

vitalware®

CLIENT APPRECIATION WEEK





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The Future of VitalIntegrity™ and VitalAuditor™

Agenda

VitalIntegrity

- Product Overview
- Six Month Roadmap
- Upcoming Features Discussion

VitalAuditor

- Product Overview
- Six Month Roadmap
- Upcoming Features Discussion

Now is the time. Give us your ideas, please.

Please use the Q&A area throughout this presentation to share any features that you'd like to see in VitalIntegrity or VitalAuditor.



VitalIntegrity: Product Overview

A Revenue Integrity Tool

- **Pre-Bill** solution capturing 100% of your Itemized Billing data
- Analytics on your revenue and compliance opportunities leveraging our expert-maintained Rules Library
- Ability for you to customize rules based on your charging protocol
- Correct missing or miscoded charges before a claim is generated to ensure both clean AND complete claims
- Avoid costly denials and rebilling
- Requires consistent, timely engagement to realize full benefits of pre-bill audits
- Multi-view approach (soft-coded, hard-coded, and diagnosis)

VitalIntegrity: Six Month Roadmap

Product Feature Expansion

- **Epic Integration – Phase 2:**
Populates Epic WQs and places Stop Bills (DNBs) on flagged accounts
- **Dashboards – Phase 1:**
Create user dashboard for ease of workflow and ROI monitoring
- **Reports:**
Broad custom reporting and basic analytics tools

VitalIntegrity: Six Month Roadmap

Daily Use Improvements

- **Rule Detail 2.0:** Display rule changes over time and allow for reprocessing of existing cases
- **Saved Views:** Speed up workflows by providing saved layouts and search views
- **Workgroups:** Facilitate case routing to workgroups or individuals
- **User Preferences:** User management of personal product features
- **Client-Managed Rules:** Provide access to rule customization to end users
- **Product Settings:** Administrator management of product settings
- **Client-Managed Case Routing:** Provide access to case routing to end users

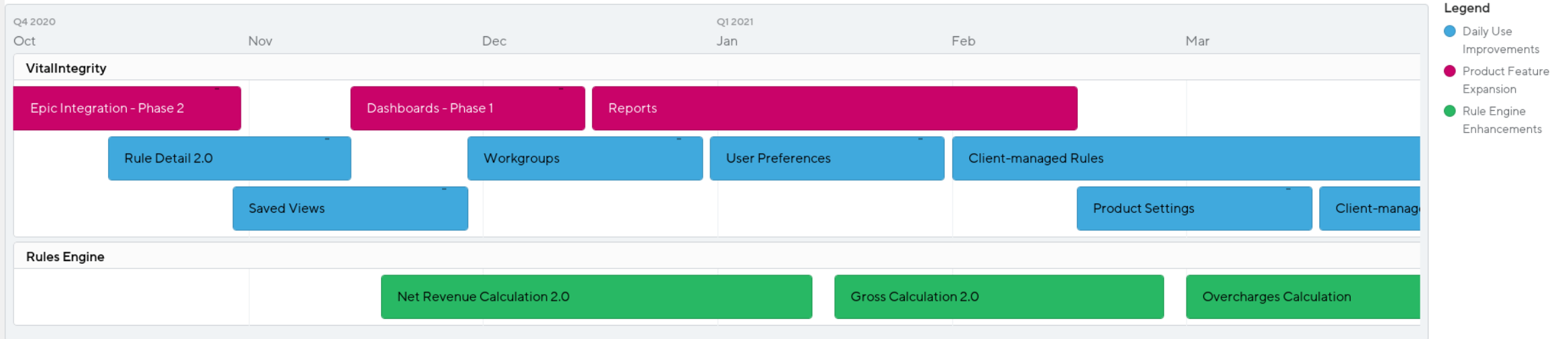
VitalIntegrity: Six Month Roadmap

Rule Engine Enhancements

- **Net Revenue Calculation 2.0:**
Leverage top commercial contracts to more accurately capture potential net benefit
- **Gross Calculation 2.0:**
Leverage CDM charge amounts or historical 835 claims data to more accurately capture potential gross benefit
- **Overcharges Calculation:**
Employ negative ROI metrics for accounts deemed to include overcharges

VitalIntegrity: Six Month Roadmap

VitalIntegrity and CA Admin Roadmap



VitalIntegrity: Upcoming Features

Likely Long-term Product Features

- **Rules for Professional Claims/Billing Data:** Enlarge our global rules to include rules for professional encounters
- **Rules for Hospital/Professional Compare:** Enlarge our global rules to compare the hospital and professional sides of an encounter
- **Advanced Analytics:** Improved analytics capabilities to include statistical process control, machine learning, and predictive forecasting
- **VitalKnowledge Integration:** Provide robust coding information within VitalIntegrity to speed up the audit process

Before we discuss some additional upcoming features, we'd love your input!

Please use the link below on your computer or phone to vote for the feature that you think would be most valuable.

Pollev.com/hcatalyst002

You will use this link a number of times throughout this presentation.

