by statute), credit file or identity monitoring, identity restoration, public relations, or legal experts;
- f. third-party liability;
- g. cyber extortion and cyber terrorism; and
- h. no exclusion for actual or alleged breaches of professional services agreements associated with the above.



Washington State
DEPARTMENT OF
ENTERPRISE SERVICES



COOPERATIVE PURCHASING AGREEMENT

No. 24823

**POLICE RADAR LIDAR SPEED ENFORCEMENT
&
ACCIDENT SCENE RECONSTRUCTION**

For Use by Eligible Purchasing Entities

By and Between

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

and

Applied Concepts, Inc.

September 1, 2024

COOPERATIVE PURCHASING AGREEMENT

No. 24823

POLICE RADAR/LIDAR SPEED ENFORCEMENT & ACCIDENT SCENE RECONSTRUCTION

FOR

CONTRACT CATEGORY ONE, Group A1 – Speed Enforcement & Group B1 – Speed Advisory Systems

This Cooperative Purchasing Agreement (“Cooperative Purchasing Agreement”) is made and entered into by and between Enterprise Services acting by and through the State of Washington (“Enterprise Services”) and Applied Concepts, Inc., a Texas Corporation, (“Contractor”) and is dated and effective as of September 1, 2024.

RECITALS

- A. **CONTRACTS FOR GOODS AND/OR SERVICES.** Pursuant to Legislative authorization, Enterprise Services, on behalf of the State of Washington, is authorized to develop, solicit, and establish contracts for goods and services to support Washington state agencies. See RCW 39.26.050(1). The Washington State Legislature has authorized Enterprise Services to make these contracts available, pursuant to agreement in which Enterprise Services ensures full cost recovery, to other local or federal government agency or entity, certain public benefit nonprofit organizations, or any tribes located in the State of Washington. See RCW 39.26.050(1) & (2).
- B. **COOPERATIVE PURCHASING.** The Washington State Legislature also has authorized Enterprise Services, on behalf of the State of Washington, to participate in, sponsor, conduct, or administer certain cooperative purchasing agreements. See RCW 39.26.060(1). Such cooperative purchasing agreements are designed to function as cost-effective and efficient enterprise procurement solutions for Washington state agencies and other specified eligible purchasers, authorized by Enterprise Services, to procure goods and/or services from awarded contractors pursuant to a competitive solicitation process. See RCW 39.26.060(2).
- C. **COOPERATIVE PURCHASING – ENTERPRISE SERVICES’ ROLE.** In regard to cooperative purchasing, Enterprise Services’ role and responsibility differs depending on whether Enterprise Services, on behalf of the State of Washington, is exercising its authority to participate in an established cooperative purchasing agreement (e.g., join an existing cooperative purchasing agreement and specify the scope of such joinder and eligible purchasers) or is exercising its authority to collaborate, for example, with one or more other states to develop, solicit, and award a cooperative purchasing agreement. See RCW 39.26.060(1).
- D. **COOPERATIVE PURCHASING – ENTERPRISE SERVICES’ MULTI-STATE PROCUREMENT COLLABORATION THROUGH NASPO VALUEPOINT.** One of the approaches that Enterprise Services utilizes to collaborate with other states to develop, solicit, and award a cooperative purchasing agreement, is NASPO ValuePoint. NASPO Cooperative Organization LLC, doing business as NASPO ValuePoint, is a nonprofit subsidiary of the National Association of State Procurement Officials (NASPO). The NASPO ValuePoint cooperative program is led by state procurement officers from member states. NASPO ValuePoint does not solicit, evaluate, or award cooperative purchasing agreements; rather, NASPO ValuePoint assists

states, for an administrative fee, in their multi-state procurement collaboration to design and implement competitively solicited and awarded cooperative purchasing agreements.

- E. COOPERATIVE PURCHASING – NASPO VALUEPOINT COOPERATIVE MODEL. Pursuant to the NASPO ValuePoint cooperative model, a designated state serves as the ‘lead state’ to conduct a competitive procurement in compliance with the lead state’s procurement laws and award a cooperative purchasing agreement with a contractor for the specified goods and/or services. States (including the District of Columbia and the organized territories of the United States), including the lead state, then may participate in the awarded cooperative purchasing agreement(s) by executing a participating addendum with the awarded contractor. Until a participating addendum is executed by the applicable state (a ‘participating entity’), no agency or other eligible organization (a ‘purchasing entity’) may purchase any goods and/or services pursuant to the cooperative purchasing agreement. Under Washington law, at the time of the competitive solicitation, states may provide supplemental terms and conditions to inform such state’s use of the resulting cooperative purchasing agreement. In addition, pursuant to their participating addendum, states may require certain administrative terms and conditions (e.g., a vendor management fee for sales within the state, state registration and reporting). Awarded contractors, however, have no obligation to condition execution of a participating addendum on substantive terms and conditions that were not competitively procured.
- F. COMPETITIVE SOLICITATION FOR COOPERATIVE PURCHASING AGREEMENT(S). Enterprise Services, with administrative support from NASPO ValuePoint, issued Competitive Solicitation No. 24823 dated January 22, 2024, to solicit bids, by Contract Category and Group, for specified *Goods and/or Services* collectively referred to as Police Radar/Lidar Speed Enforcement & Accident Scene Reconstruction or Police Radar/Lidar. Pursuant to the Competitive Solicitation, bidders were able to bid for some or all of the specified Contract Categories and Groups that comprised the solicited *Goods and/or Services*. Nineteen (19) states indicated an intent to utilize the resulting cooperative purchasing agreement.
- G. AWARDED CONTRACTOR FOR COOPERATIVE PURCHASING AGREEMENT. Enterprise Services and a multi-state stakeholder team consisting of representatives from Washington, California, Nevada, Oklahoma, and South Carolina, evaluated all responsive bids to the Competitive Solicitation and identified *Contractor* as an apparent successful bidder for the specified Contract Category(ies) and Group(s) identified above.
- H. COOPERATIVE PURCHASING AGREEMENT. The purpose of this *Cooperative Purchasing Agreement* is to establish commercially reasonable contractual terms and conditions for authorized *Purchasing Entities* to purchase specified *Goods and/or Services* from *Contractor*, as set forth herein.

A G R E E M E N T

NOW THEREFORE, in consideration of the mutual promises, covenants, and conditions set forth herein, the *Parties* agree as follows:

1. DEFINITIONS.

- 1.1. *COMPETITIVE SOLICITATION.* Competitive Solicitation No. 24823, issued by Enterprise Services, pursuant to Washington’s Procurement Code for Goods/Services

- (RCW 39.26) to conduct a competitive procurement process for *Cooperative Purchasing Agreement(s)* for *Goods and/or Services*.
- 1.2. *CONTRACTOR*. The entity identified above who, pursuant to a competitive solicitation process conducted by the *Lead State*, was awarded a *Cooperative Purchasing Agreement* and, as such, is authorized to enter into a *Participating Addendum* with any *Participating Entity* to enable such *Participating Entity* to authorize *Purchasing Entities* to purchase *Goods and/or Services* from this *Cooperative Purchasing Agreement*, as specified by the applicable *Participating Entity* in the *Participating Addendum*.
 - 1.3. *COOPERATIVE PURCHASING AGREEMENT(S)*. This *Cooperative Purchasing Agreement* that was competitively solicited and awarded by the *Lead State* to *Contractor* and which, pursuant to a *Participating Addendum* between *Contractor* and *Participating Entity*, may be utilized by those *Purchasing Entities* specified by the applicable *Participating Entity* to purchase specified *Goods and/or Services*.
 - 1.4. *ENTERPRISE SERVICES*. The Washington State Department of Enterprise Services, a Washington state governmental agency.
 - 1.5. *GOODS AND/OR SERVICES*. The goods and/or services included within the scope of this *Cooperative Purchasing Agreement* and set forth in attached ***Exhibit B – Included Goods and/or Services & Pricing***.
 - 1.6. *LEAD STATE*. The State of Washington acting by and through *Enterprise Services*.
 - 1.7. *NASPO VALUEPOINT*. NASPO ValuePoint is a division of the National Association of State Procurement Officials (“NASPO”), a 501(c)(3) corporation. NASPO ValuePoint facilitates administration of the NASPO cooperative group contracting consortium of state chief procurement officials for the benefit of state departments, institutions, agencies, and political subdivisions and other eligible entities (i.e., colleges, school districts, counties, cities, some nonprofit organizations, etc.) for all states, the District of Columbia, and territories of the United States. NASPO ValuePoint is identified in the *Cooperative Purchasing Agreement* as the recipient of reports and may perform contract administration functions relating to collecting and receiving reports, as well as other contract administration functions as assigned by the *Lead State*.
 - 1.8. *PARTICIPATING ADDENDUM*. A bilateral agreement executed by a *Contractor* and a *Participating Entity* incorporating this *Cooperative Purchasing Agreement* and any additional *Participating Entity*-specific language or other requirements (e.g., ordering procedures specific to the *Participating Entity*, entity-specific terms and conditions, etc.).
 - 1.9. *PARTICIPATING ENTITY(IES)*. A state (as well as the District of Columbia and US territories), city, county, district, other political subdivision of a State, or a nonprofit organization under the laws of some states properly authorized to enter into a *Participating Addendum*, that has executed a *Participating Addendum*.
 - 1.10. *PARTIES*. *Contractor* and the State of Washington acting by and through *Enterprise Services*.
 - 1.11. *PURCHASE ORDER(S)*. Any purchase order, sales order, contract or other document used by a *Purchasing Entity* to order the *Products*.

- 1.12. *PURCHASING ENTITY(IES)*. A state (as well as the District of Columbia and US territories), city, county, district, other political subdivision of a State, or a nonprofit organization under the laws of some states if authorized by a Participating Addendum, that issues a Purchase Order against the Cooperative Purchasing Agreement and becomes financially committed to the purchase.
- 1.13. *WEBS*. The Washington Electronic Business Solutions system administered by *Enterprise Services*. See RCW 39.26.150.
2. **TERM**. The term of this *Cooperative Purchasing Agreement* is up to sixty (60) months. Initially, the term of this *Cooperative Purchasing Agreement* is thirty-six (36) months, commencing September 1, 2024 and ending August 31, 2027; *Provided*, however that, if *Contractor* is not in default and if, by May 1, 2027, in *Enterprise Services'* reasonable judgment, *Contractor* satisfactorily has met the performance-based metrics for extension, *Enterprise Services* shall extend the term of this *Cooperative Purchasing Agreement*, by written amendment, for up to twenty-four (24) additional months. Such term extension, if any, shall be on the same terms and conditions as set forth in this *Cooperative Purchasing Agreement*. To earn the performance-based term extension, *Contractor* must achieve the following performance-based metrics:

PERFORMANCE METRIC	PERFORMANCE REQUIREMENT FOR TERM EXTENSION
Insurance Endorsements:	<i>Contractor</i> timely provides at the designated address, without exception, annual insurance endorsements for the insurance coverages required by this <i>Cooperative Purchasing Agreement</i> . See Exhibit A – Insurance Requirements at § 15.
Administrative Fee Payments:	<i>Contractor</i> provides timely and accurate Administrative Fee payments as detailed in this <i>Cooperative Purchasing Agreement</i> and <i>Participating Addendums</i> . See § 12.
Reports:	<i>Contractor</i> provides timely and accurate reports as detailed in this <i>Cooperative Purchasing Agreement</i> and <i>Participating Addendums</i> . See § 12, 13.3, 14, and 16.

3. **PARTICIPANTS AND SCOPE OF PARTICIPATION**. This *Cooperative Purchasing Agreement* may be utilized pursuant to the following conditions:

- 3.1. **PARTICIPATING ENTITIES**. *Contractor* may not sell *Goods and/or Services* to a *Purchasing Entity* pursuant to this *Cooperative Purchasing Agreement* until the applicable *Participating Entity* for such *Purchasing Entity* has executed a *Participating Addendum* acceptable to *Participating Entity* and *Contractor* that authorizes purchases of such *Goods and/or Services* by *Purchasing Entity*. The terms and conditions set forth in this *Cooperative Purchasing Agreement* are applicable to any *Purchase Order* by any *Purchasing Entity*, except to the extent altered, modified, supplemented, or amended by a *Participating Addendum*; *Provided*, however, that no *Participating Addendum* shall be construed to diminish, modify, or otherwise derogate any provisions in this *Cooperative Purchasing Agreement* between the Lead State and *Contractor*, which terms and conditions were publicly solicited and procured pursuant to an open, transparent, fair, and competitive procurement process. By way of illustration and not limitation, *Participating Entities* may include in their applicable *Participating Addendum* unique administrative, delivery, and invoicing *Participating Entity* requirements, as well as *Participating Entity*-specific confidentiality requirements and similar *Participating Entity*-

specific administrative requirements in *Purchase Orders* utilizing this *Cooperative Purchasing Agreement*.

- 3.2. PARTICIPATING ADDENDUM. Obligations under this *Cooperative Purchasing Agreement* are limited to those *Participating Entities* who have signed a *Participating Addendum* and *Purchasing Entities* within the scope of those *Participating Addenda*. States or other entities permitted to participate may use an informal competitive or other process to determine which *Cooperative Purchasing Agreements* to participate in through execution of a *Participating Addendum*. *Participating Entities* incur no financial obligations on behalf of other *Purchasing Entities*. *Contractor* shall email a fully executed PDF copy of each *Participating Addendum* as instructed by the *Lead State* to support documentation of participation and posting in appropriate databases.
- 3.3. ENTITY RIGHTS. Except to the extent modified by a *Participating Addendum* in accordance with this *Cooperative Purchasing Agreement*, each *Participating Entity* (and their authorized *Purchasing Entities*) shall follow the terms and conditions of this *Cooperative Purchasing Agreement* and applicable *Participating Addendum* and shall have the same rights and responsibilities for their purchases as the *Lead State* has in this *Cooperative Purchasing Agreement*. Each *Purchasing Entity* shall be responsible for its own charges, fees, and liabilities. *Contractor* shall apply the charges and invoice to each *Purchasing Entity* individually.
- 3.4. PARTICIPATING ADDENDUM APPROVAL. Entities who are not states may, under some circumstances, sign their own *Participating Addendum* as a *Participating Entity*, subject to participation approval by the Chief Procurement Official of the state where such entity is located; Provided, however, that such entities shall, at a minimum, confirm in writing to the applicable Chief Procurement Official of the state where such entity is located that such entity has procurement authority to execute a *Participating Addendum*. Such entities shall coordinate participation requests through NASPO ValuePoint.

4. SCOPE OF COOPERATIVE PURCHASING AGREEMENT – INCLUDED GOODS AND/OR SERVICES & PRICE.

- 4.1. SCOPE. Pursuant to this *Cooperative Purchasing Agreement*, *Contractor* is authorized to sell only those *Goods and/or Services* in the Contract Category(ies) and group(s) stated above and specified in ***Exhibit B – Included Goods and/or Services and Pricing***. *Contractor* shall not represent to any *Participating Entity* or *Purchasing Entity* under this *Cooperative Purchasing Agreement* that *Contractor* has contractual authority to sell any goods and/or services beyond those *Goods and/or Services* in the Contract Category(ies) and group(s) stated above and specified in ***Exhibit B – Included Goods and/or Services and Pricing*** and posted on the NASPO ValuePoint website.
 - (a) *Goods*. For purposes of this *Cooperative Purchasing Agreement*, “Goods” means all equipment, materials, supplies, ancillary parts, accessories, components and other items purchased by *Purchasing Entity* pursuant to this *Cooperative Purchasing Agreement* and specified in ***Exhibit B – Included Goods and/or Services and Pricing*** and as identified in the *Purchase Order*.
 - (b) *Services*. For purposes of this *Cooperative Purchasing Agreement*, “Services” means all services of any nature ordered by *Purchasing Entity* pursuant to this *Cooperative Purchasing Agreement* and specified in

Exhibit B – Included Goods and/or Services and Pricing and as identified in the *Purchase Order*.

- (c) *Specifications*. Where applicable, specifications for *Goods and/or Services* are detailed in this *Cooperative Purchasing Agreement* and the *Purchase Order*. Unless otherwise specified in the *Purchase Order*, all *Goods and/or Services* provided shall be new and unused of the latest model or design.

4.2. ABILITY TO MODIFY SCOPE OF COOPERATIVE PURCHASING AGREEMENT. Subject to mutual agreement of the *Parties*, *Enterprise Services*, acting as the *Lead State*, reserves the right to modify the *Goods and/or Services* included in this *Cooperative Purchasing Agreement*; Provided, however, that any such modification shall be effective only upon thirty (30) days advance written notice; and Provided further, that any such modification must be within the scope of the *Competitive Solicitation* for this competitively procured *Cooperative Purchasing Agreement*.

4.3. GOODS AND/OR SERVICES – PRODUCT UPDATES. Upon approval by *Enterprise Services*, *Contractor* may update, on a semi-annual basis a set forth below, their products included as *Goods and/or Services* specified in ***Exhibit B – Included Goods and/or Services and Pricing***. *Contractor* timely must submit to the *Enterprise Services’ Contract Administrator* a proposed updated product list using Excel with each tab containing products per category/group separately as described below:

- All discontinued products must be struck through and highlighted;
- All product additions must include the MSRP, percentage discount, and contract price;
- All product changes must include an effective date of the change;
- A separate tab labeled “changes” may be created to show all changes;
- At no time during the term of the *Cooperative Purchasing Agreement* shall products be deleted from the products list;
- Product updates must be submitted for review and approval to the *Enterprise Services’ Contract Administrator* thirty (30) days prior to the effective date of the change;
- All products shall be posted on the NASPO ValuePoint website for the entire term of the *Cooperative Purchasing Agreement*; and
- Product updates must be submitted, as described above, according to the Products and Pricing Update Schedule table below:

PRODUCTS AND PRICING UPDATE SCHEDULE		
SEMI-ANNUAL	SUBMITTED BY	EFFECTIVE DATE
January 1 – June 30	June 1	July 1
July 1 – December 31	December 1	January 1

4.4. PRICING CHANGES. All goods, services and related software are based on a percentage off Manufacturer Suggested Retail Price (MSRP). MSRP may be adjusted semi-annually, *Provided further*, that percentage discount remains the same for the entire contract term. The first

MSRP adjustment must be received by April 1, 2025, for an effective date of July 1, 2025, and semi-annually thereafter according to the Product/Pricing Update Schedule table above. Enterprise Services will review for accuracy to ensure the percentage discount remains unchanged prior to posting to the NASPO ValuePoint website.

