

vitalware®

# CLIENT APPRECIATION WEEK





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# The Future of VitalIntegrity™ and VitalAuditor™

# Agenda

## VitalIntegrity

- Product Overview
- Six Month Roadmap
- Upcoming Features Discussion

## VitalAuditor

- Product Overview
- Six Month Roadmap
- Upcoming Features Discussion

# Now is the time. Give us your ideas, please.

Please use the Q&A area throughout this presentation to share any features that you'd like to see in VitalIntegrity or VitalAuditor.



# VitalIntegrity: Product Overview

## A Revenue Integrity Tool

- **Pre-Bill** solution capturing 100% of your Itemized Billing data
- Analytics on your revenue and compliance opportunities leveraging our expert-maintained Rules Library
- Ability for you to customize rules based on your charging protocol
- Correct missing or miscoded charges before a claim is generated to ensure both clean AND complete claims
- Avoid costly denials and rebilling
- Requires consistent, timely engagement to realize full benefits of pre-bill audits
- Multi-view approach (soft-coded, hard-coded, and diagnosis)

# VitalIntegrity: Six Month Roadmap

## Product Feature Expansion

- **Epic Integration – Phase 2:**  
Populates Epic WQs and places Stop Bills (DNBs) on flagged accounts
- **Dashboards – Phase 1:**  
Create user dashboard for ease of workflow and ROI monitoring
- **Reports:**  
Broad custom reporting and basic analytics tools

# VitalIntegrity: Six Month Roadmap

## Daily Use Improvements

- **Rule Detail 2.0:** Display rule changes over time and allow for reprocessing of existing cases
- **Saved Views:** Speed up workflows by providing saved layouts and search views
- **Workgroups:** Facilitate case routing to workgroups or individuals
- **User Preferences:** User management of personal product features
- **Client-Managed Rules:** Provide access to rule customization to end users
- **Product Settings:** Administrator management of product settings
- **Client-Managed Case Routing:** Provide access to case routing to end users

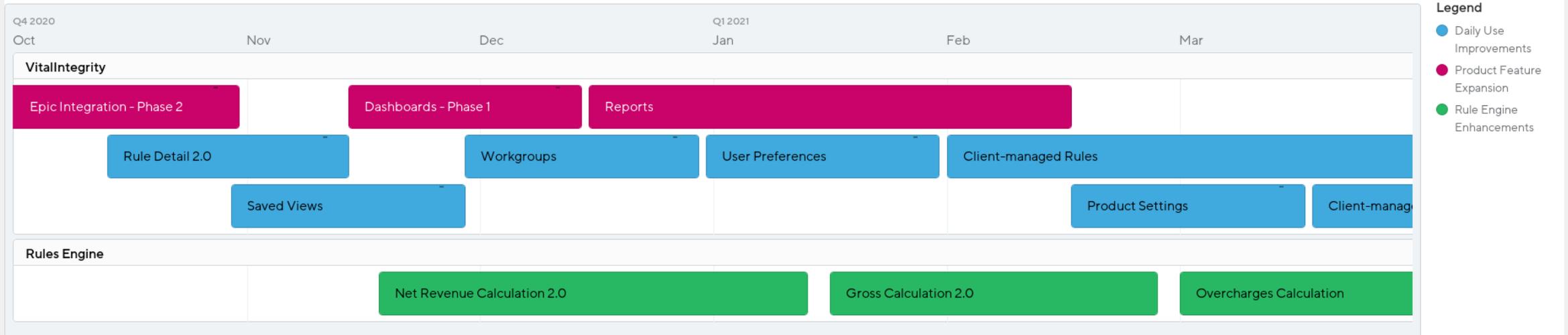
# VitalIntegrity: Six Month Roadmap

## Rule Engine Enhancements

- **Net Revenue Calculation 2.0:**  
Leverage top commercial contracts to more accurately capture potential net benefit
- **Gross Calculation 2.0:**  
Leverage CDM charge amounts or historical 835 claims data to more accurately capture potential gross benefit
- **Overcharges Calculation:**  
Employ negative ROI metrics for accounts deemed to include overcharges

# VitalIntegrity: Six Month Roadmap

## VitalIntegrity and CA Admin Roadmap



# VitalIntegrity: Upcoming Features

## Likely Long-term Product Features

- **Rules for Professional Claims/Billing Data:** Enlarge our global rules to include rules for professional encounters
- **Rules for Hospital/Professional Compare:** Enlarge our global rules to compare the hospital and professional sides of an encounter
- **Advanced Analytics:** Improved analytics capabilities to include statistical process control, machine learning, and predictive forecasting
- **VitalKnowledge Integration:** Provide robust coding information within VitalIntegrity to speed up the audit process

# **Before we discuss some additional upcoming features, we'd love your input!**

Please use the link below on your computer or phone to vote for the feature that you think would be most valuable.

**[PollEv.com/hcatalyst002](https://PollEv.com/hcatalyst002)**

You will use this link a number of times throughout this presentation.

