

**Participating Addendum Number
for
Procurement Assistance & IT Support Services
between
State of Missouri
and
Monterey Consultants Inc.**

This Participating Addendum is entered into by the State of Missouri ("Participating Entity") and the following Contractor (each a "Party" and collectively the "Parties") for the purpose of participating in NASPO ValuePoint Master Agreement Number DPC-1428523190-SA-32-PASS_ITRAC, executed by Contractor and the State of North Carolina ("Lead State") for IT Research, Advisory, and Consulting (IT RAC) services ("Master Agreement"):

Monterey Consultants Inc. ("Contractor")
5335 Far Hills Ave. Ste. 311
Dayton, OH 45429

I. PARTICIPATING ADDENDUM CONTACTS.

Contractor's contact for this Participating Addendum is:

Thomas Hoskins
tom.hoskins@mcix.com
973-436-4536

Participating Entity's contact for this Participating Addendum is:

Madison Lunte
Senior Procurement Analyst
Madison.Lunte@oa.mo.gov
573-751-8058

- II. TERM.** This Participating Addendum is effective as of the date of the last signature below or **January 19, 2026**, whichever is later, and will terminate upon termination of the Master Agreement, as amended, unless the Participating Addendum is terminated sooner in accordance with the terms set forth herein.
- III. PARTICIPATION AND USAGE.** This Participating Addendum may be used by all state agencies, institutions of higher education, cities, counties, districts, and other political subdivisions of the state, and nonprofit organizations within the state if authorized herein and by law. Participating Entity has sole authority to determine which entities are eligible to use this Participating Addendum. If Contractor becomes aware that an entity's use of this Participating Addendum is not authorized, Contractor will notify NASPO ValuePoint to initiate outreach to the appropriate parties.
- IV. GOVERNING LAW.** The construction and effect of this Participating Addendum and any Orders placed hereunder will be governed by, and construed in accordance with, Participating Entity's laws.
- V. SCOPE.** Except as otherwise stated herein, this Participating Addendum incorporates the scope, pricing, terms, and conditions of the Master Agreement and the rights and obligations set forth therein as applied to Contractor and Participating Entity and Purchasing Entities. **Contractor may provide any products and/or services it was awarded and as described in the Master Agreement.**
- a. Products.** All products available through the Master Agreement may be offered and sold by Contractor to Purchasing Entities.
 - b. Services.** All services available through the Master Agreement may be offered and sold by Contractor to Purchasing Entities.
 - c. Contractor Partners.** All subcontractors, dealers, distributors, resellers, and other partners identified on Contractor's NASPO ValuePoint webpage as authorized to provide Products and Services to

Participating Entity may provide Products and Services to users of this Participating Addendum. Contractor will ensure that the participation of Contractor's subcontractors, dealers, distributors, resellers, and other partners is in accordance with the terms and conditions set forth in the Master Agreement and in this Participating Addendum.

This Participating Addendum includes the entire scope of the Category 2 IT Research, Advisory, and Consulting (RAC) services available through the Master Agreement, except the following: Category 1 Procurement Assistance Support Services (PASS).

Any amendment to the Master Agreement shall be deemed incorporated into this Participating Addendum unless the amendment is rejected by Participating Entity in writing to Contractor within ten (10) calendar days of the amendment's effective date and is documented thereafter via written amendment hereto.

Any conflict between this Participating Addendum and the Master Agreement will be resolved in favor of the Participating Addendum. The terms of this Participating Addendum, including those modifying or adding to the terms of the Master Agreement, apply only to the Parties and shall have no effect on Contractor's participating addenda with other participating entities or Contractor's Master Agreement with the Lead State.

- VI. ORDERS.** Purchasing Entities may place orders under this Participating Addendum by referencing the Participating Addendum Number on an Order. Each Order placed under this Participating Addendum is subject to the pricing and terms set forth herein and in the Master Agreement, including applicable discounts, reporting requirements, and payment of administrative fees to NASPO ValuePoint and Participating Entity, if applicable.
- VII. PARTICIPATING ENTITY REPORTING REQUIREMENTS AND ADMINISTRATIVE FEE.** The contractor must comply with the administrative fee requirements outlined in Missouri cooperative contract CT260018017.
- VIII. FEDERAL FUNDING REQUIREMENTS.** Orders funded with federal funds may have additional contractual requirements or certifications that must be satisfied at the time the Order is placed or upon delivery. When applicable, a Purchasing Entity will identify in the Order any alternative or additional requirements related to the use of federal funds. By accepting the Order, Contractor agrees to comply with the requirements set forth therein.
- IX. ATTACHMENTS.** This Participating Addendum includes the following attachments:
- a. Exhibit 1– Missouri Economic Impact
 - b. State of Missouri Cooperative Contract CT260018017

NOTICE. Any notice required herein shall be sent to the following:

For Contractor:

Thomas Hoskins
tom.hoskins@mcix.com
973-436-4536

For Participating Entity:

Madison Lunte
Senior Procurement Analyst
Madison.Lunte@oa.mo.gov
573-751-8058

- X. SUBMISSION OF PARTICIPATING ADDENDUM TO NASPO VALUEPOINT.** Upon execution, Contractor shall promptly email a copy of this Participating Addendum and any amendments hereto to NASPO ValuePoint at pa@naspovaluepoint.org. The Parties acknowledge and agree that the Participating Addendum, as amended, may be published on the NASPO ValuePoint website.