- 4.5. PRICE CEILING. Although *Contractor* may offer lower prices, including volume discounts, to *Purchasing Entities*, during the term of this *Cooperative Purchasing Agreement*, *Contractor* guarantees to provide the *Goods and/or Services* at no greater than the prices set forth in ***Exhibit B – Included Goods and/or Services and Pricing*** (subject to adjustment as set forth above).
- 4.6. COOPERATIVE PURCHASING AGREEMENT INFORMATION. *Enterprise Services* shall maintain and provide to *Purchasing Entities* information regarding this *Cooperative Purchasing Agreement*, including scope, pricing, and lowest responsive, responsible bidder designation. In addition, *Enterprise Services* identifies awarded contractors who qualify as Washington Small Businesses, Certified Veteran-Owned Businesses, or that, pursuant to the *Cooperative Purchasing Agreement* provide *Goods and/or Services* that meet specified state procurement priorities as set forth in the Competitive Solicitation.
5. CONTRACTOR REPRESENTATIONS AND WARRANTIES. *Contractor* makes each of the following representations and warranties as of the effective date of this *Cooperative Purchasing Agreement* and at the time any *Purchase Order* is placed pursuant to this *Cooperative Purchasing Agreement*. If, at the time of any such *Purchase Order*, *Contractor* cannot make such representations and warranties, *Contractor* shall not process any *Purchase Orders* and shall, within three (3) business days notify *Enterprise Services*, in writing, of such breach.
 - 5.1. QUALIFIED TO DO BUSINESS. *Contractor* represents and warrants that *Contractor* is (a) in good standing; (b) qualified to do business in the State of Washington; and (c) registered with the Washington State Department of Revenue and the Washington Secretary of State. *Contractor* further represents and warrants that, within fifteen (15) days of executing any *Participating Addendum* and prior to making any sales pursuant to such *Participating Addendum*, *Contractor* shall (a) be in good standing; (b) qualified to do business in such state; and (c) properly shall have registered to do business in such state.
 - 5.2. QUALIFIED TO DO BUSINESS. *Contractor* represents and warrants that *Contractor* is (a) in good standing; (b) qualified to do business in the State of Washington; and (c) registered with the Washington State Department of Revenue and the Washington Secretary of State. *Contractor* further represents and warrants that, within fifteen (15) days of executing any *Participating Addendum* and prior to making any sales pursuant to such *Participating Addendum*, *Contractor* shall (a) be in good standing; (b) qualified to do business in such state; and (c) properly shall have registered to do business in such state.
 - 5.3. TAXES. *Contractor* represents and warrants that *Contractor* is current, in full compliance, and has paid all applicable taxes owed to the State of Washington. *Contractor* further represents and warrants that, within fifteen (15) days of executing any *Participating Addendum* and prior to making any sales pursuant to such *Participating Addendum*, *Contractor* shall be current, in full compliance, and have paid all applicable taxes owed to such state.
 - 5.4. LICENSES; CERTIFICATIONS; AUTHORIZATIONS; & APPROVALS. *Contractor* represents and warrants that *Contractor* possesses and shall keep current during the term of this *Cooperative Purchasing Agreement* all required licenses, certifications, permits, authorizations, and

- approvals necessary for *Contractor's* proper performance of this *Cooperative Purchasing Agreement*.
- 5.5. **SUSPENSION & DEBARMENT.** *Contractor* represents and warrants that neither it nor its principals or affiliates presently are debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in any governmental contract by any governmental department or agency within the United States.
 - 5.6. **WAGE VIOLATIONS.** *Contractor* represents and warrants as previously certified in *Contractor's* Bidder's Certification, that during the term of this *Cooperative Purchasing Agreement* and the three (3) year period immediately preceding the award of this *Cooperative Purchasing Agreement*, *Contractor* has not been determined, by a final and binding citation and notice of assessment issued by the Washington Department of Labor and Industries or through a civil judgment entered by a court of limited or general jurisdiction, to be in willful violation of any provision of Washington state wage laws set forth in RCW 49.46, 49.48, or 49.52.
 - 5.7. **CIVIL RIGHTS.** *Contractor* represents and warrants that *Contractor* complies with all applicable requirements regarding civil rights. Such requirements prohibit discrimination against individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity, or national origin.
 - 5.8. **EXECUTIVE ORDER 18-03 – WORKERS' RIGHTS.** *Contractor* represents and warrants, as previously certified in *Contractor's* Bidder's Certification, that *Contractor* does NOT require its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers. *Contractor* further represents and warrants that, during the term of this *Cooperative Purchasing Agreement*, *Contractor* shall not, as a condition of employment, require its employees to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.
 - 5.9. **PUBLIC CONTRACTS AND PROCUREMENT FRAUD.** *Contractor* represents and warrants that, within the three (3) year period prior to this *Cooperative Purchasing Agreement*, neither *Contractor* nor its principals or affiliates: (a) have been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, local, or tribal) contract or purchase order under a public contract; (b) have been in violation of federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements or receiving stolen property; (c) have been indicted for or otherwise criminally or civilly charged by a government entity (federal, state, local, or tribal) with commission of any of the offense enumerated in subsection (b) of this provision; or (d) had one or more public contracts (federal, state, local, or tribal) terminated for cause or default.
 - 5.10. **PROCUREMENT ETHICS & PROHIBITION ON GIFTS.** *Contractor* represents and warrants that *Contractor* complies fully with all applicable procurement ethics restrictions including, but not limited to, restrictions against *Contractor* providing gifts or anything of economic value, directly or indirectly, to *Purchasing Entities'* employees.
 - 5.11. **WASHINGTON'S ELECTRONIC BUSINESS SOLUTION (WEBS).** *Contractor* represents and warrants that *Contractor* is registered in Washington's Electronic Business Solution (WEBS), Washington's contract registration system and that, all of *Contractor's* information therein is current and

accurate and that throughout the term of this *Cooperative Purchasing Agreement*, *Contractor* shall maintain an accurate profile in WEBS. Washington's Electronic Business Solution (WEBS).

- 5.12. COOPERATIVE PURCHASING AGREEMENT PROMOTION; ADVERTISING AND ENDORSEMENT. *Contractor* represents and warrants that it shall use commercially reasonable efforts both to promote and market the use of this *Cooperative Purchasing Agreement* with eligible *Purchasing Entities* and to ensure that those entities that utilize this *Cooperative Purchasing Agreement* are eligible *Purchasing Entities*. *Contractor* understands and acknowledges that neither *Enterprise Services* nor *Purchasing Entities* are endorsing *Contractor's Goods and/or Services* or suggesting that such *Goods and/or Services* are the best or only solution to their needs. Accordingly, *Contractor* represents and warrants that it shall make no reference to *Enterprise Services*, any *Purchasing Entity*, or the State of Washington in any promotional material without the prior written consent of *Enterprise Services*.
- 5.13. CONTINGENT FEES. *Contractor* represents and warrants that no person or selling agent has been employed or retained to solicit or secure this *Cooperative Purchasing Agreement* upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, excepting bona fide employees or bona fide established agents as defined in the Federal Acquisition Regulations.
- 5.14. FINANCIALLY SOLVENT. *Contractor* represents and warrants that *Contractor* has not commenced bankruptcy proceedings and that there are no judgment, liens, or encumbrances of any kind affecting title to any *Goods and/or Services* that are the subject of this *Cooperative Purchasing Agreement*.
- 5.15. OPERATIONAL CAPABILITY. *Contractor* represents and warrants, as previously certified in *Contractor's Bidder's Certification*, that *Contractor* has the operational and financial capability to perform this *Cooperative Purchasing Agreement*.
- 5.16. COOPERATIVE PURCHASING AGREEMENT TRANSITION. *Contractor* represents and warrants that, in the event this *Cooperative Purchasing Agreement* is transitioned to another contractor (e.g., *Cooperative Purchasing Agreement* expiration or termination), *Contractor* shall use commercially reasonable efforts to assist *Enterprise Services* and *Purchasing Entities* hereunder for a period of sixty (60) days to effectuate a smooth transition to another contractor to minimize disruption of service and/or costs to the State of Washington and such *Purchasing Entities*; Provided, however, that, if costs are incurred, *Contractor* shall be compensated for such costs consistent with the terms and conditions pertaining to this *Cooperative Purchasing Agreement* for the sixty (60) day period immediately before such transition.

6. QUALITY; WARRANTY; REMEDIES.

- 6.1. GOODS WARRANTY. *Contractor* warrants that, as of the invoice date sent to the *Purchasing Entity*, for a period of twenty-four (24) months after invoice date of the Goods ("Goods Warranty Period"), the Goods: (a) are free from defects in design, material, and workmanship; (b) are fit and safe for the intended purposes and appropriate for the specified application(s) (if any); (c) are consistent with recognized industry quality standards; (d) comply with the requirements, specifications, drawings, standards, and descriptions included in this Contract; and (e) are produced and delivered in full compliance with applicable law ("Goods Warranty"). *Contractor* further warrants that it has good and marketable title to the Goods and shall keep *Purchasing Entity's* property free of liens. If

Purchasing Entity receives notice of a lien caused by *Contractor*, *Purchasing Entity* may withhold any payment otherwise due *Contractor* until *Contractor* submits proof, in a form satisfactory to *Purchasing Entity*, that all lienable claims have been fully paid or waived.

The following events are excluded by the warranty: (a) misuse, negligence, incorrect installation, maintenance, connection or operation of the product with equipment other than the original equipment authorized by *Contractor* or insufficient maintenance, (b) non-compliance with operating instructions, (c) unauthorized attempts by the *Purchasing Entity* or a third person to open, repair or alter the Goods, or other reasons beyond the framework of the intended use, or (d) accident, fire and/or other reasons for which *Contractor* is not responsible.

- 6.2. **GOODS REMEDY.** If Goods do not comply with the Goods Warranty or any defects develop during the Goods Warranty Period under normal use, at *Purchasing Entity's* election, *Contractor* promptly shall remedy the defect by replacing any defective Goods. *Contractor's* Goods Warranty support shall include, at *Contractor's* sole expense, all technical support, parts, materials and equipment, and labor, including freight and "in/out" costs required to address the defect. If, in *Purchasing Entity's*, replacement is inadequate, or fails of its essential purpose, *Contractor* shall refund the full amount of any payments that have been made. The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation, actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.
- 6.3. **SERVICES WARRANTY.** *Contractor* warrants that: (a) Services shall be performed in a timely, efficient, and professional manner; (b) all *Contractor* personnel assigned to perform Services shall have the necessary skill and training; and (c) Services shall be performed in a manner consistent with the standard of care in the industry ("Services Warranty"). The Services Warranty shall survive for a period of twelve (12) months after the date when Services are completed ("Services Warranty Period").
- 6.4. **SERVICES REMEDY.** If Services do not comply with the Services Warranty or are in any manner found to be nonconforming during the Services Warranty Period, *Contractor* promptly shall remedy the non-conformance, or at *Purchasing Entity's* election, *Contractor* shall re-perform or correct the nonconforming Services at no additional cost to *Purchasing Entity* or refund the amounts paid for the Services.
- 6.5. **IT WARRANTY.** *Contractor* warrants at the time of delivery, that all hardware, software, and firmware associated with *Goods and/or Services* ("IT Goods" and "IT Services", respectively) shall not: (a) contain any viruses, malicious code, Trojan horse, worm, time bomb, self-help code, back door, or other software code or routine designed to: (i) damage, destroy, or alter any software or hardware; (ii) reveal, damage, destroy, or alter any data; (iii) disable any computer program automatically; or (iv) permit unauthorized access to any software or hardware; (b) contain any third party software (including software that may be considered free software or open source software) that (i) may require any software to be published, accessed, or otherwise made available without the consent of *Purchasing Entity*, or (ii) may require distribution, copying, or modification of any software free of charge; and (c) infringe on any patent, copyright, trademark, or other proprietary or intellectual property right of any third party or misappropriate any trade secret of any third party ("IT Warranty"). The IT Warranty shall expire twelve (12) months after the date IT Goods are delivered or IT Services are complete, as applicable.

- 6.6. IT REMEDY. If IT Goods or IT Services do not comply with the IT Warranty, or if any defect or non-conformance develops during the IT Warranty Period, *Contractor*, at *Purchasing Entity's* election, promptly shall: (a) remedy the defect by removing, repairing, correcting or replacing, and/or reinstalling any defective IT Goods; (b) re-perform or correct the non-conforming IT Services at no additional cost to *Purchasing Entity's*; or (c) refund the amounts paid for IT Services and IT Goods. The exclusive remedy for breach of the warranty against infringement is set forth in Section 17.3 (Indemnification – Intellectual Property).
- 6.7. FAILURE TO REMEDY. If *Contractor* does not remedy a defect or nonconformity within ten (10) calendar days after receipt of written notice from *Purchasing Entity*, or if an emergency exists rendering it impossible or impractical for *Purchasing Entity* to have *Contractor* provide a remedy, *Purchasing Entity* may, without prejudice to any other rights or remedies available to it, make or cause to be made required modifications, adjustments, or repairs, or may replace Goods, Services, IT Goods, or IT Services, in which case *Contractor* shall reimburse *Purchasing Entity* for its actual costs or, at *Purchasing Entity's* option, *Purchasing Entity* shall offset the costs incurred from amounts owing to *Contractor*.
- 6.8. TECHNICAL SUPPORT. During any applicable warranty period, *Contractor* shall provide all warranty service and telephone support, including after-hour technical support, at its own cost. *Contractor* shall maintain a technical support hotline to address breakdowns and safety incidents.
- 6.9. ADDITIONAL WARRANTY OPTIONS. *Contractor* may offer warranty terms beyond the minimum warranties set forth above. Such additional warranty options, if any, shall be as mutually agreed between *Contractor* and *Purchasing Entity* and consistent with the additional warranty options, if any, set forth in **Exhibit B – Included Goods and/or Services and Pricing** and *Contractor's* Products & Price list on the NASPO ValuePoint website.
7. SAFETY; SECURITY; CONTRACTOR REQUIREMENTS WHILE ON PURCHASING ENTITY'S PREMISES. *Contractor's* failure to comply with any of the requirements in this Section shall be cause for termination.
- 7.1. REGULATORY REQUIREMENTS/SAFETY. *Goods and/or Services* supplied by *Contractor* shall meet all applicable health and safety-related federal, state, and/or local regulatory requirements applicable to the *Goods and/or Services*.
- 7.2. MATERIAL SAFETY DATA SHEETS. As applicable, *Contractor* shall provide *Purchasing Entities* with all appropriate current Material Safety Data Sheets ("MSDS") at the time of delivery of each shipment of *Goods and/or Services* that requires such compliance and/or and for materials used by *Contractor* while, on *Purchasing Entity's* premises, performing this *Cooperative Purchasing Agreement*.
- 7.3. CLEAN-UP. If *Contractor*, its agents, employees, or subcontractors perform on-site services, *Contractor*, at its cost, shall remove all excess materials, equipment, packaging, and garbage within the scope of its performance of services and leave that portion of the premises in which the work was performed in a clean condition. Should *Contractor* fail to clean up a site after completion of work, *Purchasing Entity* shall have the right to remove the materials and set off the cost of clean up against amounts owed to *Contractor*.
- 7.4. ACCIDENT AND INJURY REPORTING. If *Contractor*, its agents, employees, or subcontractors are present at *Purchasing Entity's* premises, *Contractor* promptly shall report in writing all injuries, accidents, property damage, near-miss incidents, or any claims regarding damages or injury

involving *Contractor*, its agents, employees, or subcontractors occurring at such premises. *Contractor* agrees to cooperate and assist *Purchasing Entity* in any investigation of incidents.

- 7.5. ON-SITE REQUIREMENTS. While on *Purchasing Entity's* premises, *Contractor*, its agents, employees, or subcontractors shall comply, in all respects, with *Purchasing Entity's* physical, fire, access, safety, health, and security requirements and not interfere with *Purchasing Entity's* operations.
- 7.6. CONFIDENTIALITY; SAFEGUARDING OF INFORMATION. *Contractor* shall not use or disclose any information concerning *Enterprise Services*, the State of Washington or *Purchasing Entity's* which may be classified as confidential, for any purpose not directly connected with the administration of this *Cooperative Purchasing Agreement*, except with prior written consent of *Enterprise Services* (or the applicable *Purchasing Entity*), or as may be required by law.
- 7.7. CONFIDENTIAL INFORMATION; DATA SECURITY; NETWORK ACCESS
 - (a) CONFIDENTIAL INFORMATION. For purposes of this Cooperative Purchasing Agreement, "Confidential Information" includes, but is not limited to, information that is deemed confidential under federal or state law, personal information as defined in [RCW 42.56.590](#), as well as any information identified, in writing, by Purchasing Entity as confidential or protected.
 - (b) PROTECTION OF CONFIDENTIAL INFORMATION. Notwithstanding any provision to the contrary, Contractor's use of Confidential Information will be in compliance with all applicable state and federal law. At a minimum, Contractor shall maintain records documenting: (i) the Confidential Information received pertaining to this Cooperative Purchasing Agreement; (ii) the purpose(s) for which the Confidential Information was received; (iii) who received and maintained the Confidential Information; and (iv) final disposition of the Confidential Information. Purchasing Entity reserves the right to monitor, audit, and/or investigate Contractor's use of Confidential Information used, collected, or acquired by Supplier pursuant to this Cooperative Purchasing Agreement.
 - (c) CONTRACTOR OBLIGATION – CONFIDENTIAL INFORMATION. If Confidential Information is collected, stored, or transmitted, Contractor shall: (i) hold Confidential Information in strictest confidence and not make use of Confidential Information for any purpose other than the performance of this Cooperative Purchasing Agreement; (ii) release Confidential Information only to authorized employees or agents requiring such information for the purpose of performing this Cooperative Purchasing Agreement and who have executed an appropriate nondisclosure agreement or data sharing agreement as approved by Purchasing Entity; (iii) implement and maintain physical, electronic, and managerial safeguards to prevent unauthorized access to Confidential Information including, but not limited to, storing Confidential Information on secure servers with access to the data strictly controlled and limited to staff with appropriate training and clearance; and (iv) ensure that all Confidential Information is encrypted in transmission from and to Contractor, at rest in the data base or other data facility maintained or used by Contractor, and when transmitted to authorized recipients.
 - (d) CONTRACTOR OBLIGATION – DATA SECURITY. If the Cooperative Purchasing Agreement involves Purchasing Entity's Data and/or access to Purchasing Entity's IT network, Contractor, at its expense, will comply with the data security requirements set forth in *Attachment C – Data Security Requirements*.

- (e) **CONTRACTOR OBLIGATION – EXPIRATION OR TERMINATION.** Upon expiration or termination of this Purchase Order, Contractor, at Purchasing Entity's direction, timely will: (i) Certify to Purchasing Entity that all Confidential Information has been destroyed; or (ii) return all Confidential Information to Purchasing Entity; or (iii) take whatever other actions Purchasing Entity requires of Contractor to protect such Confidential Information.
- 7.8. **NETWORK ACCESS.** During its performance of this Cooperative Purchasing Agreement, Contractor may be granted access to Purchasing Entity's computer and telecommunication networks ("Networks"). As a condition of Network use, Contractor shall: (a) use the Networks in compliance with all applicable laws, rules, and regulations; (b) use software, protocols, and procedures as directed by Purchasing Entity to access and use the Networks; (c) only access Network locations made available to Contractor by Purchasing Entity; (d) not interfere with or disrupt other users of the Networks; (e) assure the transmissions over the Networks by Contractor (i) do not contain any libelous, defamatory, profane, offensive, obscene, pornographic, or unlawful material, and (ii) are not used to perform any illegal activities, including but not limited to, encouraging, selling, or soliciting illegal drugs, gambling, pornography, prostitution, robbery, spreading computer worms or viruses, hacking into computer systems, or trafficking credit card codes; and (f) upon termination or expiration of the Cooperative Purchasing Agreement, relinquish all IP addresses or address blocks assigned to them on the Networks. Additionally, Contractor shall comply with Purchasing Entity's IT policies.
- 7.9. **TREATMENT OF ASSETS.** Title to all property furnished by any *Participating Entity* and/or *Purchasing Entity* shall remain with such *Participating State* and/or *Purchasing Entity*, as applicable. Any property of any *Participating Entity* and/or *Purchasing Entity* furnished to *Contractor* shall, unless otherwise provided herein or approved by such *Participating Entity* and/or *Purchasing Entity*, be used only for the performance of this *Cooperative Purchasing Agreement*. *Contractor* shall be responsible for damages as a result of any loss or damage to property of any *Participating Entity* and/or *Purchasing Entity* to the extent it results from the negligence of *Contractor* or to the extent it results from the failure on the part of *Contractor* to maintain, administer, and protect that property in a reasonable manner and to the extent practicable in all instances. If any such *Participating Entity* and/or *Purchasing Entity* property is lost, destroyed, or damaged, *Contractor* immediately shall notify such *Participating Entity* and/or *Purchasing Entity* and shall take all reasonable steps to protect the property from further damage. *Contractor* shall surrender to such *Participating Entity* and/or *Purchasing Entity* all property of such *Participating Entity* and/or *Purchasing Entity* prior to settlement upon completion or termination of the applicable *Purchase Order*. Title to all property furnished by *Contractor*, the cost for which the Contractor is entitled to be reimbursed as a direct item of cost under this *Cooperative Purchasing Agreement*, shall pass to and vest in the *Purchasing Entity* upon delivery of such property by *Contractor* and acceptance by the *Purchasing Entity*. Title to other property, the cost of which is reimbursable to *Contractor* under this *Cooperative Purchasing Agreement*, shall pass to and vest in the *Purchasing Entity* upon: (a) issuance for use of such property in the performance of this *Cooperative Purchasing Agreement*; (b) commencement of use of such property in the performance of this *Cooperative Purchasing Agreement*; or (c) reimbursement of the cost thereof by the *Purchasing Entity* in whole or in part, whichever first occurs. Title to software shall not pass to *Purchasing Entity* but shall be licensed.

