

“WINNING THE HEART — MOTIVATING WITHOUT SHAME”

8/21/22

Pastor Vern Peltz

GOD’S EXAMPLE: (HOW DOES GOD MOTIVATE WITHOUT SHAME?)

1. God is after the Heart, more than the head.
 - > Get the Heart, and the Head will follow.

2. OBEDIENCE CAN BE FORCED, OR WILLFULLY GIVEN.

> God wants it to be Willfully Given.

> He does not force it in the age of Decision (Adults).

A. WHAT THE KEY TO MOTIVATING WITHOUT USING SHAME?

1. God's example:

> Go after the Heart, into the emotions.

2. Shame goes via the Head, into the emotions.

> Win the Heart, and the Head will follow.

#1 - GOD GOES AFTER THE
HEART OF THE PERSON.

ROMANS 10:9-10 (NKJV)

[9] that if you confess with your mouth the Lord Jesus and believe in your heart that God has raised Him from the dead, you will be saved. [10] For with the heart one believes unto righteousness, and with the mouth confession is made unto salvation.

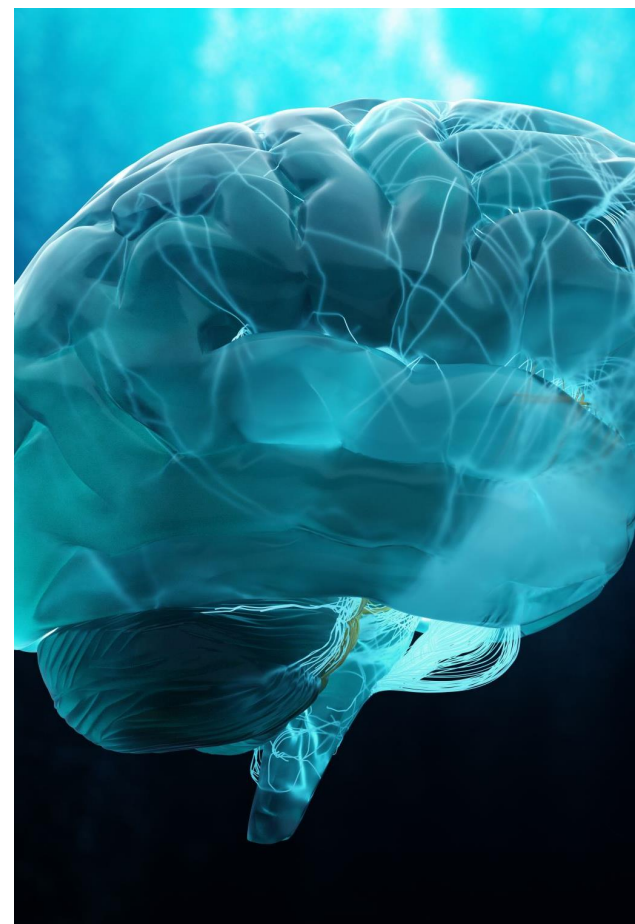
A. GREEK WORD FOR HEART: “KARDIA”

- > It means: the physical Heart.
- > Also means: the mind, thoughts, feelings.

B. It's not Psuche, or a relative of the word, it Kardia...

#2 - HEART (THE HEART BRAIN)

- A. From what research is understanding, our heart works as our guide/conscience.
- B. The Head Brain always checks with the Heart before making a decision.



MATTHEW 22:37 (NKJV)

[37] Jesus said to him, “You shall love the LORD your God with all your heart.....

Proverbs 23:7 (KJV)

[7] For as he thinketh in his heart, so is he.....

(PROVERBS 4:23 (AMP)

[23] Keep and guard your heart with all vigilance and above all that you guard, for out of it flow the springs of life.

Philippians 4:6-7 (NIV)

[6] Do not be anxious about anything, but in everything, by prayer and petition, with thanksgiving, present your requests to God. [7] And the peace of God, which transcends all understanding, will guard your hearts and your minds in Christ Jesus.

EXAMPLE OF NOT LIVING FROM THE HEART

Matthew 15:1-11 (NKJV)

[1] Then the scribes and Pharisees who were from Jerusalem came to Jesus, saying,
[2] “Why do Your disciples transgress the tradition of the elders? For they do not wash their hands when they eat bread.”

MATTHEW 15:1-11 (NKJV)

[3] He answered and said to them, “Why do you also transgress the commandment of God because of your tradition? [4] “For God commanded, saying, ‘Honor your father and your mother’; and, ‘He who curses father or mother, let him be put to death.’

