

QUESTIONS & RESPONSES #01
CONTRACT NUMBER: PA000000286
RFP/RFQ TITLE: Terminal Operating System Software
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QUESTIONS DUE DATE: Day, July 22, 2025 @ 2:00 PM (PDT)
Q&A ISSUE DATE: 07/22/2025

#	Question	Answer	Question #
1	Technology and Information Security •Solutions should be Saas Is this a hard requirement? We typically deliver our solutions to an on-prem, or Cloud (by customers choice) environment.	While a SaaS solution is the preference, a cloud-hosted solution would be acceptable.	Email
2	Response Requirements •Pricing Model and associated cost for your solution To come up with the one-time cost (license), re-occurring cost (M&S) and an implementation budget, we would like to know how many terminals are in scope plus their individual cargo types and annual throughputs. a) Containers - annual volume per terminal in TEU b) Breakbulk - annual volume per terminal in Tons	EB1: a) Containers - N/A; b) Breakbulk - 250K short tons. T7: a) Containers - N/A; b) Breakbulk - 50K short tons. T46: a) Containers - currently none, but possible in future; b) Breakbulk - 20K autos. SIM (intermodal yard): a) Containers - 400K; b) Breakbulk - N/A. NIM (intermodal yard): a) Containers - 200K; b) Breakbulk - N/A.	Email