8. SUBCONTRACTORS & CONTRACTOR RESPONSIBILITIES.

- 8.1. CONTRACTOR RESPONSIBILITY. Notwithstanding any provision to the contrary, in the event *Contractor* elects to utilize subcontractors to perform this *Cooperative Purchasing Agreement*, *Contractor* shall: (a) incorporate *Contractor's* responsibilities under this *Cooperative Purchasing Agreement* into its subcontracts; (b) be fully responsible for the performance of any such subcontractors (regardless of tier) and ensure that subcontractors comply with each and every *Contractor* obligation set forth in this *Cooperative Purchasing Agreement*; (c) be the sole point of contact for *Enterprise Services* and any *Purchasing Entities* regarding all contractual matters; (d) ensure that such subcontractors are registered in WEBS; and (e) defend, indemnify, and hold *Enterprise Services* and *Purchasing Entities* harmless in case of negligence, other tortious fault, or intentional misconduct by any such subcontractors (regardless of tier). Prior to utilizing any subcontractor to perform this *Cooperative Purchasing Agreement*, *Contractor* shall provide written notice to *Enterprise Services'* contract administrator. Such notice shall confirm that the subcontractor is registered in WEBS and provide the necessary information for *Enterprise Services'* contract administrator to include such subcontractor(s) in Washington's Purchasing Contract Management System (PCMS).
- 8.2. REPORTING. If *Contractor* is required to report to *Purchasing Entities* and/or *Enterprise Services*, such report(s) shall include subcontractor data, by subcontractor, for any data that *Contractor* is required to report as well as a consolidated 'rollup' report combining *Contractor* and subcontractor data.
- 8.3. SUBCONTRACTOR REPRESENTATIONS AND CERTIFICATIONS. Any *Contractor* representations or certifications set forth in this *Cooperative Purchasing Agreement* shall apply to subcontractors (at any tier) and *Contractor* shall not utilize any subcontractors (at any tier) who cannot provide such representations or certifications, excepting the certification to be registered with Washington's Statewide Payee Desk, unless *Purchasing Entities* shall pay such subcontractor directly.
- 8.4. CONTRACTOR RESPONSIBILITIES. *Contractor* shall be responsible for successful performance of the *Cooperative Purchasing Agreement* and for the successful performance of any and all of *Contractor's* partners. *Contractor* shall be the sole point of contact as applicable by *Cooperative Purchasing Agreement* with regard to contractual matters, payment of any and all charges resulting from the purchase of *Goods and/or Services* (including applicable warranties) for the term of the *Cooperative Purchasing Agreement*, unless otherwise specified by a *Participating Entity*, in a *Participating Addendum*, or the *Cooperative Purchasing Agreement*. *Contractor* shall be able to receive, process, and invoice Purchase Orders unless the *Participating Entity* has agreed to assign these functions to a partner. *Contractor* shall be responsible for compliance with requirements under the *Cooperative Purchasing Agreement*, even if requirements are delegated to partners. *Contractor* and its partners shall not in any way represent themselves in the name of the *Lead State*, NASPO ValuePoint or *Participating Entities*.

9. USING THE COOPERATIVE PURCHASING AGREEMENT – PURCHASES.

- 9.1. ORDERING REQUIREMENTS. *Purchasing Entities* shall order *Goods and/or Services* from this *Cooperative Purchasing Agreement*, consistent with the terms hereof and by using any ordering mechanism agreeable both to *Contractor* and *Purchasing Entity* but, at a minimum, including the use of a *Purchase Order*. The terms of this *Cooperative Purchasing Agreement* shall apply to any *Purchase Order*, and, in the event of any conflict, the terms of this

Cooperative Purchasing Agreement shall prevail. Notwithstanding any provision to the contrary, in no event shall any 'click-agreement,' software or web-based application terms and conditions, or other agreement modify the terms and conditions of this *Cooperative Purchasing Agreement*.

- (a) All Purchase Orders must, at a minimum, reference
 - This *Cooperative Purchasing Agreement* number;
 - The place and requested time of delivery;
 - A billing address;
 - The name, phone number, and address of the *Participating Entity* representative;
- (b) All communications concerning a *Purchasing Entity's Purchase Order(s)* shall be furnished solely to *Purchasing Entity's* authorized purchasing agent or to such other individual identified in writing in the *Purchase Order*.
- (c) *Purchase Orders* shall be placed pursuant to this *Cooperative Purchasing Agreement* prior to expiration or termination of this *Cooperative Purchasing Agreement*; but such *Purchase Orders* may have a delivery date or performance period up to 120 days after expiration of this *Cooperative Purchasing Agreement* and, in such event, *Contractor* shall perform in accordance with the terms of such *Purchase Orders*.
- (d) *Contractor* shall not honor any *Purchase Orders* that are: (1) placed after the expiration or termination of this *Cooperative Purchasing Agreement*; or (2) inconsistent with this *Cooperative Purchasing Agreement*. *Purchase Orders* from any separate indefinite quantity, task orders, or other form of indefinite delivery order arrangement priced against this *Cooperative Purchasing Agreement* may not be placed after the expiration or termination of this *Cooperative Purchasing Agreement*, notwithstanding the term of any such indefinite delivery order agreement.

9.2. DELIVERY REQUIREMENTS. *Contractor* must ensure that delivery of *goods and/or services* will be made as required by this *Cooperative Purchasing Agreement*, the *Purchase Order* used by *Purchasing Entities*, or as otherwise mutually agreed in writing between the *Purchasing Entity* and *Contractor*. The following apply to all deliveries:

- (a) *Contractor* shall make all deliveries to the applicable delivery location specified in the *Purchase Order*. Such deliveries shall occur during *Purchasing Entity's* normal work hours and within the time period mutually agreed in writing between *Purchasing Entity* and *Contractor* at the time of *Purchase Order* placement. Deliveries to be off-loaded at *Purchasing Entity's* receiving dock or designated job site by *Contractor*.

With the exception of Group B Speed Advisory Systems (if included within the *Goods and/or Services*), *Contractor* shall ship all goods purchased pursuant to this *Cooperative Purchasing Agreement* freight charges prepaid by *Contractor*, FOB *Purchasing Entity's* specified destination, with all transportation and handling charges included. Freight charges for Group B Speed Advisory Systems (if included within the *Goods and/or*

Services) must be mutually agreed in writing and set forth in the *Purchase Order*. *Contractor* shall bear all risk of loss, damage, or destruction of any *Goods and/or Services* ordered hereunder that occurs prior to delivery, except loss or damage attributable to *Purchasing Entity's* fault or negligence.

- (b) *Contractor* must deliver *Goods and/or Services* according to the ARO (After Receipt of Order) delivery days as indicated in *Contractor's* Products and Price list. Delivery days ARO must not exceed one-hundred eighty (180) days.
- (c) All products must be delivered in the manufacturer's standard package. Costs shall include all packing and/or crating charges. Cases shall be of durable construction, good condition, properly labeled and suitable in every respect for storage and handling of contents. Each shipping carton shall be marked with the commodity, brand, quantity, item code number and the *Purchasing Entity's* Purchase Order number.
- (d) All packing lists, packages, instruction manuals, correspondence, shipping notices, shipping containers, and other written materials associated with this *Cooperative Purchasing Agreement* shall be identified by the *Cooperative Purchasing Agreement* number set forth on the cover of this *Cooperative Purchasing Agreement* and the applicable *Purchase Order* number. Packing lists shall be enclosed with each shipment and clearly identify all contents and any backorders.
- (e) *Purchasing Entities* may return unopened or unused *Goods and/or Services* within thirty (30) days of receipt for full credit, minus any freight or reasonable restocking fee. *Contractor*, however, is responsible for shipping costs pertaining to *Purchasing Entity's* return of any defective *Goods and/or Services*.

9.3. RECEIPT AND INSPECTION OF GOODS AND/OR SERVICES. *Goods and/or Services* purchased under this *Cooperative Purchasing Agreement* are subject to *Purchasing Entity's* reasonable inspection, testing, and approval at *Purchasing Entity's* destination. Such inspection and approval shall be determined within thirty (30) days of delivery. *Purchasing Entity* reserves the right to reject and refuse acceptance of *Goods and/or Services* that are not in accordance with this *Cooperative Purchasing Agreement* and *Purchasing Entity's* Purchase Order. *Purchasing Entity* may charge *Contractor* for the cost of inspecting rejected non-conforming *Goods and/or Services*. If there are any apparent defects in the *Goods and/or Services* at the time of delivery, *Purchasing Entity* shall notify *Contractor* within five (5) business days. At *Purchasing Entity's* option, and without limiting any other rights, *Purchasing Entity* may require *Contractor*, consistent with the warranty terms, to replace any non-conforming *Goods and/or Services*, at *Contractor's* expense or, at *Purchasing Entity's* option, *Purchasing Entity* may note any damage to the *Goods and/or Services* on the receiving report, decline acceptance, and deduct the cost of rejected *Goods and/or Services* from payment. Payment for any *Goods and/or Services* under such *Purchase Order* shall not be deemed acceptance of the *Goods and/or Services*.

- (a) All *Goods and/or Services* are subject to inspection at reasonable times and places before acceptance. *Contractor* shall provide right of access to the *Lead State*, or to any other authorized agent or official of the *Lead*

State or Participating Entity or Purchasing Entity, at reasonable times, in order to monitor and evaluate performance, compliance, and/or quality assurance requirements under this Cooperative Purchasing Agreement. Any Goods and/or Services that do not meet specifications or requirements herein, may be rejected. Failure to reject upon receipt, however, does not relieve Contractor of liability for material (nonconformity that substantially impairs value) latent or hidden defects subsequently revealed when the Goods and/or Services are put to use. Acceptance of such Goods and/or Services may be revoked in accordance with the provisions of the applicable commercial code, and Contractor shall be liable for any resulting expense incurred by Purchasing Entity related to the preparation and shipping of any Goods and/or Services rejected and returned.

- (b) *If any Goods and/or Services do not conform to the specifications or requirements herein, Purchasing Entity may require Contractor to replace such non-conforming Goods and/or Services.*

- 9.4. *INSTALLATION. Good and/or Services requiring installation shall be performed by Contractor in a professional manner in accordance with industry standard best practices. Purchasing Entity reserves the right to require Contractor to repair any damage caused during installation or provide full compensation for such damage as determined by Purchasing Entity.*
- 9.5. *SOFTWARE LICENSE AGREEMENT. If any Goods and/or Services purchased pursuant to this Cooperative Purchasing Agreement require software or firmware to operate, Contractor's software license shall apply to such transaction. Contractor's software license agreement shall not conflict with the terms and conditions of this Cooperative Purchasing Agreement or specific security requirements of Participating Entity.*
- 9.6. *SUBSCRIPTION SERVICES AGREEMENT. If any Goods and/or Services purchased pursuant to this Cooperative Purchasing Agreement require subscription services to operate, Contractor's Subscription Services Agreement shall apply to such transaction. Contractor's Subscription Services Agreement shall not conflict with the terms and conditions of this Cooperative Purchasing Agreement or the specific security requirements of Participating Entity.*
- 9.7. *PRODUCT SUBSTITUTIONS. All product substitutions for Goods and/or Services must be mutually agreed between Contractor and Purchasing Entity prior to order delivery and must be for products included as Goods and/or Services pursuant to this Cooperative Purchasing Agreement.*
- 9.8. *CUSTOMER SERVICE. Contractor shall be available by telephone or email during regular business hours of operation between 8:00 a.m. to 5:00 p.m. in each time zone of the United States for which Contractor has executed a Participating Addendum with a Participating Entity. Contractor shall provide customer service representatives familiar with all products that Contractor sells that are included as Goods and/or Services pursuant to this Cooperative Purchasing Agreement. Contractor shall provide contact(s) available 24/7 in the event of an emergency.*

10. INVOICING & PAYMENT.

- 10.1. *CONTRACTOR INVOICE. Contractor shall submit to Purchasing Entity's designated invoicing contact properly itemized invoices. Such invoices shall itemize the following:*

- *Cooperative Purchasing Agreement* No. 24823
- *Contractor* name, address, telephone number, and email address for billing issues (i.e., *Contractor* Customer Service Representative)
- *Contractor's* Federal Tax Identification Number
- Date(s) of delivery
- Applicable *Goods and/or Services*;
- Invoice amount; and
- Payment terms, including any available prompt payment discounts.

Contractor's invoices for payment shall reflect accurate *Cooperative Purchasing Agreement* prices, less discounts or lower negotiated costs. Invoices will not be processed for payment until receipt of a complete invoice as specified herein.

- 10.2. **PAYMENT.** Payment is the sole responsibility of, and will be made by, the *Purchasing Entity*. Payment is due within thirty (30) days of invoice. If *Purchasing Entity* fails to make timely payment(s), *Contractor* may invoice *Purchasing Entity* in the amount of one percent (1%) per month on the amount overdue or a minimum of \$1. Payment will not be considered late if a check or warrant is mailed within the time specified.
- 10.3. **OVERPAYMENTS.** *Contractor* promptly shall refund to *Purchasing Entity* the full amount of any erroneous payment or overpayment. Such refunds shall occur within thirty (30) days of written notice to *Contractor*; Provided, however, that *Purchasing Entity* shall have the right to elect to have either direct payments or written credit memos issued. If *Contractor* fails to make timely payment(s) or issuance of such credit memos, *Purchasing Entity* may impose a one percent (1%) per month on the amount overdue thirty (30) days after notice to the *Contractor*.
- 10.4. **ADVANCE PAYMENT PROHIBITED.** Except as authorized by law, *Contractor* shall not request or receive advance payment for any *Goods and/or Services* supplied by *Contractor* pursuant to this *Cooperative Purchasing Agreement*; Provided, however, that the Parties agree that maintenance payments, if any, may be made on a quarterly basis at the beginning of each quarter.
- 10.5. **NO ADDITIONAL CHARGES.** Unless otherwise specified herein, *Contractor* shall not include or impose any additional charges including, but not limited to, handling, or payment processing.
- 10.6. **TAXES/FEES.** *Contractor* promptly shall pay all applicable taxes on its operations and activities pertaining to this *Cooperative Purchasing Agreement*. Failure to do so shall constitute breach of this *Cooperative Purchasing Agreement*. Unless otherwise agreed, *Purchasing Entity* shall pay applicable governmental sales tax on purchased *Goods and/or Services*. In regard to federal excise taxes, *Contractor* shall include federal excise taxes only if, after thirty (30) calendar days written notice to *Purchasing Entity*, *Purchasing Entity* has not provided *Contractor* with a valid exemption certificate from such federal excise taxes.

11. CONTRACT MANAGEMENT.

- 11.1. **CONTRACT ADMINISTRATION & NOTICES.** Except for legal notices, the *Parties* designate the following contract administrators as the respective single points of contact for purposes of this *Cooperative Purchasing Agreement*. *Enterprise Services'* contract administrator shall provide *Cooperative Purchasing Agreement* oversight. *Contractor's* contract administrator

shall be *Contractor's* principal contact for business activities under this *Cooperative Purchasing Agreement*. The *Parties* may change contractor administrators by written notice as set forth below.

Any notices required or desired shall be in writing and sent by U.S. mail, postage prepaid, or sent via email, and shall be sent to the respective addressee at the respective address or email address set forth below or to such other address or email address as the *Parties* may specify in writing:

Enterprise Services

Washington Dept. of Enterprise Services
Attn: Contract Administrator 24823
PO Box 41411
Olympia, WA 98504-1411
Tel: (360) 407-2218
Email: DESContractsTeamFir@des.wa.gov

Applied Concepts, Inc.

Attn: William H. Titterington
Tel: 972 398 3780
Email: sales@stalkerradar.com

Notices shall be deemed effective upon date received, if mailed, or, if emailed, upon date of transmission to the designated email address.

- 11.2. CONTRACTOR CUSTOMER SERVICE REPRESENTATIVE. *Contractor* shall designate a customer service representative (and notify *Enterprise Services* of the same) who shall be responsible for addressing *Purchasing Entity* issues pertaining to this *Cooperative Purchasing Agreement*. *Contractor* shall notify *Enterprise Services*, as soon as practicable, regarding any changes to the designated *Contractor* customer service representative.

- 11.3. LEGAL NOTICES. Any legal notices required or desired shall be in writing and sent by U.S. mail, postage prepaid, or sent via email, and shall be sent to the respective addressee at the respective address or email address set forth below or to such other address or email address as the *Parties* may specify in writing:

Enterprise Services

Washington Dept. of Enterprise Services
Attn: Legal Services Manager
PO Box 41411
Olympia, WA 98504-1411
Email: greg.tolbert@des.wa.gov

Applied Concepts, Inc.

Attn: William H. Titterington
Address: 855 E. Collins Blvd.
Richardson, TX 75081
Email: sales@stalkerradar.com

Notices shall be deemed effective upon the earlier of receipt if mailed, or, if emailed, upon transmission to the designated email address of said addressee.

12. **NASPO VALUEPOINT PROVISIONS.** *NASPO ValuePoint* is not a party to this *Cooperative Purchasing Agreement*. The terms set forth in this section are for the benefit of *NASPO ValuePoint* as a third-party beneficiary of this *Cooperative Purchasing Agreement*.

12.1. ADMINISTRATIVE FEES

- (a) **NASPO VALUEPOINT FEE.** *Contractor* shall pay to *NASPO ValuePoint*, or its assignee, a *NASPO ValuePoint* Administrative Fee of one-quarter of one percent (0.25% or 0.0025) no later than sixty (60) days following the end of each calendar quarter. The *NASPO ValuePoint* Administrative Fee must be submitted quarterly and is based on all sales of *Goods and/or Services* under this *Cooperative Purchasing Agreement* (less any charges

for taxes or shipping). The *NASPO ValuePoint* Administrative Fee is not negotiable. This fee is included as part of Contractor's pricing submitted with its bid in response to the *Lead State's Competitive Solicitation*.

- (b) STATE IMPOSED FEES. Some states may require an additional fee (e.g., administrative fee or contract management fee) be paid by *Contractor* directly to such state on purchases of *Goods and/or Services* pursuant to this *Cooperative Purchasing Agreement* made by *Purchasing Entities* within such state. For all such requests, the fee rate or amount, payment method, and schedule for such fee payments and reports shall be incorporated into the applicable *Participating Addendum* by the *Participating Entity*. Unless agreed to in writing by the *Participating Entity*, *Contractor* may not adjust the *Cooperative Purchasing Agreement* pricing to include such state fee for purchases of *Goods and/or Services* pursuant to this *Cooperative Purchasing Agreement* made by *Purchasing Entities* within the jurisdiction of such state. No such agreement shall affect the *NASPO ValuePoint* Administrative Fee percentage or the prices paid by *Purchasing Entities* outside the jurisdiction of such state requesting the additional fee.

12.2. NASPO VALUEPOINT REPORTING REQUIREMENTS

- (a) SALES DATA REPORTING. In accordance with this section, *Contractor* shall report to *NASPO ValuePoint* all *Purchase Orders* under this *Cooperative Purchasing Agreement* for which *Contractor* has invoiced a *Purchasing Entity* ("Sales Data"). Timely and complete reporting of Sales Data is a material requirement of this *Cooperative Purchasing Agreement*. Reporting requirements, including those related to the format, contents, frequency, or delivery of reports, may be updated by *NASPO ValuePoint* with reasonable notice to *Contractor* and without amendment to this *Cooperative Purchasing Agreement*. *NASPO ValuePoint* shall have exclusive ownership of any media on which reports are submitted and shall have a perpetual, irrevocable, non-exclusive, royalty free, and transferable right to display, modify, copy, and otherwise use reports, data, and information provided under this section.
- (b) SUMMARY SALES DATA. "Summary Sales Data" is Sales Data reported as cumulative totals by state. *Contractor* shall, using the reporting tool or template provided by *NASPO ValuePoint*, report Summary Sales Data to *NASPO ValuePoint* for each calendar quarter no later than thirty (30) days following the end of the quarter. If *Contractor* has no reportable Sales Data for the quarter, *Contractor* shall submit a zero-sales report.
- (c) DETAILED SALES DATA. "Detailed Sales Data" is Sales Data that includes for each *Purchase Order* all information required by this *Cooperative Purchasing Agreement* or by *NASPO ValuePoint*, including *Purchasing Entity* information, *Purchase Order* information, and line-item details. *Contractor* shall, using the reporting tool or template provided by *NASPO ValuePoint*, report Detailed Sales Data to *NASPO ValuePoint* for each calendar quarter no later than thirty (30) days following the end of the quarter. Detailed Sales Data shall be reported in the format provided in

this *Cooperative Purchasing Agreement* or provided by *NASPO ValuePoint*. The total sales volume of reported Detailed Sales Data shall be consistent with the total sales volume of reported Summary Sales Data.