MATTHEW 15:1-11 (NKJV)

[5] “But you say, ‘Whoever says to his father or mother, “Whatever profit you might have received from me is a gift to God”— [6] ‘then he need not honor his father or mother.’ Thus you have made the commandment of God of no effect by your tradition.

MATTHEW 15:1-11 (NKJV)

[7] “Hypocrites! Well did Isaiah prophesy about you, saying: [8] ‘These people draw near to Me with their mouth, And honor Me with their lips, But their heart is far from Me. [9] And in vain they worship Me, Teaching as doctrines the commandments of men.’”

MATTHEW 15:1-11 (NKJV)

[10] When He had called the multitude to Himself, He said to them, “Hear and understand: [11] “Not what goes into the mouth defiles a man; but what comes out of the mouth, this defiles a man.”

MATTHEW 15:15-20 (NKJV)

[15] Then Peter answered and said to Him, “Explain this parable to us.” [16] So Jesus said, “Are you also still without understanding? [17] “Do you not yet understand that whatever enters the mouth goes into the stomach and is eliminated?

MATTHEW 15:15-20 (NKJV)

[18] “But those things which proceed out of the mouth come from the heart, and they defile a man. [19] “For out of the heart proceed evil thoughts, murders, adulteries, fornications, thefts, false witness, blasphemies. [20] “These are the things which defile a man, but to eat with unwashed hands does not defile a man.”

1 TIMOTHY 1:5-7 (NKJV)

[5] Now the purpose of the commandment is love from a pure heart, from a good conscience, and from sincere faith, [6] from which some, having strayed, have turned aside to idle talk, [7] desiring to be teachers of the law, understanding neither what they say nor the things which they affirm.

1 TIMOTHY 4:1-2 (NKJV)

[1] Now the Spirit expressly says that in latter times some will depart from the faith, giving heed to deceiving spirits and doctrines of demons, [2] speaking lies in hypocrisy, having their own conscience seared with a hot iron,

SHAME LITERALLY CRUSHES THE GOD INFLUENCE OF THE HEART WHICH IS DESCRIBED AS THE 'CONSCIENCE'.

1. It becomes about rules, laws, traditions.
 - > And yes, it does work to change behavior.
 - > Its like the OT law, have to do..... But heart isn't....

2. THE RESULTS ARE A BROKEN PERSON:,

- a. limited....., fearful, self-conscious, low self-esteem, loss of confidence, self-hate, self-destructive, Act-In, etc.
- b. Or: Rebellious, hateful toward others, defiant, Act-Out, etc.

HOW DOES THE HOLY SPIRIT
CONVINCE US THAT
SOMETHING IS WRONG, AND
MOTIVATE US DO THE
RIGHT???

JOHN 16:8 (AMP)

[8] And when He comes, He will convict and convince the world and bring demonstration to it about sin and about righteousness (uprightness of heart and right standing with God) and about judgment:

“SHAME”

- It emotionally bonds us to our Choices / Behaviors.
(No Escape / Recovery is available)
(I AM an: Addict / Alcoholic / Etc.)
- Something is Wrong with me / in me.
- I am Less Than. I don't measure up.
- I am Broken / Flawed / Defective.
- I'm somehow Damaged beyond others.
- I am UnLoveable / UnLoved.
- It Belittles, Demeans, Puts others Down / Beneath.
- It often Labels a person for Life.

“SHAME”

- Produces a person who is limited in life because of their flaws.
- They are Fearful, Self-conscious, Low Self-esteem, Loss of Confidence, etc. because they don't feel Accepted, Loved, Valuable.
- Produces Rebellion, Hate, etc. - because I'm Not Good Enough for..... - So I retaliate against.....
- It results in Rejection of the Person, and separating ourselves from them to teach them a lesson so they change who they are.
- If they continue to choose poorly, we want nothing to do with them - Disgust/Shunning.

“SHAME”

- Causes us to hide ourselves.
- Fear causes us to hide.
- Fellowship / Closeness are broken.
- Separation takes place.



THE HOLY SPIRIT USES LOVE.

> Love wins the Heart.

“LOVE”

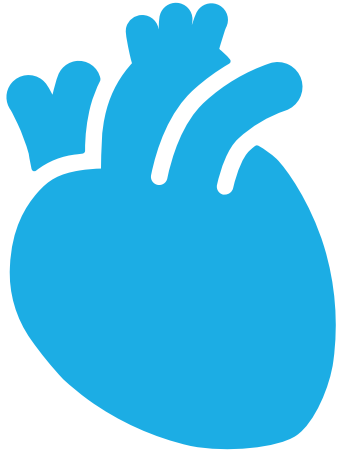
- Separates us from our Choices / Behaviors / Mistakes (Never to be remembered against us again)
- Our Value / Worth is not Determined by our Choices / Behaviors / Mistakes
- Separates the Actions of a person from their Value. Valuing them as a person, despite their choices, behaviors, actions.

