

STATE OF ALASKA

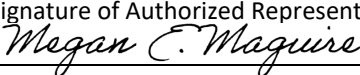
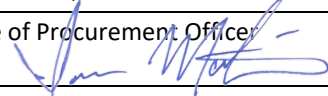
BILATERAL AMENDMENT TO PARTICIPATING ADDENDUM

Goods and Non-Professional Services

1. Participating Addendum Number N-2023-FURN-0004
2. Portfolio Title Office Furniture and Related Services
3. Master Agreement Number 3969
4. Lead State Utah
5. Cooperative purchasing Program NASPO ValuePoint
6. Amendment No. ONE

This agreement is between the State of Alaska,				
7. Department of Administration, Office of Procurement and Property Management		hereafter the State, and		
8. Contractor Steelcase, Inc.		hereafter the Contractor		
Mailing Address	Street or P.O. Box	City	State	ZIP Code
841 NE Holman Street		Portland	OR	97211

9.	This Amendment serves to remove the following language from section 4.4: Shipping is to be FOB destination. a) The following language is hereby added to Section 4.4, and replaces the removed language listed above: Freight Terms: The Purchasing Entity pays actual freight costs from the closest west coast shipping port for Alaska, to the final destination port in Alaska. The Contractor must include a freight cost invoice from the carrier for this cost to be submitted. This cost must be listed on the Contractor's invoice as a separate line item. The Contractor owns goods in transit to the final destination and is responsible for filing claims (if any). b) Participating Addendum N-2023-FURN-0004, attached. c) Effective as of the date of the last signature below. ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME
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10. CONTRACTOR	11. CONTRACTING AGENCY
Name of Firm Steelcase, Inc.	Department/Division Administration / Office of Procurement and Property Management
Signature of Authorized Representative 	Signature of Procurement Officer 
Typed or Printed Name of Authorized Representative Megan E. Maguire	Typed or Printed Name of Procurement Officer Ian Martin
Date 5/30/2025	Date 5/27/2025

PARTICIPATING ADDENDUM



OFFICE FURNITURE (2023-2028)

Led by the State of Utah

Master Agreement #: **MA3969**
 Participating Agreement #: **N-2023-FURN-0004**
 Contractor: **STEELCASE**
 Participating Entity: **STATE OF ALASKA**

Master Agreement Terms and Conditions:

1. Scope: This addendum covers the **Office Furniture and Related Services (2023-2028)** led by the State of Utah for use by state agencies and other entities located in the Participating State authorized by that State's statutes to utilize State contracts with the prior approval of the State's Chief Procurement Official.

The following products or services are included in this contract portfolio:

- Category 1 - Office Seating and Accessories;
- Category 2 - Lounge and Public Seating and Accessories;
- Category 3 - Desks, Tables, and Related Products, and Accessories;
- Category 4 - Panel Systems and Accessories;
- Category 5 - Storage and Accessories;
- Category 6 - Architectural Products and Accessories

2. Participation:

Use of specific NASPO ValuePoint cooperative contracts by Alaska Executive Branch departments and governmental entities is authorized by an individual state's statutes to use state/entity contracts may be subject to the acknowledgement of the respective State Chief Procurement Official. Governmental entities eligible to use such contracts include the Alaska Legislative Branch, the Alaska Court System, the University of Alaska, State Boards and Commissions, Federally Recognized Tribes, and all State of Alaska political subdivisions, including cities, boroughs, and school districts. Federally Recognized Tribes means Native entity within the State of Alaska that is on the list published by the United States Bureau of Indian Affairs in 67 Federal Register, 46331-46333. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official. It will be the responsibility of the Purchasing Entity to comply with any legal or regulatory provisions applicable to the Purchasing Entity. By signing and entering into this Participating Addendum, the Participating Entity certifies that they have obtained all of the acknowledgements and approvals required by state or local law or regulation. Purchasing Entity will immediately notify Contractor of any change in its eligibility to purchase under this Participating Addendum. Contractor reserves the right to terminate a Purchasing Entity's ability to purchase under this Participating Addendum if at any time it is determined that Purchasing Entity is not eligible to purchase under this Participating Addendum.

