

WARRIORS AND QUIET WATERS FOUNDATION

# 2019 Annual Report

#### **OUR MISSION**

Through the experience of fly fishing in Montana, Warriors and Quiet Waters is a catalyst for positive change in the lives of post-9/11 combat veterans and their loved ones.

# A Letter from Interim Executive Director and Board Chair

Warriors and Quiet Waters Foundation (WQW) closed our 13th season with another significant increase in the number of Warriors, Spouses, and Military Caregivers served. Since our inception in 2007, WQW has served 679 unique Warriors, Spouses, Caregivers, and Gold Star teenagers through 123 weeks of programs. We have doubled the number of annual programs since 2015. These increases are possible due to your steadfast and generous support.

#### Some notable 2019 accomplishments include:

DOUBLING THE NUMBER OF PROGRAMS FOR FEMALE COMBAT VETERANS. Women have served with distinction in every U.S. military conflict since the Revolutionary War. They are the fastest-growing demographic within the military, yet remain underserved. To help address this gap in services, WQW hosted two Fishing Experiences (FXs) specifically for 11 women Warriors.

**DOUBLING THE NUMBER OF PROGRAMS FOR MILITARY CAREGIVERS.** While there are thousands of resources for veterans across America, WQW has found that programs specifically for Military Caregivers of post-9/11 combat veterans are few and far between. These men and women often serve in the shadows. The Caregiver FX was inspired to cast light on their lives. WQW hosted two FXs for 13 caregivers, including three alumni who returned in leadership roles.

AN EXPANDED MISSION. To serve the loved ones of combat veterans, WQW and the Travis Manion Foundation have partnered to provide a program specifically for Gold Star teenagers. In addition to fly fishing in Montana, these Gold Star teens (children who lost an immediate family member in military service) participated in a conservation project in Yellowstone National Park.

COMPLETION OF THE QUIET WATERS RANCH CARETAKER HOME. Through a generous donation by the Yellowstone Club, WQW was able to complete the Caretaker Home, named in honor of Montana native, Medal of Honor recipient, Staff Sqt. Travis Atkins, U.S. Army.

A NEW STRATEGIC PLAN. By defining a more comprehensive scope of alumni support and emphasis on deepening relationships, the new strategic plan provides a roadmap for the next three years.

LAUNCHING A NEW ANNUAL FUNDRAISER. WQW's National Advisory Board spearheaded the inaugural Warrior Taste Fest fundraiser. With more than 500 people in attendance, a record number of people were able to connect to WQW's mission in a single evening.

Without the support of generous donors, gracious corporate sponsors, and hundreds of volunteers, WQW could not fulfill its mission. We continually evaluate programs, processes, and procedures to ensure we are maximizing your investment.

Thank you for your support!

Tom Stiffler, USMC **Board Chair** 

Interim Executive Director

Mike Powell, LtCol USMC (Retired)

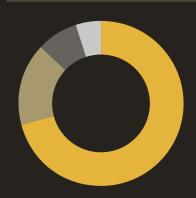
# 2019 At a Glance



Warriors: 84 Spouses: 10

Military Caregivers: 13 Alumni Volunteers: 19 Gold Star Teenagers: 12





# % of Warriors

from respective military branches

United States Army	71%
United States Marine Corps	16%
United States Air Force	8%
United States Navy	5%



# 225 Volunteers

from 25 STATES

DONATED OVER 15,897 HOURS

**SAVING OVER \$367,000\*** 

EXPENSES PAYROLL

\*According to the Independent Sector, the value of volunteer time in Montana is \$23.09/hr.

# Staff

Mike Powell, LtCol, USMC (Retired)

Interim Executive Director

Gayle Knapp

**Development Director** 

Saul Martinez, SGT, U.S. ARMY (Retired)

Director of Warrior Services

**Audrey Chorak** 

Deputy Director of Warrior Services

**Emily Sather** 

Deputy Director of Development

April Lechman

Marketing and Communications Coordinator

Ryan Olsor

Caretaker of Quiet Waters Ranch and Volunteer Manager

Adam Remillard Controller

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Tom Stiffler, USMC

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Ed Brandt

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Secretary

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Joe Esparza

Eugene Graf, IV

**Chris Oliver** 

Greg Putnam, USN

Ali Ramirez, DPT

Tim Richmond

Nick Dryer

Boardroom Bobcat

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Ann Marie Fox

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Dave Kumlien Nicole LeGault Jesse LeNeve Jacquie Nelson Tucker Nelson Alice Owsley Gordon Patton Terry Quirk Jerry Schildroth Kim Smith Ron Stafford