# VitalIntegrity: Upcoming Features

## Feature Poll

Which of these features would you most like to see added to VitalIntegrity:

1. Professional Encounter Rules
2. Hospital/Professional Compare
3. Advanced Analytics
4. VitalKnowledge Integration

**[PollEv.com/hcatalyst002](https://PollEv.com/hcatalyst002)**

# VitalIntegrity: Upcoming Features

## Additional Long-term Product Features:

- **VitalCDM Integration:** Allow for selection of items directly from your CDM to resolve cases or request new CDM item creation from VitalIntegrity
- **VitalAuditor Integration:** Leverage VitalAuditor's DRG, HCC, diagnosis code, etc. rules on encounters in VitalIntegrity
- **Denials Management:** Leverage 835 claims data to prioritize Revenue Integrity opportunities and drive toward root cause remediation
- **Calculated Fields:** Automatic capture of financial impacts of changes associated with accounts identified in VitalIntegrity

# **Let's rank some of these features from your perspective.**

Please use the link below on your computer or phone to help us prioritize these features.

**[Pollev.com/hcatalyst002](https://Pollev.com/hcatalyst002)**

Simply rank the ideas from most important (top) to least important (bottom) based on what you feel would provide your team with the biggest benefits.

# VitalIntegrity: Upcoming Features

[PollEv.com/hcatalyst002](https://PollEv.com/hcatalyst002)

Please rank the following features in importance:

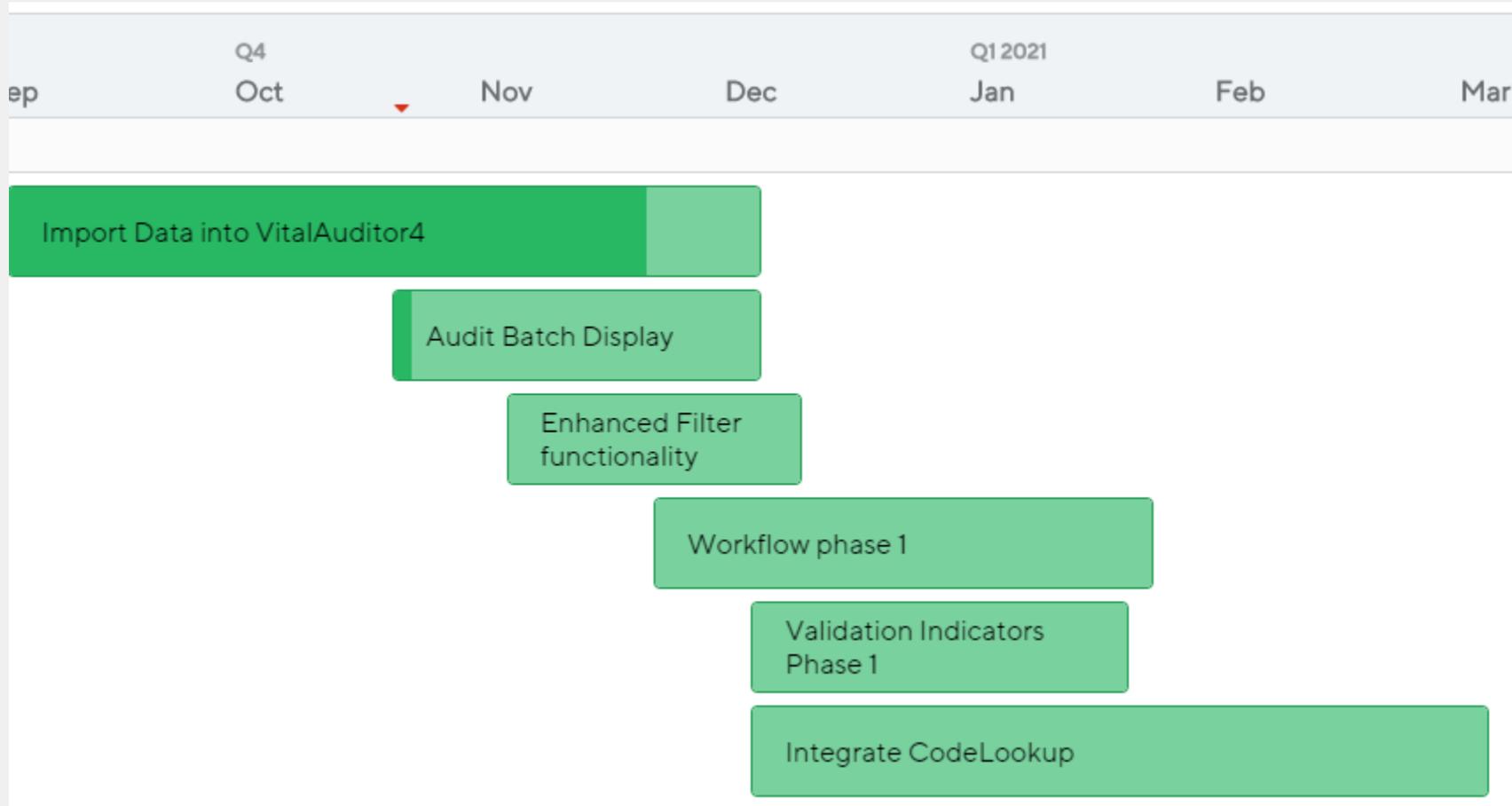
- VitalCDM Integration
- VitalAuditor Integration
- Denials Management
- Calculated Fields
- Professional Encounter Rules
- Hospital/Professional Compare
- Advanced Analytics
- VitalKnowledge Integration