VitalIntegrity: Upcoming Features

Feature Poll

Which of these features would you most like to see added to VitalIntegrity:

1. Professional Encounter Rules
2. Hospital/Professional Compare
3. Advanced Analytics
4. VitalKnowledge Integration

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VitalIntegrity: Upcoming Features

Additional Long-term Product Features:

- **VitalCDM Integration:** Allow for selection of items directly from your CDM to resolve cases or request new CDM item creation from VitalIntegriy
- **VitalAuditor Integration:** Leverage VitalAuditor's DRG, HCC, diagnosis code, etc. rules on encounters in VitalIntegrity
- **Denials Management:** Leverage 835 claims data to prioritize Revenue Integrity opportunities and drive toward root cause remediation
- **Calculated Fields:** Automatic capture of financial impacts of changes associated with accounts identified in VitalIntegrity

Let's rank some of these features from your perspective.

Please use the link below on your computer or phone to help us prioritize these features.

Pollev.com/hcatalyst002

Simply rank the ideas from most important (top) to least important (bottom) based on what you feel would provide your team with the biggest benefits.

VitalIntegrity: Upcoming Features

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Please rank the following features in importance:

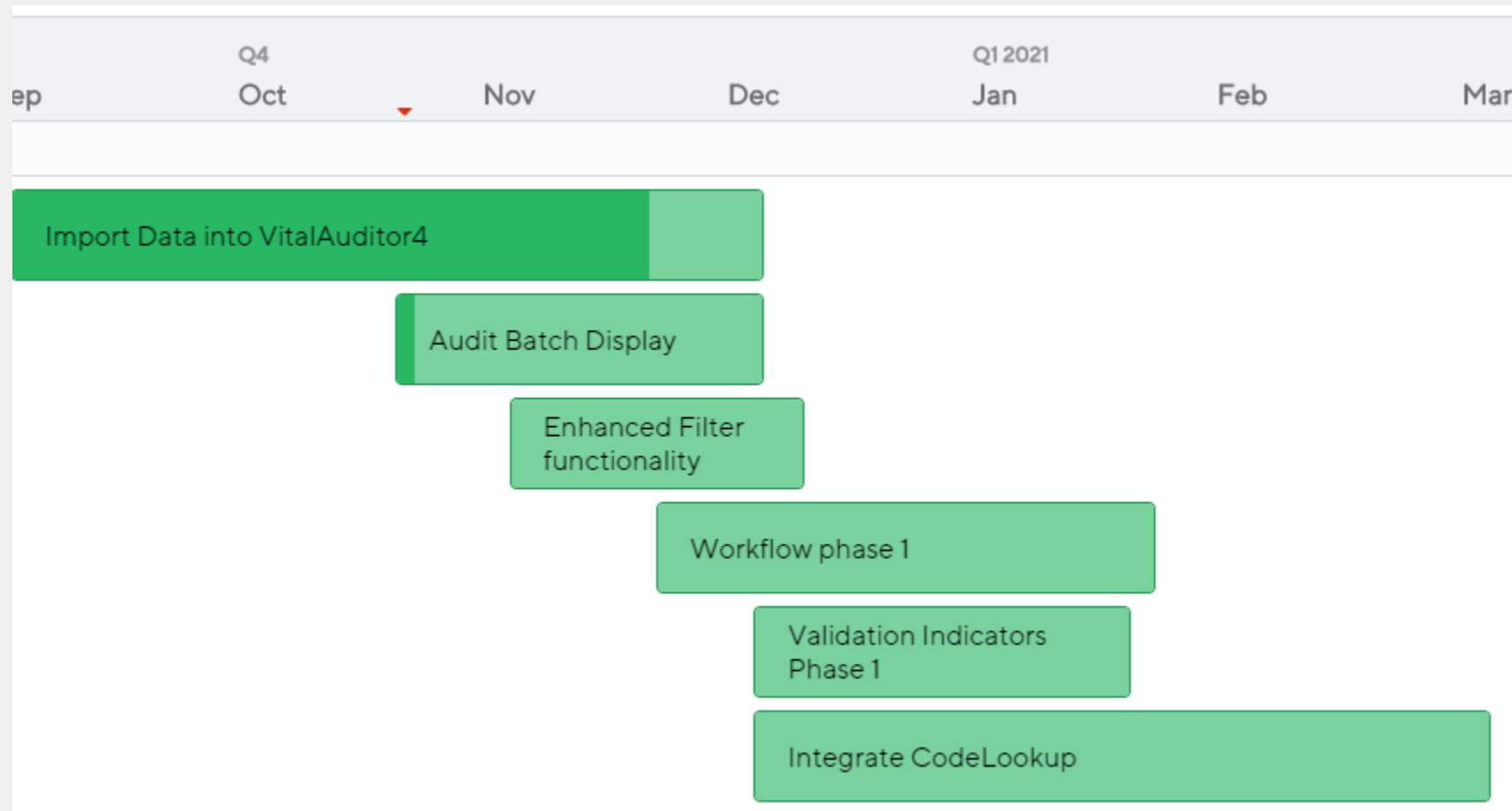
- VitalCDM Integration
- VitalAuditor Integration
- Denials Management
- Calculated Fields
- Professional Encounter Rules
- Hospital/Professional Compare
- Advanced Analytics
- VitalKnowledge Integration