- (d) **SALES DATA CROSSWALKS.** Upon request by *NASPO ValuePoint*, *Contractor* shall provide to *NASPO ValuePoint* tables of customer and Product information and specific attributes thereof for the purpose of standardizing and analyzing reported Sales Data ("Crosswalks"). Customer Crosswalks must include a list of existing and potential *Purchasing Entities* and identify for each the appropriate customer type as defined by *NASPO ValuePoint*. Product Crosswalks must include *Contractor's* part number or SKU for each Product in *Contractor's* catalog and identify for each the appropriate *Cooperative Purchasing Agreement* category (and subcategory/group, if applicable), manufacturer part number, product description, eight-digit UNSPSC Class Level commodity code, and (if applicable) EPEAT value and Energy Star rating. Crosswalk requirements and fields may be updated by *NASPO ValuePoint* with reasonable notice to *Contractor* and without amendment to this *Cooperative Purchasing Agreement*. *Contractor* shall work in good faith with *NASPO ValuePoint* to keep Crosswalks updated as *Contractor's* customer lists and product catalog change.
- (e) **NASPO VALUEPOINT EXECUTIVE SUMMARY.** *Contractor* shall, upon request by *NASPO ValuePoint*, provide *NASPO ValuePoint* with an executive summary that includes but is not limited to a list of states with an active *Participating Addendum*, states with which *Contractor* is in negotiations, and any *Participating Addendum* roll-out or implementation activities and issues. *NASPO ValuePoint* and *Contractor* will determine the format and content of the executive summary.
- (f) **REPORT OWNERSHIP.** Timely submission of these reports is a material requirement of this *Cooperative Purchasing Agreement*. *Enterprise Services* and *NASPO ValuePoint* shall have a perpetual, irrevocable, non-exclusive, royalty free, transferable right to display, modify, copy, and otherwise use reports, data and information provided under this section.

13. NASPO VALUEPOINT COOPERATIVE PROGRAM MARKETING AND PERFORMANCE REVIEW

- 13.1. **STAFF EDUCATION.** *Contractor* shall work cooperatively with *NASPO ValuePoint* personnel. *Contractor* shall present plans to *NASPO ValuePoint* for the education of *Contractor's* contract administrator(s) and sales/marketing workforce regarding this *Cooperative Purchasing Agreement*, including the competitive nature of *NASPO ValuePoint* procurements, the cooperative purchasing agreement and participating addendum process, and the manner in which eligible entities can participate in this *Cooperative Purchasing Agreement*.
- 13.2. **ONBOARDING PLAN.** Upon request by *NASPO ValuePoint*, *Contractor* shall, as *Participating Addendums* are executed, provide plans to launch the program for the *Participating Entity*. Plans will include time frames to launch the agreement and confirmation that the *Contractor's* website has been updated to properly reflect the scope and terms of this *Cooperative Purchasing Agreement* as available to the *Participating Entity* and eligible *Purchasing Entities*.

- 13.3. ANNUAL SUPPLIER BUSINESS REVIEW. *Contractor* shall participate in an annual contract performance review with the *Lead State* and *NASPO ValuePoint*, which may at the discretion of the *Lead State* be held in person and which may include a discussion of marketing action plans, target strategies, marketing materials, *Contractor* reporting, and timeliness of payment of administration fees.
- 13.4. LOGOS. The NASPO ValuePoint logos may not be used by *Contractor* in sales and marketing until a separate logo use agreement is executed with *NASPO ValuePoint*.
- 13.5. MOST FAVORED CUSTOMER. *Contractor* shall, within thirty (30) days of their effective date, notify the *Lead State* and *NASPO ValuePoint* of any contractual most-favored-customer provisions in third-party contracts or agreements that may affect the promotion of this *Cooperative Purchasing Agreement* or whose terms provide for adjustments to future rates or pricing based on rates, pricing in, or *Purchase Orders* from this *Cooperative Purchasing Agreement*. Upon request of the *Lead State* or *NASPO ValuePoint*, *Contractor* shall provide a copy of any such provisions.
- 13.6. CANCELLATION. In consultation with NASPO ValuePoint, the Lead State may, in its discretion, cancel the Cooperative Purchasing Agreement or not exercise an option to renew, when utilization of Contractor's Cooperative Purchasing Agreement does not warrant further administration of the Cooperative Purchasing Agreement. The Lead State may also exercise its right to not renew the Cooperative Purchasing Agreement if the Contractor fails to record or report revenue for three consecutive quarters, upon 60-calendar day written notice to the Contractor. Cancellation based on nonuse or under-utilization will not occur sooner than two years after execution of the Cooperative Purchasing Agreement. This subsection does not limit the discretionary right of either the Lead State or Contractor to cancel the Cooperative Purchasing Agreement or terminate for default subject to the terms herein. This subsection also does not limit any right of the Lead State to cancel the Cooperative Purchasing Agreement under applicable laws.
- 13.7. ADDITIONAL AGREEMENT WITH NASPO. Upon request by NASPO ValuePoint, awarded Contractor shall enter into a direct contractual relationship with NASPO ValuePoint related to Contractor's obligations to NASPO ValuePoint under the terms of the Cooperative Purchasing Agreement, the terms of which shall be the same or similar (and not less favorable) than the terms set forth in the Cooperative Purchasing Agreement.

14. RECORDS RETENTION & AUDITS.

- 14.1. RECORDS RETENTION. *Contractor* shall maintain books, records, documents, and other evidence pertaining to this *Cooperative Purchasing Agreement* and *Purchase Orders* placed by *Purchasing Entities* under it to the extent and in such detail as shall adequately reflect performance and administration of payments and fees. *Contractor* shall retain such records for a period of six (6) years following expiration or termination of this *Cooperative Purchasing Agreement* or final payment for any *Purchase Order* placed by a *Purchasing Entity* against this *Cooperative Purchasing Agreement*, whichever is later; Provided, however, that if any litigation, claim, or audit is commenced prior to the expiration of this period, such period shall extend until all such litigation, claims, or audits have been resolved.
- 14.2. AUDIT. Upon reasonable advance written notice, *Enterprise Services* reserves the right to audit, or have a designated third-party audit, applicable records to ensure that *Contractor* has properly invoiced *Purchasing Entities* and that *Contractor* has paid all applicable fees

pertaining to this *Cooperative Purchasing Agreement*. Accordingly, *Contractor* shall permit *Enterprise Services*, any *Purchasing Entity*, and any other duly authorized agent of a governmental agency, to audit, inspect examine, copy and/or transcribe *Contractor's* books, documents, papers and records directly pertinent to this *Cooperative Purchasing Agreement* or *Purchase Orders* placed by a *Purchasing Entity* under it for the purpose of making audits, examinations, excerpts, and transcriptions. This right shall survive for a period of six (6) years following expiration or termination of this *Cooperative Purchasing Agreement* or final payment for any *Purchase Order* placed by a *Purchasing Entity* against this *Cooperative Purchasing Agreement*, whichever is later; Provided, however, that if any litigation, claim, or audit is commenced prior to the expiration of this period, such period shall extend until all such litigation, claims, or audits have been resolved.

- 14.3. OVERPAYMENT OF PURCHASES OR UNDERPAYMENT OF FEES. Without limiting any other remedy available to any *Purchasing Entity*, *Contractor* shall reimburse *Purchasing Entities* for any overpayments inconsistent with the terms of this *Cooperative Agreement* or *Purchase Orders*, at a rate of 125% of such overpayments, found as a result of the examination of the *Contractor's* records.

15. INSURANCE.

- 15.1. REQUIRED INSURANCE. During the term of this *Cooperative Purchasing Agreement*, *Contractor*, at its expense, shall maintain in full force and effect the insurance coverages set forth in *Exhibit A – Insurance Requirements*. All costs for insurance, including any payments of deductible amounts, shall be considered incidental to and included in the prices for *Goods and/or Services* and no additional payment shall be made.
- 15.2. WORKERS COMPENSATION. *Contractor* shall comply with applicable workers compensation statutes and regulations (e.g., Title 51 RCW, Industrial Insurance). If *Contractor* fails to provide industrial insurance coverage or fails to pay premiums or penalties on behalf of its employees as may be required by law, *Enterprise Services* may terminate this *Cooperative Purchasing Agreement*. This provision does not waive any of the Washington State Department of Labor and Industries (L&I) rights to collect from *Contractor*. If *Contractor* performs services on behalf of a *Purchasing Entity* in the State of Washington, and only to the extent of claims against *Contractor* by *Purchasing Entity* under the Indemnity obligations in this *Cooperative Purchasing Agreement*, *Contractor* expressly waives any immunity it may be granted under the Washington State Industrial Insurance Act, Title 51 RCW. *Contractor's* indemnification obligation shall not be limited in any way by any limitation on the amount or type of damages, compensation, or benefits payable to or for any third-party under workers' compensation acts, disability benefit acts, or other employee benefit acts. The parties expressly acknowledge and certify that the waiver of immunity under Title 51 RCW was mutually negotiated and agreed upon.
- 15.3. INSURANCE CERTIFICATE. Prior to commencement of performance, *Contractor* shall provide to *Enterprise Services* a written endorsement to the *Contractor's* general liability insurance policy or other documentary evidence acceptable to *Enterprise Services* that: (a) names the State of Washington and *Enterprise Services* as additional insureds; (b) provides for written notice of cancellation delivered in accordance with the policy provisions; and (c) provides that the *Contractor's* liability insurance policy shall be primary, with any liability insurance of any *Participating Entity* as secondary and noncontributory. Unless otherwise agreed in any *Participating Addendum*, other state *Participating Entities'* rights and *Contractor's* obligations

are the same as those specified in the first sentence of this subsection except the endorsement is provided to the applicable state.

16. PUBLIC INFORMATION & PUBLIC RECORDS DISCLOSURE REQUESTS.

- 16.1. WASHINGTON'S PUBLIC RECORDS ACT. Unless statutorily exempt from public disclosure, this *Cooperative Purchasing Agreement* and all related records are subject to public disclosure as required by Washington's Public Records Act, RCW 42.56.
- 16.2. PARTICIPATING ADDENDUMS. *Participating Addendums* and related records shall be subject to public disclosure as required by applicable law pertaining to such *Participating Entity* or *Purchasing Entity*.
- 16.3. CONTRACTOR OBLIGATION. *Contractor* shall identify and mark the precise portion(s) of the relevant page(s) of any records provided to *Enterprise Services* that *Contractor* believes are statutorily exempt from disclosure and identify the precise statutory basis for exemption from disclosure. In addition, if, in *Contractor's* judgment, certain portions of such records are not statutorily exempt from disclosure but are sensitive because particular portions of *Contractor's* records (NOT including pricing) include highly confidential, proprietary, or trade secret information (or the equivalent) that *Contractor* protects through the regular use of confidentiality or similar agreements and routine enforcements through court enforcement actions, *Contractor* shall identify and mark the precise portion(s) of the relevant page(s) of any records that include such sensitive information.
- 16.4. ENTERPRISE SERVICES' OBLIGATION. In the event that *Enterprise Services* receives a public records disclosure request pertaining to records that *Contractor* has submitted and marked either as (a) statutorily exempt from disclosure; or (b) sensitive, *Enterprise Services*, prior to disclosure, shall do the following: *Enterprise Services'* Public Records Officer shall review any records marked by *Contractor* as statutorily exempt from disclosure. In those situations, where the designation comports with the stated statutory exemption from disclosure, *Enterprise Services* shall redact or withhold the record(s) as appropriate. For records marked 'sensitive' or for records where *Enterprise Services* determines that no statutory exemption to disclosure applies or is unable to determine whether the stated statutory exemption to disclosure properly applies, *Enterprise Services* shall notify *Contractor*, at the address provided in the Contract, of the public records disclosure request and identify the date that *Enterprise Services* intends to release that the record(s) (including records marked 'sensitive' or exempt from disclosure) to the requester unless *Contractor*, at *Contractor's* sole expense, timely obtains a court order enjoining *Enterprise Services* from such disclosure. In the event *Contractor* fails to timely file a motion for a court order enjoining such disclosure, *Enterprise Services* shall release the requested record(s) on the date specified. *Contractor's* failure properly to identify exempted or sensitive information or timely respond after notice of request for public disclosure has been given shall be deemed a waiver by *Contractor* of any claim that such records are exempt or protected from public disclosure.

17. CLAIMS.

- 17.1. ASSUMPTION OF RISKS; CLAIMS BETWEEN THE PARTIES. *Contractor* assumes sole responsibility and all risks of personal injury or property damage to itself and its employees and agents to the extent caused by its operations under this *Cooperative Purchasing Agreement*. *Enterprise Services* has made no representations regarding any factor affecting *Contractor's* risks. *Contractor* shall pay for all damage to any *Purchasing Entity's* property resulting directly or indirectly from *Contractor's* acts or omissions under this *Cooperative Purchasing Agreement*, to the extent attributable to negligence by *Contractor* or its agents.
- 17.2. THIRD-PARTY CLAIMS; INDEMNITY. To the fullest extent permitted by law, *Contractor* shall defend, indemnify, and hold *Enterprise Services*, any *Purchasing Entity*, and *NASPO ValuePoint* and their respective employees and agents harmless from and against all claims, demands, judgments, assessments, damages, penalties, fines, costs, liabilities, or losses including, without limitation, sums paid in settlement of claims, attorneys' fees, consultant fees, and expert fees (collectively "Claims") to the extent arising out of *Contractor's* or its successors', agents', and/or subcontractors' negligence, other tortious fault, or intentional misconduct under this *Cooperative Purchasing Agreement*. *Contractor* shall take all steps needed to keep *Purchasing Entity's* property free of liens arising from *Contractor's* activities, and promptly obtain or bond the release of any such liens that may be filed. The *Parties* agree that this section is not subject to any limitations of liability in this *Cooperative Purchasing Agreement* or in any other document executed in conjunction with this *Cooperative Purchasing Agreement*.
- 17.3. INDEMNIFICATION – INTELLECTUAL PROPERTY. To the fullest extent permitted by law, *Contractor* shall defend, indemnify, and hold *Enterprise Services*, any *Purchasing Entity*, and *NASPO ValuePoint* and their employees and agents harmless from against any and all Claims resulting from allegations of infringement of any patents, copyrights, trade secret, or similar intellectual property rights covering the *Goods and/or Services* provided, or the use of the *Goods and/or Services* under this *Cooperative Purchasing Agreement*. If *Purchasing Entity's* use of *Goods and/or Services* provided by *Contractor* is enjoined based on an intellectual property infringement Claim, *Contractor* shall, at its own expense, either procure for *Purchasing Entity* the right to continue using the *Goods and/or Services* or, after consulting with *Purchasing Entity* and obtaining *Purchasing Entity's* consent, replace or modify the *Goods and/or Services* with substantially similar and functionally equivalent non-infringing *Goods and/or Services*.
- 17.4. CLAIM PROTOCOL. *Purchasing Entity* shall give *Contractor*: (i) prompt written notice of a claim pursuant to Section 17.2 or 17.3; and (ii) assistance and information reasonably requested by *Contractor*. Notwithstanding the foregoing, *Contractor* shall not be liable for any infringement arising from: (i) the integration or combination of the *Goods* together with other software, materials or products not integrated or combined by *Contractor*, if the infringement would have been avoided in the absence of such integration or combination; (ii) modifications to the *Goods* that were not authorized by *Contractor*; or (iii) *Purchasing Entity's* use of the *Goods* in a manner that does not comply with this the *Contractor's* software license agreement (pursuant to Section 9.5) and documentation.

- 18. DISPUTE RESOLUTION.** The *Parties* shall cooperate to resolve any dispute pertaining to this *Cooperative Purchasing Agreement* efficiently, as timely as practicable, and at the lowest possible level with authority to resolve such dispute. If, however, a dispute persists and cannot be resolved, it may be

escalated within each organization. In such situation, upon notice by either party, each party, within five (5) business days shall reduce its description of the dispute to writing and deliver it to the other party. The receiving party then shall have three (3) business days to review and respond in writing. In the event that the *Parties* cannot then agree on a resolution of the dispute, the *Parties* shall schedule a conference between the respective senior managers of each organization to attempt to resolve the dispute. In the event the *Parties* cannot agree, either party may resort to court to resolve the dispute.

19. TERMINATION; EXPIRATION; SUSPENSION; & REMEDIES.

19.1. TERMINATION. This *Cooperative Purchasing Agreement* may be terminated:

- (a) Upon the mutual written agreement of the *Parties*;
- (b) By the non-breaching party where the breach is not cured within thirty (30) calendar days after written notice of breach is delivered to the breaching party, unless a different time for cure is otherwise stated in this *Cooperative Purchasing Agreement*; and
- (c) As otherwise expressly provided for in this *Cooperative Purchasing Agreement*.

This *Cooperative Purchasing Agreement* shall terminate automatically and without further action if a party becomes insolvent or is placed in receivership, reorganization, liquidation, or bankruptcy. In addition to any other available remedies, the non-breaching party may terminate this *Cooperative Purchasing Agreement* as provided in subsection (b) above without further liability by written notice to the breaching party. A termination for breach will not affect rights or obligations accrued or owed before the effective date of the termination notice.

19.2. TERMINATION FOR WITHDRAWAL OF AUTHORITY. *Enterprise Services* may suspend or terminate this *Cooperative Purchasing Agreement* if, during the term hereof, *Enterprise Services'* procurement authority is withdrawn, reduced, or limited such that *Enterprise Services*, in its judgment, would lack authority to enter into this *Cooperative Purchasing Agreement*; Provided, however, that such suspension or termination for withdrawal of authority shall only be effective upon twenty (20) days prior written notice; and Provided further, that such suspension or termination for withdrawal of authority shall not relieve any *Participating Entity* or *Purchasing Entity* from payment for *Goods and/or Services* already ordered as of the effective date of such notice. Except as stated in this provision, in the event of such suspension or termination for withdrawal of authority, neither *Enterprise Services* nor any *Participating Entity* or *Purchasing Entity* shall have any obligation or liability to *Contractor*. *Contractor* shall be entitled to seek compensation to the extent *Contractor* provides documentary evidence that *Contractor* has incurred additional costs as a result of the suspension.

19.3. TERMINATION FOR PUBLIC CONVENIENCE. *Enterprise Services*, for public convenience, may terminate this *Cooperative Purchasing Agreement*; Provided, however, that such termination for public convenience must, in *Enterprise Services'* judgment, be in the best interest of the State of Washington; and Provided further, that such termination for public convenience shall only be effective upon sixty (60) days prior written notice; and Provided further, that such termination for public convenience shall not relieve any *Participating Entity* or *Purchasing Entity* from payment for *Goods and/or Services* already ordered as of the effective date of

such notice. Except as stated in this provision, in the event of such termination for public convenience, neither *Enterprise Services* nor any *Participating Entity* or *Purchasing Entity* shall have any obligation or liability to *Contractor*.

- 19.4. PURCHASING ENTITY OBLIGATIONS – EXPIRATION. Upon expiration of this *Cooperative Purchasing Agreement*, *Purchasing Entity* shall accept and take delivery of all outstanding and not yet fulfilled *Purchase Orders* and pay *Contractor* the price as set out in this *Cooperative Purchasing Agreement*. Notwithstanding any provision to the contrary, in no event shall a *Purchasing Entity's Purchase Order* pursuant to this *Cooperative Purchasing Agreement* that is executed prior to expiration of this *Cooperative Purchasing Agreement* allow for *Contractor* to provide *Goods and/or Services* more than twelve (12) months beyond the expiration date of the *Cooperative Purchasing Agreement*.
- 19.5. CONTRACTOR OBLIGATIONS – EXPIRATION OR TERMINATION. Upon expiration or termination of this *Cooperative Purchasing Agreement*, *Contractor* shall: (a) continue to fulfill its warranty obligations with respect to any *Goods and/or Services* sold hereunder and all provisions of the *Cooperative Purchasing Agreement* that, by their nature, would continue beyond the expiration, termination, or cancellation of the *Cooperative Purchasing Agreement* shall so continue and survive; and (b) promptly return to *Purchasing Entity* all keys, badges, and other materials supplied by *Purchasing Entity* for the performance of any *Purchase Order* entered into pursuant to this *Cooperative Purchasing Agreement*.
- 19.6. DEFAULT. Any of the following events shall constitute cause for *Enterprise Services* to declare *Contractor* in default of this *Cooperative Purchasing Agreement*:
 - (a) *Contractor* fails to perform or comply with any of the terms or conditions of this *Cooperative Purchasing Agreement*;
 - (b) *Contractor* fails to timely report sales required by this *Cooperative Purchasing Agreement* when due;
 - (c) *Contractor* fails to timely pay fees required by this *Cooperative Purchasing Agreement* when due;
 - (d) *Contractor* fails to maintain the insurance coverages specified herein or timely provide to *Enterprise Services* the Certificate of Insurance and updates thereto specified herein;
 - (e) *Contractor* breaches any representation or warranty provided herein; or
 - (f) *Contractor* enters into proceedings relating to bankruptcy, whether voluntary or involuntary.
- 19.7. SUSPENSION & TERMINATION FOR DEFAULT. *Enterprise Services* may suspend *Contractor's* operations under this *Cooperative Purchasing Agreement* immediately by written cure notice of any default. *Contractor* may be required to submit a written cure plan within five (5) business days of such suspension notification. Suspension shall continue until the default is remedied to *Enterprise Services' reasonable satisfaction*; Provided, however, that, if after thirty (30) days from such a suspension notice if *Contractor* has not completed all of the actions set forth in the written cure plan within the timeframe identified in the written cure plan, *Enterprise Services* may terminate *Contractor's* rights under this *Cooperative Purchasing Agreement*. All of *Contractor's* obligations to *Enterprise Services* and *Purchasing Entities*

survive termination of Contractor's rights under this Cooperative Agreement, until such obligations have been fulfilled.