PARTICIPATING ADDENDUM**OFFICE FURNITURE (2023-2028)**

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3. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name:	Mark Rogers
Address:	841 NE Holman Street, Portland, Oregon 97211
Telephone:	503-327-3023
Email:	mrogers3@steelcase.com

Participating Entity

Name:	Ian Martin
Address:	333 Willoughby Ave., Ste. 801, Juneau, AK, 99801
Telephone:	907-465-5682
Email:	ian.martin@alaska.gov

4. **PARTICIPATING ENTITY MODIFICATIONS OR ADDITIONS TO THE MASTER AGREEMENT**

☒ This Participating Addendum incorporates all terms and conditions of the Master Agreement as applied to the Participating Entity and Contractor, **subject to the following limitations, modifications, and additions:**

- 1) **Required Reports:** Contractor must submit quarterly reports to doa.dss.vendorreport@alaska.gov and "Cc" the Contracting Officer assigned by the State to manage this contract. The contractor shall provide the State of Alaska with an electronic usage report (Excel) which will list the following information at the minimum: purchasing entity, description of items purchased, date of purchase, contract price, retail price, and the extended price for each transaction. These reports are due 30 days after the end of the quarter.

First Quarter:	July 1 through September 30
Second Quarter:	October 1 through December 31
Third Quarter:	January 1 through March 31
Fourth Quarter:	April 1 through June 30

- 2) **Administrative Fee:** Effective upon final signature, the Contractor shall submit a check, payable to the State of Alaska, remitted to the Department of Administration, Office of Procurement and Property Management, for the calculated amount equal to **1.5%** of the net sales for the quarterly period.

PARTICIPATING ADDENDUM



OFFICE FURNITURE (2023-2028)

Led by the State of Utah

a) Contractor must include the PA Number on the check. Those checks submitted to the State without the PA Number will be returned to Contractor for additional identifying information.

b) Administrative fee checks shall be submitted to:

State of Alaska
Office of Procurement and Property Management
PO Box 110214
Juneau, AK 99811-0214

c) The administrative fee shall not be included as an adjustment to Contractor's Master Agreement pricing and shall not be invoiced or charged to the ordering agency.

d) Payment of the administrative fee is due irrespective of payment status on any orders from a Purchasing Entity.

e) Administrative fee checks are due for each quarter as follows:

<u>Reporting Period</u>	<u>Due Date</u>
State Fiscal Quarter 1 (Jul 1 - Sept 30):	Oct 31
State Fiscal Quarter 2 (Oct 1 - Dec 31):	Jan 31
State Fiscal Quarter 3 (Jan 1 - Mar 31):	Apr 30
State Fiscal Quarter 4 (Apr 1 - Jun 30):	Jul 31

f) Any quarter with zero sales must be reported as zero sales. This may be done electronically via email to the State of Alaska contact listed in this PA.

3) **Shipping Terms**: Shipping is to be FOB destination.

4) **Non-Appropriation of Funds**: The Contractor acknowledges that the Purchasing Entity cannot contract for the payment of funds not yet appropriated. If funding is reduced due to an order by the Legislature or the Governor, or is required by State law, or if federal funding (when applicable) is not provided for a subsequent fiscal year, the Purchasing Entity may terminate this contract or proportionately reduce the services and purchase obligations from the State at the end of the then current fiscal year upon thirty (30) days written notice. In the case that funds are not appropriated for a subsequent fiscal year or are reduced for a subsequent fiscal year, the Purchasing Entity will reimburse Contractor for products delivered or services performed through the date of cancellation or reduction, and the Purchasing Entity will not be liable for any future commitments, penalties, or liquidated damages.

PARTICIPATING ADDENDUM**OFFICE FURNITURE (2023-2028)**

Led by the State of Utah

Any limitations, modifications, or additions specified herein apply only to the agreement and relationship between Participating Entity and Contractor and shall not amend or affect other participating addendums or the Master Agreement itself.

5. Lease Agreements: ***“Reserved”***

6. Subcontractors: All contactors, dealers, and resellers authorized in the State of Alaska as shown on the dedicated Contractor (cooperative contract) website, are approved to provide sales and service support to participants in the NASPO ValuePoint Master Agreement. The contractor’s dealer participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.

7. Orders: Any order placed by a Participating Entity or Purchasing Entity for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions) of the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.

8. Term: This Participating Addendum shall become effective as of the date of the last signature below and shall terminate upon the expiration or termination of the Master Agreement, as amended, unless the Participating Addendum is terminated sooner in accordance with the terms set forth herein.

