

# Who We Are

The ports of Seattle and Tacoma joined forces to unify management of our marine cargo facilities and business to strengthen the Puget Sound gateway and attract more marine cargo and jobs for the region.

The Northwest Seaport Alliance is the first of its kind in North America.

Located in the Pacific Northwest in Washington state, The Northwest Seaport Alliance offers shorter U.S.-to-Asia transits, as well as a deep connection to Alaska.

The alliance is a port development authority governed by the two ports as equal members, with each port acting through its elected commissioners. Each port is governed by five commissioners elected at large by the citizens of their respective counties. They serve four-year terms and establish policy.

The chief executive officer, in carrying out the policies, leads employees and oversees alliance programs.

The boundaries of the alliance include King and Pierce counties.

Marine cargo operations in the Tacoma and Seattle harbors supported more than 48,000 jobs in 2013, generating nearly \$4.3 billion in economic activity.

That same year, maritime cargo activity generated \$379 million in state and local taxes, which support education, roads and police and fire protection in our communities.

## Responsible sustainable growth:

The Northwest Seaport Alliance is committed to responsible, sustainable growth that protects public health and the environment. The gateway has consistently been recognized for our efforts to reduce seaport-related emissions through the Northwest Ports Clean Air Strategy, clean up legacy contamination, restore habitat and find innovative solutions to manage stormwater runoff.

- Strategy partners are reducing diesel emissions and greenhouse gases by upgrading their truck fleets, purchasing low-emission equipment, using electric shore power for ships at berth, promoting best practices and implementing intelligent transportation systems to improve efficiency
- Innovative technologies, such as biofiltration, bioretention and oyster shell inserts treat industrial stormwater runoff to prevent pollution in our harbors
- Demolition projects aim to recycle 90 percent of materials
- Almost 200 acres of restored habitat and public parks provide valuable green space for fish and other wildlife as well as people; many offer public access points to view the wildlife and the trade-related jobs that support the region
- A shipping line is converting to cleaner-burning LNG-powered ships that will fuel at a new LNG terminal; other shipping lines use lower-sulfur fuels to reduce vessel-related emissions
- Purchased offsets support renewable green power projects in Washington and Oregon

## THE NORTHWEST SEAPORT ALLIANCE GENERATED

**48,000**

local jobs

**\$4.3 billion**

in local economic impact

# Competitive Advantages

## We offer:

- 22 international container carriers with regular weekly service to key markets in Asia, Europe, Central and South America and Oceania
- 18 liner services connecting with 57 international ports of call
- 4 domestic carriers providing regular sailings to Alaska and Hawaii

## Logistics and transportation services:

- 25+ transload and cross-dock facilities within the port industrial area, with another 50 within South Puget Sound
- 3 U.S. Customs centralized exam stations approved for onsite USDA and FDA inspections
- 7 privately owned and operated cold-storage facilities within minutes from our terminals
- Designated heavy-haul corridor for efficient movement of overweight cargo between terminals and logistics facilities

## Cargo diversity:

Combined, we are a major center for containers, bulk, breakbulk, project/heavy-lift cargo, automobiles and trucks. We connect to the second-largest concentration of distribution centers on the West Coast.

## Gateway to Alaska & Hawaii

The Puget Sound is also a major gateway to Alaska and Hawaii. More than 80 percent of the total trade volume between Alaska and the lower 48 states moves through the Tacoma and Seattle harbors. Trade with Alaska was estimated at \$5.4 billion in 2015. If it were ranked with our international trading partners, Alaska would be fourth.

## Non-Containerized Cargo

The alliance has facilities and a skilled labor force to handle a wide variety of non-containerized cargoes.

- Roll-on/roll-off includes autos, as well as wheeled heavy equipment and machinery
- Bulk products include logs, scrap metal, petroleum and molasses
- Breakbulk cargoes include machinery, lumber, pulp, aluminum and steel
- Heavy-lift/project cargoes include over-dimensional factory components, power generation equipment, airport ramps and equipment used in agriculture, construction and mining.

## Gateway to the world:

The Seattle and Tacoma harbors provide the third-largest container gateway in North America. Top international trading partners include:

- China/Hong Kong
- Japan
- Republic of Korea
- Taiwan
- Vietnam
- Thailand
- Malaysia
- Indonesia



**\$73 billion**  
in international  
trade through  
The Northwest  
Seaport Alliance



The Northwest Seaport Alliance is a marine-cargo operating partnership of the Port of Tacoma and the Port of Seattle



**Land and facilities**

- 1,785 acres (722 hectares) in King and Pierce counties
- Foreign Trade Zones (FTZ) No. 5 and No. 86
- 11 container terminals
- 2 breakbulk and project cargo terminals
- 6 on-dock rail yards, 3 near-dock rail yards
- 165-acre (67-hectare) auto processing facility with dedicated overpass and direct rail connections

**Top commodities**

The top 5 import and export commodities shipped through The Northwest Seaport Alliance in 2014

Exports	TEUs	Imports	TEUs
1. Animal Feed	141,000	1. Furniture	139,000
2. Paper	97,000	2. Auto Parts	83,000
3. Logs, Lumber, Wood	82,000	3. Games, Toys	53,000
4. Vegetables	73,000	4. Plasticware	45,000
5. Fruit	32,000	5. Wearing Apparel	37,000

TEU= Twenty-foot equivalent unit, equal to a standard 20' container.



**RESPONSIVE SOLUTIONS**

We know that our competitive difference and the value we create does not end with our customers. We recognize our responsibility to the region, and we proactively create programs that enhance our community by creating jobs, reducing our environmental footprint and boosting our state's economy. Questions? Call [800-657-9808](tel:800-657-9808) or visit [nwseaportalliance.com](http://nwseaportalliance.com).



**THE NORTHWEST SEAPORT ALLIANCE**  
 Gateway to Solutions  
 P.O. Box 2985  
 Tacoma, WA 98401-2985  
 800-657-9808  
[nwseaportalliance.com](http://nwseaportalliance.com)

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**GATEWAY TO SOLUTIONS**

The Northwest Seaport Alliance is your gateway to solutions. We pride ourselves on being proactive and performance-driven. We put unrelenting focus on anticipating challenges and providing operational excellence and the best complete value to our customers worldwide. The third-largest container gateway in North America, we deliver less congestion, closer proximity to Asia and award-winning ease of doing business. That's a high bar. We know, with our customers, partners and community, we have what it takes to reach it.