19.8. REMEDIES FOR DEFAULT.

- (a) *Enterprise Services'* rights to suspend and terminate *Contractor's* rights under this *Cooperative Purchasing Agreement* are in addition to all other available remedies.
- (b) In the event of termination for default, *Enterprise Services* may exercise any remedy provided by law including, without limitation, the right to procure for all *Purchasing Entities* replacement *Goods and/or Services*. In such event, Contractor shall be liable to *Enterprise Services* for damages as authorized by law including, but not limited to, any price difference between the *Cooperative Purchasing Agreement* price and the replacement or cover price as well as any administrative and/or transaction costs directly related to such replacement procurement – e.g., the cost of the competitive procurement. *Enterprise Services* and *Purchasing Entities* shall mitigate damages and provide *Contractor* with detailed invoices substantiating the charges.
- (c) Unless otherwise specified in the *Participating Addendum*, in the event of a default under a *Participating Addendum*, a *Participating Entity* shall provide a written notice of default as described in this section and have all of the rights and remedies under this section regarding its participation in the *Cooperative Purchasing Agreement*, in addition to those set forth in its *Participating Addendum*. Unless otherwise specified in a *Purchase Order*, a *Purchasing Entity* shall provide written notice of default as described in this section and have all of the rights and remedies under this paragraph and any applicable *Participating Addendum* with respect to a *Purchase Order* placed by the *Purchasing Entity*. Nothing in this *Cooperative Purchasing Agreement* shall be construed to limit the rights and remedies available to *Purchasing Entity* under the applicable commercial code.

19.9. LIMITATION ON DAMAGES. Notwithstanding any provision to the contrary, the *Parties* agree that in no event shall any party or *Purchasing Entity* be liable to the other for exemplary or punitive damages and that each party's liability shall not exceed \$2,000,000 per occurrence; Provided, however, that nothing contained in this section shall in any way exclude or limit: (a) a party's liability for all damages arising out of that party's intentional acts or omissions; (b) the operation of any *Goods and/or Services* warranty provided in this *Cooperative Purchasing Agreement*; or (c) damages subject to the Intellectual Property Indemnity section of this *Cooperative Purchasing Agreement*; (d) non-payment for delivered Goods and/or Services due ONLY by the receiving *Purchasing Entity* (see Section 3.2 & 3.3); and (e) infringement or misappropriation of the intellectual property rights of *Contractor*. Any limitation of either party's obligations under this *Cooperative Purchasing Agreement*, by delivery slips or other documentation is void.

19.10. SUSPENSION/TERMINATION PROCEDURE. Regardless of basis, in the event of suspension or termination (in full or in part), the *Parties* shall cooperate to ensure an orderly and efficient suspension or termination. Accordingly, *Contractor* shall deliver to *Purchasing Entities* all *Goods and/or Services* that are complete (or with approval from *Enterprise Services*, substantially complete) and *Purchasing Entities* shall inspect, accept, and pay for the same in accordance with this *Cooperative Purchasing Agreement* and the applicable *Purchase Order*.

Unless directed by *Enterprise Services* to the contrary, *Contractor* shall not process any *Purchase Orders* after notice of suspension or termination inconsistent therewith.

20. PURCHASE ORDER TERMINATION. *Purchase Orders* between *Purchasing Entities* and *Contractor* may be terminated as follows:

- (a) upon the mutual written agreement of the parties to the *Purchase Order*;
- (b) by the non-breaching party where the breach of the *Purchase Order* is not cured within thirty (30) calendar days after written notice of breach is delivered to the breaching party, unless a different time for cure is otherwise stated in the applicable *Purchase Order*; and
- (c) as otherwise expressly provided for in the applicable *Purchase Order*.

Purchase Orders shall terminate automatically and without further action if a party to such *Purchase Order* becomes insolvent or is placed in receivership, reorganization, liquidation, or bankruptcy. In addition to any other available remedies, the non-breaching party may terminate the *Purchase Order* as provided in subsection (b) above without further liability by written notice to the breaching party. A termination for breach shall not affect rights or obligations accrued or owed before the effective date of the termination notice.

21. GENERAL PROVISIONS.

- 21.1. TIME IS OF THE ESSENCE. Time is of the essence for each and every provision of this *Cooperative Purchasing Agreement*.
- 21.2. COMPLIANCE WITH LAW. *Contractor* shall comply with all applicable laws. *Contractor* shall obtain all necessary permits and approvals and give all stipulations, certifications, and representations that may be required for it to perform this *Cooperative Purchasing Agreement*.
- 21.3. NONDISCRIMINATION.
 - (a) Nondiscrimination Requirement. During the term of this Cooperative Purchasing Agreement, Contractor, including any subcontractor, shall not discriminate on the bases enumerated at RCW 49.60.530(3). In addition, Contractor, including any subcontractor, shall give written notice of this nondiscrimination requirement to any labor organizations with which Contractor, or subcontractor, has a collective bargaining or other agreement.
 - (b) Obligation to Cooperate. Contractor, including any subcontractor, shall cooperate and comply with any Washington state agency investigation regarding any allegation that Contractor, including any subcontractor, has engaged in discrimination prohibited by this Cooperative Purchasing Agreement pursuant to RCW 49.60.530(3).
 - (c) Default. Notwithstanding any provision to the contrary, Enterprise Services may suspend Contractor, including any subcontractor, upon notice of a failure to participate and cooperate with any state agency investigation into alleged discrimination prohibited by this Cooperative Purchasing Agreement, pursuant to RCW 49.60.530(3). Any such suspension will remain in place until Enterprise Services receives notification that Contractor, including any subcontractor, is cooperating with the

investigating state agency. In the event Contractor, or subcontractor, is determined to have engaged in discrimination identified at RCW 49.60.530(3), Enterprise Services may terminate this Cooperative Purchasing Agreement in whole or in part, and Contractor, subcontractor, or both, may be referred for debarment as provided in RCW 39.26.200. Contractor or subcontractor may be given a reasonable time in which to cure this noncompliance, including implementing conditions consistent with any court-ordered injunctive relief or settlement agreement.

- (d) Remedies for Breach. Notwithstanding any provision to the contrary, in the event of Cooperative Purchasing Agreement termination or suspension for engaging in discrimination, Contractor, subcontractor, or both, shall be liable for contract damages as authorized by law including, but not limited to, any cost difference between this Cooperative Purchasing Agreement and the replacement or cover contract and all administrative costs directly related to the replacement contract, which damages are distinct from any penalties imposed under Chapter 49.60, RCW. Enterprise Services and/or Purchasing Entities shall have the right to deduct from any monies due to Contractor or subcontractor, or that thereafter become due, an amount for damages Contractor or subcontractor will owe Enterprise Services and/or Purchasing Entities for default under this provision.

- 21.4. ENTIRE AGREEMENT. This *Cooperative Purchasing Agreement* constitutes the entire agreement and understanding of the *Parties* with respect to the subject matter and supersedes all prior negotiations, representations, and understandings between them. There are no representations or understandings of any kind not set forth herein.
- 21.5. AMENDMENT OR MODIFICATION. Except as set forth herein, this *Cooperative Purchasing Agreement* may not be amended or modified except in writing and signed by a duly authorized representative of each party.
- 21.6. AUTHORITY. Each party to this *Cooperative Purchasing Agreement*, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this *Cooperative Purchasing Agreement* and that its execution, delivery, and performance of this *Cooperative Purchasing Agreement* has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
- 21.7. NO AGENCY. The *Parties* agree that no agency, partnership, or joint venture of any kind shall be or is intended to be created by or under this *Cooperative Purchasing Agreement*. Neither party is an agent of the other party nor authorized to obligate it.
- 21.8. ASSIGNMENT. *Contractor* may not assign its rights under this *Cooperative Purchasing Agreement* without *Enterprise Services'* prior written consent and *Enterprise Services* may consider any attempted assignment without such consent to be void; Provided, however, that, if *Contractor* (a) provides written notice to *Enterprise Services* within thirty (30) days of such event and (b) timely executes *Enterprise Services'* Assignment, Assumption and Consent Agreement. *Contractor* may assign its rights under this *Cooperative Purchasing Agreement* in full to any parent, subsidiary, or affiliate of *Contractor* that controls or is controlled by or under common control with *Contractor*, is merged or consolidated with *Contractor*, or purchases a majority or controlling interest in the ownership or assets of *Contractor*. Unless

otherwise agreed, *Contractor* guarantees prompt performance of all obligations under this *Cooperative Purchasing Agreement* notwithstanding any prior assignment of its rights.

- 21.9. BINDING EFFECT; SUCCESSORS & ASSIGNS. This *Cooperative Purchasing Agreement* shall be binding upon and shall inure to the benefit of the *Parties* hereto and their respective successors and assigns.
- 21.10. ASSIGNMENT OF ANTITRUST RIGHTS REGARDING PURCHASED GOODS/SERVICES. *Contractor* irrevocably assigns to *Enterprise Services*, on behalf of the State of Washington, any claim for relief or cause of action which the *Contractor* now has or which may accrue to the *Contractor* in the future by reason of any violation of state or federal antitrust laws in connection with any *Goods and/or Services* provided to *Purchasing Entities* in Washington for the purpose of carrying out *Contractor's* obligations under this *Cooperative Purchasing Agreement*, including, at *Enterprise Services'* option, the right to control any such litigation on such claim for relief or cause of action.
- 21.11. FEDERAL FUNDS. To the extent that any *Purchasing Entity* uses federal funds to purchase *Goods and/or Services* pursuant to this *Cooperative Purchasing Agreement*, such *Purchasing Entity* shall specify, with its *Purchase Order*, any applicable requirement or certification that must be satisfied by *Contractor* at the time the order is placed or upon delivery of such *Goods and/or Services* to *Purchasing Entity*.
- 21.12. SEVERABILITY. If any provision of this *Cooperative Purchasing Agreement* is held to be invalid or unenforceable, such provision shall not affect or invalidate the remainder of this *Cooperative Purchasing Agreement*, and to this end the provisions of this *Cooperative Purchasing Agreement* are declared to be severable. If such invalidity becomes known or apparent to the *Parties*, the *Parties* agree to negotiate promptly in good faith in an attempt to amend such provision as nearly as possible to be consistent with the intent of this *Cooperative Purchasing Agreement*.
- 21.13. WAIVER. Failure of either party to insist upon the strict performance of any of the terms and conditions hereof, or failure to exercise any rights or remedies provided herein or by law, or to notify the other party in the event of breach, shall not release the other party of any of its obligations under this *Cooperative Purchasing Agreement*, nor shall any purported oral modification or rescission of this *Cooperative Purchasing Agreement* by either party operate as a waiver of any of the terms hereof. No waiver by either party of any breach, default, or violation of any term, warranty, representation, contract, covenant, right, condition, or provision hereof shall constitute waiver of any subsequent breach, default, or violation of the same or other term, warranty, representation, contract, covenant, right, condition, or provision.
- 21.14. SURVIVAL. All representations, warranties, covenants, agreements, and indemnities set forth in or otherwise made pursuant to this *Cooperative Purchasing Agreement* shall survive and remain in effect following the expiration or termination of this *Cooperative Purchasing Agreement*, Provided, however, that nothing herein is intended to extend the survival beyond any applicable statute of limitations periods.
- 21.15. GOVERNING LAW.
 - (a) Cooperative Purchasing Agreement. The validity, construction, performance, and enforcement of this *Cooperative Purchasing Agreement* shall be governed by and construed in accordance with the

laws of the State of Washington, without regard to any choice of law principles that would provide for the application of the laws of another jurisdiction.

- (b) Participating Addendum & Purchase Orders. The validity, construction, and effect of any *Participating Addendum* pertaining to the *Cooperative Purchasing Agreement* or *Purchase Order* placed pursuant to such *Participating Addendum* shall be governed by and construed in accordance with the laws of the *Participating Entity's* or *Purchasing Entity's* state without regard to any choice of law principles that would provide for the application of the laws of another jurisdiction.

21.16. JURISDICTION & VENUE.

- (a) Cooperative Purchasing Agreement. In the event that any action is brought to enforce any provision of this *Cooperative Purchasing Agreement*, the *Parties* agree to exclusive jurisdiction in Thurston County Superior Court for the State of Washington and agree that in any such action venue shall lie exclusively at Olympia, Washington.
- (b) Purchase Orders. Venue for any claim, dispute, or action concerning any *Purchase Order* placed against the *Cooperative Purchasing Agreement* or the effect of a *Participating Addendum* shall be in the Purchasing Entity's state.

21.17. SOVEREIGN IMMUNITY. In no event shall this *Cooperative Purchasing Agreement*, any *Participating Addendum*, or any *Purchase Order* issued thereunder, or any act of the *Lead State*, a *Participating Entity*, or *Purchasing Entity* be a waiver of any form of defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court. This section applies to a claim brought against the *Participating Entities* who are states only to the extent Congress has appropriately abrogated the state's sovereign immunity and is not consent by the state to be sued in federal court.

21.18. ATTORNEYS' FEES. In the event of litigation or other action brought to enforce this *Cooperative Purchasing Agreement*, each party shall bear its own attorneys' fees and costs.

21.19. FAIR CONSTRUCTION & INTERPRETATION. The provisions of this *Cooperative Purchasing Agreement* shall be construed as a whole according to their common meaning and not strictly for or against any party and consistent with the provisions contained herein in order to achieve the objectives and purposes of this *Cooperative Purchasing Agreement*. Each party hereto and its counsel has reviewed and revised this *Cooperative Purchasing Agreement* and agrees that the normal rules of construction to the effect that any ambiguities are to be resolved against the drafting party shall not be construed in the interpretation of this *Cooperative Purchasing Agreement*. Each term and provision of this *Cooperative Purchasing Agreement* to be performed by either party shall be construed to be both a covenant and a condition.

21.20. FURTHER ASSURANCES. In addition to the actions specifically mentioned in this *Cooperative Purchasing Agreement*, the Parties shall each do whatever may reasonably be necessary to accomplish the transactions contemplated in this *Cooperative Purchasing Agreement* including, without limitation, executing any additional documents reasonably necessary to effectuate the provisions and purposes of this *Cooperative Purchasing Agreement*.

- 21.21. EXHIBITS. All exhibits referred to herein are deemed to be incorporated in this *Cooperative Purchasing Agreement* in their entirety.
- 21.22. CAPTIONS & HEADINGS. The captions and headings in this *Cooperative Purchasing Agreement* are for convenience only and are not intended to, and shall not be construed to, limit, enlarge, or affect the scope or intent of this *Cooperative Purchasing Agreement* nor the meaning of any provisions hereof.
- 21.23. ELECTRONIC SIGNATURES. An electronic signature or electronic record of this *Cooperative Purchasing Agreement* or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this *Cooperative Purchasing Agreement* or such other ancillary agreement for all purposes.
- 21.24. COUNTERPARTS. This *Cooperative Purchasing Agreement* may be executed in any number of counterparts, each of which shall be deemed an original and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this *Cooperative Purchasing Agreement* at different times and places by the *Parties* shall not affect the validity thereof so long as all the *Parties* hereto execute a counterpart of this *Cooperative Purchasing Agreement*.

EXECUTED as of the date and year first above written.

STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES

APPLIED CONCEPTS, INC.
A TEXAS CORPORATION

By: 
Elena McGrew

By: 
Wm. H. Titterington (Aug 12, 2024 12:51 CDT)
William H. Titterington

Its: Procurement Manager

Its: Contracts Manager

EXHIBIT A

INSURANCE REQUIREMENTS

1. **INSURANCE OBLIGATION.** During the term of this *Cooperative Purchasing Agreement*, *Contractor* shall possess and maintain in full force and effect, at *Contractor's* sole expense, the following insurance coverages:
 - a. **COMMERCIAL GENERAL LIABILITY INSURANCE.** Commercial general liability insurance (and, if necessary, commercial umbrella liability insurance) covering bodily injury, property damage, products/completed operations, personal injury, and advertising injury liability on an 'occurrence form' that shall be no less comprehensive and no more restrictive than the coverage provided by Insurance Services Office (ISO) under the most recent version of form CG 00 01 in the amount of not less than \$2,000,000 per occurrence and \$4,000,000 general aggregate. This coverage shall include blanket contractual liability coverage. This coverage shall include a cross-liability clause or separation of insured condition.
 - b. **WORKERS' COMPENSATION INSURANCE.** *Contractor* shall comply with applicable Workers' Compensation or Industrial Accident insurance providing benefits as required by law.
 - c. **EMPLOYERS' LIABILITY (STOP GAP) INSURANCE.** Employers' liability insurance (and, if necessary, commercial umbrella liability insurance) with limits not less than \$1,000,000 each accident for bodily injury by accident, \$1,000,000 each employee for bodily injury by disease, and \$1,000,000 bodily injury by disease policy limit.
 - d. **COMMERCIAL AUTOMOBILE LIABILITY INSURANCE** (required if *Contractor* is accessing Purchasing Entity's premises). 'Symbol 1' commercial automobile liability coverage (and, if necessary, commercial umbrella liability insurance) including coverage for all owned, hired, and non-owned vehicles. The combined single limit per accident shall not be less than \$1,000,000.

The insurance coverage limits set forth herein are the minimum. *Contractor's* insurance coverage shall be no less than the minimum amounts specified. Coverage in the amounts of these minimum limits, however, shall not be construed to relieve *Contractor* from liability in excess of such limits. *Contractor* waives all rights against the State of Washington for the recovery of damages to the extent such damages are covered by any insurance required herein.

2. **INSURANCE CARRIER RATING.** Coverages provided by the *Contractor* must be underwritten by an insurance company deemed acceptable to the State of Washington's Office of Risk Management. Insurance coverage shall be provided by companies authorized to do business within the State of Washington and rated A- Class VII or better in the most recently published edition of Best's Insurance Rating. *Enterprise Services* reserves the right to reject all or any insurance carrier(s) with an unacceptable financial rating.
3. **ADDITIONAL INSURED.** When specified as a required insurance coverage (see § 1 – Insurance Obligation, above) Commercial General Liability, Commercial Automobile Liability, and Pollution Liability Insurance shall include the State of Washington and all authorized *Purchasing Entities* (and their agents, officers, and employees) as Additional Insureds evidenced by copy of the

Additional Insured Endorsement attached to the Certificate of Insurance on such insurance policies.

4. **CERTIFICATE OF INSURANCE.** Prior to execution of the *Cooperative Purchasing Agreement*, Contractor shall furnish to *Enterprise Services*, as evidence of the insurance coverage required by this *Cooperative Agreement*, a certificate of insurance satisfactory to *Enterprise Services* that insurance, in the above-stated kinds and minimum amounts, has been secured. In addition, no less than ten (10) days prior to coverage expiration, Contractor shall furnish to *Enterprise Services* an updated or renewed certificate of insurance, satisfactory to *Enterprise Services*, that insurance, in the above-stated kinds and minimum amounts, has been secured. Failure to maintain or provide proof of insurance, as required, shall result in termination of this *Cooperative Purchasing Agreement*. **All policies and certificates of insurance shall include the *Cooperative Purchasing Agreement* number stated on the cover of this *Cooperative Purchasing Agreement*.** All certificates of Insurance and any related insurance documents shall be delivered to *Enterprise Services* via email sent to the email address set forth below :

Email: DESContractsTeamFir@des.wa.gov

Note: the Email Subject line must state:

**Insurance Certificate: Cooperative Purchasing Agreement
No. 24283 Police Radar/Lidar**

5. **PRIMARY COVERAGE.** Contractor's insurance shall apply as primary and shall not seek contribution from any insurance or self-insurance maintained by, or provided to, the additional insureds listed above including, at a minimum, the State of Washington and/or any *Purchasing Entity*. All insurance or self-insurance of the State of Washington and/or *Purchasing Entities* shall be excess of any insurance provided by Contractor or subcontractors.
6. **SUBCONTRACTORS.** Contractor shall include all subcontractors as insureds under all required insurance policies. Alternatively, prior to utilizing any subcontractor, Contractor shall cause any such subcontractor to provide insurance that complies with all applicable requirements of the insurance set forth herein and shall furnish separate Certificates of Insurance and endorsements for each subcontractor. Each subcontractor must comply fully with all insurance requirements stated herein. Failure of any subcontractor to comply with insurance requirements does not limit Contractor's liability or responsibility.
7. **WAIVER OF SUBROGATION.** Contractor waives all rights of subrogation against the State of Washington and any *Purchasing Entity* for the recovery of damages to the extent such damages are or would be covered by the insurance specified herein.
8. **NOTICE OF CHANGE OR CANCELLATION.** There shall be no cancellation, material change, exhaustion of aggregate limits, or intent not to renew insurance coverage, either in whole or in part without at least thirty (30) days prior written legal notice by Contractor to *Enterprise Services*. Failure to provide such notice, as required, shall constitute default by Contractor. Any such written notice shall include the *Cooperative Purchasing Agreement* number stated on the cover of this *Cooperative Purchasing Agreement*.
9. **EXTENDED REPORTING PERIOD.** If any required insurance coverage is on a claims-made basis (rather than occurrence), Contractor shall maintain such coverage for a period of no less than three (3) years following expiration or termination of the *Cooperative Purchasing Agreement*.