Current Labor Rates:

Dealer	Capital Office		
Location	Northern Region	South Central Region	Southeast Region
Contact	Thomas Harris	Tanya D. Kandzer	Ted Quinn
Phone	907-456-3946	907-777-1522	907-586-1700
Email	tharris@capital-office.com	TKandzer@capital-office.com	tquinn@capital-office.com
Labor Rates	Design Services – \$80.00/Hr.	Design Services – \$80.00/Hr.	Design Services – \$80.00/Hr.
	Project Manager – \$80.00/Hr.	Project Manager – \$80.00/Hr.	Project Manager – \$80.00/Hr.
	Install Lead – \$75.00/Hr.	Install Lead – \$75.00/Hr.	Install Lead – \$75.00/Hr.
	Laborer – \$65.00/Hr.	Laborer – \$65.00/Hr.	Laborer – \$65.00/Hr.

New labor rates will be negotiated during subsequent participating addendum process.

PARTICIPATING ADDENDUM**OFFICE FURNITURE (2023-2028)**

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IN WITNESS, WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity: State of Alaska	Contractor: Steelcase, Inc.
Signature: 	Signature: 
Name: Ian Martin	Name: Arely Sanchez
Title: Contracting Officer II	Title: Contracts Specialist
Date: 2/21/23	Date: February 20, 2023

[Additional signatures may be added if required by the Participating Entity]

For questions on executing a participating addendum, please contact:

NASPO ValuePoint

Cooperative Portfolio Manager:	Joel E. Atkinson
Telephone:	850-848-1250
Email:	jatkinson@naspovaluepoint.org

[Please email fully executed PDF copy of this document to

PA@naspovaluepoint.org

to support documentation of participation and posting in appropriate data bases.]

OFFICE FURNITURE (2023-2028)

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Exhibit 1
Products and Pricing

The pricing terms for the Master Agreement shall apply to this PA.

Steelcase Products	Price List / Order Size (in USD)		
	Discounts off List		
	Drop Ship		
	\$1 - \$50,000 List	\$50,001 - \$150,000 List	\$150,001 list and above
E-Tables	50.26%	50.26%	51.28%
Orangebox Kim	43.16%	44.18%	44.18%
Flow	43.16%	44.18%	44.18%
Motif	43.16%	44.18%	44.18%
Sans	43.16%	44.18%	44.18%
433 Protege	58.38%	59.40%	61.43%
453 Criterion	60.42%	61.43%	62.44%
462 Leap	58.38%	59.40%	60.42%
464 Leap Work Lounge	49.25%	50.26%	51.28%
466 Reply	54.83%	55.34%	56.36%
475 Player	58.38%	59.40%	61.43%
487 Cachet Seating	52.30%	53.31%	54.32%
490 Move	52.30%	53.31%	54.32%
A La Carte	53.31%	57.37%	57.37%
Adjustable Tables - Airtouch	57.37%	61.43%	61.43%
Akira Tables	50.26%	51.28%	52.30%
Alight	53.31%	57.37%	57.37%
Amia	54.83%	55.34%	56.36%
Answer	66.50%	68.03%	69.55%
Answer Beam	66.50%	68.03%	69.55%
Answer Fence	66.50%	68.03%	69.55%
Answer Freestanding Desking	66.50%	68.03%	69.55%
Avenir	68.54%	71.58%	73.61%
B Free - Furniture	43.16%	44.18%	44.18%
B Free - Seating	43.16%	44.18%	44.18%
Bassline	53.31%	57.37%	57.37%
Bivi	53.31%	57.37%	57.37%
Bottomline Task Light	49.25%	50.26%	50.26%
Brody Lounge Seating	43.16%	44.18%	44.18%
Buoy	53.31%	57.37%	57.37%
c:scape	50.26%	52.30%	54.83%
Campfire	53.31%	57.37%	57.37%
Clipper	53.31%	57.37%	57.37%
cobi	50.26%	51.28%	52.30%
Crew Guest Seating	53.31%	57.37%	57.37%

