## **Are These Foods Really Organic?** hartman Do consumers BELIEVE that a food or beverage is organic if it has been enhanced to provide particular health benefits? Mostly or completely believable Somewhat believable Not at all believable Foods grown using organic methods without any added fortification or preservatives The more involved the consumer is in the World of Organics, the more messaging around pure and clean processes resonates that the food or beverage is organic. 8% 67% 80% PERIPHERY OUTER MID-LEVEL INNER MID-LEVEL TOTAL CONSUMERS ORGANIC USERS About **HALF** of consumers believe that organic foods or beverages can be fortified with vitamins or minerals normally found in the product (e.g., Vitamin D in milk, B vitamins in cereal) Consumers are skeptical that foods or beverages bioengineered or genetically modified to increase the amount of nutrients found in the product can still be organic 17% 33% **34**% 53% TOTAL CONSUMERS TOTAL CONSUMERS source: Organic and Natural 2012 report www.harbnan-group.com