Ryan Tomczyk

Onno Wieringa

### Fly Shop and Outfitter Partners:

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Fly Shop Fins and Feathers of Bozeman

Bozeman Firehole Ranch Headhunters Fly Shop Kingfisher Outfitters Bill Lerch Fly Fishing Montana Troutfitters Peaks to Prairies River's Edge Three Dog Outfitters Willow Springs Outfitters

#### Gear Partners:

Blackhawk

Brook Fishing Equipment
Dr. Slick

Echo

RIO

Mystery Ranch

ı

Simms Fishing Products

SMITH

Stone Glacier



#### Volunteers

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Terri Hodgson

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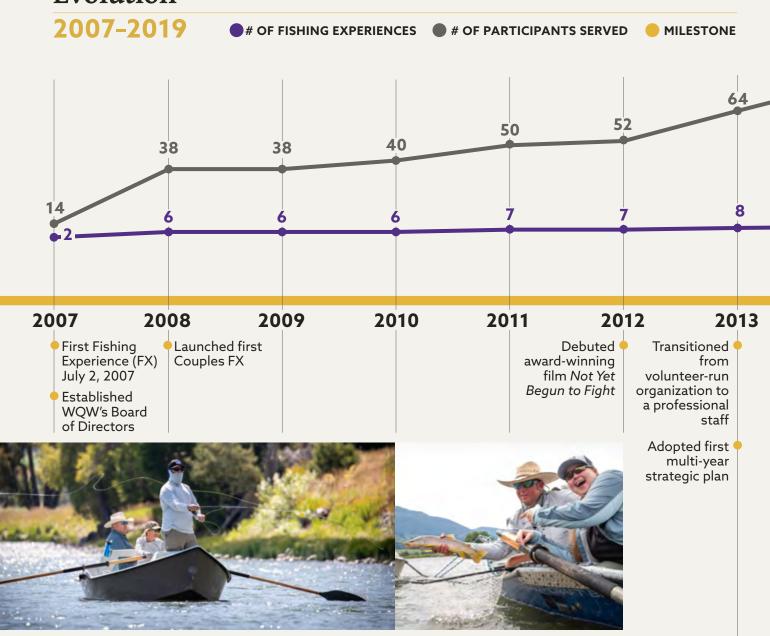
Susan Murri

Mindy Myers Peter Nalen Faye Nelson Wyatt Nelson Renata Nichols Thomas Niemann Melinda Niemann Sue Noble Pam Noel Chris Nolan Pat O'Brien Jacob Olson Sydney Olson Jennifer Olson Shawn Olson Susan Ottsen Ivars Ozolins Chris Palmer Marsha Patterson Peter Pfankuch Scott Pogh Dawn Poindexter Paul Poindexter Tyler Powell Sheila Priester Greg Putnam Heidi Putnam Marcia Raches Ali Ramirez Nick Ramsay Jesse Reyes Heather Reves Alex Rich Barton Richards Sandy Richards Tim Richmond Lee Rimkus Lynn Rinehart Jill Risinger Ryan Risinger Grace Risinger Keith Risinger Dan Ritter Freida Robertson Mimi Roser Mike Ross Nancy Rote Nancy Sander Don Sander **Brett Sather** Tom Sather Tom Schmitt Taylor Schmook Maria Schock

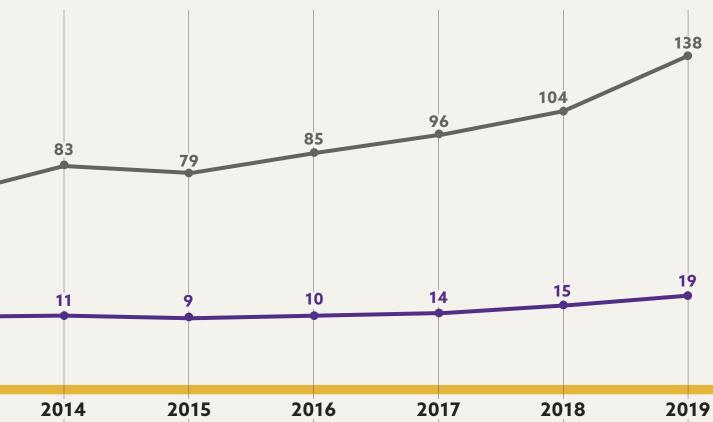
Christian Schumacher Tese Shekitka Megan Shroyer Arlene Silva Kris Sims-Roethel Nate Sisson Benjamin Sisson Janett Smith Marina Smith Karen Smith Kimberly Smith Sarah Smith Mindy Speer Patti Spillman Fred Spillman Patricia Stabler Terri Stanton Jeren Starr Heather Stewart Tom Stiffler **Brett Stoker** AshLee Strong Kathleen Sullivan Moyer Lynn Swain Kit Taylor Jenny Thuen Rodney Thurman Tracy Thurman Alice Todd Matthew Town Brandi Travis Brian Troth Judy Tsiang Brynn Turcotte Philip Uihlein Cecilia Vaniman Don Vaniman Jim Wallace Nancy Wallace Nettie Warwood Lynn Weidinger Larry Weidinger Ian Welch Page Wess Tammy Wham Phyllis Wiersma Celinda Williams Milt Yagel Paul Young Susan Ziegler Andre 7ollars