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Steelcase Products	Price List / Order Size (in USD)		
	Discounts off List		
	Drop Ship		
	\$1 - \$50,000 List	\$50,001 - \$150,000 List	\$150,001 list and above
Crew Seating	53.31%	57.37%	57.37%
Divisio Screens	50.26%	52.30%	54.83%
Duo Storage For Answer	66.50%	68.03%	69.55%
Duo Storage For Post & Beam	57.37%	58.38%	59.40%
Flex	52.30%	53.31%	55.34%
Flex Active Frames	52.30%	53.31%	55.34%
Flex Had	52.30%	53.31%	55.34%
FrameOne	50.26%	52.30%	54.83%
Gesture	54.83%	55.34%	56.36%
Groupwork	53.31%	57.37%	57.37%
High Density Storage	62.44%	63.46%	64.48%
i2i	50.26%	51.28%	52.30%
Jack Seating	53.31%	57.37%	57.37%
Jacket	53.31%	57.37%	57.37%
Jenny	53.31%	57.37%	57.37%
Jersey	57.37%	58.38%	59.40%
Kart Seating	50.26%	51.28%	52.30%
Kick	66.50%	66.50%	66.50%
Kick Freestanding Casegoods	66.50%	66.50%	66.50%
LED Linear	49.25%	50.26%	50.26%
LED Shelf Light	49.25%	50.26%	50.26%
Lite Scale	47.98%	49.25%	49.25%
Max Stacker III	57.37%	58.38%	59.40%
media:scape	43.16%	44.18%	44.18%
media:scape Lounge	43.16%	44.18%	44.18%
Migration	56.36%	56.86%	57.88%
Migration SE Bench	56.36%	56.86%	57.88%
Migration SE Desk	56.36%	56.86%	57.88%
Montage	66.50%	68.03%	69.55%
Node	52.30%	53.31%	54.32%
Wiesner Hager Nooi	49.25%	50.26%	51.28%
Ology Bench	52.30%	53.31%	55.34%
Ology Desk	52.30%	53.31%	55.34%
Overfile Cabinets	57.37%	58.38%	59.40%
Pathways Power & Communication	57.37%	58.38%	59.40%
Pivot	53.31%	57.37%	57.37%
Premium Whiteboard	48.60%	52.05%	52.05%
Privacy Walls	46.20%	49.25%	49.25%
Qivi	50.26%	51.28%	52.30%
Qt Pro	48.24%	49.25%	49.25%
Sarto Privacy Modesty Screen	50.26%	51.28%	52.30%
Scoop Stool	53.31%	57.37%	57.37%
Series 9000	68.54%	71.58%	73.61%

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Steelcase Products	Price List / Order Size (in USD) Discounts off List		
	Drop Ship		
	\$1 - \$50,000 List	\$50,001 - \$150,000 List	\$150,001 list and above
Shortcut	53.31%	57.37%	57.37%
SILQ Seating	49.25%	50.26%	51.28%
Avenue	53.31%	57.37%	57.37%
Simple Tables	53.31%	57.37%	57.37%
Smoke	53.31%	57.37%	57.37%
Soffio Screen	52.30%	54.32%	54.32%
Standard Lighting	66.50%	66.50%	66.50%
Steelcase Series 1	53.82%	54.83%	56.36%
Steelcase Series 2	54.83%	55.34%	56.36%
Sylvi Lounge	43.16%	44.18%	44.18%
Think - Task	54.83%	55.34%	56.36%
Thread Floor Power System	43.16%	44.18%	44.18%
Tour	53.31%	57.37%	57.37%
TS Bins & Shelves	66.50%	66.50%	66.50%
TS Fixed Pedestals	60.42%	62.44%	63.46%
TS Laterals	60.42%	62.44%	63.46%
TS Lockers	60.42%	62.44%	63.46%
TS Mobile Pedestals	60.42%	62.44%	63.46%
TS Tower Too	60.42%	62.44%	63.46%
TS Underworksurface Latera	60.42%	62.44%	63.46%
TS Worksurfaces	66.50%	66.50%	66.50%
Umami	43.16%	44.18%	44.18%
Underscore	51.28%	53.31%	53.31%
Universal Bookcases	62.44%	63.46%	64.48%
Universal Combination Cabinets	62.44%	63.46%	64.48%
Universal ITC/OTC Bins/Shelves	66.50%	68.03%	69.55%
Universal Lateral Files	62.44%	63.46%	64.48%
Universal Pedestals	66.50%	68.03%	69.55%
Universal Privacy Screens	52.30%	54.32%	54.32%
Universal Storage Cabinets	62.44%	63.46%	64.48%
Universal System Worksurface-Wood	66.50%	68.03%	69.55%
Universal Towers	62.44%	63.46%	64.48%
Universal Wardrobe Cabinets	62.44%	63.46%	64.48%
Universal Workstation Verticals	62.44%	63.46%	64.48%
Universal Storage Accessories	62.44%	63.46%	64.48%
Universal System Screens	66.50%	68.03%	69.55%
Universal System Worksurfaces	66.50%	68.03%	69.55%
Universal Tables	66.50%	68.03%	69.55%
Uno	53.31%	57.37%	57.37%
V.I.A.	47.32%	50.26%	50.26%
Verb	52.30%	54.32%	54.32%
Convey	44.18%	46.20%	46.20%
Embold	44.18%	46.20%	46.20%