Participating Addendum for Procurement Assistance & IT Support Services

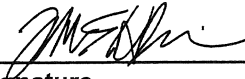
Between **State of Missouri** and **Monterey Consultants Inc.**

SIGNATURE

The undersigned for each Party represents and warrants that this Participating Addendum is a valid and legal agreement binding on the Party and enforceable in accordance with the Participating Addendum's terms and that the undersigned is duly authorized and has legal capacity to execute and deliver this Participating Addendum and bind the Party hereto.

IN WITNESS WHEREOF, the Parties have executed this Participating Addendum.

CONTRACTOR:



Signature

__Thomas E. Hoskins_____
Printed Name

__President_____
Title
3/11/2026

Date

PARTICIPATING ENTITY:



Signature

__Stacia L. Dawson_____
Printed Name

__Director of the Division of Purchasing_____
Title

4/27/26

Date

Attachment 1

Missouri Economic Impact: The utilization of Missouri businesses and Missouri employees and other positive economic impact in the provision of the products and/or services under the agreement between the State of Missouri and the vendor is highly desirable for the State of Missouri. Therefore, please provide responses to the following to describe your Missouri economic impact.

1. Provide a description of the company's economic presence within the State of Missouri, including Missouri employees statistics, Missouri business facilities (size, type of facility, location), Missouri subcontractors, etc.

Monterey's current economic presence in the State of Missouri is limited. We currently employ one remote employee who resides in Missouri and performs work from a home-based office. Monterey does not maintain or operate any business facilities, offices, warehouses, or other physical locations within the State of Missouri. The company also does not utilize Missouri-based subcontractors, agents, or independent contractors, and no inventory, equipment, or other company property is stored or maintained within the state.

All other company operations, management functions, and business facilities are located outside Missouri. The Missouri employee represents the Monterey's only physical presence in the state.

2. Provide a description of the proposed services that will be performed and/or the proposed products that will be provided by the Missourians and/or Missouri products under this agreement.

Monterey intends to provide a wide range of professional procurement support services in the areas of planning and market research; pre-award and source selection; post-award contract management; policy support; category management; and vendor performance review planning and other support services. Additionally, Monterey will provide Information Technology Research, Consulting, and Advisory services. Information Technology topics may include, but are not limited to, the following: IT business advice, objective IT research, and IT data that is thematic, prescriptive, and executable, and that provides a comprehensive perspective on the rapidly changing IT environment.

3. Provide a description of the economic impact returned to the State of Missouri through tax revenue obligations.

Monterey generates economic activity in Missouri through tax contributions, employment, and spending that occurs while performing work under state contracts.

We comply with all applicable federal, state, and local tax requirements associated with our business operations. This includes corporate tax obligations, payroll related taxes, and any applicable sales or use taxes tied to goods and services purchased in support of contract work. Compensation paid to employees who support projects connected to Missouri contributes to payroll and income tax activity within the state.

Additionally, we employ a team member who resides in Missouri. Wages paid to that employee contribute directly to the state income tax base and support economic activity within the local community. When work requires travel or onsite collaboration, project activities may also result in spending on lodging, meeting facilities, transportation, and other services that support Missouri businesses.

When appropriate for project delivery, we work with local vendors or subcontractors who can provide specialized expertise or additional support. Engaging Missouri based businesses helps keep contract related spending circulating within the state economy and supports local professional service providers and small businesses.

Through these activities including tax compliance, employee compensation, operational spending, and the use of local vendors, our work generates both direct and indirect economic activity in Missouri while supporting the effective delivery of public programs and services.

4. List all Missouri certified Minority Business Enterprises (MBE)/Women Business Enterprises (WBE) as defined at Website: <http://oeo.mo.gov> you will use in the provision of products and services under the contract:

Monterey does not plan to utilize any MBEs or WBEs on this contract.

5. List all Missouri Organizations for the Blind or any Missouri Sheltered Workshops as listed at Websites <http://dese.mo.gov/special-education/sheltered-workshops/directories>, <http://www.lhbindustries.com> and <http://www.alphapointe.org> you will use in the provision of products and services under the contract:

Monterey does not plan to utilize any Blind or Missouri Sheltered Workshops on this contract.

6. List all Missouri Service-Disabled Veteran Business Enterprises (SDVE's) as listed at Websites <http://oa.mo.gov/purchasing/vendor-information/missouri-service-disabled-veteran-business-enterprise-sdve-information> you will use in the provision of products and services under the contract:

Monterey does not plan to utilize any SDVE's on this contract.