



FOR IMMEDIATE RELEASE

OptConnect Announces Partnership With Systech Corporation

(SILICON SLOPES, Utah) July 11, 2018 – OptConnect, a leader in managed wireless solutions, announced a new partnership with Systech Corporation. Based in San Diego, Systech is an industry leading Internet-of-Things (IoT) hardware and software manufacturing company.

This new partnership combines OptConnect's expertise in fully managed wireless solutions with Systech's expertise in the manufacturing of wireless routers and cellular gateways. The agreement creates a program for Systech to extend fully managed wireless connectivity to their current hardware-only customers.

Systech's proven hardware solutions have been incorporated into OptConnect's fully managed solution since 2009.

"This official partnership will allow for greater integration between our companies," said Chris Baird, President of OptConnect. "We are excited to work more closely together while also providing a managed wireless solution for existing Systech customers."

The partnership creates a single source solution for Systech's customers that includes hardware, management software, data, and customer support, which is all based in the United States. Customers have the ability to choose between a traditional rental option of their equipment or to purchase their device up front. Customers will be able to simply plug and play for instant internet connectivity.

"We are excited to offer a managed wireless solution to our existing customer base," said Robert Lutz, VP of Marketing & Business Development of Systech. "This partnership gives our customers greater flexibility to continue to purchase the best hardware technology in the market and pair it with industry-leading connectivity and support."

For more information about OptConnect, please visit www.optconnect.com.

About Systech Corporation

Systech Corporation, established in 1981, is an industry leader in network conversion gateways, servers, and switches, supporting a wide variety of interfaces. Systech brings network connectivity to IP and non-IP based systems for a wide variety of applications including ATM, point-of-sale, vending, remote electronic signage, building automation and security, and remote monitoring. Systech has produced over a million gateways. Additional information is available at www.systech.com.

**About OptConnect**

OptConnect is North America's leading provider of managed service wireless connectivity for ATMs, Smart Safes, Kiosks, Micro Markets, Digital Signage, and other custom applications. OptConnect provides a secure and reliable monitored wireless connection to the Internet for unattended equipment that is easy, low-risk, and convenient: All supported by a superior customer service infrastructure. OptConnect has spent 10+ years perfecting managed wireless services so that customers can focus on their core business strengths without having to deal with the delays, complexities, and frustrations of typical cellular deployments. OptConnect's fully managed solution provides Connectivity-as-a-Service for M2M and IoT applications that are simple and easy to implement.

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