OFFICE FURNITURE (2023-2028)

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Steelcase Products	Price List / Order Size (in USD) Discounts off List		
	Drop Ship		
	\$1 - \$50,000 List	\$50,001 - \$150,000 List	\$150,001 list and above
Exchange Tables	44.18%	46.20%	46.20%
Folio	44.18%	46.20%	46.20%
Mobile Overbed Tables	44.18%	46.20%	46.20%
Opus	44.18%	46.20%	46.20%
Park	44.18%	46.20%	46.20%
Regard	44.18%	46.20%	46.20%
Senza	44.18%	46.20%	46.20%
Sonata	44.18%	46.20%	46.20%
Surround	44.18%	46.20%	46.20%
Sync	44.18%	46.20%	46.20%
Belle	48.24%	49.76%	49.76%
Boardwalk	48.24%	49.76%	49.76%
Brighton	48.24%	49.76%	49.76%
Greenpoint Bench	48.24%	49.76%	49.76%
Greenpoint Private Office	48.24%	49.76%	49.76%
Greenpoint Steel Storage	48.24%	49.76%	49.76%
Greenpoint Wood Storage	48.24%	49.76%	49.76%
Mesa	48.24%	49.76%	49.76%
Slope	48.24%	49.76%	49.76%
Sterling	48.24%	49.76%	49.76%
Convene Conference Collection	50.26%	52.30%	52.30%
Currency	53.31%	57.37%	57.37%
Elective Elements	52.30%	54.32%	54.32%
Mackinac	50.26%	52.30%	52.30%
Mingle Seating	50.26%	52.30%	52.30%
Payback	53.31%	57.37%	57.37%
Sawyer	53.31%	57.37%	57.37%
Siento Seating	50.26%	52.30%	52.30%
Verlay	53.31%	57.37%	57.37%
Victor2	50.26%	52.30%	52.30%
Flex Dock	48.24%	49.25%	49.25%
Flex Mobile Power	48.24%	49.25%	49.25%
Privacy	48.24%	49.25%	49.25%
West Elm Products (other than Exceptions below)	48.24%	49.76%	49.76%
PolyVision by Designtex Products (other than Exceptions below)	43.16%	44.18%	44.18%
Orangebox Pods Products (other than Exceptions below)	41.89%	43.41%	43.41%
Orangebox Products (other than Exceptions below)	43.16%	44.18%	44.18%
Steelcase Wood Products (other than Exceptions below)	50.26%	52.30%	52.30%

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Steelcase Products	Price List / Order Size (in USD) Discounts off List		
	Drop Ship		
	\$1 - \$50,000 List	\$50,001 - \$150,000 List	\$150,001 list and above
Steelcase Worktools Products (other than Exceptions below)	48.24%	49.25%	49.25%
Steelcase Health Products (other than Exceptions below)	44.18%	46.20%	46.20%
Coalesse Products (other than Exceptions below)	50.26%	50.26%	51.28%

EXCEPTIONS

- All Price Lists: New Products.
- Coalesse Price Lists: Arzu, Nanimarquina Collection.

OTHER

- Terms and conditions for the delivery and installation of architectural products will be negotiated on a project-by-project basis.
- Pricing for service parts will be quoted upon request.
- Orders from more than one Price List may be combined for the purpose of defining Order Size (e.g. Steelcase Steel, Steelcase Wood, and Steelcase Worktools.)
- Customized or otherwise non-standard Products may receive the pricing listed above. In such cases where the pricing differs, list price duration and applicable discounts for such Products will be determined on a project-by-project basis.

Pricing above is representative of deliveries to commercial sites only. Residential deliveries may be subject to separate terms and conditions (including price) and will be determined on a project-by-project basis.