EXHIBIT B

INCLUDED GOODS AND/OR SERVICES AND PRICING**GROUP A: SPEED ENFORCEMENT**

Line #	Product Name/Description	Manufacturer	MSRP	% Discount Off MSRP	Contract Price	Delivery Days after ARO
<i>Product Type: Radar, Dash Mounted</i>						
1	Stalker Patrol K Band, 2-Antenna	Applied Concepts, Inc. dba Stalker Radar	\$ 1,950.00	9%	\$1,774.50	45 Days
2	Stalker Patrol K Band, 1-Antenna	Applied Concepts, Inc. dba Stalker Radar	\$ 1,803.00	9%	\$1,640.73	45 Days
3	Stalker Dual SL Ka Band, 2-Antenna	Applied Concepts, Inc. dba Stalker Radar	\$ 2,726.00	9%	\$2,480.66	45 Days
4	Stalker Dual SL Ka Band, 1-Antenna	Applied Concepts, Inc. dba Stalker Radar	\$ 2,197.00	9%	\$1,999.27	45 Days
5	Stalker DSR Ka Band, 2-Antenna	Applied Concepts, Inc. dba Stalker Radar	\$ 3,508.00	9%	\$3,192.28	45 Days
6	Stalker DSR Ka Band, 1-Antenna	Applied Concepts, Inc. dba Stalker Radar	\$ 3,048.00	9%	\$2,773.68	45 Days
7	Stalker 2X w/Fast Lock Remote	Applied Concepts, Inc. dba Stalker Radar	\$ 3,774.00	9%	\$3,434.34	45 Days
8	Stalker 2X w/Instant On Remote	Applied Concepts, Inc. dba Stalker Radar	\$ 3,774.00	9%	\$3,434.34	45 Days
9	Dual SL with LCD Display, 2 Antenna	Applied Concepts, Inc. dba Stalker Radar	\$ 2,952.00	9%	\$2,686.32	45 Days
10	DSR w/LCD Display, 2-Antenna	Applied Concepts, Inc. dba Stalker Radar	\$ 3,701.00	9%	\$3,367.91	45 Days
11	DSR w/LCD Display, 1-Antenna	Applied Concepts, Inc. dba Stalker Radar	\$ 3,002.00	9%	\$2,731.82	45 Days
12	2X Radar w/Fastlock Remote & LCD Display	Applied Concepts, Inc. dba Stalker Radar	\$ 3,999.00	9%	\$3,639.09	45 Days
13	2X Radar w/Instant-On Remote & LCD Display	Applied Concepts, Inc. dba Stalker Radar	\$ 3,999.00	9%	\$3,639.09	45 Days
14	2X Radar w/Fastlock Remote & LCD Display w/Speaker	Applied Concepts, Inc. dba Stalker Radar	\$ 4,033.00	9%	\$3,670.03	45 Days
15	2X Radar w/Instant-On Remote & LCD Display w/Speaker	Applied Concepts, Inc. dba Stalker Radar	\$ 4,033.00	9%	\$3,670.03	45 Days
16	Stalker Speed Module, Ka-Band	Applied Concepts, Inc. dba Stalker Radar	\$ 227.00	9%	\$206.57	45 Days
17	Stalker Speed Module w/External Antenna, Ka-Band	Applied Concepts, Inc. dba Stalker Radar	\$ 265.00	9%	\$241.15	45 Days

Line #	Product Name/Description	Manufacturer	MSRP	% Discount Off MSRP	Contract Price	Delivery Days after ARO
18	Stalker Speed Module, K-Band	Applied Concepts, Inc. dba Stalker Radar	\$ 227.00	9%	\$206.57	45 Days
19	Stalker Speed Module w/External Antenna, K-Band	Applied Concepts, Inc. dba Stalker Radar	\$ 265.00	9%	\$241.15	45 Days
Line #	Product Name/Description	Manufacturer	MSRP	% Discount Off MSRP	Contract Price	Delivery Days after ARO
Product Type: Radar, Handheld						
1	Stalker II Stationary Directional Radar KA Band	Applied Concepts, Inc. dba Stalker Radar	\$ 1,769.00	9%	\$1,609.79	45 Days
2	Stalker II Moving Directional Radar KA Band	Applied Concepts, Inc. dba Stalker Radar	\$ 2,873.00	9%	\$2,614.43	45 Days
Line #	Product Name/Description	Manufacturer	MSRP	% Discount Off MSRP	Contract Price	Delivery Days after ARO
Product Type: Radar Motorcycle						
1	Stalker II MDR for Motorcycles (except BMW)	Applied Concepts, Inc. dba Stalker Radar	\$ 3,278.00	9%	\$2,982.98	45 Days
2	Stalker II MDR for Motorcycles for BMW	Applied Concepts, Inc. dba Stalker Radar	\$ 3,278.00	9%	\$2,982.98	45 Days
3	Stalker Dual 2Ka Compact Display & Remote Control for Harley Davidson Motorcycle	Applied Concepts, Inc. dba Stalker Radar	\$ 3,233.00	9%	\$2,942.03	45 Days
4	Stalker Dual 2Ka Compact Display & Remote Control for BMW 2015-2017 1200 RT-P Motorcycle	Applied Concepts, Inc. dba Stalker Radar	\$ 3,233.00	9%	\$2,942.03	45 Days
5	Stalker DSR 2Ka Compact Display & Remote Control for BMW 2015-2017 1200 RT-P Motorcycle	Applied Concepts, Inc. dba Stalker Radar	\$ 3,971.00	9%	\$3,613.61	45 Days
6	Stalker DSR 2Ka 2021-Present Compact BMW 1250RT-P Motorcycle Radar	Applied Concepts, Inc. dba Stalker Radar	\$ 3,971.00	9%	\$3,613.61	45 Days

Line #	Product Name/Description	Manufacturer	MSRP	% Discount Off MSRP	Contract Price	Delivery Days after ARO
7	Stalker DSR 2Ka 2021-Present Compact Harley Davidson Motorcycle Radar	Applied Concepts, Inc. dba Stalker Radar	\$ 3,971.00	9%	\$3,613.61	45 Days
8	Dual 2Ka Compact Display & Remote Control for Honda ST1300 MC	Applied Concepts, Inc. dba Stalker Radar	\$ 3,233.00	9%	\$2,942.03	45 Days
9	Dual 2Ka 2021-Present Compact BMW 1250RT-P MC Radar	Applied Concepts, Inc. dba Stalker Radar	\$ 3,233.00	9%	\$2,942.03	45 Days
10	Dual 2Ka 2021-Present Compact Harley Davidson MC Radar	Applied Concepts, Inc. dba Stalker Radar	\$ 3,233.00	9%	\$2,942.03	45 Days
11	DSR 2Ka Compact Display & Remote Control for Harley Davidson Motorcycle	Applied Concepts, Inc. dba Stalker Radar	\$ 3,971.00	9%	\$3,613.61	45 Days
12	DSR 2Ka Compact Display & Remote Control for Honda ST1300 MC	Applied Concepts, Inc. dba Stalker Radar	\$ 3,971.00	9%	\$3,613.61	45 Days
13	Stalker 2X Generic Motorcycle	Applied Concepts, Inc. dba Stalker Radar	\$ 4,179.00	9%	\$3,802.89	45 Days
14	Stalker 2X Honda ST1300 Motorcycle	Applied Concepts, Inc. dba Stalker Radar	\$ 4,179.00	9%	\$3,802.89	45 Days
15	Stalker 2X Harley Davidson	Applied Concepts, Inc. dba Stalker Radar	\$ 4,179.00	9%	\$3,802.89	45 Days
16	Stalker 2X 2008-2014 BMW 1200RT-P MC	Applied Concepts, Inc. dba Stalker Radar	\$ 4,179.00	9%	\$3,802.89	45 Days
17	Stalker 2X 2015 BMW 1200 RT-P Motorcycle	Applied Concepts, Inc. dba Stalker Radar	\$ 4,179.00	9%	\$3,802.89	45 Days
18	Stalker 2X 2021-Present BMW 1250RT-P Motorcycle Radar	Applied Concepts, Inc. dba Stalker Radar	\$ 4,179.00	9%	\$3,802.89	45 Days
19	Stalker 2X 2021-Present Harley Davidson Motorcycle Radar	Applied Concepts, Inc. dba Stalker Radar	\$ 4,179.00	9%	\$3,802.89	45 Days

Line #	Product Name/Description	Manufacturer	MSRP	% Discount Off MSRP	Contract Price	Delivery Days after ARO
Product Type: Lidar						
1	Stalker LIDAR XS - 2000 foot range	Applied Concepts, Inc. dba Stalker Radar	\$ 2,236.00	9%	\$2,034.76	45 Days
2	Stalker LIDAR XLR - 4000 foot range	Applied Concepts, Inc. dba Stalker Radar	\$ 2,715.00	9%	\$2,470.65	45 Days
3	Stalker LIDAR RLR w/Bluetooth, Data Logging & Following Too Close - 9000 foot range	Applied Concepts, Inc. dba Stalker Radar	\$ 3,126.00	9%	\$2,844.66	45 Days
4	Stalker Lidar RLR w/AA Battery Handle, BT, Data Logging & Following Too Close-9000 ft range	Applied Concepts, Inc. dba Stalker Radar	\$ 3,014.00	9%	\$2,742.74	45 Days
5	LIDAR XLR-FTC (Following too Close) w/2 Batt. & Charger	Applied Concepts, Inc. dba Stalker Radar	\$ 2,811.00	9%	\$2,558.01	45 Days
6	LIDAR XLR-Bluetooth, Data Logging & FTC w/2 Batt. & Charger	Applied Concepts, Inc. dba Stalker Radar	\$ 2,901.00	9%	\$2,639.91	45 Days
7	Lidar Cam 2	Applied Concepts, Inc. dba Stalker Radar	\$ 7,542.00	9%	\$6,863.22	45 Days
8	Lidar Cam 2 - ALPR embedded	Applied Concepts, Inc. dba Stalker Radar	\$ 9,794.00	9%	\$8,912.54	45 Days

GROUP B: SPEED ADVISORY SYSTEMS

Line #	Product Name/Description	Manufacturer	MSRP	% Discount Off MSRP	Contract Price	Delivery Days after ARO
Product Type: Trailer Mounted						
1	MC 360 (4'x8') w/Solar, Jack, Stats, Wheel Lock	Applied Concepts, Inc. dba Stalker Radar	\$ 24,781.00	9%	\$ 22,550.71	60 Days
2	MC 360 (4'x8') w/Strobes, Solar, Jack, Stats, Wheel Lock	Applied Concepts, Inc. dba Stalker Radar	\$ 25,062.00	9%	\$ 22,806.42	60 Days
3	MC 360 (3'x6') w/Solar, Jack, Stats, Wheel Lock	Applied Concepts, Inc. dba Stalker Radar	\$ 22,528.00	9%	\$ 20,500.48	60 Days
4	MC360 (3'x6') w/Strobes, Solar, Jack, Stats, Wheel Lock	Applied Concepts, Inc. dba Stalker Radar	\$ 23,260.00	9%	\$ 21,166.60	60 Days
5	Stalker MC360 (3'x6') ALPR Ready	Applied Concepts, Inc. dba Stalker Radar	\$ 27,822.00	9%	\$ 25,318.02	60 Days
6	MC360 (4'x8') ALPR Ready	Applied Concepts, Inc. dba Stalker Radar	\$ 31,088.00	9%	\$ 28,290.08	60 Days
7	MC360 (3'x6') Solar, Jack, No speed feedback	Applied Concepts, Inc. dba Stalker Radar	\$ 21,176.00	9%	\$ 19,270.16	60 Days
8	MC360 (4'x8') Solar, Jack, No speed feedback	Applied Concepts, Inc. dba Stalker Radar	\$ 23,091.00	9%	\$ 21,012.81	60 Days
9	MC360 (6' x 10.5') Three Line Message Center	Applied Concepts, Inc. dba Stalker Radar	\$ 25,457.00	9%	\$ 23,165.87	60 Days
10	MC360 (6.6' x 11') Full Matrix Message Center	Applied Concepts, Inc. dba Stalker Radar	\$ 27,507.00	9%	\$ 25,031.37	60 Days
11	15-Light Arrow Board	Applied Concepts, Inc. dba Stalker Radar	\$ 8,505.00	9%	\$ 7,739.55	60 Days
12	25-Light Arrow Board	Applied Concepts, Inc. dba Stalker Radar	\$ 8,871.00	9%	\$ 8,072.61	60 Days
13	SAM Trailer w/Solar	Applied Concepts, Inc. dba Stalker Radar	\$ 14,643.00	9%	\$ 13,325.13	60 Days

14	SAM-R Trailer w/Solar	Applied Concepts, Inc. dba Stalker Radar	\$ 12,897.00	9%	\$ 11,736.27	60 Days
Line #	Product Name/Description	Manufacturer	MSRP	% Discount Off MSRP	Contract Price	Delivery Days after ARO
Product Type: Pole Mounted						
1	12" Pole Mounted Speed Sign w/50W Solar Panel, SLA Battery, SLA Battery Box & 4' Cable.	Applied Concepts, Inc. dba Stalker Radar	\$ 3,363.00	9%	\$ 3,060.33	45 Days
2	15" Pole Mounted Speed Sign w/ 50W Solar Panel, Group 24 Battery Box and Cable No Battery.	Applied Concepts, Inc. dba Stalker Radar	\$ 4,253.00	9%	\$ 3,870.23	45 Days
3	18" Pole Mounted Speed Sign w/100W Solar Panel, Group 24 Battery Box & Cable. No Battery.	Applied Concepts, Inc. dba Stalker Radar	\$ 4,808.00	9%	\$ 4,375.28	45 Days
4	12" Pole Mounted Speed Sign-AC	Applied Concepts, Inc. dba Stalker Radar	\$ 2,783.00	9%	\$ 2,532.53	45 Days
5	15" Pole Mounted Speed Sign-AC	Applied Concepts, Inc. dba Stalker Radar	\$ 3,116.00	9%	\$ 2,835.56	45 Days
6	18" Pole Mounted Speed Sign-AC	Applied Concepts, Inc. dba Stalker Radar	\$ 3,954.00	9%	\$ 3,598.14	45 Days
7	12" Pole Mounted Speed Sign w/Backpack Battery Bay (2 Batteries included)	Applied Concepts, Inc. dba Stalker Radar	\$ 3,543.00	9%	\$ 3,224.13	45 Days
8	15" Pole Mounted Speed Sign w/Backpack Battery Bay (2 Batteries included)	Applied Concepts, Inc. dba Stalker Radar	\$ 3,689.00	9%	\$ 3,356.99	45 Days
9	18" Pole Mounted Speed Sign w/Backpack Battery Bay (2 Batteries included)	Applied Concepts, Inc. dba Stalker Radar	\$ 4,224.00	9%	\$ 3,843.84	45 Days

10	Traffic Data Collector 2	Applied Concepts, Inc. dba Stalker Radar	\$ 2,726.00	9%	\$ 2,480.66	45 Days
11	Traffic Data Collector 2 w/ Solar	Applied Concepts, Inc. dba Stalker Radar	\$ 2,951.00	9%	\$ 2,685.41	45 Days
12	Traffic Data Collector 2 w/ 4G and Solar	Applied Concepts, Inc. dba Stalker Radar	\$ 3,473.00	9%	\$ 3,160.43	45 Days

PARTS & ACCESSORIES

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
1	A	Applied Concepts, Inc. dba Stalker Radar	2 ft Antenna Cable, IPX7	155-2591-02	\$ 89.00	10%	\$ 80.10
2	A	Applied Concepts, Inc. dba Stalker Radar	4 ft Antenna Cable, IPX7	155-2591-04	\$ 113.00	10%	\$ 101.70
3	A	Applied Concepts, Inc. dba Stalker Radar	8 ft Antenna Cable, IPX7	155-2591-08	\$ 113.00	10%	\$ 101.70
4	A	Applied Concepts, Inc. dba Stalker Radar	16 ft Antenna Cable, IPX7	155-2591-16	\$ 152.00	10%	\$ 136.80
5	A	Applied Concepts, Inc. dba Stalker Radar	20 ft Antenna Cable, IPX7	155-2591-20	\$ 170.00	10%	\$ 153.00
6	A	Applied Concepts, Inc. dba Stalker Radar	25 ft Antenna Cable	155-2591-25	\$ 170.00	10%	\$ 153.00
7	A	Applied Concepts, Inc. dba Stalker Radar	2 ft Antenna Cable (PATROL ONLY)	155-2305-02	\$ 90.00	10%	\$ 81.00
8	A	Applied Concepts, Inc. dba Stalker Radar	4 ft Antenna Cable (PATROL ONLY)	155-2305-04	\$ 113.00	10%	\$ 101.70
9	A	Applied Concepts, Inc. dba Stalker Radar	8 ft Antenna Cable (PATROL ONLY)	155-2305-08	\$ 113.00	10%	\$ 101.70
10	A	Applied Concepts, Inc. dba Stalker Radar	12 ft Antenna Cable (PATROL ONLY)	155-2305-12	\$ 134.00	10%	\$ 120.60
11	A	Applied Concepts, Inc. dba Stalker Radar	16 ft Antenna Cable (PATROL ONLY)	155-2305-16	\$ 152.00	10%	\$ 136.80
12	A	Applied Concepts, Inc. dba Stalker Radar	25 ft Antenna Cable (PATROL ONLY)	155-2305-25	\$ 170.00	10%	\$ 153.00
13	A	Applied Concepts, Inc. dba Stalker Radar	Cigarette Plug Power Cable	155-2058-00	\$ 42.00	10%	\$ 37.80
14	A	Applied Concepts, Inc. dba Stalker Radar	Cig Plug Power Cable w/Serial	155-2058-01	\$ 77.00	10%	\$ 69.30
15	A	Applied Concepts, Inc. dba Stalker Radar	ODB2 Power & CAN/VSS for Dodge Chargers	155-2283-70	\$ 140.00	10%	\$ 126.00
16	A	Applied Concepts, Inc. dba Stalker Radar	ODB2 Power & CAN/VSS w/Serial for Dodge Chargers	155-2283-71	\$ 152.00	10%	\$ 136.80
17	A	Applied Concepts, Inc. dba Stalker Radar	VSS Hardwire Installation Kit	200-0622-00	\$ 152.00	10%	\$ 136.80
18	A	Applied Concepts, Inc. dba Stalker Radar	VSS Hardwire Installation Kit w/Serial Port	200-0623-00	\$ 152.00	10%	\$ 136.80