# VitalAuditor: Product Overview

## Claims Auditing tool

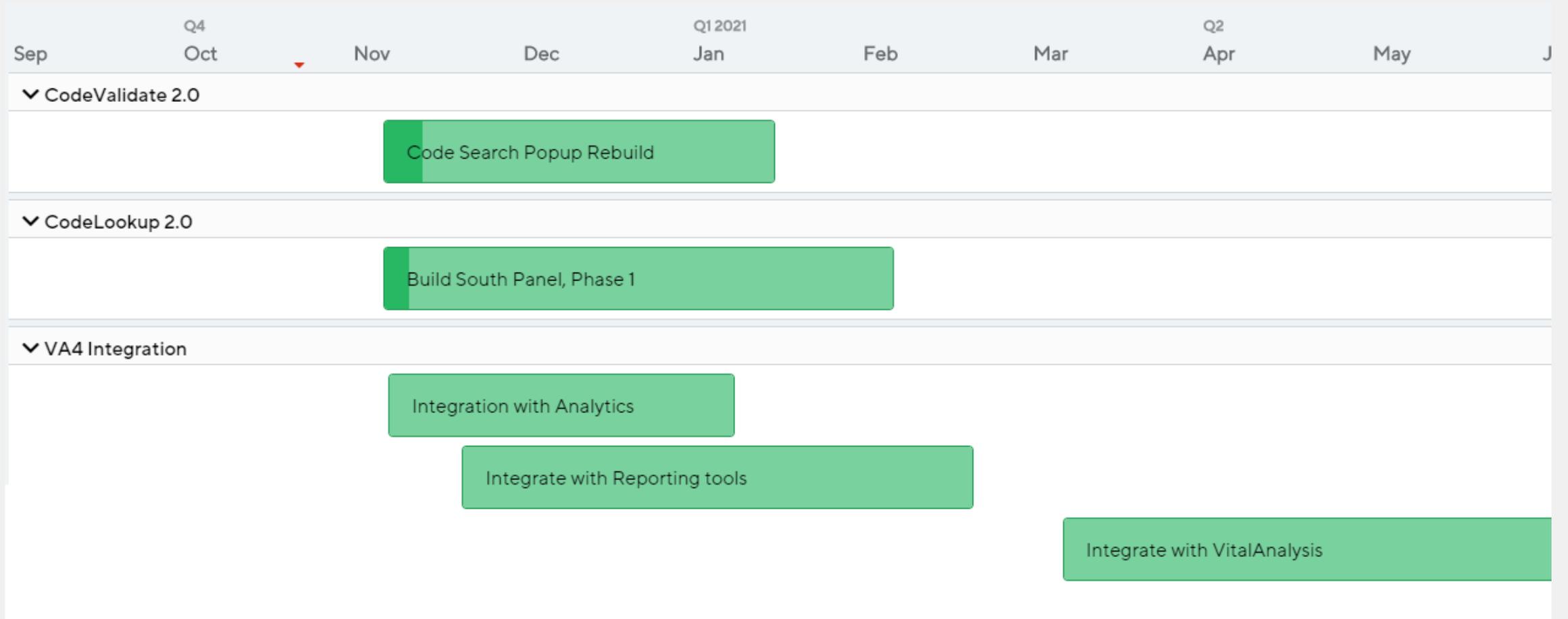
- Inpatient, Outpatient, and Professional claims
- Claims Validation
- Side By Side comparisons
- Filter Claims for selection
- Audit Batch Manipulation
- Ability to have a narrative at the Code, Claim, and Audit Level

# VitalAuditor: Roadmap





# VitalAuditor: Roadmap (Continued)



# VitalAuditor: Upcoming Features

- Randomized Audit Batch Creation
- Integrated MyAdvisor
- CPT-CDM Integration
- VitalIntegrity Integration

# **Let's rank some of these features from your perspective.**

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Simply rank the ideas from most important (top) to least important (bottom) based on what you feel would provide your team with the biggest benefits.

# VitalAuditor: Upcoming Features

## Feature Poll

Which of these features would you most like to see added to VitalAuditor:

1. Randomized Audit Batch Creation
2. Integrated MyAdvisor
3. CPT-CDM Integration
4. VitalIntegrity Integration

**[PollEv.com/hcatalyst002](https://PollEv.com/hcatalyst002)**

# Call for Usability Studies



## We'd Love Your Help!

We are looking for volunteers to spend 30-45 minutes with us evaluating some of our new ideas.

[Sign Up](#)



# Questions?

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