# Growth, Expansion, Evolution







- Launched quiet phase of Home for Healing capital campaign
  - Inaugural
    National
    Advisory Board
    formed
  - Executed theory of change exercise to gather qualitative data and further understand the impact our programs have on the participants
- Launched public phase of the Home for Healing capital campaign
- Purchased Quiet Waters Ranch to maximize logistical efficiency while increasing the number of FXs and participants served annually
- Completed Home for Healing capital campaign Implemented surveys assessing the key outcomes of an FX from the WHO Quality of Life Survey Completed
- Completed interior and exterior accessibility modifications
- Quiet Waters Ranch becomes official base of operations

- Launched first Ice Fishing and Coaching programs
- Launched the first allfemale and first Military Caregiver FXs
- Served a record number of program alumni in follow-up programs or in a volunteer capacity

### **Finances**

Thanks to over 1,550 individuals, businesses, and foundations who supported Warriors and Quiet Waters (WQW) in 2019, the foundation's financial health remains strong. This enables WQW to provide Gold Standard programs, rooted in the therapeutic benefits of fly fishing.

Compared to previous wars, veterans returning from Operation Iraqi Freedom and Operation Enduring Freedom are more likely to have combat-related conditions of post-traumatic stress, traumatic brain injury, visual impairments, and/or amputations. Only recently have practitioners begun to document the positive outcomes of participation in outdoor recreation programs — something WQW's founder, U.S. Marine Colonel (Retired) Eric Hastings, has known since returning from the Vietnam War. To provide a more complete scope of support for post-9/11 combat veterans and their loved ones, WQW invests in core mission support including:

**PRUDENT FISCAL MANAGEMENT:** Strong strategic finances and accounting that enable Gold Standard programs. An annual certified independent audit.

**INNOVATIVE TECHNOLOGY:** A database conversion to amplify program effectiveness, facilitate collaboration, and streamline participant recruitment and placement. This implementation was a one-time, long-term investment with the Warriors' best interest in mind.

**KEEPING PEOPLE AT THE HEART OF PROGRAMS:** To ensure the best participant experience possible, WQW maintains high standards of professionalism through progressive human resource practices and talented and engaged staff.

The graphs on the right display the sources of income and associated expenses for 2019. The explanation for the difference between total revenue and total expenses is:

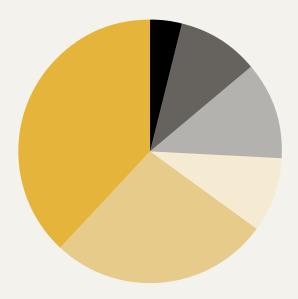
- We received approximately \$57,000 in planned gifts, all of which are held until released to the program-focused Henry H. and Marion S. Uihlein Warrior Endowment Fund.
- We received a \$300,000 donation to complete construction of the Staff Sgt. Travis Atkins, U.S. Army, Caretaker Home.
- Over half of the \$2.7 million donated by individuals were permanently restricted endowment contributions.

WQW is proud to announce that the investment return on the maintenance and management endowment account covered 100% of Quiet Waters Ranch expenses in 2019. In-kind donations made up 10% of revenue. Tracking contributions of goods and services represents the true cost of executing WQW's mission. These generous donations by people and businesses from across the country make your dollar go further. It is an honor to celebrate everyone who shares their time and resources to enhance WQW's mission. With continued diligence and prudent management, WQW is in a good position to continue serving Warriors and their loved ones, today and into the future. Your support makes this possible.

Ed Brandt, Treasurer

Figures are unaudited at the time of this publication's printing. Numbers are rounded to the nearest hundredth. If you would like more details on our fiscal year financials, please contact the WQW office.