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
19	A	Applied Concepts, Inc. dba Stalker Radar	2015-2020 Tahoe VSS Installation Kit	200-0622-01	\$ 152.00	10%	\$ 136.80
20	A	Applied Concepts, Inc. dba Stalker Radar	2015-2020 Tahoe VSS Installation Kit w/Serial Port	200-0623-01	\$ 152.00	10%	\$ 136.80
21	A	Applied Concepts, Inc. dba Stalker Radar	Remote Display Interface Cable-10 ft	155-2211-00	\$ 97.00	10%	\$ 87.30
22	A	Applied Concepts, Inc. dba Stalker Radar	Remote Display Interface Cable-25 ft	155-2211-25	\$ 122.00	10%	\$ 109.80
23	A	Applied Concepts, Inc. dba Stalker Radar	2X Instant-On Remote Control	200-0918-00	\$ 166.00	10%	\$ 149.40
24	A	Applied Concepts, Inc. dba Stalker Radar	2X Fast Lock Remote Control	200-0919-00	\$ 166.00	10%	\$ 149.40
25	A	Applied Concepts, Inc. dba Stalker Radar	DSR Ergonomic Remote Control	200-0921-00	\$ 166.00	10%	\$ 149.40
26	A	Applied Concepts, Inc. dba Stalker Radar	Dual Ergonomic Remote Control	200-0920-00	\$ 166.00	10%	\$ 149.40
27	A	Applied Concepts, Inc. dba Stalker Radar	Patrol Ergonomic Remote Control	200-0923-00	\$ 166.00	10%	\$ 149.40
28	A	Applied Concepts, Inc. dba Stalker Radar	Hard Carrying Case - Patrol, Dual, DSR & 2X	035-0372-00	\$ 137.00	10%	\$ 123.30
29	A	Applied Concepts, Inc. dba Stalker Radar	Tuning Fork Pouch	035-0122-00	\$ 25.00	10%	\$ 22.50
30	A	Applied Concepts, Inc. dba Stalker Radar	25 MPH/40 KPH Ka Tuning Fork	200-0769-00	\$ 35.00	10%	\$ 31.50
31	A	Applied Concepts, Inc. dba Stalker Radar	40 MPH/64 KPH Ka Tuning Fork	200-0770-00	\$ 35.00	10%	\$ 31.50
32	A	Applied Concepts, Inc. dba Stalker Radar	25 MPH K-Band Tuning Fork	200-0772-00	\$ 35.00	10%	\$ 31.50
33	A	Applied Concepts, Inc. dba Stalker Radar	40 MPH K-Band Tuning Fork	200-0773-00	\$ 35.00	10%	\$ 31.50
34	A	Applied Concepts, Inc. dba Stalker Radar	2021-2024 Chevy Tahoe Front Combo Mount	200-1475-00	\$ 197.00	10%	\$ 177.30
35	A	Applied Concepts, Inc. dba Stalker Radar	2021-2024 Chevy Tahoe Rear Antenna Mount	200-1476-00	\$ 156.00	10%	\$ 140.40
36	A	Applied Concepts, Inc. dba Stalker Radar	2020-2024 Ford SUV Front Combo Mount	200-1379-00	\$ 116.00	10%	\$ 104.40

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
37	A	Applied Concepts, Inc. dba Stalker Radar	2020-2024 Ford SUV Rear Antenna Mount	200-1378-00	\$ 142.00	10%	\$ 127.80
38	A	Applied Concepts, Inc. dba Stalker Radar	2015-2019 FI SUV Front Antenna Mount	200-1062-00	\$ 118.00	10%	\$ 106.20
39	A	Applied Concepts, Inc. dba Stalker Radar	2015-2019 FI SUV Display Mt.	200-1063-00	\$ 77.00	10%	\$ 69.30
40	A	Applied Concepts, Inc. dba Stalker Radar	2015-2019 FI SUV Rear Ant. Mount	200-1064-00	\$ 81.00	10%	\$ 72.90
41	A	Applied Concepts, Inc. dba Stalker Radar	2015-2019 FI SUV/Sedan Counting Unit Mt.	200-1065-00	\$ 69.00	10%	\$ 62.10
42	A	Applied Concepts, Inc. dba Stalker Radar	2019-2020 Ford F150 Front Combo Mount	200-1341-00	\$ 151.00	10%	\$ 135.90
43	A	Applied Concepts, Inc. dba Stalker Radar	2019-2024 Ford F150 Rear Antenna Mount	200-1342-00	\$ 101.00	10%	\$ 90.90
44	A	Applied Concepts, Inc. dba Stalker Radar	2021-2024 Ford F-150 Front Combo Mount	200-1341-10	\$ 210.00	10%	\$ 189.00
45	A	Applied Concepts, Inc. dba Stalker Radar	2015-2019 FI Sedan Front Antenna Mount	200-1087-00	\$ 101.00	10%	\$ 90.90
46	A	Applied Concepts, Inc. dba Stalker Radar	2015-2019 FI Sedan Rear Antenna Mount	200-1085-00	\$ 62.00	10%	\$ 55.80
47	A	Applied Concepts, Inc. dba Stalker Radar	2015-2019 FI Sedan Display Mount	200-1086-00	\$ 77.00	10%	\$ 69.30
48	A	Applied Concepts, Inc. dba Stalker Radar	2015-2020 Tahoe Front Antenna Mount	200-1088-00	\$ 77.00	10%	\$ 69.30
49	A	Applied Concepts, Inc. dba Stalker Radar	2015-2020 Tahoe Display Mount	200-1089-00	\$ 62.00	10%	\$ 55.80
50	A	Applied Concepts, Inc. dba Stalker Radar	2015-2020 Tahoe Rear Antenna Mount	200-1090-00	\$ 120.00	10%	\$ 108.00
51	A	Applied Concepts, Inc. dba Stalker Radar	2011-2017 Tahoe/Yukon Rear Lift Gate Antenna Mount	200-0932-00	\$ 47.00	10%	\$ 42.30
52	A	Applied Concepts, Inc. dba Stalker Radar	Antenna Dash Mount	200-0244-00	\$ 58.00	10%	\$ 52.20

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
53	A	Applied Concepts, Inc. dba Stalker Radar	Antenna Tall Deck Mount	200-0245-00	\$ 58.00	10%	\$ 52.20
54	A	Applied Concepts, Inc. dba Stalker Radar	Short CU/Display Mount	200-0345-00	\$ 58.00	10%	\$ 52.20
55	A	Applied Concepts, Inc. dba Stalker Radar	Tall CU/Display Mount	200-0243-00	\$ 58.00	10%	\$ 52.20
56	A	Applied Concepts, Inc. dba Stalker Radar	2009-2013 Tahoe Dash Mount (CU & Antenna)	200-0889-00	\$ 151.00	10%	\$ 135.90
57	A	Applied Concepts, Inc. dba Stalker Radar	2021-2024 Dodge Durango Front Combo Mounts	200-1377-10	\$ 220.00	10%	\$ 198.00
58	A	Applied Concepts, Inc. dba Stalker Radar	2019-2020 Dodge Durango Front Ant/Display/CU Mount	200-1377-00	\$ 220.00	10%	\$ 198.00
59	A	Applied Concepts, Inc. dba Stalker Radar	2019-2024 Dodge Durango Rear Antenna Mount	200-1321-00	\$ 145.00	10%	\$ 130.50
60	A	Applied Concepts, Inc. dba Stalker Radar	2015-2023 Charger Clamp Mount	200-1145-00	\$ 107.00	10%	\$ 96.30
61	A	Applied Concepts, Inc. dba Stalker Radar	2015-2023 Charger Pillar Mount	200-1146-00	\$ 151.00	10%	\$ 135.90
62	A	Applied Concepts, Inc. dba Stalker Radar	2021-2023 Dodge Charger Rear Mount	200-1477-00	\$ 123.00	10%	\$ 110.70
63	A	Applied Concepts, Inc. dba Stalker Radar	2012-2014 Charger Dash Mount (CU & Antenna)	200-0890-00	\$ 151.00	10%	\$ 135.90
64	A	Applied Concepts, Inc. dba Stalker Radar	2014 Caprice Display Mount	200-1042-00	\$ 90.00	10%	\$ 81.00
65	A	Applied Concepts, Inc. dba Stalker Radar	2014 Caprice Antenna Mount	200-1041-00	\$ 90.00	10%	\$ 81.00
66	A	Applied Concepts, Inc. dba Stalker Radar	4" Headliner Antenna Mount	200-0246-04	\$ 107.00	10%	\$ 96.30
67	A	Applied Concepts, Inc. dba Stalker Radar	6" Headliner Antenna Mount	200-0246-06	\$ 107.00	10%	\$ 96.30
68	A	Applied Concepts, Inc. dba Stalker Radar	Suction Cup Antenna Mount	200-0886-00	\$ 107.00	10%	\$ 96.30
69	A	Applied Concepts, Inc. dba Stalker Radar	Counting Unit Suction Cup Glass Mount	200-0887-00	\$ 107.00	10%	\$ 96.30
70	A	Applied Concepts, Inc. dba Stalker Radar	Combo Suction Cup Mount	200-0888-00	\$ 151.00	10%	\$ 135.90

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
71	A	Applied Concepts, Inc. dba Stalker Radar	Duval Pivot Arm Antenna Mount	200-0986-00	\$ 76.00	10%	\$ 68.40
72	A	Applied Concepts, Inc. dba Stalker Radar	Combination Dash Mount	200-0242-00	\$ 77.00	10%	\$ 69.30
73	A	Applied Concepts, Inc. dba Stalker Radar	Antenna Glass Mount	200-0502-00	\$ 127.00	10%	\$ 114.30
74	A	Applied Concepts, Inc. dba Stalker Radar	Spotlight Mount (C/U and Ant)	200-0415-00	\$ 160.00	10%	\$ 144.00
75	A	Applied Concepts, Inc. dba Stalker Radar	Universal Dash Mount (Crown Vic)	200-0743-00	\$ 152.00	10%	\$ 136.80
76	A	Applied Concepts, Inc. dba Stalker Radar	Rear Antenna Child Safety Mount	200-0740-10	\$ 152.00	10%	\$ 136.80
77	A	Applied Concepts, Inc. dba Stalker Radar	2015-2019 FI Sedan antenna mount	200-1087-01	\$ 101.00	10%	\$ 90.90
78	A	Applied Concepts, Inc. dba Stalker Radar	2015-2019 FI Sedan rear ant. mount	200-1085-01	\$ 62.00	10%	\$ 55.80
79	A	Applied Concepts, Inc. dba Stalker Radar	2015-2020 Tahoe antenna dash mount	200-1088-01	\$ 77.00	10%	\$ 69.30
80	A	Applied Concepts, Inc. dba Stalker Radar	2015-2020 Tahoe rear antenna mount	200-1090-01	\$ 127.00	10%	\$ 114.30
81	A	Applied Concepts, Inc. dba Stalker Radar	Combo suction cup mount	200-0888-01	\$ 151.00	10%	\$ 135.90
82	A	Applied Concepts, Inc. dba Stalker Radar	2015-2020 Charger dash clamp mount	200-1145-01	\$ 116.00	10%	\$ 104.40
83	A	Applied Concepts, Inc. dba Stalker Radar	2015-2019 FI SUV Front Antenna mount (K-band)	200-1062-01	\$ 128.00	10%	\$ 115.20
84	A	Applied Concepts, Inc. dba Stalker Radar	2015-2019 FI SUV Rear Antenna mount (K-band)	200-1064-01	\$ 88.00	10%	\$ 79.20
85	A	Applied Concepts, Inc. dba Stalker Radar	2015+ BMW Front/Rear Antenna Mount	015-0326-05	\$ 192.00	10%	\$ 172.80
86	A	Applied Concepts, Inc. dba Stalker Radar	2X 12-Month Extended Warranty - Year 4	063-0006-01	\$ 508.00	10%	\$ 457.20
87	A	Applied Concepts, Inc. dba Stalker Radar	DSR 12-Month Extended Warranty - Year 4	063-0005-01	\$ 403.00	10%	\$ 362.70
88	A	Applied Concepts, Inc. dba Stalker Radar	Dual 12-Month Extended Warranty - Year 4	063-0004-01	\$ 346.00	10%	\$ 311.40

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
89	A	Applied Concepts, Inc. dba Stalker Radar	Patrol 12-Month Extended Warranty - Year 3	063-0008-12	\$ 371.00	10%	\$ 333.90
90	A	Applied Concepts, Inc. dba Stalker Radar	Stalker II MDR Remote Control	200-0922-00	\$ 166.00	10%	\$ 149.40
91	A	Applied Concepts, Inc. dba Stalker Radar	Stalker II Cig Plug Power Cable	155-2232-00	\$ 58.00	10%	\$ 52.20
92	A	Applied Concepts, Inc. dba Stalker Radar	Stalker II Cig Plug Power Cable w/Serial	155-2232-01	\$ 77.00	10%	\$ 69.30
93	A	Applied Concepts, Inc. dba Stalker Radar	Stalker II VSS (Hard Wired) Cable Kit- Models 2020+	200-0670-00	\$ 152.00	10%	\$ 136.80
94	A	Applied Concepts, Inc. dba Stalker Radar	Stalker II VSS Cable Kit w/Serial Port	200-0681-00	\$ 152.00	10%	\$ 136.80
95	A	Applied Concepts, Inc. dba Stalker Radar	SII ODB2 Power & CAN/VSS Cable	155-2286-70	\$ 152.00	10%	\$ 136.80
96	A	Applied Concepts, Inc. dba Stalker Radar	SII ODB2 Power & CAN/VSS w/Serial	155-2286-71	\$ 152.00	10%	\$ 136.80
97	A	Applied Concepts, Inc. dba Stalker Radar	Stalker II / Lidar X-Series Lithium Ion Battery Handle	200-0944-11	\$ 91.00	10%	\$ 81.90
98	A	Applied Concepts, Inc. dba Stalker Radar	Stalker II Hard Case	035-0372-01	\$ 137.00	10%	\$ 123.30
99	A	Applied Concepts, Inc. dba Stalker Radar	Stalker II Soft Case	035-0211-00	\$ 123.00	10%	\$ 110.70
100	A	Applied Concepts, Inc. dba Stalker Radar	Stalker II Holster with Lock	200-0924-00	\$ 228.00	10%	\$ 205.20
101	A	Applied Concepts, Inc. dba Stalker Radar	Stalker II Motorcycle Holster-2015-2019 BMW, Left	200-0907-02	\$ 358.00	10%	\$ 322.20
102	A	Applied Concepts, Inc. dba Stalker Radar	Stalker II Motorcycle Holster-2015-2019 BMW, Right	200-0907-01	\$ 358.00	10%	\$ 322.20
103	A	Applied Concepts, Inc. dba Stalker Radar	Lidar RLR Battery	200-1053-10	\$ 91.00	10%	\$ 81.90
104	A	Applied Concepts, Inc. dba Stalker Radar	Lidar RLR Dual Bay Battery Charger	200-1092-01	\$ 170.00	10%	\$ 153.00
105	A	Applied Concepts, Inc. dba Stalker Radar	Lidar RLR Hard Case	035-0372-03	\$ 137.00	10%	\$ 123.30
106	A	Applied Concepts, Inc. dba Stalker Radar	RLR Holster w/Push Lock, BMW Rt Side, Aluminum	200-1591-00	\$ 361.00	10%	\$ 324.90

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
107	A	Applied Concepts, Inc. dba Stalker Radar	RLR Holster w/Push Lock, BMW Lt Side Mount, Aluminum	200-1591-01	\$ 361.00	10%	\$ 324.90
108	A	Applied Concepts, Inc. dba Stalker Radar	RLR Holster w/Push Lock, Honda, Aluminum	200-1591-10	\$ 361.00	10%	\$ 324.90
109	A	Applied Concepts, Inc. dba Stalker Radar	RLR Holster w/Push Lock, Harley Davidson, Aluminum	200-1591-20	\$ 361.00	10%	\$ 324.90
110	A	Applied Concepts, Inc. dba Stalker Radar	Lidar RLR Motorcycle Locking Holster-2014-2020 Harley	200-1293-01	\$ 358.00	10%	\$ 322.20
111	A	Applied Concepts, Inc. dba Stalker Radar	Lidar RLR Locking Holster - BMW	200-1293-02*	\$ 358.00	10%	\$ 322.20
112	A	Applied Concepts, Inc. dba Stalker Radar	Lidar RLR Motorcycle Locking Holster- Honda/Kawasaki	200-1293-00	\$ 358.00	10%	\$ 322.20
113	A	Applied Concepts, Inc. dba Stalker Radar	Lidar RLR Motorcycle Locking Holster-2021 Harley Davidson	200-1293-03*	\$ 358.00	10%	\$ 322.20
114	A	Applied Concepts, Inc. dba Stalker Radar	X-Series Motorcycle Holster-Harley Davidson	200-0903-06	\$ 300.00	10%	\$ 270.00
115	A	Applied Concepts, Inc. dba Stalker Radar	X-Series Motorcycle Holster- BMW	200-0903-08	\$ 300.00	10%	\$ 270.00
116	A	Applied Concepts, Inc. dba Stalker Radar	X-Series Motorcycle Holster- BMW Left	200-0903-18	\$ 300.00	10%	\$ 270.00
117	A	Applied Concepts, Inc. dba Stalker Radar	X-Series Motorcycle Holster 2015-Present BMW	200-1148-00	\$ 351.00	10%	\$ 315.90
118	A	Applied Concepts, Inc. dba Stalker Radar	X-Series Motorcycle Holster-Honda	200-0903-07	\$ 300.00	10%	\$ 270.00
119	A	Applied Concepts, Inc. dba Stalker Radar	Lidar X-Series LI-Ion Desktop Charger	200-0839-00	\$ 162.00	10%	\$ 145.80
120	A	Applied Concepts, Inc. dba Stalker Radar	Lidar XLR/SII Corded Handle	200-0997-00	\$ 170.00	10%	\$ 153.00

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
121	A	Applied Concepts, Inc. dba Stalker Radar	Lidar X-Series Hard Case	035-0372-02	\$ 137.00	10%	\$ 123.30
122	A	Applied Concepts, Inc. dba Stalker Radar	Lidar X-Series Soft Padded Bag	035-0211-00	\$ 123.00	10%	\$ 110.70
123	B	Applied Concepts, Inc. dba Stalker Radar	Tongue Jack	015-1819-00	\$ 143.01	10%	\$ 128.70
124	B	Applied Concepts, Inc. dba Stalker Radar	Coupler Lock	015-1436-00	\$ 149.01	10%	\$ 134.10
125	B	Applied Concepts, Inc. dba Stalker Radar	Wheel Lock	015-5603-00	\$ 314.01	10%	\$ 282.60
126	B	Applied Concepts, Inc. dba Stalker Radar	Red/Blue Strobes, 2 Strobe Assys, 6 LEDs ea, MC360 Trailers	015-4120-94	\$ 541.00	10%	\$ 486.90
127	B	Applied Concepts, Inc. dba Stalker Radar	Blue/Blue Strobes, 2 Strobe Assys, 6 LEDs ea, MC360 Trailers	015-4133-80	\$ 541.00	10%	\$ 486.90
128	B	Applied Concepts, Inc. dba Stalker Radar	Amber/Amber Strobes, 2 Strobe Assys, 6 LEDs ea, MC360 Trailers	015-4133-35	\$ 541.00	10%	\$ 486.90
129	B	Applied Concepts, Inc. dba Stalker Radar	14" Spare Tire and Rim, All Trailers	015-2752-10	\$ 371.00	10%	\$ 333.90
130	B	Applied Concepts, Inc. dba Stalker Radar	LX Modem Kit with Antenna, MC360 Trailers	015-4128-36	\$ 1,396.00	10%	\$ 1,256.40
131	B	Applied Concepts, Inc. dba Stalker Radar	Annual Gold Web Access - 1 access/hour	015-2662-17	\$ 314.00	10%	\$ 282.60
132	B	Applied Concepts, Inc. dba Stalker Radar	Annual Platinum Web Access - Unlimited Poling	015-2662-16	\$ 769.00	10%	\$ 692.10
133	B	Applied Concepts, Inc. dba Stalker Radar	Annual Shield Web Access-Stats Dwnld & Edit Msgs	015-4122-64	\$ 1,282.00	10%	\$ 1,153.80
134	B	Applied Concepts, Inc. dba Stalker Radar	MC360 Replacement Key	015-8889-00	\$ 18.00	10%	\$ 16.20
135	B	Applied Concepts, Inc. dba Stalker Radar	MC360 Vandalism Deterrent Alarm	015-5050-00	\$ 240.00	10%	\$ 216.00
136	B	Applied Concepts, Inc. dba Stalker Radar	Electric Lift for MC360	015-2328-64	\$ 564.00	10%	\$ 507.60
137	B	Applied Concepts, Inc. dba Stalker Radar	Character Board, MC360 (4'x8')	015-4101-94	\$ 735.00	10%	\$ 661.50