“LOVE”

- Results in bringing the person closer in an effort to influence them in their choices / behaviors, because we want the best for them.
- If they continue to choose poorly, we will walk alongside of them in life in an effort to understand them and help them fix what is broken. (70 x 7)
- There is Never any Rejection of the Person to cause them to conform.

“LOVE”

- It does not Disfigure, Disgrace, Label, or use Rejection.
- It tries to Encourage, Edify, Free the other person from Limits or Bondage.
- It Produces people who are outward focused and conscious. People of Empathy, Understanding, and Compassion.
- It leaves them feeling Valued, Accepted, Graced, Welcomed, with nothing to Measure Up To.



**ONCE YOU HAVE THE HEART, YOU
HAVE THE PERSON,
AND MOTIVATION IS NO LONGER
A PROBLEM.**



HOW DO WE WIN THE HEART?

HOW DOES GOD WIN THE HEART??

John 3:16-17

[16] “For God so loved the world that He gave His only begotten Son, that whoever believes in Him should not perish but have everlasting life. [17] “For God did not send His Son into the world to condemn the world, but that the world through Him might be saved.

HOW DOES GOD DO IT??

He COMMUNICATES LOVE.

He COMMUNICATES to us that he Cares about us, and wants nothing but the Best for us and our life.

HE LOVES US IN EVERY FORM OF COMMUNICATION

- Audio (Verbal / Hearing)

- Touch (Feelings / Emotions)

- Experience (Taste as see..... Good)

- Sight (Seeing what he does for us)

- Smell (Smelling what he provides for us)

- Digital (Statements & Facts)

HOW DOES GOD DO IT??

c. John 3:16 (NKJV)

[16] “For God so loved the world.....”

d. 1 John 4:7-19

2. HE DOESN'T SHAME/ CONDEMN US.

John 3:17 (NKJV)

[17] “For God did not send His Son into the world to condemn the world, but that the world through Him might be saved.

Romans 10:1 (NKJV)

[11] For the Scripture says, “Whoever believes on Him will not be put to shame.”

**A. HE PROTECTS US FROM
HUMILIATION, DISGRACE,
CRITICISM, JUDGMENT,
REJECTION AND THE
OTHER REALMS OF SHAME.**

3. HE OFFERS HOPE.

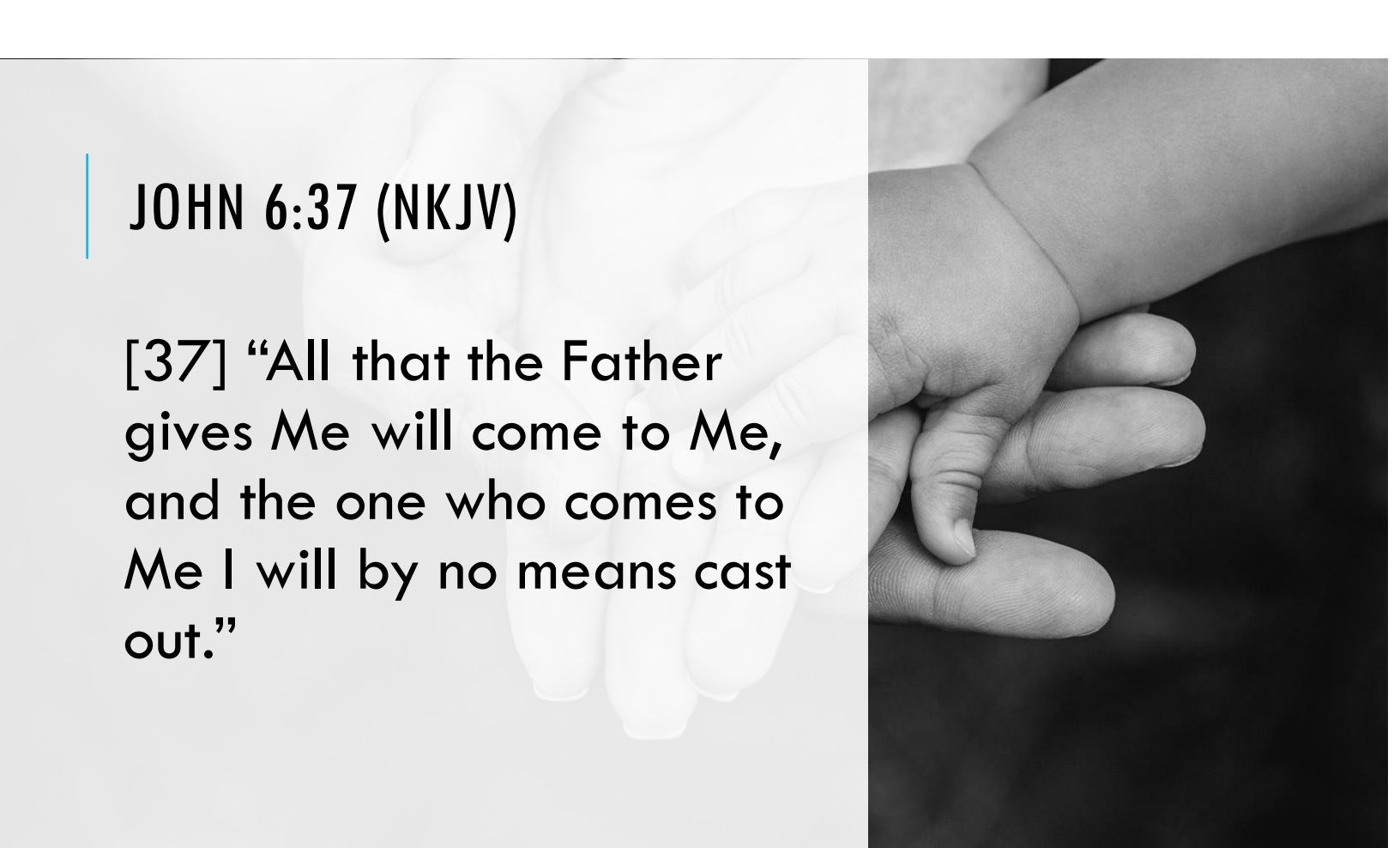
JOHN 3:16-17 (NKJV)