VitalAuditor: Product Overview

Claims Auditing tool

- Inpatient, Outpatient, and Professional claims
- Claims Validation
- Side By Side comparisons
- Filter Claims for selection
- Audit Batch Manipulation
- Ability to have a narrative at the Code, Claim, and Audit Level

VitalAuditor: Roadmap



VitalAuditor: Roadmap: Batch Display

Filter Options

Workflow Status

Assign to

Service Area

Department

Cath Lab X

Supplies X

Laboratory X

Radiology X

Filling Limit

☐ Outpatient
☐ Inpatient
☐ Professional

Admit Date

Start date

End date

Discharge Date

Start date

End date

Save

Search

Audits (4)

Audit 1: Name

Date: 10 / 05/ 2020

Status: Open

	Account # (PCN)	Patient First	Patient Last	Gender	NPI
<input type="checkbox"/>	29224069080099'09	Barbra	Streisand	F	10208493
<input type="checkbox"/>	29224069080099'09	Barbra	Streisand	F	10208493
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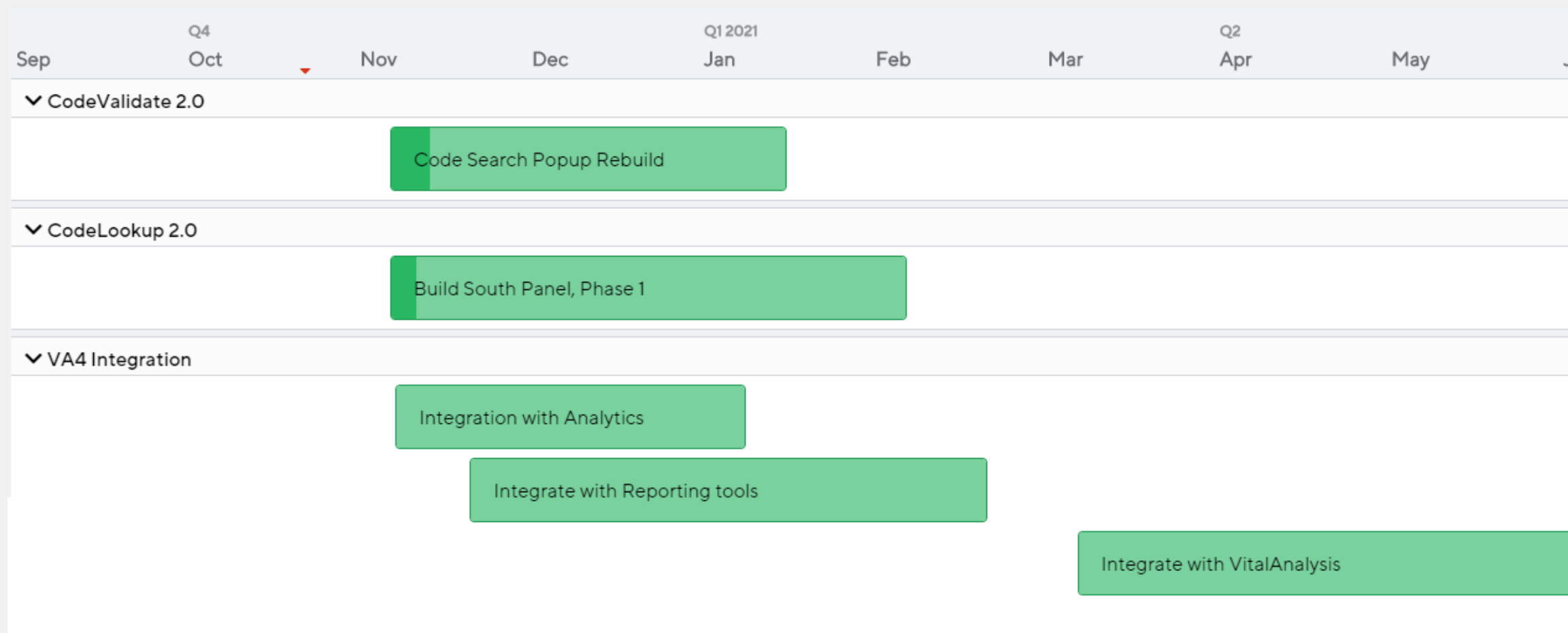
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VitalAuditor: Roadmap (Continued)



VitalAuditor: Upcoming Features

- Randomized Audit Batch Creation
- Integrated MyAdvisor
- CPT-CDM Integration
- VitalIntegrity Integration

Let's rank some of these features from your perspective.

Please use the link below on your computer or phone to help us prioritize these features.

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VitalAuditor: Upcoming Features

Feature Poll

Which of these features would you most like to see added to VitalAuditor:

1. Randomized Audit Batch Creation
2. Integrated MyAdvisor
3. CPT-CDM Integration
4. VitalIntegrity Integration

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Call for Usability Studies



We'd Love Your Help!

We are looking for volunteers to spend 30-45 minutes with us evaluating some of our new ideas.

[Sign Up](#)



Questions?

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