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
138	B	Applied Concepts, Inc. dba Stalker Radar	Character Board, MC360 (3'x6')	015-4018-70	\$ 735.00	10%	\$ 661.50
139	B	Applied Concepts, Inc. dba Stalker Radar	MC360 140 Watt Solar Panel	015-5779-00	\$ 1,578.01	10%	\$ 1,420.20
140	B	Applied Concepts, Inc. dba Stalker Radar	Traffic Analyst Software	200-1173-00	\$ 684.01	10%	\$ 615.60
141	B	Applied Concepts, Inc. dba Stalker Radar	SAM Spare Tire	015-5576-00	\$ 342.00	10%	\$ 307.80
142	B	Applied Concepts, Inc. dba Stalker Radar	SAM/SAM-R White LED Light Bar	015-2328-61	\$ 203.00	10%	\$ 182.70
143	B	Applied Concepts, Inc. dba Stalker Radar	SAM/SAM-R Amber LED Light Bar	015-2647-32	\$ 203.00	10%	\$ 182.70
144	B	Applied Concepts, Inc. dba Stalker Radar	SAM/SAM-R Red LED Light Bar	015-2328-62	\$ 203.00	10%	\$ 182.70
145	B	Applied Concepts, Inc. dba Stalker Radar	SAM/SAM-R Blue LED Light Bar	015-2354-40	\$ 203.00	10%	\$ 182.70
146	B	Applied Concepts, Inc. dba Stalker Radar	14" Spare Tire and Rim, All Trailers	015-2752-10	\$ 371.00	10%	\$ 333.90
147	B	Applied Concepts, Inc. dba Stalker Radar	SAM-R Spare Battery	015-2329-72	\$ 450.01	10%	\$ 405.00
148	B	Applied Concepts, Inc. dba Stalker Radar	SAM/SAM-R Character Board (Requires 2)	015-2734-87	\$ 621.01	10%	\$ 558.90
149	B	Applied Concepts, Inc. dba Stalker Radar	SAM/SAM-R Charger, 8-10amps	015-2713-16	\$ 177.00	10%	\$ 159.30
150	B	Applied Concepts, Inc. dba Stalker Radar	SAM/SAM-R Vandalism Deterrent Alarm	015-5592-00	\$ 211.00	10%	\$ 189.90
151	B	Applied Concepts, Inc. dba Stalker Radar	SAM/SAM-R Replacement Key	015-2160-00	\$ 57.00	10%	\$ 51.30
152	B	Applied Concepts, Inc. dba Stalker Radar	SAM 6000 Hand Held Controller	015-2716-45	\$ 798.00	10%	\$ 718.20
153	B	Applied Concepts, Inc. dba Stalker Radar	SAM 55 Watt Solar Panel	015-5345-00	\$ 1,179.00	10%	\$ 1,061.10
154	B	Applied Concepts, Inc. dba Stalker Radar	SAM-R 55 Watt Solar Panel	015-2354-39	\$ 1,202.00	10%	\$ 1,081.80
155	B	Applied Concepts, Inc. dba Stalker Radar	SAM/SAM-R 1-Yr Extended Warranty	015-5607-00	\$ 416.00	10%	\$ 374.40
156	B	Applied Concepts, Inc. dba Stalker Radar	Street Dynamics Portal Subscription - TDC 2 - 12 Months	060-3001-12	\$ 455.00	10%	\$ 409.50
157	B	Applied Concepts, Inc. dba Stalker Radar	Street Dynamics Portal Subscription	060-3001-24	\$ 909.00	10%	\$ 818.10

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
			- TDC 2 - 24 Months				
158	B	Applied Concepts, Inc. dba Stalker Radar	Street Dynamics Portal Subscription - TDC 2 - 36 Months	060-3001-36	\$ 1,364.00	10%	\$ 1,227.60
159	B	Applied Concepts, Inc. dba Stalker Radar	Street Dynamics Portal Subscription - PMG - 12 Months	060-3000-12	\$ 666.01	10%	\$ 599.40
160	B	Applied Concepts, Inc. dba Stalker Radar	Street Dynamics Portal Subscription - PMG - 24 Months	060-3000-24	\$ 1,332.00	10%	\$ 1,198.80
161	B	Applied Concepts, Inc. dba Stalker Radar	Street Dynamics Portal Subscription - PMG - 36 Months	060-3000-36	\$ 1,997.01	10%	\$ 1,797.30
162	B	Applied Concepts, Inc. dba Stalker Radar	PMG Text and Graphics Option	062-0126-01	\$ 334.00	10%	\$ 300.60
163	B	Applied Concepts, Inc. dba Stalker Radar	12" PMG 1-Year Extended Warranty, Year 3	063-0028-12	\$ 593.00	10%	\$ 533.70
164	B	Applied Concepts, Inc. dba Stalker Radar	15" PMG 1-Year Extended Warranty, Year 3	063-0029-12	\$ 701.00	10%	\$ 630.90
165	B	Applied Concepts, Inc. dba Stalker Radar	18" PMG 1-Year Extended Warranty, Year 3	063-0030-12	\$ 951.00	10%	\$ 855.90
166	B	Applied Concepts, Inc. dba Stalker Radar	PMG Cig Plug Cable for Trailer Hitch, 14 feet	155-2512-14	\$ 63.00	10%	\$ 56.70
167	B	Applied Concepts, Inc. dba Stalker Radar	PMG Display External Battery Cable, 4 foot	155-2535-04	\$ 44.00	10%	\$ 39.60
168	B	Applied Concepts, Inc. dba Stalker Radar	Flood Sensor Cable - 100 Ft	155-2588-00	\$ 296.01	10%	\$ 266.40
169	B	Applied Concepts, Inc. dba Stalker Radar	Flood Sensor Cable - 25 Ft	155-2588-25	\$ 153.01	10%	\$ 137.70
170	B	Applied Concepts, Inc. dba Stalker Radar	PMG Metal Tamper-Proof Battery Box (Does not include battery)	200-1046-00	\$ 556.00	10%	\$ 500.40
171	B	Applied Concepts, Inc. dba Stalker Radar	PMG Backpack External Charger - SLA 5A	200-1120-01	\$ 166.00	10%	\$ 149.40

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
172	B	Applied Concepts, Inc. dba Stalker Radar	PMG/TDC Battery Kit, (SLA) Battery-22Ah w/Straps	200-1127-00	\$ 206.00	10%	\$ 185.40
173	B	Applied Concepts, Inc. dba Stalker Radar	12" PMG Bezel, Black	200-1206-11	In Product	0%	#VALUE!
174	B	Applied Concepts, Inc. dba Stalker Radar	PMG GPIO Connector Wiring Kit - Socket	200-1206-69	\$ 46.00	10%	\$ 41.40
175	B	Applied Concepts, Inc. dba Stalker Radar	White YOUR SPEED Sign Kit, Top Mount	200-1206-73	\$ 289.00	10%	\$ 260.10
176	B	Applied Concepts, Inc. dba Stalker Radar	White YOUR SPEED Sign Kit, Bottom Mount	200-1206-74	\$ 289.00	10%	\$ 260.10
177	B	Applied Concepts, Inc. dba Stalker Radar	12" PMG Mount - Pole Side Only (Extra for additional poles)	200-1206-76*	\$ 126.00	10%	\$ 113.40
178	B	Applied Concepts, Inc. dba Stalker Radar	Yellow YOUR SPEED Sign Kit, Top Mount	200-1206-79	\$ 289.00	10%	\$ 260.10
179	B	Applied Concepts, Inc. dba Stalker Radar	Yellow YOUR SPEED Sign Kit, Bottom Mount	200-1206-80	\$ 289.00	10%	\$ 260.10
180	B	Applied Concepts, Inc. dba Stalker Radar	GPIO Connector Wiring Kit - Pin	200-1206-86	\$ 43.00	10%	\$ 38.70
181	B	Applied Concepts, Inc. dba Stalker Radar	12" PMG - USB Port, Ethernet	200-1270-02	\$ 650.01	10%	\$ 585.00
182	B	Applied Concepts, Inc. dba Stalker Radar	12" PMG - USB Port, GPIO	200-1270-03	\$ 350.00	10%	\$ 315.00
183	B	Applied Concepts, Inc. dba Stalker Radar	12" PMG - USB Port, GPIO, Ethernet	200-1270-04	\$ 741.00	10%	\$ 666.90
184	B	Applied Concepts, Inc. dba Stalker Radar	12"PMG Conn Panel, Dual USB with GPIO	200-1270-05	\$ 446.00	10%	\$ 401.40
185	B	Applied Concepts, Inc. dba Stalker Radar	18" PMG Bezel, Black	200-1283-11	In Product	0%	#VALUE!
186	B	Applied Concepts, Inc. dba Stalker Radar	18" PMG Mount - Pole Side Only (Extra for additional poles)	200-1283-76*	\$ 126.00	10%	\$ 113.40
187	B	Applied Concepts, Inc. dba Stalker Radar	15" PMG Bezel, Black	200-1285-11	In Product	0%	#VALUE!
188	B	Applied Concepts, Inc. dba Stalker Radar	15" PMG Mount - Pole Side Only	200-1285-76*	\$ 126.00	10%	\$ 113.40

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
			(Extra for additional poles)				
189	B	Applied Concepts, Inc. dba Stalker Radar	18" PMG - USB Port, Ethernet	200-1297-02	\$ 701.00	10%	\$ 630.90
190	B	Applied Concepts, Inc. dba Stalker Radar	18" PMG - USB Port, GPIO	200-1297-03	\$ 541.00	10%	\$ 486.90
191	B	Applied Concepts, Inc. dba Stalker Radar	18" PMG - USB Port, GPIO, Ethernet	200-1297-04	\$ 1,014.00	10%	\$ 912.60
192	B	Applied Concepts, Inc. dba Stalker Radar	18" PMG - Dual USB Port, GPIO	200-1297-05	\$ 502.00	10%	\$ 451.80
193	B	Applied Concepts, Inc. dba Stalker Radar	15" PMG - USB Port, Ethernet	200-1298-02	\$ 699.00	10%	\$ 629.10
194	B	Applied Concepts, Inc. dba Stalker Radar	15" PMG - USB Port, GPIO	200-1298-03	\$ 350.00	10%	\$ 315.00
195	B	Applied Concepts, Inc. dba Stalker Radar	15" PMG - USB Port, GPIO, Ethernet	200-1298-04	\$ 741.00	10%	\$ 666.90
196	B	Applied Concepts, Inc. dba Stalker Radar	15" PMG - Dual USB Port, GPIO	200-1298-05	\$ 502.00	10%	\$ 451.80
197	B	Applied Concepts, Inc. dba Stalker Radar	PMG to 100W Solar Panel Package	200-1330-00	\$ 855.00	10%	\$ 769.50
198	B	Applied Concepts, Inc. dba Stalker Radar	PMG 50W Solar Power Package	200-1330-50	\$ 644.01	10%	\$ 579.60
199	B	Applied Concepts, Inc. dba Stalker Radar	12" PMG w/Amber LEDs and Red/Blue Alert Strobes	200-1338-10	\$ 445.00	10%	\$ 400.50
200	B	Applied Concepts, Inc. dba Stalker Radar	12" PMG w/Amber LEDs and Amber Alert Strobes	200-1338-13	\$ 445.00	10%	\$ 400.50
201	B	Applied Concepts, Inc. dba Stalker Radar	15" PMG w/Amber LEDs and Red/Blue Alert Strobes	200-1339-10	\$ 445.00	10%	\$ 400.50
202	B	Applied Concepts, Inc. dba Stalker Radar	15" PMG w/Amber LEDs and Amber Alert Strobes	200-1339-13	\$ 445.00	10%	\$ 400.50
203	B	Applied Concepts, Inc. dba Stalker Radar	18" PMG w/Amber LEDs and Red/Blue Alert Strobes	200-1340-10	\$ 445.00	10%	\$ 400.50
204	B	Applied Concepts, Inc. dba Stalker Radar	18" PMG w/Amber LEDs and Amber Alert Strobes	200-1340-13	\$ 445.00	10%	\$ 400.50
205	B	Applied Concepts, Inc. dba Stalker Radar	12" PMG "YOUR SPEED" Surround	200-1369-00	\$ 345.00	10%	\$ 310.50

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
206	B	Applied Concepts, Inc. dba Stalker Radar	12" YOUR SPEED Yellow Surround	200-1369-03	\$ 345.00	10%	\$ 310.50
207	B	Applied Concepts, Inc. dba Stalker Radar	15" YOUR SPEED White Surround	200-1369-10	\$ 395.00	10%	\$ 355.50
208	B	Applied Concepts, Inc. dba Stalker Radar	15" YOUR SPEED Yellow Surround	200-1369-13	\$ 395.00	10%	\$ 355.50
209	B	Applied Concepts, Inc. dba Stalker Radar	18" YOUR SPEED White Surround	200-1369-20	\$ 423.00	10%	\$ 380.70
210	B	Applied Concepts, Inc. dba Stalker Radar	18" YOUR SPEED Yellow Surround	200-1369-23	\$ 423.00	10%	\$ 380.70
211	B	Applied Concepts, Inc. dba Stalker Radar	12" YOUR SPEED White Surround, Backpack	200-1369-50	\$ 307.00	10%	\$ 276.30
212	B	Applied Concepts, Inc. dba Stalker Radar	12" YOUR SPEED Yellow Surround, Backpack	200-1369-53	\$ 307.00	10%	\$ 276.30
213	B	Applied Concepts, Inc. dba Stalker Radar	15" YOUR SPEED White Surround, Backpack	200-1369-60	\$ 336.00	10%	\$ 302.40
214	B	Applied Concepts, Inc. dba Stalker Radar	15" SPEED LIMIT White Surround, Backpack	200-1369-61	\$ 336.00	10%	\$ 302.40
215	B	Applied Concepts, Inc. dba Stalker Radar	15" YOUR SPEED Yellow Surround, Backpack	200-1369-63	\$ 336.00	10%	\$ 302.40
216	B	Applied Concepts, Inc. dba Stalker Radar	18" YOUR SPEED White Surround, Backpack	200-1369-70	\$ 354.00	10%	\$ 318.60
217	B	Applied Concepts, Inc. dba Stalker Radar	18" SPEED LIMIT White Surround, Backpack (w/White LEDs)	200-1369-71	\$ 354.00	10%	\$ 318.60
218	B	Applied Concepts, Inc. dba Stalker Radar	18" YOUR SPEED Yellow Surround, Backpack	200-1369-73	\$ 354.00	10%	\$ 318.60
219	B	Applied Concepts, Inc. dba Stalker Radar	PMG Backpack Battery Kit - SLA 22Ah w/Wiring	200-1397-00	\$ 97.00	10%	\$ 87.30
220	B	Applied Concepts, Inc. dba Stalker Radar	PMG Backpack Battery Wiring Kit - SLA	200-1397-01	\$ 86.00	10%	\$ 77.40
221	B	Applied Concepts, Inc. dba Stalker Radar	Battery Backpack Solar Option Kit	200-1419-00	\$ 122.00	10%	\$ 109.80
222	B	Applied Concepts, Inc. dba Stalker Radar	PMG Flood Sensor with Mount, 25 Ft	200-1424-00	\$ 767.00	10%	\$ 690.30

Line #	Group	Manufacturer	Product Name/Description	Product Code (SKU)	MSRP	% Off MSRP	Contract Price
223	B	Applied Concepts, Inc. dba Stalker Radar	GPIO 3-Port Expander	200-1455-00	\$ 371.00	10%	\$ 333.90
224	B	Applied Concepts, Inc. dba Stalker Radar	PMG 4G Modem Nmbelink w/Ext Antenna Connection	200-1508-10	\$ 473.00	10%	\$ 425.70
225	B	Applied Concepts, Inc. dba Stalker Radar	PMG 4G External Antenna - Standard	200-1529-00	\$ 139.00	10%	\$ 125.10
226	B	Applied Concepts, Inc. dba Stalker Radar	12" PMG w/Backpack - Dual USB - v2	200-1559-00	\$ 245.00	10%	\$ 220.50
227	B	Applied Concepts, Inc. dba Stalker Radar	PMG 4G External Antenna - High Gain w/Mount	200-1569-00	\$ 139.00	10%	\$ 125.10
228	B	Applied Concepts, Inc. dba Stalker Radar	PMG Trailer Hitch, 2" Receiver, Self Locking	200-1573-00	\$ 551.00	10%	\$ 495.90

EXHIBIT C

DATA SECURITY REQUIREMENTS

- (a) SECURITY COMPLIANCE. Where required, Contractor is responsible for establishing an information security program and maintaining physical, technical, administrative, and organizational safeguards, that comply with: (a) applicable industry standards and guidelines; (b) American Institute of Certified Public Accountants (AICPA) System and Organization Controls (SOC) 1; and (c) Washington State Office of Chief Information Officer (OCIO) Policy 141.10 – *Securing Information Technology Assets Standards* located at <https://ocio.wa.gov/policy/securing-information-technology-assets-standards>.
- (b) ANNUAL SECURITY CERTIFICATIONS. Where required, Contractor will, at the commencement of this Contract and annually thereafter provide Enterprise Services the following reports and certifications: (a) AICPA Statement of Standards for Attestation Engagement (SSAE) No. 18 SOC 1 Type II fiscal year cycle audit report; (b) SOC 2 Type I report in accordance with AICPA AT 101; and (c) attestation that Contractor's Services are in compliance with OCIO Security Policy 141.10 – *Securing Information Technology Assets Standards*. Enterprise Services may accept, at its sole discretion, alternative reports, audits or reporting formats which Enterprise services determines to be equivalent or better to the reports and certifications described herein.
- (c) DATA BREACH. Where required, Contractor must have an incident response process that follows National Institute of Standards and Technology (NIST) of Standards and Technology (NIST) standards and includes breach detection, breach notification and breach response. Upon discovery or reasonable belief of any access, destruction, loss, theft, use or disclosure of Enterprise Services' Data by an unauthorized party ("Data Breach"), Contractor shall notify Enterprise Services by the fastest means available and also in writing. Contractor shall provide such notification within forty-eight (48) hours after Contractor reasonably believes there has been such a Data Breach. Contractor's notification shall identify:
- 1) The nature of the Data Breach;
 - 2) The Data accessed, used or disclosed;
 - 3) The person(s) who accessed, used, disclosed and/or received Data (if known);
 - 4) What Contractor has done or will do to quarantine and mitigate the Data Breach; and
 - 5) What corrective action Contractor has taken or will take to prevent future Data Breaches.

Contractor shall quarantine the Data Breach, ensure secure access to Data, and restore Services as needed to comply with terms and conditions of this Contract. Contractor shall conduct an investigation of the Data Breach and shall share the report of the investigation with Enterprise Services.

In the event of the Data Breach, Contractor agrees to comply with all applicable state and federal statutory provisions, including but not limited to RCW 19.255.010 and [RCW 42.56.590](#). Where notifications are required to the public or regulators, Contractor shall coordinate and cooperate with Enterprise Services in the development of a communication plan, and promptly and at no cost, provide advance copies of any notifications for Enterprise Services review before disseminating. If a Data Breach occurs and is found to be the result of Contractor's acts, omissions or negligence, Contractor shall

assume complete responsibility for notification of affected parties, and be liable for all associated costs incurred by Enterprise Services in responding to or recovering from the Data Breach.

(d) TECHNICAL EXAMINATION AND AUDIT. Upon advance written request, Contractor agrees that Enterprise Services or its designated representative shall have reasonable access to Services purchased by Enterprise Services under this contract, its operational documentation, records and databases, including online inspections. The online inspection shall allow Enterprise Services, its authorized agents, or a mutually acceptable third party hired by Enterprise Services, to test that controls are in place and working as intended. Tests may include, but not be limited to, the following:

- 1) Operating system/network vulnerability scans;
- 2) Web application vulnerability scans;
- 3) Database application vulnerability scans; and
- 4) Any other scans to be performed by Enterprise Services or representatives on behalf of Enterprise Services.

Contractor shall allow Enterprise Services reasonable access to Services security logs, latency statistics, and other related Services security data that affect this Contract and Enterprise Services' Data, at no cost to Enterprise Services. After any significant Data loss, specific to data stored within the Services platform, or as a result of any disaster or catastrophic failure, Contractor will at its expense have an independent, industry-recognized third party perform an information security audit. This does not apply to data loss resulting from interruptions in the Services stemming from Enterprise Services' computers, network hardware, internet connectivity, or other elements owned or controlled by Enterprise Services that are reasonably required to use Services. The audit results shall be shared with Enterprise Services within seven (7) days of Contractor's receipt of such results. Upon Contractor receiving the results of the audit, Contractor will provide Enterprise Services with written evidence of planned remediation within thirty (30) days and promptly modify its security measures in order to meet its obligations under this Contract.