[16] “For God so loved the world that He gave His only begotten Son, that whoever believes in Him should not perish but have everlasting life.

ROMANS 8:24 (NKJV)

[24] For we were saved in this hope....

4. HE PULLS US CLOSER, AND
DOESN'T PUSH US AWAY.



JOHN 6:37 (NKJV)

[37] “All that the Father gives Me will come to Me, and the one who comes to Me I will by no means cast out.”

ROMANS 8:33-35 (NKJV)

[33] Who shall bring a charge against God's elect? It is God who justifies.

[34] Who is he who condemns? It is Christ who died, and furthermore is also risen, who is even at the right hand of God, who also makes intercession for us.

ROMANS 8:33-35 (NKJV)

[35] Who shall separate us from the love of Christ? Shall tribulation, or distress, or persecution, or famine, or nakedness, or peril, or sword?

[38] For I am persuaded that neither death nor life, nor angels nor principalities nor powers, nor things present nor things to come, [39] nor height nor depth, nor any other created thing, shall be able to separate us from the love of God which is in Christ Jesus our Lord.

5. HE CONVINCES US THAT HE IS ACTUALLY INTERESTED IN US FOR WHAT'S BEST FOR US.

- a. Not simply changing what we do, or how we do it.
- b. It's about offering hope and genuine care / love
- c. He doesn't tear us down - to build us up.

JOHN 3:17 (NKJV)

[17] “For God did not send His Son into the world to condemn the world, but that the world through Him might be saved.”

JEREMIAH 29:11-13 (NKJV)

[11] For I know the thoughts that I think toward you, says the LORD, thoughts of peace and not of evil, to give you a future and a hope.

[12] Then you will call upon Me and go and pray to Me, and I will listen to you.

[13] And you will seek Me and find Me, when you search for Me with all your heart.

6. HE TALKS WITH US, NOT AT US.
-USING AFFIRMING
INSTRUCTIONAL LANGUAGE.

JOHN 14:16-17 (NIV)

[16] And I will ask the Father, and he will give you another Counselor to be with you forever— [17] the Spirit of truth. The world cannot accept him, because it neither sees him nor knows him. But you know him, for he lives with you and will be in you.

JOHN 14:26 (NIV)

[26] But the Counselor, the Holy Spirit, whom the Father will send in my name, will teach you all things and will remind you of everything I have said to you.

JOHN 16:12-14 (NKJV)

[12] “I still have many things to say to you, but you cannot bear them now. [13] “However, when He, the Spirit of truth, has come, He will guide you into all truth; for He will not speak on His own authority, but whatever He hears He will speak; and He will tell you things to come. [14] “He will glorify Me, for He will take of what is Mine and declare it to you.

ISAIAH 1:18-20 (AMP)

[18] Come now, and let us reason together, says the Lord. Though your sins are like scarlet, they shall be as white as snow; though they are red like crimson, they shall be like wool.

