



Going Beyond Organic:

Understanding Core Consumers' Agricultural Ideals and Concerns

The Core consumer's ideal farm is a strong ecosystem, stewarded by a farmer. Here, the farmer is less reliant on tools for changing the system and more reliant on adapting to its realities. The Core consumer's picture of the ideal agricultural system is:







Farming appropriate to local climate

Insects enhance, rather than detract from the ecosystem

Farmer engaged with his land, working hard to use simple tools to help the system work in harmony

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Diverse, rotating crops, drawing on and enriching the soil in mutually supporting ways Animals living according to their nature and fertilizing the soil

thereby reducing the environmental impact of transport

Farmer selling small

scale, to local community,

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Source: The Hartman Group's **Organic & Natural 2018** report

www.hartman-group.com