



ADDENDUM #1

March 31, 2022

RFP Title: Behavioral Health Crisis System Consultant

Owner: County of Wake – Melissa England, Procurement

RFP Bid No.: #22-039

The following items provide answers to questions that were submitted for RFP #22-039. Wake County answers are in blue.

1. When will the award notification be made? [Spring 2022](#)
2. What is the desired or anticipated timeline of the consultancy contract? [The evaluation team will seek to review proposals promptly upon receipt with interviews \(if needed\) within approximately two weeks of the close of the RFP. Wake County will look to proposers for proposed start dates with preference for prompt attention to this project and that complete this level of effort thoroughly yet promptly.](#)
3. What on-site expectations or preferences exist? [Wake County will look for proposals that best meet the expectations of the scope of services. If the proposers wish to submit an all-virtual level of effort, it may do so. It may be beneficial for the consultant to meet with some stakeholders in person. The County is available for in person meetings.](#)
4. Will preference be made for in-state applicants/vendors? [All out-of-state and in-state responses will be considered.](#)
5. How many finalists will be chosen for final interviews?
[A team will evaluate all responses and may interview the top 2-3 respondents.](#)
6. Is there a cap placed on the budget for the overall project? If not, has a preferred range been identified? [No minimum or maximum budget has been established for this project yet.](#)
7. Are the current crisis resources, outlined within section 1.22, aware of and amenable to the upcoming evaluation? [Before project implementation identified partners will be aware of the project. Wake County has received positive feedback about this project from partners so far.](#)

8. What are the counties highest priority state changes (implemented and potential) in behavioral health policy and funding?
[North Carolina Medicaid Transformation \(implemented\) including changes to Behavioral Health Tailored Plans. North Carolina Medicaid Expansion \(potential\) including changes to population eligible for Behavioral Health services.](#)
9. How accessible will data be from the LME, hospital systems, and crisis providers? [Data records and access varies among providers. Wake County will work with the chosen consultant and providers to facilitate access.](#)
10. Is there an estimated budget for this project? [See question #6.](#)
11. Can you provide additional information on the contract period or the timing of specific deliverables? [See question #2.](#)
12. Section 4.5 of the RFP asks, "Please provide a comprehensive client listing with year(s) in which your firm provided services." Our company has been in business over 35 years and has hundreds of clients, so identifying a comprehensive list of projects would be difficult. We also have confidentiality agreements with some clients. Would you accept a limited list of past projects specific to this scope of work? [Yes, please provide a listing of relevant projects and clients to demonstrate experience.](#)
13. Section 4.4.2.C of the RFP says, "Include at least two samples of prior assessments related to crisis services completed for other organizations." Are you looking for work samples, or are you looking for descriptions of previous projects? [Work samples are preferred if available.](#)
14. Does Wake County have a specific budget for this project? If so, can you please share your budget? [See question #6.](#)
15. Can Wake County share the latest county demographics? [Wake County Demographic information is available on our public website: <https://www.wakegov.com/departments-government/planning-development-inspections/planning/census-demographics>](#)
16. Are there any language translation requirements for this project? If so, can you please clarify any requirements including any specific languages needed? [No language translation requirements are expected for this project. Responses should be provided in English.](#)
17. Does Wake County have any additional historical data that can be provided? [Wake County will work with the chosen provider to share known historical Crisis Services data.](#)
18. Can Wake County provide additional details around any available data sources including data warehouse types and software the vendor can access for this project? [Data records and access varies among providers. Wake County will work with the chosen consultant and providers to facilitate necessary access.](#)

19. Does Wake County have a preference for weekly or bi-weekly meetings? Wake County will look to the proposer to recommend a project schedule to ensure timely and comprehensive project completion.
20. Has any previous research been completed to assess a baseline of the county behavioral health needs? A comprehensive Crisis Services assessment has not been completed for Wake County. Wake County has some program research available and will work with the chosen provider to share known historical Crisis Services data.
21. Does Wake County have a specific number of stakeholder interviews in mind for the project? No specific number. Interviews should be completed for a variety of providers and stakeholders as outlined in section 1.3.1 G, to the extent necessary to gain a sufficient understanding of the Crisis Continuum within the County.

All other information remains the same.