[19] If you are willing and obedient, you shall eat the good of the land;

[20] But if you refuse and rebel, you will be devoured by the sword. For the mouth of the Lord has spoken it.

7. HE REALIZES WE HAVE A CHOICE IN THE DECISION, AND APPROACHES US AND THE CONVERSATION FROM THAT PERSPECTIVE.

- Shame forces the decision.

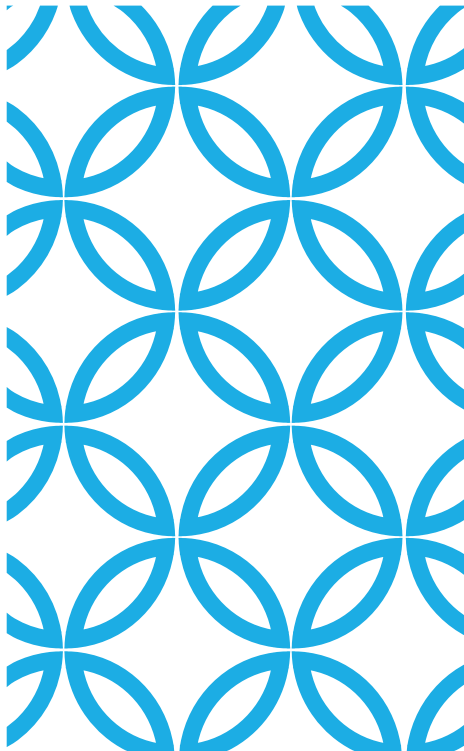
(The impression is given that there's no other intelligent choice)

DEUTERONOMY 30:15-16 (NIV)

[15] See, I set before you today life and prosperity, death and destruction. [16] For I command you today to love the LORD your God, to walk in his ways, and to keep his commands, decrees and laws; then you will live and increase, and the LORD your God will bless you in the land you are entering to possess.

DEUTERONOMY 30:19 (NIV)

[19] This day I call heaven and earth as witnesses against you that I have set before you life and death, blessings and curses. Now choose life, so that you and your children may live



8. GOD DOESN'T COME ACROSS
IN FEAR LIKE HE NEEDS TO BE
IN OR GAIN CONTROL, NOR
DOES HE USE FEAR TO FORCE
US TO DO OR BE SOMETHING.

-He simply lays it out, and we
choose.

1 JOHN 4:17-18 (NKJV)

[17] Love has been perfected among us in this: that we may have boldness in the day of judgment; because as He is, so are we in this world. [18] There is no fear in love; but perfect love casts out fear, because fear involves torment. But he who fears has not been made perfect in love.

SHAME NEEDS TO GAIN CONTROL AND IS FUELED BY THE FEAR OF NOT GETTING CONTROL AND SOMETHING BAD.....

BEING IN CONTROL OF HOW IT GOES IS PARAMOUNT. IF THAT'S NOT GAINED, THE PERSON IS ATTACKED.
WHY? TO GAIN CONTROL.

(IN THAT PROCESS, THE 'SHAMMER' WILL OFTEN LOSE SELF-CONTROL...)

9. DOES GOD USE:

- Instruction?
- Correction?
- Discipline?
- Boundaries?

a. Yes, but they are given out of Love, not Shame.

b. He doesn't attack our value, or join our value with our behavior.

> And if we choose to do it his way, we now have value.

> If we choose not to do what he's saying, we now have no value.

c. He separates them, and convinces us (in our heart) why we need to make certain decisions / choices.

10. He has no regard for choices / decisions that are made, or life-styles that are lived under compulsion:

- Because of Shame, Fear, or Pride.

It must flow from the Heart to have Value.

If it's not from the Heart, it's empty, useless.

MARK 7:6-9 (NIV)

[6] He replied, "Isaiah was right when he prophesied about you hypocrites; as it is written: "These people honor me with their lips, but their hearts are far from me. [7] They worship me in vain; their teachings are but rules taught by men.' [8] You have let go of the commands of God and are holding on to the traditions of men.

MARK 7:6-9 (NIV)

[9] And he said to them: “You have a fine way of setting aside the commands of God in order to observe your own traditions!

[13] Thus you nullify the word of God by your tradition that you have handed down. And you do many things like that.”

ISAIAH 64:6 (NKJV)

[6] But we are all like an unclean thing, And all our righteousnesses are like filthy rags.....

ANYTIME THERE IS A BELITTLING OR
DEVALUING OF THE PERSON IN ANY
WAY, OR AN ATTACK ON THEIR
INTELLIGENCE, WORTH, VALUE, OR
CAPABILITIES:

WE ARE USING SHAME.