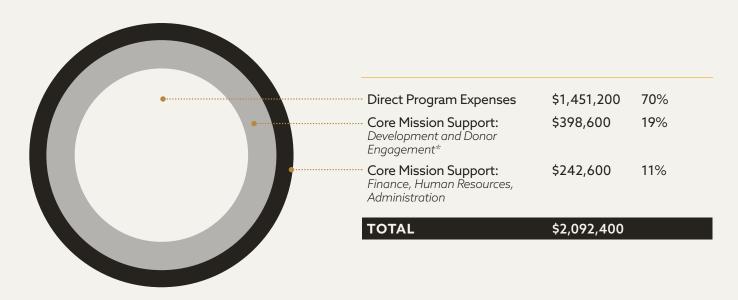
#### **2019 REVENUE**



#### Individuals:

<ul><li>Individuals (Endowment Contributions)</li></ul>	\$1,404,900	38%
Individuals (Unrestricted)	\$996,000	27%
Individuals (Temporarily Restricted)	\$337,800	9%
Other Donations:		
Events	\$423,100	12%
<ul><li>In-Kind</li></ul>	\$355,200	10%
<ul><li>Grants</li></ul>	\$152,000	4%
TOTAL	\$3,669,000	

#### **2019 EXPENSES**



<sup>\*</sup>WQW does not outsource fundraising efforts, keeping the program at the forefront of decisions.

"An FX with Warriors and Quiet Waters is a life-changing experience for a combat veteran. It's not about the fishing, though it is both wonderful and therapeutic — it's about the family of great volunteers that support the Warriors during and after the event. Truly remarkable."



#### **Individual Donors**

Thank you to the following donors whose meaningful contributions assist post-9/11 combat veterans in their very personal wellness journeys. This list includes in-kind contributions and pledges. Space limitations prevent us from listing the many people who made donations under \$250.

Dale Anderson, Ronald and Barbara Adlington, Gina Albini, Anonymous, Sumner and Carolyn Atkins, Jack and Elaine Atkins, Gene and Jo-Anne Atwell, Marty and Barbara Bakken, Arthur and Mary Barbiche, Laura Barker, Alvin Barlow, Tim and Mary Barnard, Colonel and Mrs. Robert (Andy) Beeler, Barbara Beller, Tonia and Vail Bello, Martha and Anthony Biel, Don Bitz, Dick and Shirley Blackwell, Amber and Timothy Blazina, Robin and Pipper Bole, Jim and Jo Borowski, Steven Box, Paul Boylan, Austin and Martha Boyle, Tom and Elva Brady, Col Daniel M. 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Owen, USMC, Bob Palmer, Kevin and Krista Pancich, Col Paul Pankey, USMC (Ret) and Mrs. Sydna Pankey, Jack and Kristen Paris, Judith and Steve Parks, Mr. James Patterson, Cheryl Pederson, Neil Pederson, Tom Plumb, William R. and Linda J. Price, Dorana Prohaska, Karen Promisco, Ellen and Phil Puerling, Constance and James Putnam, Eric Putnam, John Rader, Michael Ray, Dr. Jeffrey L Rector DDS MS, Aleksander, Stacy and Bella Renshaw, Bill Rial, Col, USAF (ret.), Heather and Tim Richmond, Tom and Sarah Riddle, Lee and Alice Rimkus, Lynn and Chip Rinehart, Dan and Patti Ritter, Don and Marilyn Robbins, Techy Rodriguez, Dr. Gregg and Kelly Rogers, Tony Rosenstein, Beth Ross, Sarah Ross Soter, Nancy and Richard Rote, Kathleen Ryan, Hon. Mike Salvagni, Kenneth and Connie Sandvik, Kelsey K. 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A Greater Cause Foundation, AbbVie Employee Engagement Fund, Abbvie Foundation, Aircat Fund Club, All Clean, Allegra, Alpine Storage, Altair Advisers, Altria Group Inc., AmazonSmile, American Bank, American Legion Manhattan Post 87, Angler Sport Group, APRS Physical Therapy, Aqua Systems Spa and Pool Tech, Inc., Aquatherm LP, Architecture 118 LLC, Asurion, AT&T Services, Inc., Atlassian Foundation, ATS Inland NW, Bank of America Charitable Foundation, Bannack Group LLC, Bartlett Family Fund at the San Diego Foundation, Beehive Basin Brewery, Belgrade Middle School, Benevity Community Impact Fund, Bequet Confections, Big. 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### **Warriors and Quiet Waters Foundation**

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warriorsandquietwaters.org







